

## 1. Company details

Name of entity:	Airtasker Limited
ABN:	53 149 850 457
Reporting period:	For the half-year ended 31 December 2022
Previous period:	For the half-year ended 31 December 2021

## 2. Results for announcement to the market

			\$'000
Revenues from ordinary activities	up	56.9% to	21,846
Loss from ordinary activities after tax attributable to the owners of Airtasker Limited	up	43.9% to	(7,774)
Loss for the half-year attributable to the owners of Airtasker Limited	up	43.9% to	(7,774)

### Dividends

There were no dividends paid, recommended or declared during the current or previous half-year.

### Comments

The loss for Airtasker Limited after providing for income tax amounted to \$7,774,000 (31 December 2021: \$5,401,000).

Refer to the 'Operating and financial review' within the directors' report for further commentary on the performance of Airtasker Limited.

## 3. Net tangible assets

	Reporting period Cents	Previous period Cents
Net tangible assets per ordinary security	2.75	6.96
<i>Calculated as:</i>		
	31 Dec 2022 \$'000	31 Dec 2021 \$'000
Net assets	33,909	41,055
Less: Right-of-use assets	(3,373)	(168)
Less: Intangibles	(22,490)	(12,075)
Add: Lease liabilities	4,299	172
Net tangible assets	12,345	28,984
	Number of shares	Number of shares
Total shares issued at period end	449,505,940	416,208,393

## 4. Control gained over entities

Not applicable.

## 5. Loss of control over entities

Not applicable.

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## 6. Dividends

### *Current period*

There were no dividends paid, recommended or declared during the current half-year.

### *Previous period*

There were no dividends paid, recommended or declared during the previous half-year.

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## 7. Dividend reinvestment plans

Not applicable.

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## 8. Details of associates and joint venture entities

Not applicable.

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## 9. Foreign entities

### *Details of origin of accounting standards used in compiling the report:*

Not applicable.

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## 10. Audit qualification or review

### *Details of audit/review dispute or qualification (if any):*

The financial statements were subject to a review by the auditors and the review report is attached as part of the Interim Report.

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## 11. Attachments

### *Details of attachments (if any):*

The Interim Report of Airtasker Limited for the half-year ended 31 December 2022 is attached.

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## 12. Signed

Approved for release by the Board of Directors

Signed  \_\_\_\_\_

James Spenceley  
Chairperson

Date: 26 February 2023

# **Airtasker Limited**

**ABN 53 149 850 457**

## **Interim Report - 31 December 2022**

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The directors present their report, together with the financial statements, for the consolidated entity (referred to hereafter as 'Airtasker' or the 'Group') consisting of Airtasker Limited (referred to hereafter as the 'Company') and the entities it controlled at the end of, or during, the half-year ended 31 December 2022.

## Directors

The following persons were directors of Airtasker Limited during the whole of the half-year and up to the date of this report, unless otherwise stated:

James Spenceley - Chairperson  
Timothy (Tim) Fung - Chief Executive Officer  
Ellen Comerford - Non-Executive Director  
Peter Hammond - Non-Executive Director  
Xiao Fan (Fred) Bai - Non-Executive Director

## Principal activities

The principal activity of the Group is the provision of technology-enabled online marketplaces for local services, connecting people and businesses who need work done with people and businesses who want to work.

## Operating and financial review

### Overview of the Group

Airtasker is Australia's leading online marketplace platform for local services, connecting people who need work done with people who want to work. Since launching in 2012, Airtasker has served more than 1.3 million unique paying customers ('UPC') and has put more than \$428 million into the pockets of Taskers in our community (net of Airtasker's fees).

The mission of Airtasker is to empower people to realise the full value of their skills. The core purpose of the Group is to create flexible jobs and income opportunities by becoming the world's most trusted place to buy and sell local services. More than 7.1% of Australians use a flexible platform to find work and more than 34.8% of those people have chosen to work through the Airtasker marketplaces, placing the Group at the forefront of the flexible working movement.<sup>1</sup>

On 25 May 2022, Airtasker acquired the Oneflare business, one of Australia's largest local services marketplace platforms. During the half-year the integration of Oneflare has proceeded to plan with the business contributing top-line revenue while also achieving operational, technical and financial synergies through integration into the pre-existing Airtasker operational and support functions. The Oneflare business has also provided Airtasker with significant intellectual property on accessing the high value professional trades segment, which has an estimated Australian total addressable market ('TAM') of \$110.3 billion.<sup>2</sup>

### Operating and financial performance for the half-year

#### Statutory results

Airtasker achieved strong growth in the half-year to 31 December 2022 ('1H23'), with statutory revenue growing 56.9% in the half-year to \$21.8 million versus \$13.9 million at 31 December 2021 ('1H22'). This result reflected the rebound in the Airtasker marketplace in Australia post-COVID-19, organic growth and the contribution of revenue from the Oneflare marketplace. The result also reflected steady international growth, principally in the UK and US.

Earnings before interest, taxation, depreciation and amortisation ('EBITDA') was a loss of \$5.1 million (1H22: loss of \$3.7 million) and a net loss after tax ('NPAT') of \$7.8 million (1H22: loss of \$5.4 million).

<sup>1</sup> Frost and Sullivan, 2021.

<sup>2</sup> Management estimates based on publicly available information.

**Summary Statutory results**

	1H23 \$'000	1H22 \$'000
Revenue	21,846	13,921
Cost of sales	(1,228)	(998)
Gross profit	20,618	12,923
Gross profit after paid acquisitions <sup>3</sup>	17,900	11,262
Earnings before interest, tax, depreciation and amortisation	(5,134)	(3,738)
Earnings before interest and tax	(7,677)	(5,414)
Loss before tax	(7,774)	(5,401)
Net loss after tax	(7,774)	(5,401)

To enhance the financial information provided, Statutory earnings before interest and tax ('EBIT') and EBITDA have been calculated by removing the following from Statutory NPAT:

- net interest income and finance costs; and
- depreciation and amortisation expense.

**Reconciliation of Statutory NPAT to Statutory EBIT and EBITDA**

	1H23 \$'000	1H22 \$'000
<b>Statutory NPAT</b>	(7,774)	(5,401)
Net interest income and finance costs	97	(13)
<b>Statutory EBIT</b>	<u>(7,677)</u>	<u>(5,414)</u>
Depreciation and amortisation expense	<u>2,543</u>	<u>1,676</u>
<b>Statutory EBITDA</b>	<u><u>(5,134)</u></u>	<u><u>(3,738)</u></u>

Statutory EBIT and EBITDA are financial measures which are not prescribed by Australian Accounting Standards. The directors consider that Statutory EBIT and EBITDA assist in understanding the core earnings of the Group.

**Summary of 1H23 operating and financial performance**

Airtasker's business performed strongly in 1H23 through the core Airtasker marketplaces in Australia and internationally, as well as the Australian Oneflare marketplace acquired in the previous financial year. In Australia, the COVID-19 related restrictions that impacted business performance in 1H22 had largely dissipated.

