

# GARDA

GARDA PROPERTY GROUP (ASX: GDF)

Property Book | December 2022



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# CONTENTS

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## INTRODUCTION

About | Property Overview | Portfolio

## INDUSTRIAL

Overview | Locations | Properties

## INDUSTRIAL DEVELOPMENT

Pipeline | Developments

## OFFICE

Overview | Properties

4

7

16

23

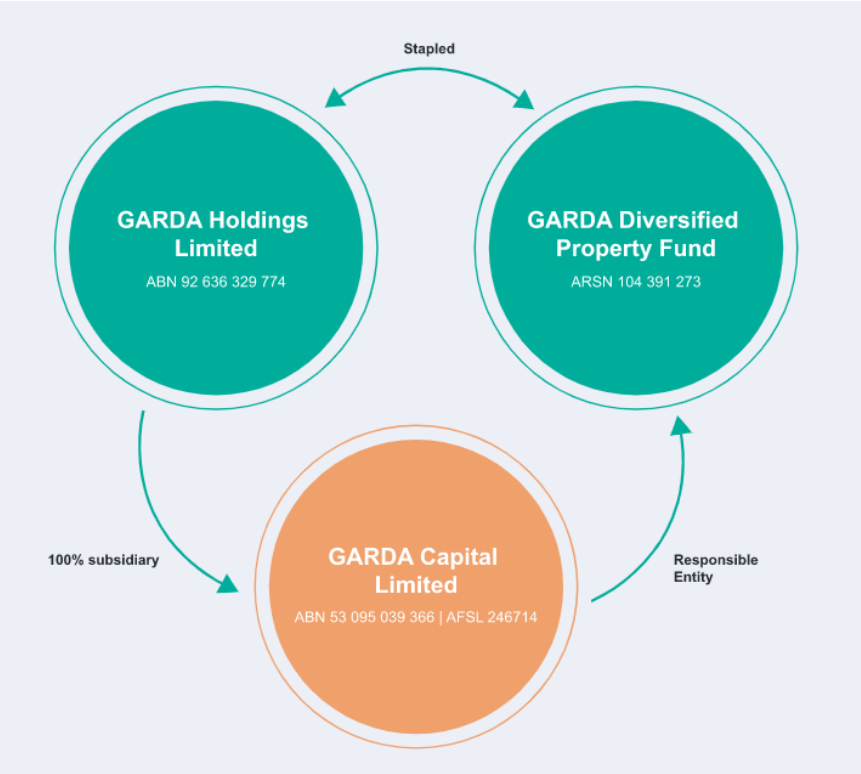


Botanica 9, Richmond

# ABOUT GARDA

GARDA Property Group (ASX: GDF) (GARDA) is a real estate investor, developer and active manager with investments along the eastern seaboard of Australia, from Cairns to Melbourne.

GARDA is an internally managed Australian Real Estate Investment Trust (A-REIT) and a stapled security comprising GARDA Holdings Limited ABN 92 636 329 774 and GARDA Diversified Property Fund ARSN 104 391 273, the responsible entity of which is GARDA Capital Limited ABN 53 095 039 366 (AFSL 246714). This structure is shown below.



1. Current portfolio independent valuations.



## Key Portfolio Metrics



**\$606.6 Million<sup>1</sup>**  
INDEPENDENT VALUE



**5.05%**  
PORTFOLIO CAP RATE (WACR)



**5.3 years**  
PORTFOLIO WALE



**91.2%**  
PORTFOLIO OCCUPANCY

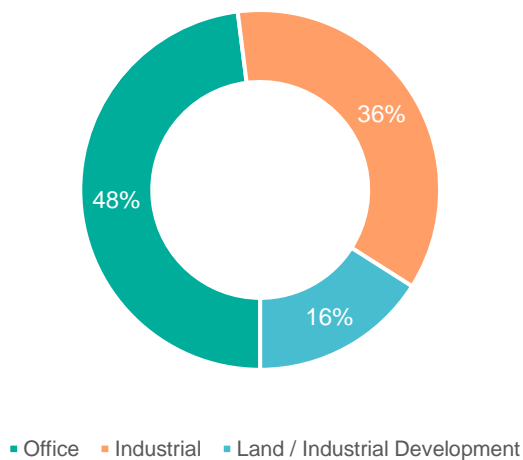


**3.8%**  
FIXED ANNUAL RENT INCREASES

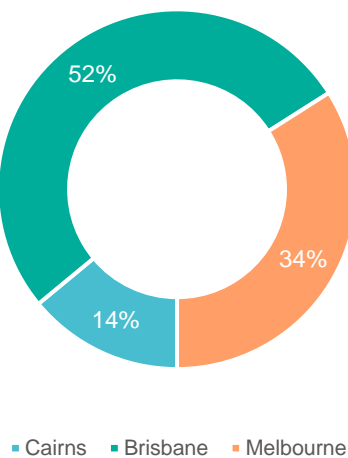


# TOTAL PROPERTY OVERVIEW

Sector (by value)



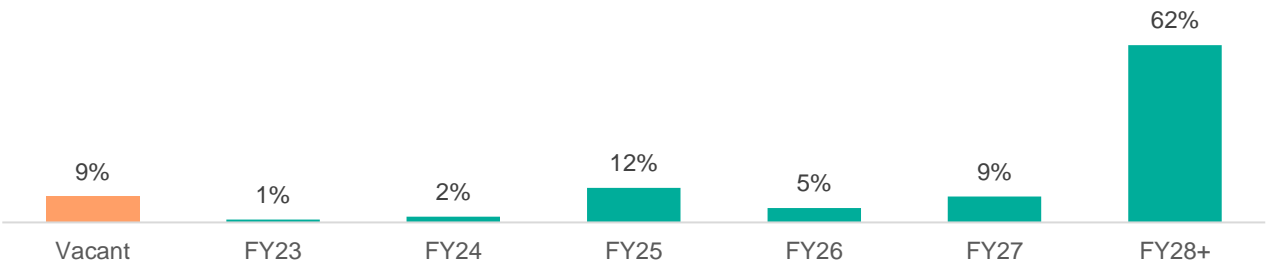
Geography (by value)



Top 10 Tenants

Tenant	Property	Gross Income (%)
Planet Innovation	Box Hill	9.9%
Volvo Group	Wacol	9.7%
Komatsu	Morningside	7.1%
Golder Associates	Botanicca 7	6.6%
Pinkenba Operations	Pinkenba	6.1%
Qld Gov. (DTMR)	Cairns	5.3%
Fujifilm Business Innovation	Botanicca 9	5.3%
Fulton Hogan	Botanicca 7	3.6%
McLardy McShane	Botanicca 7	3.6%
James Energies	Heathwood	3.3%
Top 10 Portfolio Tenants		60.5%

Lease Expiry (by income)



