

#### SUPPLY NETWORK LIMITED

ABN 12 003 135 680 1 Turnbull Close Pemulwuy NSW 2145 PO Box 3405 Wetherill Park NSW 2164 Telephone: 02 8624 8077

### **ASX Release**

22 February 2023

### Appendix 4D and Half Year Report 31 December 2022.

The Director's are pleased to announce the results for the six months ended 31 December 2022 the details of which are included in the attached Appendix 4D and Half Year Report.

The half year results have been subject to an Independent Review and are in line with our announcement 25 January 2023.

Authorised by the Board of Supply Network Limited

### **Robert Coleman**

Chief Financial Officer/Secretary Telephone: + 61 2 8624 8077

## Appendix 4D

## Half Year Report Period ending 31 December 2022

Name of entity	Supply Network Limited
ABN	12 003 135 680

1. Details of reporting period

Half year ended	31 December 2022
Previous corresponding period	31 December 2021

### 2. Results for announcement to the market

			\$'000
Revenue from ordinary activities	up	23.6% t	o 119,238
Profit from ordinary activities after income tax	up	34.1% t	o 12,712
Net profit for the period attributable to members	up	34.1% t	o 12,712

Dividende	Amount per Security	Franked amount per security
Dividends Interim dividend to be paid 6 April 2023	20.00¢	20.00¢
Record date for determining entitlements to dividend	,	arch 2023
Final dividend (2022) paid 3 October 2022	20.00€	20.00¢

### Brief explanation of any of the figures reported above

Please refer to Directors' Report on page 2 of the half-year financial report attached

3. Net tangible asset backing

5.11ct tallgible asset backing		
	Current Period	Previous
		corresponding period
Net tangible asset backing per ordinary security	164.7¢	132.6¢

### 4. Details of entities over which control has been gained or lost during period

Nil

### 5. Details of Dividends

Refer to attached half year financial report

### 6. Dividend Reinvestment Plans

Supply Network Limited Dividend Reinvestment Plan operated during the period and will operate in respect of the interim dividend payable 6 April 2023

### 7. Details of associate and joint venture entities

Nil

### 8. Foreign Entities

Not applicable

### 9. Statement in relation to half year accounts is based on

This report is based on accounts that have been reviewed and are not subject to dispute or qualification.

This half-year report should be read in conjunction with the 2022 Annual Report.

### **Signature**

Date 22 February 2023 Name Robert Coleman

**Position** Group Financial Controller / Secretary

# Supply Network Limited A.B.N. 12 003 135 680

## Half-Year Financial Report 31 December 2022

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### **Corporate Information**

#### **Directors**

G J Forsyth (Chairman)

G D H Stewart (Managing Director)

P W McKenzie

P W Gill

### **Company Secretary**

R A Coleman (appointed 16 December 2022) P W Gill (resigned 16 December 2022)

### **Registered Office**

1 Turnbull Close Pemulwuy NSW 2145

Telephone 02 8624 8077

Email admin@supplynetwork.com.au

### **Corporate Governance Statement**

The Corporate Governance Statement can be found at: www.supplynetwork.com.au/governance.htm

### **Internet Address**

www.supplynetwork.com.au

### **Auditors**

HLB Mann Judd (NSW Partnership)

### Bankers

ANZ Banking Group Limited

### **Solicitors**

**Bartier Perry** 

### **Share Registry**

Computershare Investor Services Pty Limited Level 3, 60 Carrington Street Sydney NSW 2000

Enquiries (within Australia) 1300 850 505 Enquiries (outside Australia) 61 3 9415 4000 Facsimile 61 3 9473 2500

### **Stock Exchange Listing**

Supply Network Limited (ASX code SNL) shares are quoted on the Australian Securities Exchange.

### **Directors' Report**

Your directors submit their report for the half-year ended 31 December 2022.

#### **Directors**

The names of the company's directors in office during the half-year and until the date of this report are set out below. Directors were in office for this entire period unless otherwise stated.

G J Forsyth (Chairman)

G D H Stewart (Managing Director)

P W McKenzie

P W Gill

### **Review of Operations**

Group sales revenue for the half-year was \$119.2m, which is an increase of 23.6% when compared to the same period last year.

Sales revenue in the Australian operation increased by 27.0% and in the New Zealand operation increased by 13.9% in NZ\$ terms.

Earnings before interest and tax for the half-year was \$18.9m, an increase of 33.2% on the same period last year.

Profit after income tax for the half-year was \$12.7m an increase of 34.1% on the same period last year.

Basic earnings per share for the half-year was 31.06 cents compared to 23.21 cents for the same period last year.