Macro headwinds associated with an inflationary environment and tightening monetary policy in Australia gathered momentum during the half-year. Consequently, labour supply (tasker offers) recovered and accelerated at a faster rate mid-way through the half-year than customer demand (posted tasks), which softened over the half-year. The resilience and adaptability of the Airtasker business model is apparent with the demand and supply metrics finding a market equilibrium. As such, we saw a trend towards higher task assignment rates, lower task cancellation rates and hence higher task completion rates.

Airtasker marketplace activity is represented by gross marketplace volume<sup>4</sup> ('GMV'), which grew 57.9% to \$131.7 million (1H22: \$83.4 million). In pcp<sup>5</sup>, in particular the first quarter of the 2022 financial year, the business was significantly impacted by COVID-19 related restrictions and lockdowns in Australia. The Airtasker marketplaces are also highly seasonal and as such the spring/summer seasons, in both the northern and southern hemispheres, generally experience greater activity with stronger demand and supply versus the autumn/winter seasons.

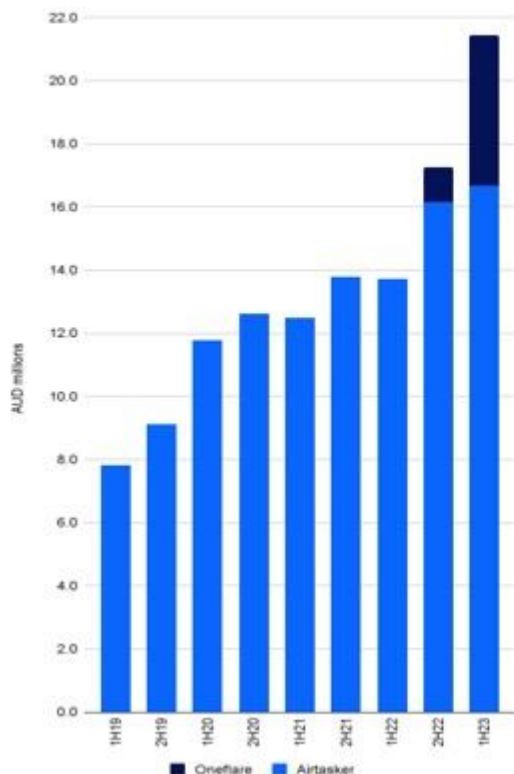
<sup>3</sup> Represents revenue less cost of sales, paid and direct marketing expense.

<sup>4</sup> Represents the total price of all tasks booked through the Airtasker marketplaces before cancellations and inclusive of price adjustments between customers and Taskers, bonuses paid by customers to Taskers, fees payable by customers and Taskers to Airtasker, and any applicable sales taxes plus Oneflare GMV estimated by dividing total Oneflare marketplace revenue by the Airtasker marketplace take rate.

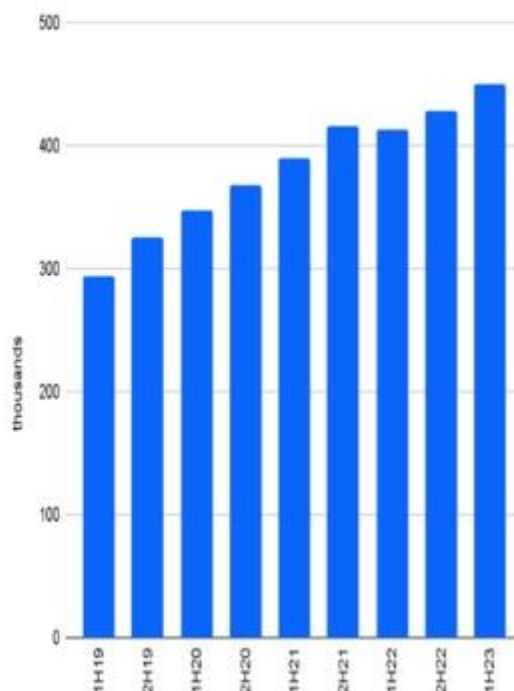
<sup>5</sup> Prior comparative period.

Revenue grew 56.9% to \$21.8 million (1H22: \$13.9 million) primarily reflecting the rebound in the Airtasker marketplace in Australia post-COVID-19, organic growth and the contribution of revenues from the Oneflare marketplace. The result also reflected steady international marketplace growth of 116.4% in 1H23 to \$0.4 million, principally in the UK and US. The take rate<sup>6</sup> remained largely steady during 1H23 at 16.6%, slightly below the pcp take rate of 16.7%. In 1H23, gross profit after paid acquisitions<sup>7</sup> ('GPAPA') of \$17.9 million was up 58.9% consistent with revenue growth, reflecting a 63.6% increase in paid and direct marketing expenses against pcp.

Group Revenue



Airtasker TTM UPC



On the Airtasker marketplaces UPC for the trailing twelve months ('TTM') to 31 December 2022 were up 9.0% to circa 450k (31 December 2021: circa 413k). Average task prices increased 12.0% against the pcp from \$229 to \$256 due to a combination of underlying inflationary pressure and increased volumes of high value tasks.

**Australian marketplaces**

The Australian marketplaces, comprising Airtasker and Oneflare, generated revenue of \$21.4 million (1H22: \$13.7 million), up 56.0%.

The Australian Airtasker marketplace generated revenue of \$16.7 million up 21.7% on pcp while the Oneflare marketplace contributed revenue of \$4.7 million for 1H23. The Oneflare marketplace is performing ahead of revenue expectations communicated when the acquisition was announced.

**International marketplaces**

The international Airtasker marketplaces, principally the UK and US, generated revenue of \$0.4 million in 1H23, up 116.4% on pcp.

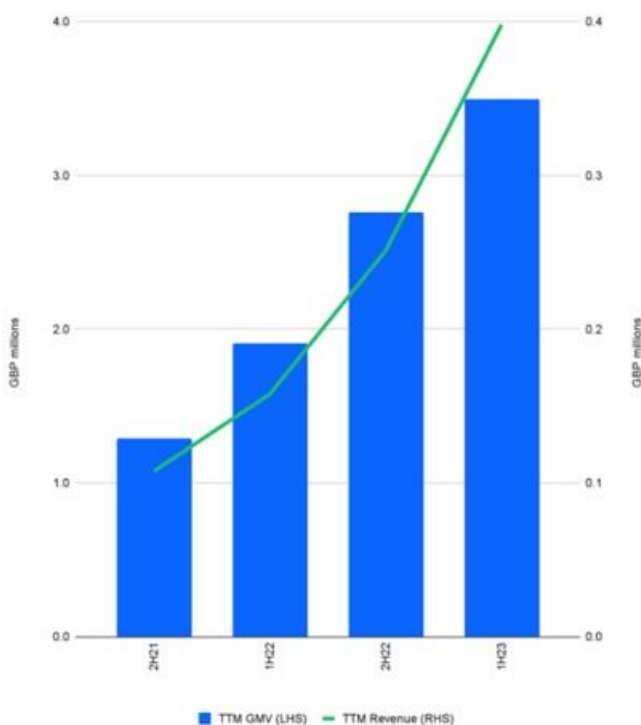
6 Represents Airtasker's revenue in a given financial period, expressed as a percentage of GMV in the same period within the Airtasker marketplaces.