**~25,000m<sup>2</sup>**  
DEVELOPMENT IN CONSTRUCTION



**~160,000m<sup>2</sup>**  
DEVELOPMENT PIPELINE GFA

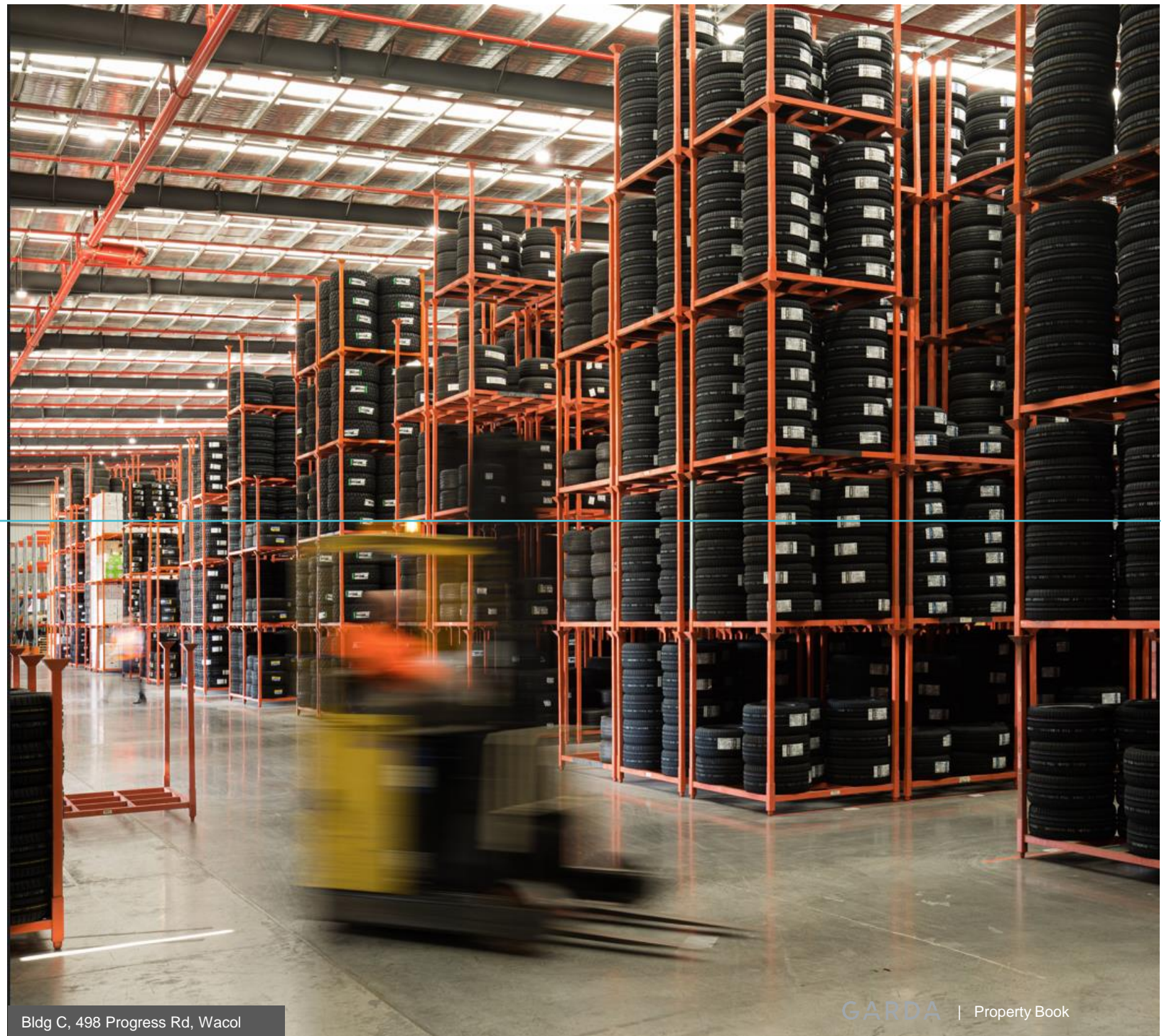
# PROPERTY PORTFOLIO

INTEGRATED COMMERCIAL AND INDUSTRIAL PROPERTY PLATFORM



# INDUSTRIAL

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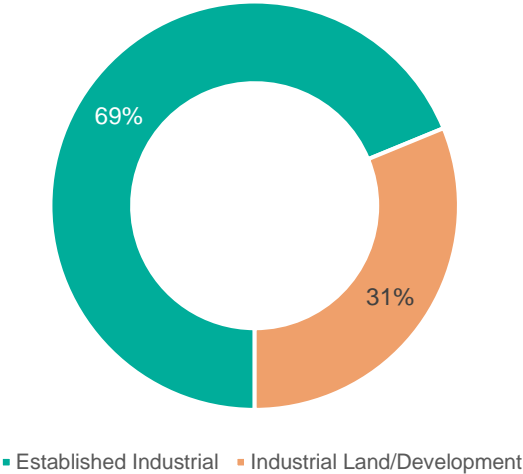


Bldg C, 498 Progress Rd, Wacol

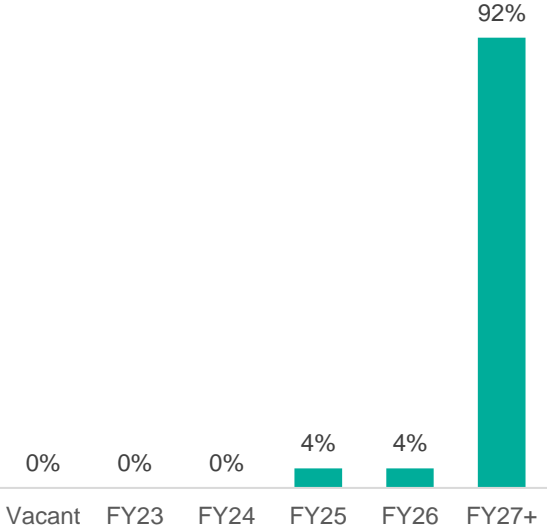
GARDA | Property Book

# INDUSTRIAL OVERVIEW


Brisbane Sector (by value)



Lease Expiry (by income)



Key Industrial Metrics




**\$314.9 million**

INDUSTRIAL VALUE




**4.27%**

INDUSTRIAL CAP RATE



**6.0 years**

INDUSTRIAL WALE



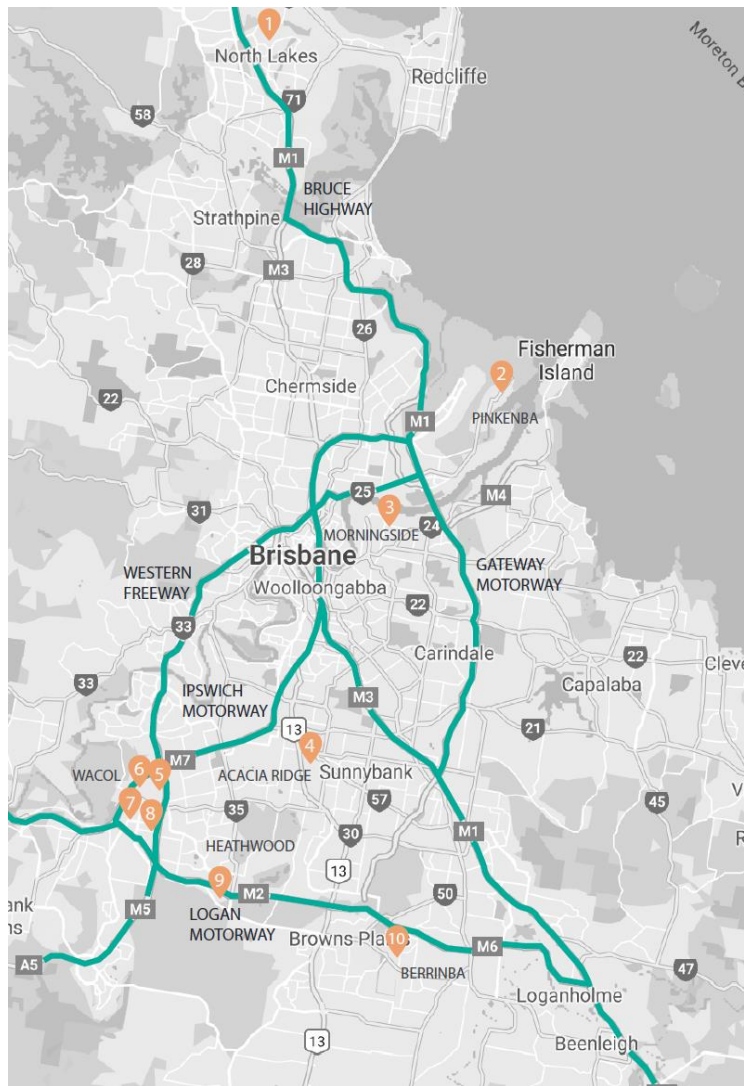
**100.0%**

INDUSTRIAL OCCUPANCY





# BRISBANE INDUSTRIAL LOCATION



109-135 Boundary Road  
North Lakes



70-82 Main Beach Road  
Pinkenba



326 & 340 Thynne Road,  
Morningside



38, 56, 69 Peterkin Street  
Acacia Ridge



41 Bivouac Place  
Wacol (Volvo)



498 Progress Road  
Wacol



372-402 Progress Road  
Wacol



56-72 Bandara Street  
Richlands



67 Noosa Street  
Heathwood



1-9 Kellar Street  
Berrinba

# 70-82 MAIN BEACH ROAD

PINKENBA, QUEENSLAND



## Location

The property is located within the Pinkenba industrial precinct, adjoining the Brisbane Airport on the northern side of the Brisbane River. The site has immediate access to the major arterial road network including the Bruce Highway and is only minutes from the Gateway Bridge.