As at 31 December 2022, the net assets of the group was \$67.9m.

Group cash flows from operating activities for the half year were \$12.4m compared to \$5.8m for the same period last year.

There were no additional long-term borrowings as at 31 December 2022. Gearing (excluding lease liabilities) at 31 December 2022 was 13.6% (June 2022: 15.6%).

The Directors have declared a fully franked interim dividend of 20.0 cents per share payable on 6 April 2023 to shareholders registered on 23 March 2023.

The Dividend Reinvestment Plan will operate in respect of the interim dividend.

#### Rounding

The amounts contained in this report and in the half-year financial report have been rounded to the nearest \$1,000 (unless otherwise stated) under the option available to the company under ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191. The company is an entity to which this Instrument applies.

### **Directors' Report (continued)**

### **Auditor's Independence Declaration**

A copy of the auditor's independence declaration as required under the Section 307C of the *Corporations Act 2001* is set out on page 4.

Signed in accordance with a resolution of directors.

G J Forsyth Director

Sydney

22 February 2023



### **Auditor's Independence Declaration**

To the directors of Supply Network Limited:

As lead auditor for the review of the financial report of Supply Network Limited for the half-year ended 31 December 2022, I declare that, to the best of my knowledge and belief, there have been no contraventions of:

- (a) the auditor independence requirements of the Corporations Act 2001 in relation to the review; and
- (b) any applicable code of professional conduct in relation to the review.

This declaration is in respect of Supply Network Limited and the entities it controlled during the period.

Sydney, NSW 22 February 2023 S Grivas Partner

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### **Statement of Profit or Loss and Other Comprehensive Income**

for the half-year ended 31 December 2022	year ended 31 December 2022 Note		Consolidated	
		31 Dec 2022 \$'000	31 Dec 2021 \$'000	
Revenue	3	119,191	96,397	
Finance revenue	3	41	1	
Other income		6	52	
Changes in inventories of finished goods		(69,067)	(55,380)	
Employee benefits expense		(19,767)	(17,139)	
Depreciation and amortisation		(3,504)	(3,193)	
Other expenses	3	(7,958)	(6,547)	
Finance costs	_	(829)	(715)	
Profit before income tax		18,113	13,476	
Income tax expense	<u>-</u>	(5,401)	(3,997)	
Profit after income tax	<u>-</u>	12,712	9,479	
Profit attributable to members of the parent	_	12,712	9,479	
Other comprehensive income				
Items that may be reclassified subsequently to profit or	r loss			
Adjustment on translation of foreign controlled entity ne	et of tax	559	132	
Total other comprehensive income after income tax	x _	559	132	
Total comprehensive income for the half-year attributable to members of the parent	-	13,271	9,611	
Basic earnings per share (cents per share)		31.06	23.21	
Diluted earnings per share (cents per share)		30.00	23.21	

The above statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes.

### **Balance Sheet**

at 31 December 2022	Note	Con	solidated
		31 Dec 2022 \$'000	30 Jun 2022 \$'000
ASSETS			
Current assets			
Cash and cash equivalents	5	9,850	6,934
Trade and other receivables		22,764	21,358
Inventories		71,593	63,296
Other current assets	_	1,014	292
Total current assets	_	105,221	91,880
Non-current assets			
Property, plant and equipment		11,354	10,182
Right of use assets		35,258	33,417
Deferred tax assets	_	3,207	3,055
Total non-current assets	_	49,819	46,654
TOTAL ASSETS	-	155,040	138,534
LIABILITIES			
Current liabilities			
Trade and other payables		35,568	29,495
Interest bearing loans and borrowings		620	606
Income tax payable		1,760	1,857
Provisions		1,336	1,277
Lease liabilities	_	4,917	4,559
Total current liabilities	-	44,201	37,794
Non-current liabilities			
Interest bearing loans and borrowings		8,607	8,778
Provisions		322	333
Lease liabilities	_	34,023	32,301
Total non-current liabilities	_	42,952	41,412
TOTAL LIABILITIES	<u>-</u>	87,153	79,206
NET ASSETS	_	67,887	59,328
EQUITY			
Contributed equity	6	24,870	21,272
Reserves		855	439
Retained earnings	_	42,162	37,617
TOTAL EQUITY		67,887	59,328

The above balance sheet should be read in conjunction with the accompanying notes.