7 Represents revenue less cost of sales, paid and direct marketing expense.

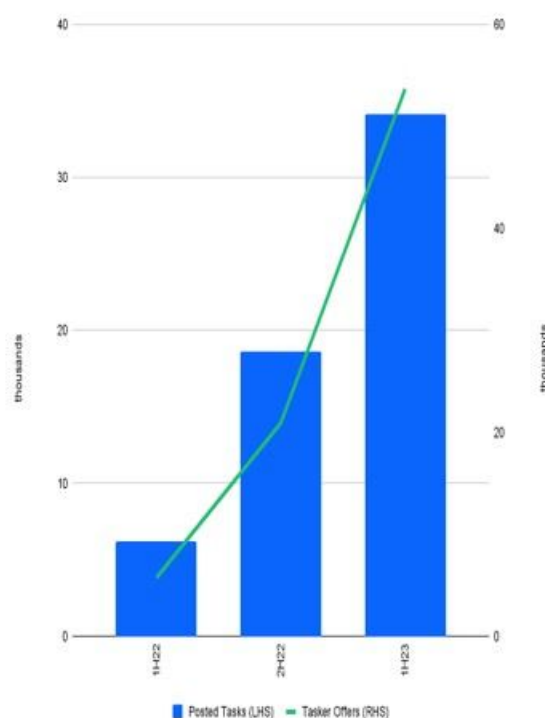
Airtasker operates marketplaces at multiple stages of development. In Australia, our marketplaces are at the 'scaling' stage. In the UK, our marketplaces are in the 'one to 100' stage during which the goal is to carefully balance supply and demand to drive marketplace activity and grow GMV. In the US, our marketplaces are in the 'zero to one' stage during which the focus is on creating a steadily increasing flow of job opportunities (posted tasks).

During 1H23, Airtasker experienced steady growth in its UK marketplace enabling it to generate TTM GMV growth of 83.1% on pcp to £3.5<sup>8</sup> million while TTM revenue increased 152.5% on pcp to £0.4 million<sup>8</sup>. This strong GMV and revenue performance was achieved on the back of increasing brand awareness and the impact of fee changes introduced early in 1H23.

### UK TTM GMV and Revenue



### US Posted Tasks and Tasker Offers



Airtasker's US marketplace continued to accelerate in 1H23 with posted tasks increasing significantly, up 5.5x on pcp to 34,000. In line with customer demand, a 'flywheel' effect is starting to emerge with tasker engagement (offers made) increasing 9.4x on pcp to 54,000. There is a consistent growth trend in both posted tasks and tasker offers following the transition to a focus on the Los Angeles city marketplace at the start of 1H23. This change in focus has driven greater search engine optimisation, improved press relations and increased organic social media activity through influencer and brand partnerships.

### EBITDA

The investment in adding the Oneflare staff was the main driver of the 67.6% increase in employee benefits expense to \$16.8 million (1H22: \$9.9 million). The Oneflare staff investment accounted for 47.8% of the movement against pcp. The balance of the increase was due to the lower rate of capitalisation of platform development expenditure which was down 62.7% on pcp. The reduction reflected a change in process and the fact that the engineering and product teams invested more time in non-capitalisable activities during the half-year, including the new Airtasker branding.

In 1H23 sales and marketing expense as a proportion of revenue reduced to 17.1% (1H22: 26.4%). This was a consequence of maintaining marketing expenditure steady at \$3.7 million against pcp whilst, GMV and revenue on the Airtasker marketplaces grew on the back of the network effect of the platform and the post-COVID-19 recovery in demand. During the half-year significant work was undertaken on the new Airtasker branding that was launched in January 2023.

8 Calculated on a trailing twelve months basis.



The addition of the Oneflare platform and marketplace was a major contributor to an increase in technology expense which increased 80.6% on pcp. Also contributing to the increase in technology expense was organic growth on the Airtasker platform and marketplaces, as well as additional investment in cybersecurity.

#### *Financial position and cash flows*

Airtasker remains in a strong financial position at 31 December 2022 with \$23.3 million in cash and no debt compared with \$23.7 million in cash and no debt at 30 June 2022.

The net reduction in cash of \$0.4 million in 1H23 was driven by net cash used in operating activities of \$6.2 million offset by net cash inflows from investing activities of \$2.3 million and the cash inflows from financing activities of \$3.5 million.

Net cash used in operating activities was down 28.9% on pcp. This was driven by:

- a rebound in revenue and associated cash receipts in the Australian Airtasker marketplace following the COVID-19 related impact in pcp;
- the cash receipt inflows relating to the Oneflare marketplace;
- higher employee benefits expense reflecting the addition of the Oneflare staff and the lower rate of capitalisation of platform development expenditure;
- a net increase in prepayments of \$0.3 million due to the timing of software licence and subscription renewals; and
- a net decrease in trade and other payables of \$1.6 million.

Net cash from investing activities reflects proceeds from a maturing term deposit of \$4.7 million and a reduction in the rate of capitalisation of platform development expenditure which saw payment for intangibles decrease 44.2% to \$1.9 million against pcp. The reduction reflected a change in process and the fact that the engineering and product teams invested more time in non-capitalisable activities during the half-year, including the new Airtasker branding.

Net cash from financing activities reflects the proceeds of \$3.4 million from the issue of shares related to the acquisition of Oneflare at the beginning of 1H23.

#### *Business growth strategy, likely developments and expected results of operations*

##### *Marketplace staging*

The staging of Airtasker's strategic growth initiatives is critical because each city-level marketplace is built on liquidity and network effects which develop over time. Airtasker has defined 3 stages of marketplace development:

- 'Zero to One' - this is the first stage of marketplace development. During this stage the focus is on building a base of actively engaged taskers by creating a consistent source of job opportunities (posted tasks).
- 'One to 100' - this is the second stage of marketplace development. Once an initial flow of job opportunities has been established, the marketplace is balanced to drive completed tasks (GMV).
- 'Scaling' - once a marketplace has moved into the third stage of development, established network effects, organic customer acquisition and strong unit economics are leveraged to realise value.

##### *Strategic Focus*

Based on these stages of marketplace development, Airtasker is executing on the following strategy:

1. In Australia, grow into the potential of the local services TAM by increasing frequency through:
  - o Improving our core customer experience to encourage returning customers by further investing in marketplace reliability and enhanced matching of customers and taskers; and
  - o Removing friction and inspiring customers to enable new customer use cases (purchase opportunities) including repeat relationships (re-booking) and high value tasks.
2. Scale and monetise our Australian marketplace to continue generating high margin revenue.
3. In international markets, utilise cash flows generated from our Australian marketplaces to establish and grow new marketplaces in the US and UK.