## Description

Since construction completed in early 2018, the property has operated as a resource recovery facility for soil, rock, gravel and construction materials. The four-hectare site has low site coverage and improvements, consisting of predominantly hardstand, a 2,000m<sup>2</sup> facility and various site offices.

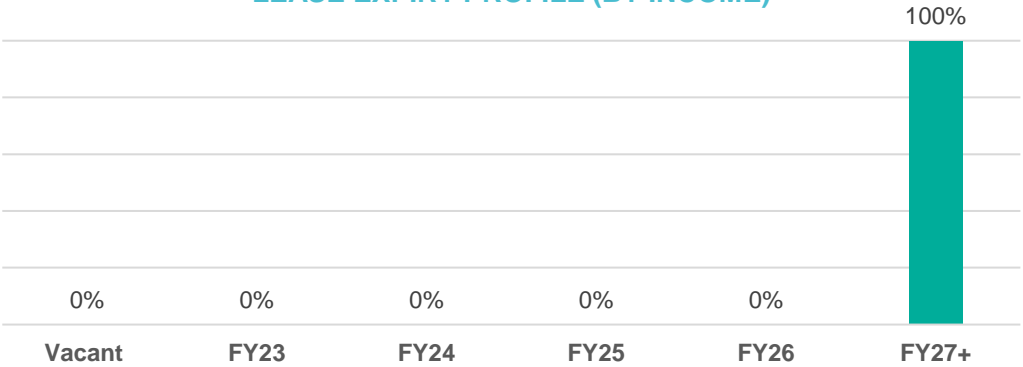
### ASSET SUMMARY – 31 DECEMBER 2022

Land Area (m <sup>2</sup> )	40,490
Lettable Area (m <sup>2</sup> )	40,490
Occupancy (by income)	100%
WALE (by income)	10.6 years
Major Tenant/s	Pinkenba Operations
NABERS Rating	N/A

### VALUATION SUMMARY – 31 DECEMBER 2022

Valuation Date	1 April 2022
Valuation	\$34,000,000
Capitalisation Rate	4.50%
Discount Rate	5.75%

### LEASE EXPIRY PROFILE (BY INCOME)



# 326 & 340 THYNNE ROAD

MORNINGSIDE, QUEENSLAND



## Location

Morningside is located 4.5 kilometres east of the Brisbane CBD. The industrial precinct is tightly held given the desirable location, close to the CBD and access to the Gateway Motorway.

## Description

The asset comprises two A-grade warehousing and distribution facilities on a 4-hectare site. Both industrial facilities were refurbished in 2017. The site has a 7,500m<sup>2</sup> unused land parcel that has development approval for a 5,700m<sup>2</sup> extension to the existing warehouse, providing expansion upside.

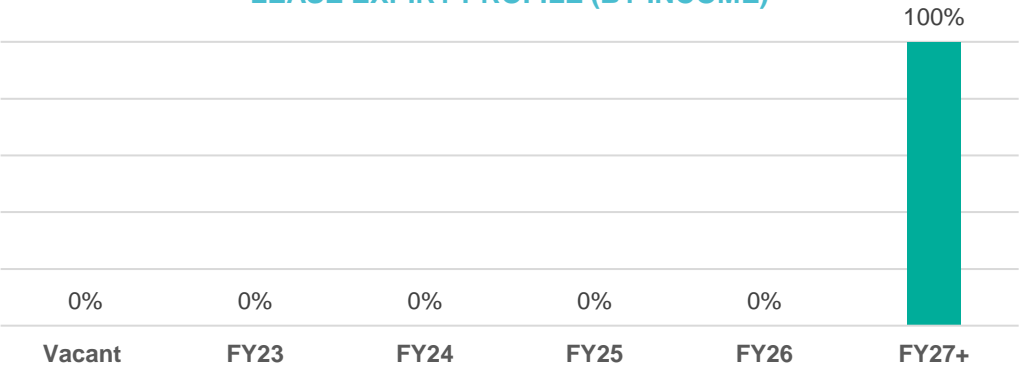
### ASSET SUMMARY – 31 DECEMBER 2022

Land Area (m <sup>2</sup> )	40,124
Lettable Area (m <sup>2</sup> )	16,979
Occupancy (by income)	100%
WALE (by income)	4.2 years
Major Tenant/s	Komatsu
NABERS Rating	N/A

### VALUATION SUMMARY – 31 DECEMBER 2022

Valuation Date	1 April 2022
Valuation	\$51,000,000
Capitalisation Rate	4.50%
Discount Rate	5.75%

### LEASE EXPIRY PROFILE (BY INCOME)





# 41 BIVOUAC PLACE

WACOL, QUEENSLAND



## Location

Metroplex Westgate Wacol is a premium industrial business park that is being developed by GPT group and Metroplex and comprises 90 hectares of land that when completed will provide over 250,000m<sup>2</sup> of industry space. The industrial estate is one of Brisbane's best connected near city estates, situated 15 kilometres west of the Brisbane CBD with immediate access to both the Ipswich Motorway and Centenary Highway.

## Description

The facility sits on a 3,279m<sup>2</sup> site and provides Volvo Group Australia with a 6,057m<sup>2</sup> service warehouse and dealership delivery centre and 3,937m<sup>2</sup> of A-grade office space and showroom.

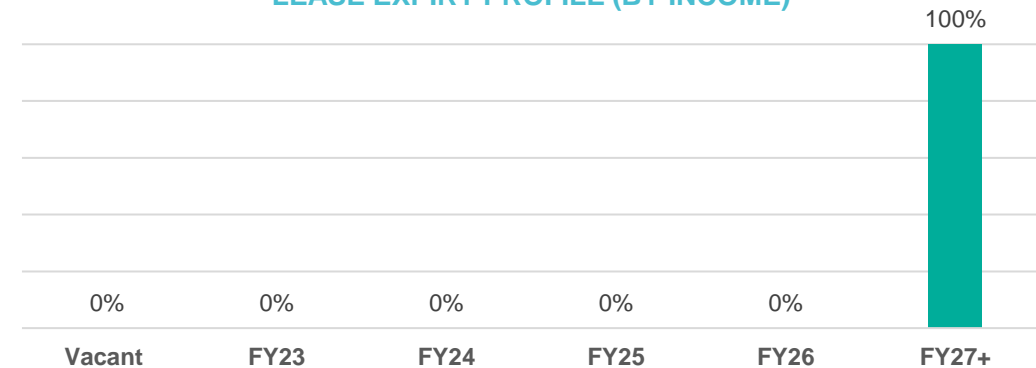
## ASSET SUMMARY – 31 DECEMBER 2022

Land Area (m <sup>2</sup> )	32,790
Lettable Area (m <sup>2</sup> )	9,994
Occupancy (by income)	100%
WALE (by income)	5.5 years
Major Tenant/s	Volvo
NABERS Rating	N/A

## VALUATION SUMMARY – 31 DECEMBER 2022

Valuation Date	1 April 2022
Valuation	\$61,500,000
Capitalisation Rate	4.00%
Discount Rate	5.25%

## LEASE EXPIRY PROFILE (BY INCOME)



# 1-9 KELLAR STREET

BERRINBA, QUEENSLAND



## Location

Berrinba forms part of the larger industrial precinct known as South-West 1 and is located 21 kilometres south of the Brisbane CBD with close access to the Logan Motorway. Berrinba lies in the Logan area, and is located between Brisbane, Gold Coast and Ipswich.