### **Statement of Changes in Equity**

for the half-year ended 31 December 2022

	Note	Contributed Equity \$000	Share based payment Reserve \$000	Exchange Translation Reserve \$000	Retained Earnings \$000	Total \$000
Consolidated						
Balance at 30 June 2022		21,272	463	(24)	37,617	59,328
Total comprehensive income for the half-year		-	-	559	12,712	13,271
		21,272	463	535	50,329	72,599
Transactions with owners in their capacity as owners						
Share based payments		285	(143)	-	-	142
Dividends provided for or paid	4	-	-	-	(8,167)	(8,167)
Contributions of equity net of transaction costs	6	3,313	_			3,313
Balance at 31 December 2022		24,870	320	535	42,162	67,887
Balance at 30 June 2021		21,272	74	539	27,399	49,284
Total comprehensive income for the half-year		-	-	132	9,479	9,611
		21,272	74	671	36,878	58,895
Transactions with owners in their capacity as owners						
Share based payments		-	161	-	-	161
Dividends provided for or paid	4		-	-	(4,900)	(4,900)
Balance at 31 December 2021		21,272	235	671	31,978	54,156

The above statement of changes in equity should be read in conjunction with the accompanying notes.

### **Statement of Cash Flows**

for the half-year ended 31 December 2022	Note	Consolidated	
·		31 Dec 2022	31 Dec 2021
		\$'000	\$'000
Cash flows from operating activities			
Receipts from customers		132,657	106,228
Payments to suppliers and employees		(113,882)	(95,265)
Interest received		41	2
Interest paid		(229)	(162)
Interest paid lease liabilities		(596)	(553)
Income tax paid	-	(5,632)	(4,432)
Net cash flows from operating activities	-	12,359	5,818
Cash flows from investing activities			
Purchase of property, plant and equipment		(1,951)	(1,183)
Proceeds from sale of property, plant and equipment		-	32
Net cash flows used in investing activities	-	(1,951)	(1,151)
Cash flows from financing activities			
Proceeds from borrowings		-	941
Repayment of borrowings		(287)	(241)
Repayment of lease liabilities		(2,408)	(2,074)
Dividends paid		(4,853)	(4,900)
Net cash flows used in financing activities	-	(7,548)	(6,274)
Net increase (decrease) in cash and cash equivalents		2,860	(1,607)
Cash and cash equivalents at beginning of the half-year	5	6,934	5,557
Exchange rate adjustment to balances held in foreign currencies		56	2
Cash and cash equivalents at the end of the half-year	5	9,850	3,952

The above statement of cash flows should be read in conjunction with the accompanying notes.

#### **Notes to the Financial Statements**

for the half-year ended 31 December 2022

### 1. Corporate Information

The consolidated financial report of Supply Network Limited ("the company") and its controlled entities (collectively "the Group") for the half-year ended 31 December 2022 was authorised for issue in accordance with a resolution of the directors on 22 February 2023.

Supply Network Limited is a company limited by shares, incorporated in Australia, whose shares are traded on the Australian Securities Exchange.

The principal activity of the Group during the period was the provision of after-market parts for the commercial vehicle market.

### 2. Summary of significant accounting policies

The half-year financial report does not include all notes of the type normally included within the annual financial report and therefore cannot be expected to provide as full an understanding of the financial performance, financial position and financing and investing activities of the Group as the full financial report.

The half-year report should be read in conjunction with the annual report for the year ended 30 June 2022. It is also recommended that the half-year report be considered together with any public announcements made by Supply Network Limited during the half-year ended 31 December 2022 in accordance with the continuous disclosure obligations of the ASX Listing Rules.

### (a) Basis of preparation

The half-year consolidated financial report is a general-purpose financial report, which has been prepared in accordance with AASB 134 Interim Financial Reporting and the Corporations Act 2001.

### (b) Basis of consolidation

The half-year consolidated financial statements comprise the financial statements of Supply Network Limited and its subsidiaries as at 31 December 2022. The exchange differences arising on the translation of the financial statements of a foreign subsidiary are taken directly to a separate component of equity.

#### (c) Significant accounting policies

The half-year consolidated financial statements have been prepared using the same accounting policies as used in the annual financial statements for the year ended 30 June 2022. The Group has considered the implications of new and amended Accounting Standards and determined that their application to the financial statements is either not relevant or not material.

### **Notes to the Financial Statements (continued)**

for the half-year ended 31 December 2022

### Consolidated

	31 Dec 2022 \$'000	31 Dec 2021 \$'000
3. Revenue and expenses		
(a) Revenue and expenses from operating activities		
(i) Revenue		
Revenue from contracts with customers		
Sale of goods	119,191	96,397
(ii) Finance revenue		
Interest received	41	1
(iii) Other expenses		
Credit losses – trade receivables	106	130
Freight and cartage expenses	1,515	1,186
Lease expenses and outgoings	623	540
Other expenses	5,714	4,691
	7,958	6,547

### (b) Seasonality of operations

The Group's operations are not subject to any seasonal or cyclical factors.