## *1. Australia: Grow into the potential of the local services TAM by increasing frequency*

In Australia, we have an active and growing base of over 450,000 UPCs with a purchase frequency of about 1.8x per year. As Airtasker continues to scale its Australian customer base, there is a significant opportunity to improve customer purchase frequency, with incremental improvements in this regard having a significant impact on overall marketplace activity and transaction volume.

Airtasker is currently investing in a number of initiatives to improve customer purchase frequency:

### *A. Encourage improved customer return rates by improving marketplace reliability*

During the second half of the 2023 financial year ('2H23') Airtasker plans to improve customer return purchase rates through a number of initiatives to improve tasker reliability (reducing cancellations). Customer research, feedback and analytics confirms that an improvement in tasker reliability is the area that will have the greatest leverage on increasing customer return rates. In order to improve marketplace reliability Airtasker is investing in initiatives to educate taskers about community expectations, ranking taskers by reliability and, where necessary, restricting taskers that breach community expectations. Airtasker is also exploring the use of financial incentives to encourage and reward reliable taskers.

### *B. Invest in enhanced matching of customers and taskers by category and location*

In 2H23 Airtasker will continue to invest in data science and machine learning to model marketplace supply and demand patterns (by task category and location), in order to enable targeted actions that improve the speed and accuracy of matching each customer with the right tasker for their job. These targeted actions include the use of smart tasker alerts (personalised based on stored preferences and user behaviour) as well as deployment of financial incentives and paid acquisition.

### *C. Enable customers in the high value task segment*

Based on detailed analysis of marketplace behaviour, Airtasker believes there is a significant opportunity to enhance the customer experience for more complex and higher value tasks. In May 2022 Airtasker acquired the Oneflare marketplace to both enhance marketplace network effects and enable access to the high value trades segment. Moving into 2H23 we intend to continue to support the Oneflare platform whilst also releasing a proof of concept for the Airtasker Plus<sup>9</sup> product to improve the capture of high value tasks through the Airtasker platform. Over the coming 18-24 months, we intend to migrate demand from the Oneflare marketplace to the Airtasker marketplace and realise significant financial and technical synergies through a single marketplace platform.

### *D. Enable customers and taskers to engage in repeat relationships (re-booking)*

Prior to 3Q22, it wasn't possible for customers to re-connect with a tasker that they had worked with previously. For this reason, virtually all tasks between an existing customer and tasker occurred outside the Airtasker marketplace. In 3Q22, Airtasker released the Contacts feature which enables customers to access a list of taskers with whom they have worked with previously. Through this feature, customers can easily message taskers, request quotes and make payments through Airtasker Pay with significantly lower fees. Since launch, Contacts continues to grow and based on historical data, Airtasker believes there is a significant opportunity to increase marketplace activity through these "same customer, same tasker" relationships (re-booking). In 2H23, Airtasker will continue to invest in the Contacts feature by enhancing the customer experience and expanding awareness and education of the benefits of this feature - including convenience, customer service, lower costs and insurance coverage.

## *2. Scale and monetise our Australian marketplace to continue generating high margin revenue*

In Australia, Airtasker has established a number of city-level marketplaces that are in the 'scaling' stage, where the primary focus is on leveraging network effects to produce strong margins and positive cash flows. Thus in addition to prioritising improvements to customer purchase frequency, Airtasker is also focussed on enhancing monetisation and scaling its customer base to continue generating high margin revenue. These cash flows will then be used to invest in the establishment and scaling of new marketplaces internationally.

<sup>9</sup> Working title.

### 3. International markets: Establishing new marketplaces in the UK and US

Airtasker is investing in new international marketplaces in order to replicate the success of its Australian marketplace. Market data<sup>10</sup> shows that the TAM for local services in the UK and US are in aggregate more than \$500 billion per annum and more than 10 times the size of the Australian TAM. Whilst Airtasker continues to pursue significant growth opportunities in its Australian home market, it is also focused on leveraging its proven, open and infinitely horizontal marketplace platform to expand its reach in international geographies.

#### *United Kingdom*

In the UK, Airtasker has developed meaningful liquidity in the London city marketplace and this city is now viewed as being in the "one to 100" phase of marketplace development. In this phase, in addition to a continued focus on growing customer demand (posted tasks), there is a focus on ensuring adequate supply (tasker offers) and the successful matching of supply and demand to drive GMV. During 2H23, Airtasker plans to focus on growing brand awareness, acquiring new users, balancing marketplace supply and demand and growing local partnerships.

Airtasker intends to grow brand awareness through the combination of an above-the-line brand campaign, organic social content and press relations. An all-new outdoor and radio brand campaign, showcasing Airtasker's refreshed brand, targeting commuters is scheduled for a UK spring launch. New users will be acquired through a combination of organic social and search, performance marketing and user incentives. Marketplace supply and demand will be balanced through a combination of financial incentives and community management initiatives. Finally, Airtasker will continue to invest in its local partnership with Dunelm - UK's leading home furnishings retailer - as well as launching a Tasker Fuel Perk - which enables taskers to access lower cost fuel - with Esso.

#### *United States of America*

In the US, city-level marketplaces are primarily in the 'zero to one' stage of marketplace development. Based on Airtasker's experience building city-level marketplaces in Australia, the priority is to generate a consistent flow of customer demand (posted tasks) as the initial foundation for building a liquid, sustainable marketplace. The traditional local services market in the US is highly competitive so we intend to leverage Airtasker's unique strength - our infinitely horizontal marketplace - which provides Airtasker with the ability to address the 'long tail of services' (e.g. 'remove a spider from my home' or 'retrieve my drone from a tree') to address service categories that other marketplaces cannot. This strategy enables Airtasker to generate initial marketplace liquidity before addressing more competitive local service categories.

During 2H23 Airtasker plans on focusing on building a reliable growth engine, driving growth through press relations leveraging the timely and unique content generated by our community (e.g. How to throw a Superbowl party), local partnerships and building an engaged tasker community.

#### *Marketplace economics at different stages of maturity*

Airtasker reports and manages its business as a single operating segment. However, as described above, the marketplaces are at different stages of maturity: 'scaling' (e.g. Australian marketplace), 'one to 100' (e.g. UK marketplace) and 'zero to one' (e.g. US marketplace). As such the economics of each marketplace differ materially depending on its stage of maturity.

To illustrate these economics, management has prepared a notional (non-statutory) split of financial performance for 1H23 based on the following:

- Revenue is attributed to each local marketplace based on customer location.
- All marketing, infrastructure and customer support costs are attributed to each local marketplace on a proportional traffic, spend or customer volume basis.
- Global head office operations includes both operating expenditure and innovation investment:
  - Operating expenditure relating to the Airtasker and Oneflare platforms and marketplaces (engineering, product support and maintenance), as well as back office support functions (leadership, legal, finance and people operations).
  - Innovation investment is non-capitalisable operating expenditure relating to the Airtasker and Oneflare platforms associated with the development of new features designed to enhance the customer experience, increase long term GMV and grow long term revenue (management judgement basis).

<sup>10</sup> Frost and Sullivan, 2021.