## Description

Berrinba is a recently constructed freestanding warehouse and office facility providing 5,683m<sup>2</sup> of leasable area sitting on a 11,940m<sup>2</sup> site. Knauf occupy half the facility on a 5 year lease and TLC Freight occupy the other half of the facility on a 3 year lease.

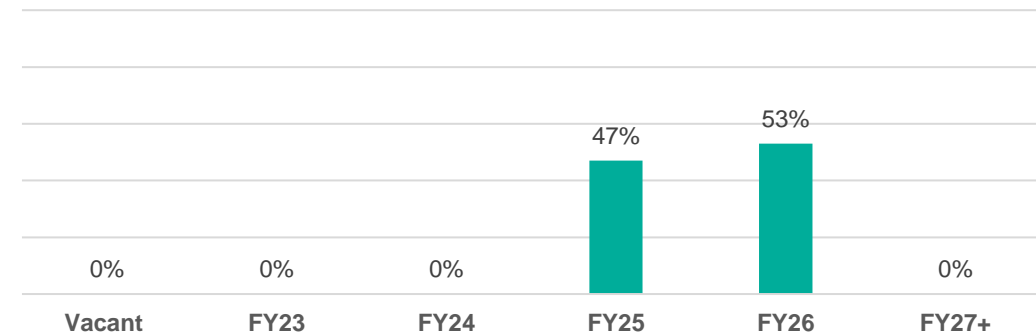
## ASSET SUMMARY – 31 DECEMBER 2022

Land Area (m <sup>2</sup> )	11,940
Lettable Area (m <sup>2</sup> )	5,683
Occupancy (by income)	100%
WALE (by income)	2.3 years
Major Tenant/s	Knauf
NABERS Rating	N/A

## VALUATION SUMMARY – 31 DECEMBER 2022

Valuation Date	1 April 2022
Valuation	\$14,000,000
Capitalisation Rate	4.50%
Discount Rate	5.25%

## LEASE EXPIRY PROFILE (BY INCOME)



# 67 NOOSA STREET

HEATHWOOD, QUEENSLAND



## Location

Heathwood is located approximately 30 kilometres (by road) southwest of the Brisbane CBD. Heathwood is one of Brisbane's most successful industrial estates, having prime location along the Logan Motorway, where immediate access can be gained to the major transport routes including Centenary Highway (West), Mt Lindsay Highway (East), Gateway Motorway (East) and the Ipswich Motorway (North).

## Description

Located on a 15,090m<sup>2</sup> site, the property is improved with a number of buildings totaling approximately 6,022m<sup>2</sup> and a low 40% site coverage, providing a generous amount of hardstand. The property is wholly leased to James Energies on a long-term lease, a company that has operated since 1964 and produces pre-fabricated and transportable electrical and data switch rooms.

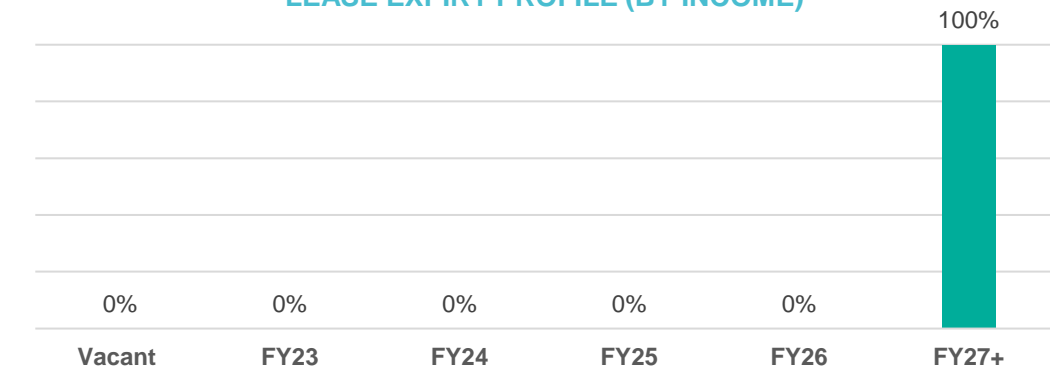
## ASSET SUMMARY – 31 DECEMBER 2022

Land Area (m <sup>2</sup> )	15,090
Lettable Area (m <sup>2</sup> )	6,022
Occupancy (by income)	100%
WALE (by income)	5.2 years
Major Tenant/s	James Energies
NABERS Rating	N/A

## VALUATION SUMMARY – 31 DECEMBER 2022

Valuation Date	1 April 2022
Valuation	\$18,250,000
Capitalisation Rate	4.25%
Discount Rate	5.75%

## LEASE EXPIRY PROFILE (BY INCOME)





# 69 PETERKIN STREET

ACACIA RIDGE, QUEENSLAND



## Location

Acacia Ridge is an established inner southern industrial suburb approximately 16 kilometres by road from the Brisbane CBD. The facility borders the Pacific National Rail Intermodal Facility.

## Description

Stage 1A reached practical completion in December 2021. The new facility provides 6,214m<sup>2</sup> of GFA configured as 5,993m<sup>2</sup> of warehouse and 221m<sup>2</sup> of two-level office. Austrans has a 7-year lease across Stage 1A. Stage 1B will provide approximately 4,575m<sup>2</sup> of potential developable GFA across the surplus land of 8,000m<sup>2</sup>.

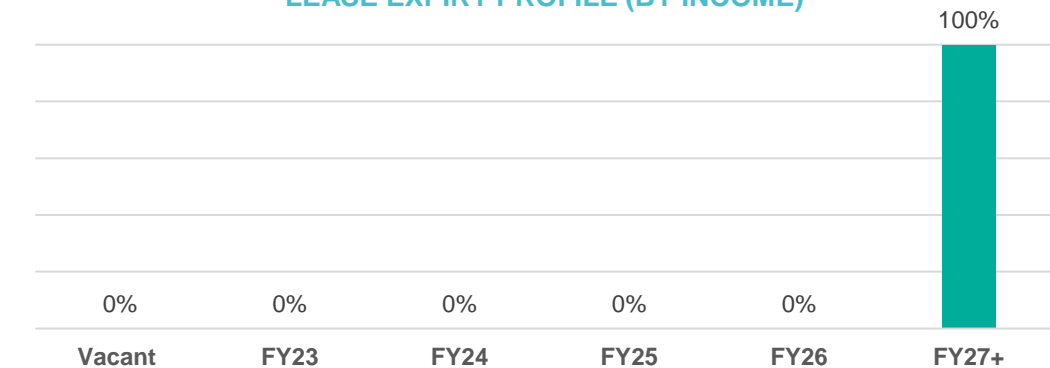
### ASSET SUMMARY – 31 DECEMBER 2022

Land Area (m <sup>2</sup> )	27,130
Lettable Area (m <sup>2</sup> )	6,214
Occupancy (by income)	100%
WALE (by income)	6.1 years
Major Tenant/s	Austrans
NABERS Rating	N/A

### VALUATION SUMMARY – 31 DECEMBER 2022

Valuation Date	1 April 2022
Valuation	\$23,000,000
Capitalisation Rate	4.00%
Discount Rate	5.25%