## Notes to the Financial Statements (continued)

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697 21,272
697 21,272

### **Notes to the Financial Statements (continued)**

For the half-year ended 31 December 2022

### 7. Segment information

The Group operates in one business segment being the provision of after-market parts for the commercial vehicle market.

The Group's geographical segments are determined based on the location of the Group's assets. The geographical segments are unchanged from those identified and reported previously.

	Australia		New Zealand		Eliminations		Consolidated	
	31 Dec 2022 \$'000	31 Dec 2021 \$'000						
Revenue								
Sales to customers outside the group	100,276	78,952	18,915	17,445	-	-	119,191	96,397
Other revenues outside the group	44	48	3	5	-	-	47	53
Inter-segment revenues	3,999	2,122	10	11	(4,009)	(2,133)	-	-
Total segment revenues	104,319	81,122	18,928	17,461	(4,009)	(2,133)	119,238	96,450
Results								
Segment results	17,770	12,016	2,713	2,551	(2,370)	(1,091)	18,113	13,476
Profit before income tax and	finance cos	sts					18,901	14,190
Finance revenue							41	1
Finance costs							(829)	(715)
Profit before income tax							18,113	13,476
Income tax expense						i	(5,401)	(3,997)
Profit after income tax						·	12,712	9,479

Segment accounting policies are the same as the Group's policies.

During the period, there were no changes in segment accounting policies that had a material effect on the segment information.

The sale of goods between segments is at cost of the item plus a commercial margin.

Revenue is attributed to geographical areas based on location of the assets producing the revenues.

### **Notes to the Financial Statements (continued)**

for the half-year ended 31 December 2022

### 8. Related party disclosures

The following table provides the total sales to and amounts owing by related parties for the half-year ended 31 December 2022 and 2021:

Related Party		Sales to related parties	Amounts owed by related parties
		\$'000	\$'000
Key management personnel of the Group:			
Other directors' interests	2022	628	250
	2021	719	252

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

#### 9. Events after the balance sheet date

Other than the interim dividend declared as noted in Note 4 (b), no other matter or circumstance has arisen since the end of the half-year that has significantly affected or may significantly affect the operations of the Group, the result of those operations or the state of affairs of the Group.

### 10. Changes in composition of Group

There have been no changes in the composition of the Group since the financial year ended 30 June 2022.

### **Directors' Declaration**

In accordance with a resolution of the directors of Supply Network Limited, I state that:

In the opinion of the directors:

- (a) the financial statements and notes are in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the consolidated entity's financial position as at 31 December 2022 and of its performance for the half-year ended on that date; and
  - (ii) complying with Accounting Standards (including AASB 134 *Interim Financial Reporting*) and the *Corporations Regulations 2001*; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

On behalf of the Board

G J Forsyth Director

Sydney

22 February 2023



#### Independent Auditor's Review Report to the Members of Supply Network Limited

#### Report on the Half-Year Financial Report

#### Conclusion

We have reviewed the half-year financial report of Supply Network Limited ("the Company"), which comprises the consolidated balance sheet as at 31 December 2022, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the half-year ended on that date, a summary of significant accounting policies and other explanatory information, and the directors' declaration, for the consolidated entity comprising the Company and the entities it controlled at the half-year end or from time to time during the half-year.

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the accompanying half-year financial report of Supply Network Limited does not comply with the *Corporations Act 2001* including:

- (a) giving a true and fair view of the consolidated entity's financial position as at 31 December 2022 and of its performance for the half-year ended on that date; and
- (b) complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

#### **Basis for Conclusion**

We conducted our review in accordance with ASRE 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity. Our responsibilities are further described in the Auditor's Responsibilities for the Review of the Financial Report section of our report. We are independent of the Company in accordance with the auditor independence requirements of the Corporations Act 2001 and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (including Independence Standards) (the Code) that are relevant to our audit of the annual financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

#### Responsibility of the Directors for the Financial Report

The directors of the Company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility for the Review of the Financial Report

Our responsibility is to express a conclusion on the half-year financial report based on our review. ASRE 2410 requires us to conclude whether we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the *Corporations Act 2001* including giving a true and fair view of the consolidated entity's financial position as at 31 December 2022 and its performance for the half-year ended on that date, and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

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A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

HLB Mann Judg

**HLB Mann Judd Chartered Accountants** 

Sydney, NSW 22 February 2023 S Grivas Partner