On this basis, the Australian marketplaces generated EBITDA of \$11.9 million in 1H23 (1H22: \$10.1 million). The EBITDA from the Australian marketplaces more than covers global head office operating expenditure (excluding innovation investment), with a combined EBITDA from the Australian marketplaces and global head office operating expenditure of \$0.1 million (1H22: \$2.1 million).

The Group is committed to innovation investment, which totalled \$2.1 million in 1H23 (1H22: \$3.4 million), to realise long-term growth opportunities (e.g. leveraging the Group's investment in the Oneflare platform into the Airtasker platform).

Airtasker continues to build 'zero to one' and 'one to 100' marketplaces such as in the US and UK, leveraging its scalable software platform, global head office operations and innovation investment. This is demonstrated by a net investment of \$3.1 million in 1H23 in new international marketplaces (1H22: \$3.4 million). Creating new marketplaces in the US and UK requires upfront investment, primarily in the form of variable marketing expenditure (i.e. paid advertising), to drive user acquisition and establish early network effects.

### Economics of marketplaces at different stages of maturity<sup>11</sup> (\$m)

31 Dec 2022 31 Dec 2021

Scaled marketplaces		
Australian revenue	21.4	13.7
Australia marketplaces EBITDA <sup>12</sup>	11.9	10.1
Global head office - operating expenditure <sup>13</sup>	(11.8)	(8.0)
Net EBITDA	0.1	2.1
Global head office - innovation investment <sup>14</sup>	(2.1)	(2.4)
New marketplaces (UK and US) EBITDA	(3.1)	(3.4)
Airtasker Group EBITDA	(5.1)	(3.7)

11 The amounts in the table, including EBITDA splits, are estimates based on management assumptions and judgement, are unaudited and are provided for illustrative purposes only to demonstrate the contribution of various marketplaces.

12 Excluding global head office operating expenditure and global head office innovation investment.

13 Operating expenditure relating to the Airtasker and Oneflare platforms and marketplaces (engineering, product support and maintenance), as well as back office support functions (leadership, legal, finance and people operations).

14 Non-capitalisable operating expenditure relating to the Airtasker and Oneflare platforms associated with the development of new features designed to enhance the customer experience, increase long term GMV and grow long term revenue (management judgement basis).

### Significant changes in the state of affairs

There were no significant changes in the state of affairs of the Group during the half-year.

### Rounding of amounts

The Company is of a kind referred to in Corporations Instrument 2016/191, issued by the Australian Securities and Investments Commission, relating to 'rounding-off'. Amounts in this report have been rounded off in accordance with that Corporations Instrument to the nearest thousand dollars, or in certain cases, the nearest dollar.

### Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out immediately after this directors' report.

This report is made in accordance with a resolution of directors, pursuant to section 306(3)(a) of the Corporations Act 2001.

On behalf of the directors



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James Spenceley  
Chairperson

26 February 2023



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Timothy Fung  
Director

26 February 2023

The Board of Directors  
Airtasker Limited  
Level 6, 24 Campbell St  
Sydney NSW 2000

Dear Board Members

## **Auditor's Independence Declaration to Airtasker Limited**

In accordance with section 307C of the Corporations Act 2001, I am pleased to provide the following declaration of independence to the Directors of Airtasker Limited.

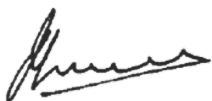
As lead audit partner for the review of the half year financial report of Airtasker Limited for the half year ended 31 December 2022, I declare that to the best of my knowledge and belief, there have been no contraventions of:

- (i) the auditor independence requirements of the Corporations Act 2001 in relation to the review; and
- (ii) any applicable code of professional conduct in relation to the review.

Yours faithfully

*Deloitte Touche Tohmatsu*

DELOITTE TOUCHE TOHMATSU



**Joshua Tanchel**  
Partner  
Chartered Accountants

	Note	Consolidated 31 Dec 2022 \$'000	31 Dec 2021 \$'000
<b>Revenue</b>	4	21,846	13,921
Other income		21	633
Interest revenue calculated using the effective interest method		26	13
Loss on financial liabilities at fair value through profit or loss		(99)	(29)
<b>Expenses</b>			
Employee benefits expense		(16,604)	(9,904)
Sales and marketing expense		(3,728)	(3,670)
Technology expense		(2,887)	(1,599)
General and administration expense		(3,623)	(3,090)
Depreciation and amortisation expense	5	(2,543)	(1,676)
Impairment of assets	5	(60)	-
Finance costs	5	(123)	-
<b>Loss before income tax</b>		(7,774)	(5,401)
Income tax		-	-
<b>Loss after income tax for the half-year attributable to the owners of Airtasker Limited</b>		(7,774)	(5,401)
<b>Other comprehensive income</b>			
<i>Items that may be reclassified subsequently to profit or loss</i>			
Foreign currency translation		80	157
Other comprehensive income for the half-year, net of tax		80	157
<b>Total comprehensive loss for the half-year attributable to the owners of Airtasker Limited</b>		(7,694)	(5,244)
		<b>Cents</b>	<b>Cents</b>
Basic earnings per share	20	(1.74)	(1.30)
Diluted earnings per share	20	(1.74)	(1.30)

The above consolidated statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes

		Consolidated	
	Note	31 Dec 2022 \$'000	30 Jun 2022 \$'000
<b>Assets</b>			
<b>Current assets</b>			
Cash and cash equivalents	6	23,259	23,722
Trade and other receivables		186	233
Financial assets	7	529	4,513
Forward foreign exchange contracts		-	36
Other assets	8	2,021	1,677
<b>Total current assets</b>		<b>25,995</b>	<b>30,181</b>
<b>Non-current assets</b>			
Property, plant and equipment		360	481
Right-of-use assets	9	3,373	923
Intangibles	10	22,490	23,058
Other assets	8	-	197
<b>Total non-current assets</b>		<b>26,223</b>	<b>24,659</b>
<b>Total assets</b>		<b>52,218</b>	<b>54,840</b>
<b>Liabilities</b>			
<b>Current liabilities</b>			
Trade and other payables	11	4,274	7,294
Contract liabilities		1,724	1,596
Lease liabilities	12	1,097	580
Forward foreign exchange contracts		63	-
Employee benefits		1,357	1,643
Other liabilities	13	797	762
Unclaimed customer credits	14	5,525	4,680
Provisions		-	35
<b>Total current liabilities</b>		<b>14,837</b>	<b>16,590</b>
<b>Non-current liabilities</b>			
Lease liabilities	12	3,202	1,017
Employee benefits		123	154
Provisions		147	112
<b>Total non-current liabilities</b>		<b>3,472</b>	<b>1,283</b>
<b>Total liabilities</b>		<b>18,309</b>	<b>17,873</b>
<b>Net assets</b>		<b>33,909</b>	<b>36,967</b>
<b>Equity</b>			
Issued capital	15	137,448	133,768
Reserves	16	19,222	18,186
Accumulated losses		(122,761)	(114,987)
<b>Total equity</b>		<b>33,909</b>	<b>36,967</b>