### LEASE EXPIRY PROFILE (BY INCOME)





# INDUSTRIAL DEVELOPMENT

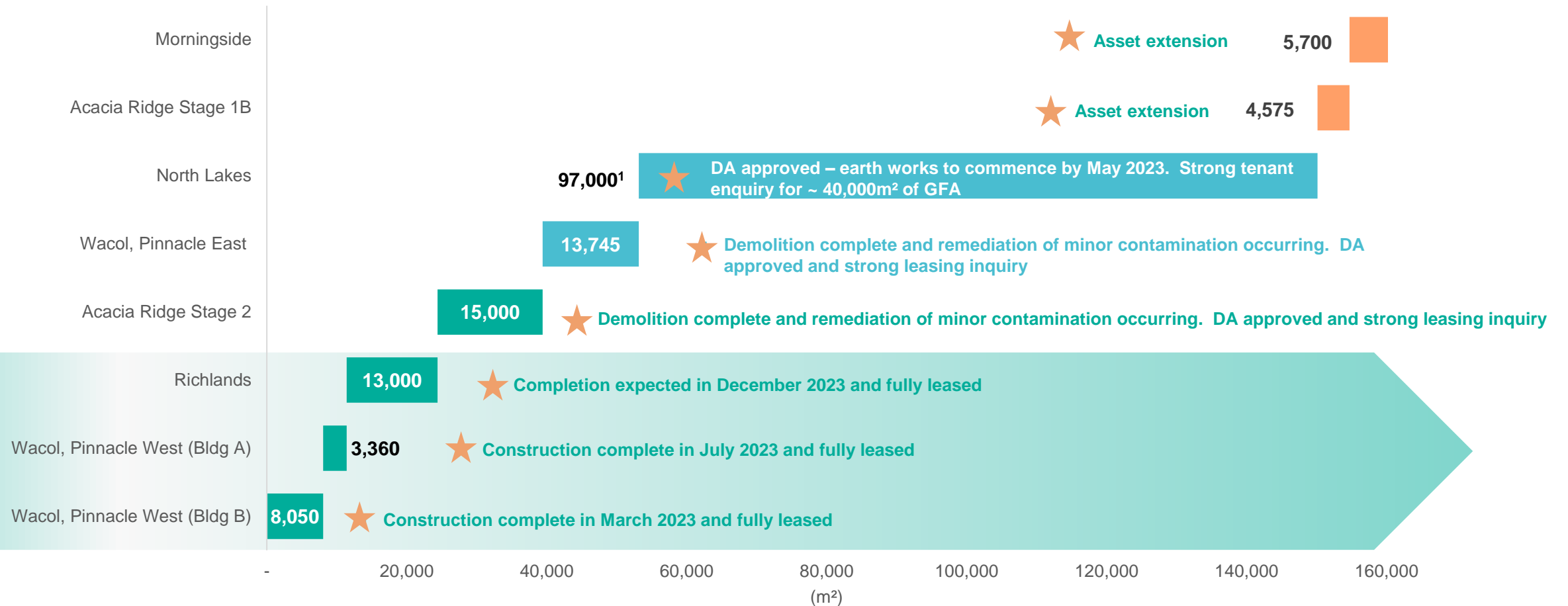


Bldg C, Pinnacle West, Wacol

# 'BUILD TO OWN' INDUSTRIAL DEVELOPMENT PIPELINE



DEVELOPMENT PIPELINE OF ~160,000M<sup>2</sup> OF HIGH QUALITY BRISBANE INDUSTRIAL ASSETS



1. Possible development configuration and subject to change.

■ Immediate Development

■ Asset Expansion

■ Bulk and Civil Works



# 498 PROGRESS ROAD (PINNACLE WEST)

WACOL, QUEENSLAND



## Location

Wacol is an established industrial suburb, 21 kilometres by road south-west of the Brisbane CBD. The 4.1 hectare site is located on Progress Road, a major dual lane arterial road connecting to both the Ipswich Motorway and Centenary Highway (and Logan Motorway).

## Description

Building C was completed in 2021 with 6,000m<sup>2</sup> leased to YHI for 10 years. Tenants have been secured for Buildings A and B, with construction for Building B anticipated to complete in late March 2023 and Building A anticipated to complete in July 2023. When completed, the development known as 'Pinnacle West' will provide approximately 17,000m<sup>2</sup> of built form GFA.

\* On completion valuation to be updated for April 2023

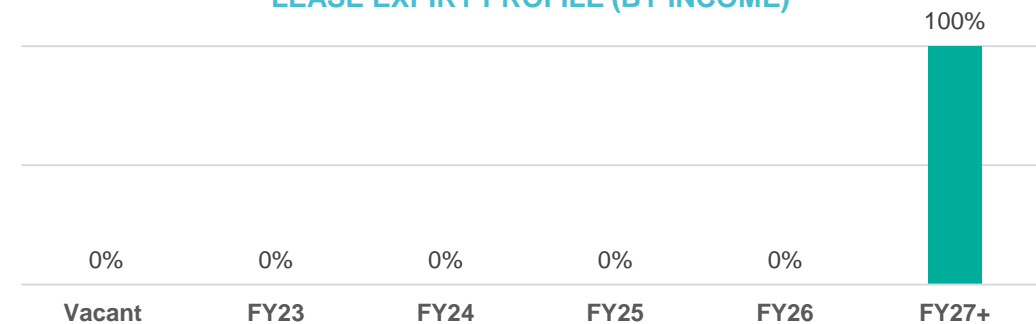
## ASSET SUMMARY – 31 DECEMBER 2022

Land Area (m <sup>2</sup> )	41,750
Lettable Area (m <sup>2</sup> ) / Lettable Area (m <sup>2</sup> ) 'on completion'	6,000 / 17,410
Occupancy (by income) / Occupancy (by income) 'on completion'	100% / 100%
WALE (by income) / WALE (by income) 'on completion'	8.7 years / 8.5 years
Major Tenant/s	YHI
NABERS Rating	N/A

## VALUATION SUMMARY – 31 DECEMBER 2022

Valuation Date	1 April 2022
Valuation – completed Building C and balance of land	\$25,450,000
Valuation (on completion)*	\$49,700,000
Capitalisation Rate	4.25%
Discount Rate	5.50%

## LEASE EXPIRY PROFILE (BY INCOME)



# 38 & 56 PETERKIN STREET (STAGE 2)

ACACIA RIDGE, QUEENSLAND



## Location

Acacia Ridge is an established inner southern industrial suburb approximately 16 kilometres by road from the Brisbane CBD. The two remaining transport orientated warehouses provide 34,270m<sup>2</sup> of developable land bordering the Pacific National Rail Intermodal facility.

## Description

Older improvements have been demolished at 38 and 56 Peterkin Street to allow for the development of Stage 2, delivering approximately 15,000m<sup>2</sup> of GFA. Total completed built form GFA totals 26,000m<sup>2</sup> across stages 1 and 2, with stage 1A (6,214m<sup>2</sup>) completed in FY22.

\* On completion valuation to be updated for April 2023

## ASSET SUMMARY – 31 DECEMBER 2022

Land Area (m <sup>2</sup> )	34,270
Lettable Area (m <sup>2</sup> ) – built form GFA (m <sup>2</sup> )	15,000
Occupancy (by income)	N/A
WALE (by income)	N/A
Major Tenant/s	N/A
NABERS Rating	N/A

## VALUATION SUMMARY – 31 DECEMBER 2022

Valuation Date	1 May 2022
Valuation (Land)	\$18,000,000
Valuation (On Completion)*	\$40,000,000
Capitalisation Rate	4.75%
Discount Rate	5.00%





# 56-72 BANDARA STREET

RICHLANDS, QUEENSLAND



## Location

Richlands is an established industrial suburb, 21 kilometres by road south-west of the Brisbane CBD. Richlands neighbours Wacol with the same quality access to the Ipswich Motorway and Centenary Highway, via Progress Road. The site on Bandara Street backs onto the Metroplex Westgate industrial precinct.

## Description

The street is currently undergoing significant development with 40,000m<sup>2</sup> of industrial buildings recently completed directly across from 56-72 Bandara Street, which are largely committed to tenants. Bandara Street is not an arterial road and therefore provides a price competitive site with excellent access to various road networks. The site is flat and development ready with negligible preparation costs anticipated. The asset has been fully leased to Ausdeck for 10 years, with lease commencement to occur on completion, anticipated in December 2023.