The above consolidated statement of financial position should be read in conjunction with the accompanying notes



Consolidated	Issued capital \$'000	Reserves \$'000	Accumulated losses \$'000	Total equity \$'000
Balance at 1 July 2021	123,062	15,709	(94,596)	44,175
Loss after income tax for the half-year	-	-	(5,401)	(5,401)
Other comprehensive income for the half-year, net of tax	-	157	-	157
Total comprehensive income/(loss) for the half-year	-	157	(5,401)	(5,244)
<i>Transactions with owners in their capacity as owners:</i>				
Contributions of equity, net of transaction costs	931	-	-	931
Share-based payments	-	1,193	-	1,193
Balance at 31 December 2021	<u>123,993</u>	<u>17,059</u>	<u>(99,997)</u>	<u>41,055</u>

Consolidated	Issued capital \$'000	Reserves \$'000	Accumulated losses \$'000	Total equity \$'000
Balance at 1 July 2022	133,768	18,186	(114,987)	36,967
Loss after income tax for the half-year	-	-	(7,774)	(7,774)
Other comprehensive income for the half-year, net of tax	-	80	-	80
Total comprehensive income/(loss) for the half-year	-	80	(7,774)	(7,694)
<i>Transactions with owners in their capacity as owners:</i>				
Contributions of equity, net of transaction costs (note 15)	3,680	-	-	3,680
Share-based payments (note 16)	-	1,085	-	1,085
Transfer to current liabilities from share-based payments reserve (note 16)	-	(142)	-	(142)
Foreign exchange movement on share-based payments reserve (note 16)	-	13	-	13
Balance at 31 December 2022	<u>137,448</u>	<u>19,222</u>	<u>(122,761)</u>	<u>33,909</u>

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes

**Consolidated**  
**31 Dec 2022 31 Dec 2021**  
**\$'000 \$'000**

**Cash flows from operating activities**

Receipts from customers (inclusive of GST)	24,939	15,718
Payments to suppliers and employees (inclusive of GST)	<u>(31,132)</u>	<u>(24,463)</u>
	(6,193)	(8,745)
Interest received	25	23
Interest paid on lease liabilities and other charges	<u>(38)</u>	<u>(1)</u>
Net cash used in operating activities	<u>(6,206)</u>	<u>(8,723)</u>

**Cash flows from investing activities**

Payments for property, plant and equipment	(65)	(204)
Payments for intangibles	(1,852)	(3,321)
Payments for term deposits and bonds	(530)	(23)
Escrowed payment relating to prior period business acquisition	-	(333)
Payment for purchase of business assets and subsidiaries, net of cash acquired	(23)	-
Proceeds from disposal of property, plant and equipment	12	-
Proceeds from maturing term deposits and bonds	<u>4,710</u>	<u>503</u>
Net cash from/(used in) investing activities	<u>2,252</u>	<u>(3,378)</u>

**Cash flows from financing activities**

Proceeds from issue of shares, net of transaction costs	3,397	941
Proceeds from exercise of share options	250	-
Payment of lease liabilities	(243)	(250)
Proceeds from sub-lease	<u>62</u>	<u>-</u>
Net cash from financing activities	<u>3,466</u>	<u>691</u>
Net decrease in cash and cash equivalents	(488)	(11,410)
Cash and cash equivalents at the beginning of the half-year	23,722	33,854
Effects of exchange rate changes on cash and cash equivalents	<u>25</u>	<u>7</u>
Cash and cash equivalents at the end of the half-year	<u><u>23,259</u></u>	<u><u>22,451</u></u>

*The above consolidated statement of cash flows should be read in conjunction with the accompanying notes*

## Note 1. General information

The financial statements represent Airtasker Limited (the 'Company' or 'parent entity') and the entities it controlled at the end of the half-year (collectively referred to as the 'Group'). The financial statements are presented in Australian dollars, which is the Group's functional and presentation currency.

The Company is a listed public company limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business are:

### Registered office

Charternet Services Pty Limited  
Level 20  
109 Pitt Street  
Sydney NSW 2000

### Principal place of business

Level 6  
24 Campbell Street  
Haymarket NSW 2000

A description of the nature of the Group's operations and its principal activities are included in the directors' report, which is not part of the financial statements.

The financial statements were authorised for issue, in accordance with a resolution of directors, on 26 February 2023. The directors have the power to amend and reissue the financial statements.

## Note 2. Significant accounting policies

These general purpose financial statements for the half-year ended 31 December 2022 have been prepared in accordance with Australian Accounting Standard AASB 134 'Interim Financial Reporting' and the Corporations Act 2001, as appropriate for for-profit oriented entities. Compliance with AASB 134 ensures compliance with International Financial Reporting Standard IAS 34 'Interim Financial Reporting'.

These general purpose financial statements do not include all the notes of the type normally included in annual financial statements. Accordingly, these financial statements are to be read in conjunction with the annual financial statements for the year ended 30 June 2022 and any public announcements made by the Company during the half-year in accordance with the continuous disclosure requirements of the Corporations Act 2001.

The principal accounting policies adopted are consistent with those of the previous year and corresponding half-year, unless otherwise stated.

### *New or amended Accounting Standards and Interpretations adopted*

The Group has adopted all of the new or amended Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are mandatory for the half-year. The adoption of these Accounting Standards and Interpretations did not have any significant impact on the financial performance or position of the Group.

Any new or amended Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

## Note 3. Operating segments

### *Identification of reportable operating segments*

The Group operates within one business segment, being the operation of online marketplace platforms enabling users to outsource everyday tasks. The Group reports to the Board of Directors (who are identified as the Chief Operating Decision Maker ('CODM')) on the performance of the Group as a whole. While the Group generates revenue in a number of countries including Australia (where the majority of its revenue was generated in the half-year), the UK and the USA, these geographic regions are considered, based on internal management reporting and the allocation of resources by the Group's CODM, as one operating segment.

Unless stated otherwise, all amounts reported to the Board of Directors are determined in accordance with accounting policies that are consistent with those adopted in these financial statements.

### Note 3. Operating segments (continued)

The Group has identified a single operating segment, which is the whole of the consolidated operation. This single operating segment represents a reporting segment. The segment disclosure for the reporting segment is consistent with those amounts presented in the primary financial statements and notes.

The information reported to the CODM is provided on a regular basis.

#### Major customers

During the half-years ended 31 December 2022 and 31 December 2021 there were no major customers or major customer groups that represented more than 10% of the Group's revenue.