\* On completion valuation to be updated for April 2023

### ASSET SUMMARY – 31 DECEMBER 2022

Land Area (m <sup>2</sup> )	30,351
Lettable Area (m <sup>2</sup> ) – built form GFA (m <sup>2</sup> )	13,000
Occupancy (by income) 'on completion'	100%
WALE (by income) 'on completion'	10.0 years
Major Tenant/s	Ausdeck (pre-commitment)
NABERS Rating	N/A

### VALUATION SUMMARY – 31 DECEMBER 2022

Valuation Date	1 May 2022
Valuation (Land)	\$13,660,000
Valuation (On Completion)*	\$40,800,000
Capitalisation Rate	4.25%
Discount Rate	5.50%





# 109-135 BOUNDARY ROAD (PINNACLE NORTH LAKES)

NORTH LAKES, QUEENSLAND



## ASSET SUMMARY – 31 DECEMBER 2022

Land Area (m <sup>2</sup> )	323,800
Lettable Area (m <sup>2</sup> ) – built form GFA (m <sup>2</sup> )	~ 97,000
Occupancy (by income)	N/A
WALE (by income)	N/A
Major Tenant/s	N/A
NABERS Rating	N/A

## VALUATION SUMMARY – 31 DECEMBER 2022

Valuation Date	1 May 2022
Valuation (Land)	\$45,000,000
Capitalisation Rate	N/A
Discount Rate	N/A

## Location

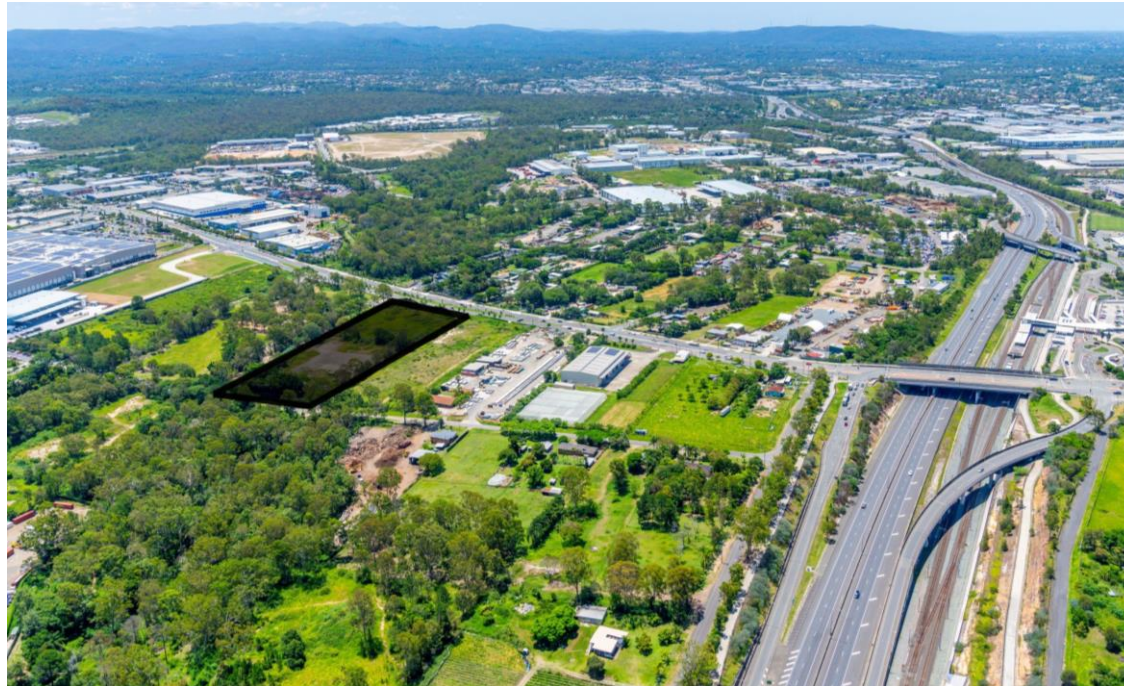
North Lakes is perfectly positioned to provide seamless connectivity to major business centres and national road, air and rail networks. Situated alongside the Bruce Highway / M1 and near the Gateway Motorway, the subject site sits 32km north of Brisbane's CBD, 40 minutes drive from the Sunshine Coast and only 22 minutes from Brisbane domestic and international airports.

## Description

GARDA intends to develop a master-planned industrial park including dedicated precincts that support the development of premises for small, medium and large customers. North Lakes has achieved DA approval, allowing GARDA to proceed with the various bulk earth works and civil works required to advance the site to 'construction ready' industrial estate quality land yielding 25 hectares. When fully developed, the North Lakes estate will sustain approximately 100,000m<sup>2</sup> of industrial facilities.

# 372-402 PROGRESS ROAD (PINNACLE EAST)

WACOL, QUEENSLAND



## Location

Wacol is an established industrial suburb, 21 kilometres by road south-west of the Brisbane CBD. The 4.1 hectare site is located on Progress Road, a major dual lane arterial road connecting to both the Ipswich Motorway and Centenary Highway (and Logan Motorway). The site is adjacent to GARDA's existing site 'Pinnacle West'.

## Description

DA approval for Pinnacle East has been received, with bulk earthworks and civil works set to commence in FY24. Bulk earthworks and civil works are expected to take approximately 12 months. The site will complement the existing Wacol site with completion of civil works and commencement of construction expected following construction completion of Buildings A and B at 'Pinnacle West'.

\* DA approval has been achieved for 13,745m<sup>2</sup> however the project has been reconfigured, delivering approx. 2,000m<sup>2</sup> more lettable area

## ASSET SUMMARY – 31 DECEMBER 2022

Land Area (m <sup>2</sup> )	41,350
Lettable Area (m <sup>2</sup> ) – built form GFA (m <sup>2</sup> )*	13,745
Occupancy (by income)	N/A
WALE (by income)	N/A
Major Tenant/s	N/A
NABERS Rating	N/A

## VALUATION SUMMARY – 31 DECEMBER 2022

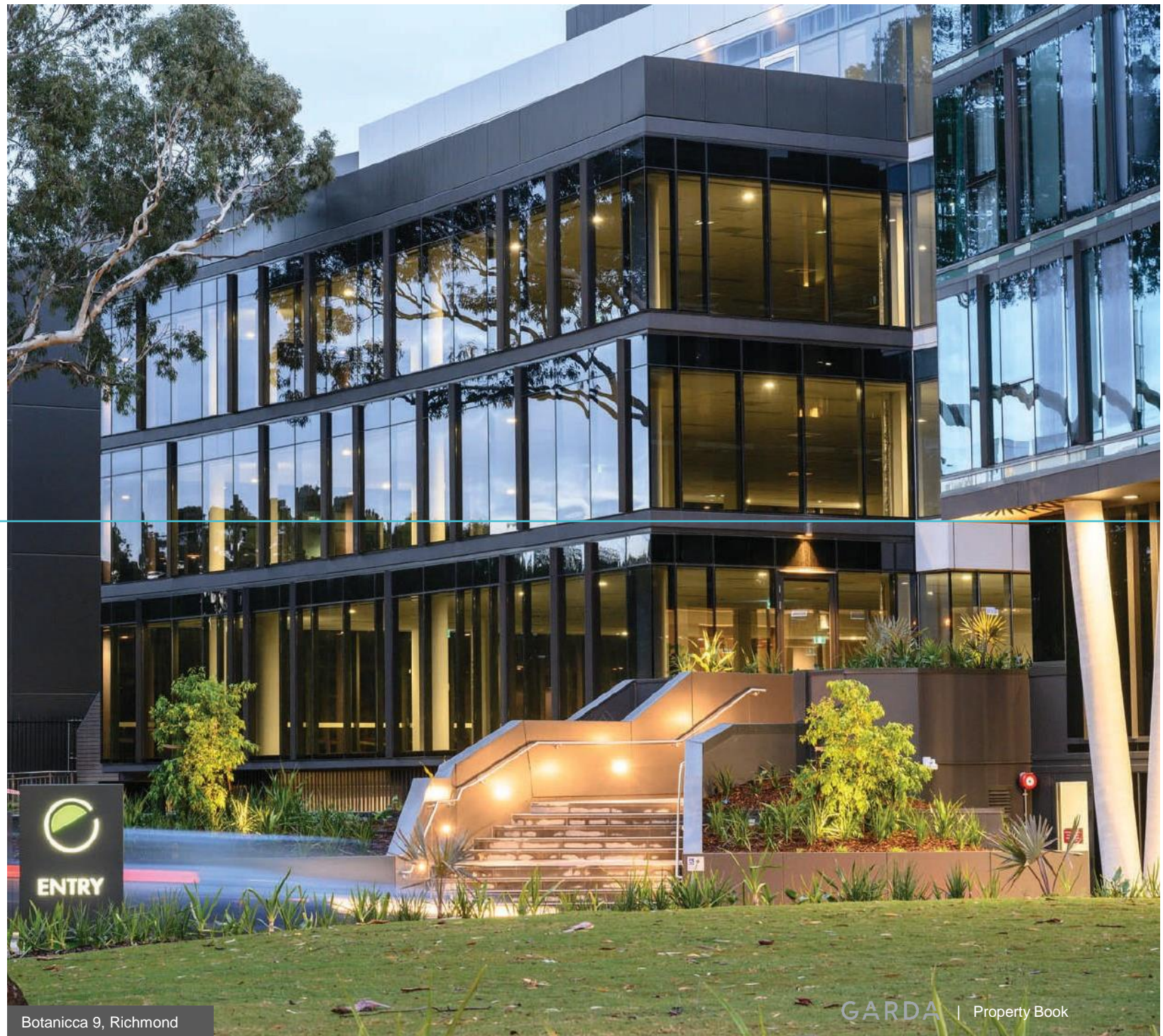
Valuation Date	1 May 2022
Valuation	\$11,000,000
Capitalisation Rate	N/A
Discount Rate	N/A