### Note 4. Revenue

	<b>Consolidated</b>	
	<b>31 Dec 2022</b>	<b>31 Dec 2021</b>
	<b>\$'000</b>	<b>\$'000</b>
Fee revenue	15,160	11,835
Unclaimed customer credit breakage revenue	2,208	2,086
Quoting credits revenue	3,628	-
Listings subscription revenue	850	-
	<u>21,846</u>	<u>13,921</u>
Revenue	<u>21,846</u>	<u>13,921</u>

#### Disaggregation of revenue

The disaggregation of revenue from contracts with customers is as follows:

	<b>Consolidated</b>	
	<b>31 Dec 2022</b>	<b>31 Dec 2021</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Geographical regions</i>		
Australia	21,398	13,714
International	448	207
	<u>21,846</u>	<u>13,921</u>
<i>Timing of revenue recognition</i>		
Services transferred at a point in time	18,788	11,835
Unclaimed customer credits redeemed and transferred over time	2,208	2,086
Services transferred over time	850	-
	<u>21,846</u>	<u>13,921</u>

Note 5. Expenses

Consolidated  
31 Dec 2022 31 Dec 2021  
\$'000 \$'000

Loss before income tax includes the following specific expenses:

Cost of sales	1,228	998
<i>Depreciation</i>		
Leasehold improvements	23	66
Fixtures and fittings	27	3
Computer equipment	106	73
Office lease right-of-use assets	408	251
Total depreciation	564	393
<i>Amortisation</i>		
Platform development	1,727	1,283
Customer list	252	-
Total amortisation	1,979	1,283
Total depreciation and amortisation	2,543	1,676
<i>Impairment</i>		
Office lease right-of-use assets	67	-
Reversal of impairment on lease receivable	(54)	-
Platform development	26	-
Computer equipment	8	-
Fixtures and fittings	13	-
Total impairment	60	-
<i>Finance costs</i>		
Interest and finance charges paid/payable on lease liabilities	85	-
Unwinding of the discount on provisions	1	-
General interest charge	37	-
Total finance costs	123	-
Defined contribution superannuation expense	1,015	858
Share-based payments expense	1,085	1,193
Paid and direct marketing expense	2,717	1,661

**Note 6. Cash and cash equivalents**

	<b>Consolidated</b>	
	<b>31 Dec 2022</b>	<b>30 Jun 2022</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Current assets</i>		
Cash at bank	22,342	22,974
Stripe account	917	748
	<u>23,259</u>	<u>23,722</u>

Stripe is the Group's payment gateway partner whose accounts are underwritten by its various domestic banking partners in each of its legal entities. Included in the Stripe account are funds held in For Benefit Of accounts on behalf of the Group by Stripe's respective legal entities.

**Note 7. Financial assets**

	<b>Consolidated</b>	
	<b>31 Dec 2022</b>	<b>30 Jun 2022</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Current assets</i>		
Term deposits	529	4,513
	<u>529</u>	<u>4,513</u>

Term deposits were held on average for five months during the half-year.

**Note 8. Other assets**

	<b>Consolidated</b>	
	<b>31 Dec 2022</b>	<b>30 Jun 2022</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Current assets</i>		
Prepayments	2,021	1,677
<i>Non-current assets</i>		
Rental bond	-	197
	<u>2,021</u>	<u>1,874</u>

**Note 9. Right-of-use assets**

	<b>Consolidated</b>	
	<b>31 Dec 2022</b>	<b>30 Jun 2022</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Non-current assets</i>		
Office lease right-of-use assets	6,665	3,740
Less: Accumulated depreciation	(2,782)	(2,374)
Less: Impairment	(510)	(443)
	<u>3,373</u>	<u>923</u>

**Note 9. Right-of-use assets (continued)**

*Reconciliations*

Reconciliations of the written down values at the beginning and end of the half-year are set out below:

<b>Consolidated</b>	<b>Office lease \$'000</b>
Balance at 1 July 2022	923
Additions	2,925
Depreciation expense	(408)
Impairment of assets	(67)
	<hr/>
Balance at 31 December 2022	<u>3,373</u>

During the half-year ended 31 December 2022, the Group entered into a 67 month lease agreement with Tank Stream Labs Pty Ltd on normal commercial terms and conditions. At 31 December 2022, this office lease is expected to be settled within 62 months. Please refer to note 19 for further details.

**Note 10. Intangibles**

	<b>Consolidated</b>	
	<b>31 Dec 2022 \$'000</b>	<b>30 Jun 2022 \$'000</b>
<i>Non-current assets</i>		
Goodwill - at cost	14,042	13,978
	<hr/>	<hr/>
Patents and trademarks - at cost	107	107
	<hr/>	<hr/>
Platform development - at cost	14,315	12,942
Less: Accumulated amortisation	(6,125)	(4,398)
Less: Impairment	(57)	(31)
	<hr/>	<hr/>
	8,133	8,513
	<hr/>	<hr/>
Customer list - at cost	607	607
Less: Accumulated amortisation	(399)	(147)
	<hr/>	<hr/>
	208	460
	<hr/>	<hr/>
	22,490	23,058
	<hr/> <hr/>	<hr/> <hr/>

*Reconciliations*

Reconciliations of the written down values at the beginning and end of the half-year are set out below:

<b>Consolidated</b>	<b>Goodwill \$'000</b>	<b>Patents and trademarks \$'000</b>	<b>Platform develop- ment \$'000</b>	<b>Customer list \$'000</b>	<b>Total \$'000</b>
Balance at 1 July 2022	13,978	107	8,513	460	23,058
Additions	-	-	1,373	-	1,373
Amortisation expense	-	-	(1,727)	(252)	(1,979)
Impairment of assets	-	-	(26)	-	(26)
Exchange differences	64	-	-	-	64
	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
Balance at 31 December 2022	<u>14,042</u>	<u>107</u>	<u>8,133</u>	<u>208</u>	<u>22,490</u>

**Note 11. Trade and other payables**

	<b>Consolidated</b>	
	<b>31 Dec 2022</b>	<b>30 Jun 2022</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Current liabilities</i>		
Trade payables	1,687	3,329
Accrued expenses	1,237	2,314
Other payables	1,350	1,651
	<u>4,274</u>	<u>7,294</u>

**Note 12. Lease liabilities**

	<b>Consolidated</b>	
	<b>31 Dec 2022</b>	<b>30 Jun 2022</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Current liabilities</i>		
Lease liability	1,097	580
<i>Non-current liabilities</i>		
Lease liability	3,202	1,017
	<u>4,299</u>	<u>1,597</u>

**Note 13. Other liabilities**

	<b>Consolidated</b>	
	<b>31 Dec 2022</b>	<b>30 Jun 2022</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Current liabilities</i>		
Government grants	797	762

*Government grants*

During the year ended 30 June 2022, the Group and the Australian Taxation Office ('ATO') resolved their dispute regarding the Group's research and development activities registered for the years ended 30 June 2015 and 30 June 2016. The Group is awaiting agreement of a payment plan with the ATO for the balance of \$797,000.