# OFFICE

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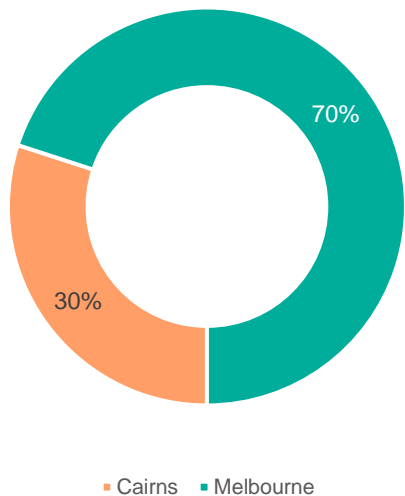


Botanicca 9, Richmond

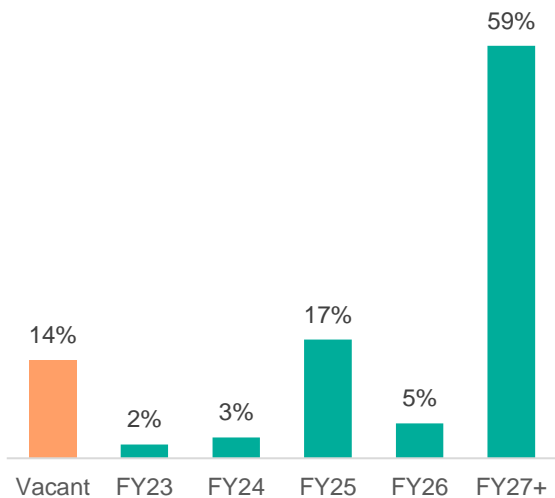


# OFFICE OVERVIEW

Geography (by value)



Lease Expiry (by income)



Key Office Metrics



**\$291.8 million**  
OFFICE VALUE



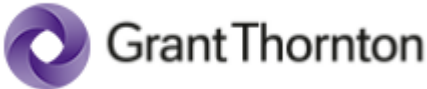
**5.63%**  
OFFICE CAP RATE



**4.9 years**  
OFFICE WALE



**86.5%**  
OFFICE OCCUPANCY



# BOTANICCA 9, 588A SWAN STREET

RICHMOND, VICTORIA



## Location

The Property is situated approximately five kilometres east of the Melbourne CBD within the Botanicca Corporate Park and part of the sought after Melbourne city-fringe location. The precinct is serviced by both metro rail and tram services as well as the M1 Freeway.

## Description

The Property was developed by GARDA and completed in mid-2019. It comprises a high quality 5 storey office building with a NLA of 6,864m<sup>2</sup> plus three levels of car park (lower ground and two basement levels) providing a total of 232 bays, and targeting high environmental credentials.

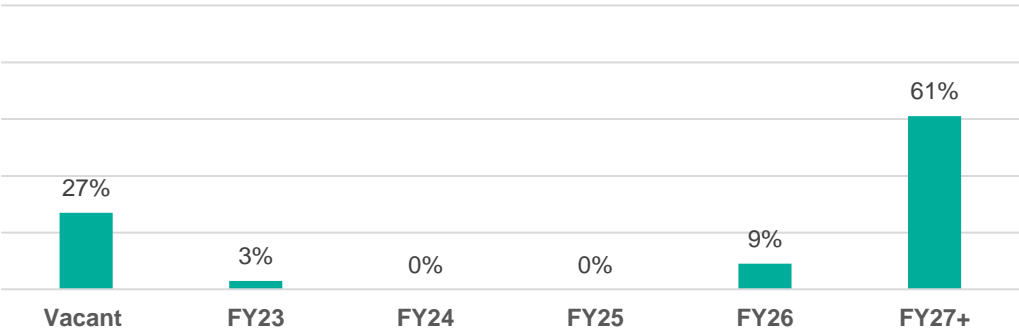
### ASSET SUMMARY – 31 DECEMBER 2022

Land Area (m <sup>2</sup> )	3,621
Lettable Area (m <sup>2</sup> )	6,864
Occupancy (by income)	73%
WALE (by income)	5.3 years
Major Tenant/s	Fujifilm
NABERS Rating	4.5 star

### VALUATION SUMMARY – 31 DECEMBER 2022

Valuation Date	1 April 2022
Valuation	\$68,500,000
Capitalisation Rate	5.00%
Discount Rate	6.00%

### LEASE EXPIRY PROFILE (BY INCOME)



# BOTANICCA 7, 572 SWAN STREET

RICHMOND, VICTORIA



## Location

The Property is situated approximately five kilometres east of the Melbourne CBD within the Botanicca Corporate Park and part of the sought after Melbourne city-fringe location. The precinct is serviced by metro rail and tram services as well as the M1 Freeway.

## Description

The Property is a modern, architecturally designed commercial building supporting a 4 Star Green Star – Office Design v2 Rating and 5 star NABERS rating. The 6,587m<sup>2</sup> building was built in 2009 and is anchored by two major tenants Golder Associates and Fulton Hogan.

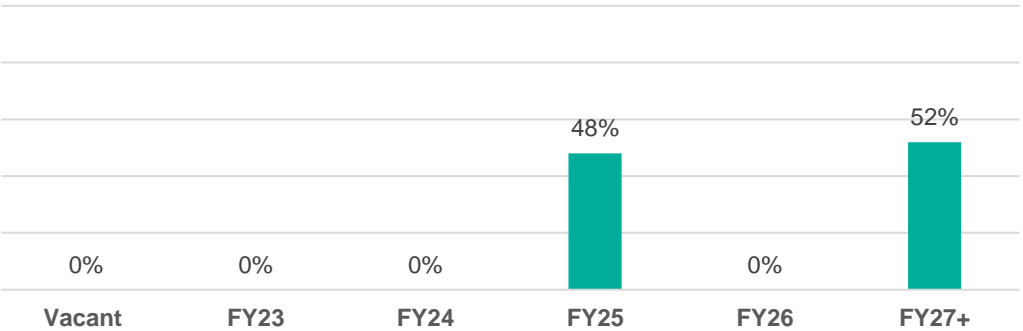
### ASSET SUMMARY – 31 DECEMBER 2022

Land Area (m <sup>2</sup> )	4,989
Lettable Area (m <sup>2</sup> )	6,587
Occupancy (by income)	100%
WALE (by income)	3.8 years
Major Tenant/s	Golder Associates
NABERS Rating	5.0 star

### VALUATION SUMMARY – 31 DECEMBER 2022

Valuation Date	1 April 2022
Valuation	\$63,500,000
Capitalisation Rate	5.00%
Discount Rate	6.00%

### LEASE EXPIRY PROFILE (BY INCOME)





# 8-10 CATO STREET

HAWTHORN EAST, VICTORIA



## Location

Hawthorn East is a tightly held commercial and industrial suburb, located 7km by road south east of the Melbourne CBD. The key feature of Hawthorn East is its proximity to the interchange (exit/entry) of the Monash Freeway, located only 500 metres from the property.

## Description

The property was built in 2001 and comprises a four level commercial office building including 2,717m<sup>2</sup> of office accommodation, 937m<sup>2</sup> of attached warehousing and 105 car parks across two basement levels. A 1,124m<sup>2</sup> vacant land parcel, improved with bitumen and boom gate, provides a further 31 car parks. The property is currently undergoing a modernisation capital works program, following acquisition by GARDA in December 2022.

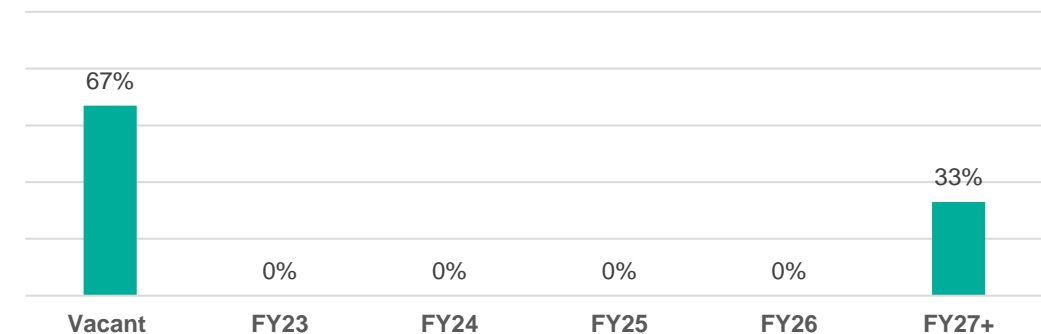
## ASSET SUMMARY – 31 DECEMBER 2022

Land Area (m <sup>2</sup> )	3,371
Lettable Area (m <sup>2</sup> )	3,654
Occupancy (by income)	33%
WALE (by income)	5.0 years
Major Tenant/s	RayGen Resources
NABERS Rating	N/A

## VALUATION SUMMARY – 31 DECEMBER 2022

Valuation Date	1 December 2022
Valuation	\$25,000,000
Capitalisation Rate	5.75%
Discount Rate	5.75%

## LEASE EXPIRY PROFILE (BY INCOME)



# 436 ELGAR ROAD

BOX HILL, VICTORIA



## Location

Box Hill is located within the outer east commercial precinct, approximately 15 kilometres from the CBD. This precinct has excellent access to major roads linking the CBD to the eastern suburbs, complemented by rail, bus and tram links. Significant high rise residential development continues to occur in Box Hill.

## Description

The building comprises three levels of quality commercial office space and two levels of basement parking, providing 197 bays. The building has undergone a significant capital works program over the last number of years and is 100% occupied by Planet Innovation under a 10-year lease expiring 2030.

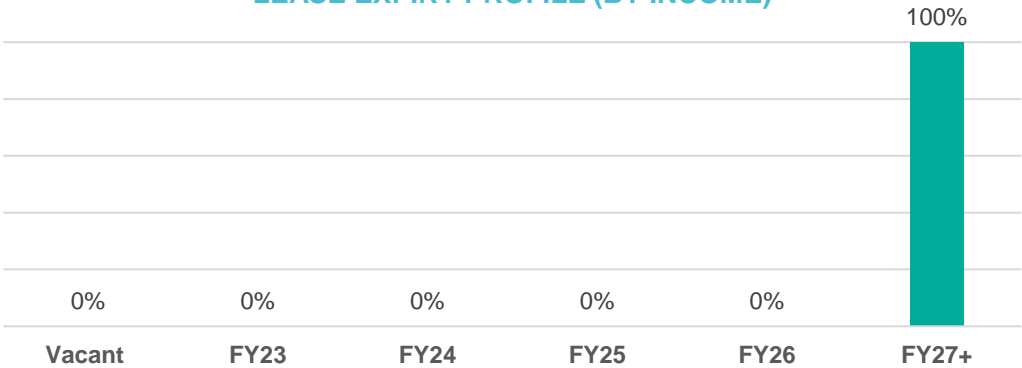
### ASSET SUMMARY – 31 DECEMBER 2022

Land Area (m <sup>2</sup> )	2,650
Lettable Area (m <sup>2</sup> )	5,702
Occupancy (by income)	100%
WALE (by income)	7.9 years
Major Tenant/s	Planet Innovation
NABERS Rating	4.5 star

### VALUATION SUMMARY – 31 DECEMBER 2022

Valuation Date	1 October 2022
Valuation	\$47,000,000
Capitalisation Rate	4.75%
Discount Rate	6.00%

### LEASE EXPIRY PROFILE (BY INCOME)



# 7-19 LAKE STREET

CAIRNS, QUEENSLAND



## Description

The property is the premier commercial office building in Cairns comprising a total NLA of 14,774m<sup>2</sup> and has attracted quality blue chip tenants including state and federal government, national and international corporates and a number of financial institutions. The 15 level, semi-modern, 5 star NABERS rated building was completed in 1989.

The property comprises ground floor building entry foyer with retail accommodation, ground and upper ground office accommodation, secure podium parking for 264 vehicles on levels one, two and three and parts of level four, and twelve upper levels of commercial office accommodation. The property also has a 1,518m<sup>2</sup> parcel of land adjoining the property, providing potential development opportunities.

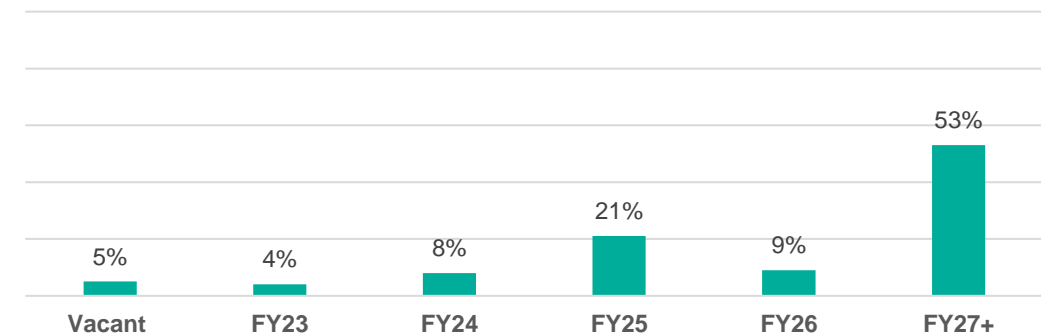
## ASSET SUMMARY – 31 DECEMBER 2022

Land Area (m <sup>2</sup> )	6,088
Lettable Area (m <sup>2</sup> )	14,774
Occupancy (by income)	95%
WALE (by income)	4.2 years
Major Tenant/s	QLD Government – DTMR
NABERS Rating	5.0 star

## VALUATION SUMMARY – 31 DECEMBER 2022

Valuation Date	1 October 2022
Valuation	\$87,750,000
Capitalisation Rate	7.00%
Discount Rate	6.75%

## LEASE EXPIRY PROFILE (BY INCOME)





# GARDA

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