**Note 14. Unclaimed customer credits**

	<b>Consolidated</b>	
	<b>31 Dec 2022</b>	<b>30 Jun 2022</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Current liabilities</i>		
Unclaimed customer credits	5,525	4,680



**Note 14. Unclaimed customer credits (continued)**

*Reconciliation*

Reconciliation of the values at the beginning and end of the half-year are set out below:

<b>Consolidated</b>	<b>Unclaimed customer credits \$'000</b>
Balance at 1 July 2022	4,680
Unclaimed customer credits granted	19,630
Unclaimed customer credits redeemed on task reassignment	(7,736)
Unclaimed customer credits redeemed via voluntary cash refunds	(8,619)
Transfer to breakage revenue	(2,208)
Tax on the transfer to breakage revenue	(222)
	<hr/>
Balance at 31 December 2022	<u>5,525</u>

Unclaimed customer credits represent amounts that the customer has paid and the Group credits back to the customer's account when an assigned task on the Airtasker platform has been either inactive for a period of 90 days or is cancelled prior to task completion. The Group recognises revenue from unclaimed customer credits when customers redeem credits and/or when the Group expects to be entitled to a breakage amount from unclaimed customer credit liabilities. Aligned with the terms and conditions of contracts with customers, the Group does not immediately recognise the full balance of customer credits as revenue, because upon redemption some credits are paid to the tasker who completes the task, and at the Group's absolute discretion, cash refunds may also be issued in certain circumstances. The revenue arising from unclaimed customer credit liabilities is recognised over time at the earlier of:

- customer usage, in conjunction with the expected breakage in proportion to the pattern of rights exercised by the customer; or
- upon the expiration of the validity period of the customer credits.

The Group expects any revenue from unclaimed customer credits to be realised within 12 months of the reporting date for incomplete task credits and within 18 months of the reporting date for cancellation credits.

**Note 15. Issued capital**

	<b>Consolidated</b>			
	<b>31 Dec 2022</b>	<b>30 Jun 2022</b>	<b>31 Dec 2022</b>	<b>30 Jun 2022</b>
	<b>Shares</b>	<b>Shares</b>	<b>\$'000</b>	<b>\$'000</b>
Ordinary shares - fully paid	<u>449,505,940</u>	<u>440,279,432</u>	<u>137,448</u>	<u>133,768</u>

*Movements in ordinary share capital*

<b>Details</b>	<b>Date</b>	<b>Shares</b>	<b>\$'000</b>
Balance at 1 July 2022		440,279,432	133,768
Issue of shares	18 August 2022	8,256,035	3,550
Less: share issue transaction costs	18 August 2022	-	(120)
Issue of shares on exercise of options	5 September 2022	826,000	250
Issue of shares on exercise of rights	28 September 2022	38,918	-
Issue of shares on exercise of rights	11 October 2022	8,727	-
Issue of shares on exercise of rights	8 December 2022	96,828	-
		<hr/>	<hr/>
Balance at 31 December 2022		<u>449,505,940</u>	<u>137,448</u>

**Note 16. Reserves**

	<b>Consolidated</b>	
	<b>31 Dec 2022</b>	<b>30 Jun 2022</b>
	<b>\$'000</b>	<b>\$'000</b>
Foreign currency reserve	359	279
Share-based payments reserve	18,863	17,907
	<u>19,222</u>	<u>18,186</u>

*Movements in reserves*

Movements in each class of reserve during the half-year are set out below:

<b>Consolidated</b>	<b>Foreign currency reserve \$'000</b>	<b>Share- based payments reserve \$'000</b>	<b>Total \$'000</b>
Balance at 1 July 2022	279	17,907	18,186
Foreign currency translation	80	-	80
Share-based payments	-	1,085	1,085
Transfer to current liabilities from share-based payments reserve	-	(142)	(142)
Foreign exchange movement on share-based payments reserve	-	13	13
Balance at 31 December 2022	<u>359</u>	<u>18,863</u>	<u>19,222</u>

**Note 17. Dividends**

There were no dividends paid, recommended or declared during the current or previous half-year.

**Note 18. Contingent liabilities**

The Group did not have any contingent liabilities as at 31 December 2022.

**Note 19. Related party transactions**

*Parent entity*

Airtasker Limited is the parent entity.

*Transactions with related parties*

The following transactions occurred with related parties:

	<b>Consolidated</b>	
	<b>31 Dec 2022</b>	<b>31 Dec 2021</b>
	<b>\$</b>	<b>\$</b>
Payment for goods and services:		
Purchase of goods and services (rent) from key management personnel	128,550	-

## Note 19. Related party transactions (continued)

### Receivable from and payable to related parties

The following balances are outstanding at the reporting date in relation to transactions with related parties:

	Consolidated	
	31 Dec 2022	30 Jun 2022
	\$	\$
Current payables:		
Trade payables to key management personnel	7,636	-

During the half-year ended 31 December 2022, the Group entered into a lease agreement with Tank Stream Labs Pty Ltd, a company in which Timothy Fung is a director and shareholder.

All transactions were made on normal commercial terms and conditions and at market rates.

Remuneration arrangements of key management personnel are disclosed in the annual financial report. There has been no significant change since the end of the last reporting period.

## Note 20. Earnings per share

	Consolidated	
	31 Dec 2022	31 Dec 2021
	\$'000	\$'000
Loss after income tax attributable to the owners of Airtasker Limited	<u>(7,774)</u>	<u>(5,401)</u>
	<b>Number</b>	<b>Number</b>
Weighted average number of ordinary shares used in calculating basic earnings per share	<u>446,948,049</u>	<u>414,879,954</u>
Weighted average number of ordinary shares used in calculating diluted earnings per share	<u>446,948,049</u>	<u>414,879,954</u>
	<b>Cents</b>	<b>Cents</b>
Basic earnings per share	(1.74)	(1.30)
Diluted earnings per share	(1.74)	(1.30)

Options and rights have been excluded from the diluted earnings per share calculations as they are anti-dilutive.

## Note 21. Share-based payments

### Options

#### Employee Option Plan ('EOP')

The EOP is a legacy start-up concession incentive plan, in which current employees, contractors or directors of the Company may participate.

**Note 21. Share-based payments (continued)**

Set out below are summaries of options granted under the plan:

	Number of options 31 Dec 2022	Weighted average exercise price 31 Dec 2022
Outstanding at 1 July 2022	20,314,835	\$0.569
Forfeited	(1,010,678)	\$0.447
Exercised	<u>(826,000)</u>	\$0.303
Outstanding at 31 December 2022	<u>18,478,157</u>	\$0.588
Exercisable at 31 December 2022	<u>16,853,029</u>	\$0.593

The weighted average share price during the half-year was \$0.503 (30 June 2022: \$0.490).

The weighted average of the remaining contractual life of options outstanding at the end of the half-year was 2.27 years (30 June 2022: 2.67 years).

**Rights**

*Rights Plan ('RP')*

The RP is one of the Company's current incentive plans, in which current employees, contractors or executive directors of the Company may participate. Non-executive directors are not eligible to participate in this plan.

*NED Equity Plan ('NEP')*

The NEP is one of the Company's current incentive plans in which only non-executive directors may participate.

During the half-year ended 31 December 2022, the rights issued under the NEP included the rights in lieu of Directors' fees for the period 1 July 2022 to 31 December 2022.

Set out below are summaries of rights granted under the plans:

	Number of rights 31 Dec 2022	Weighted average exercise price 31 Dec 2022
Outstanding at 1 July 2022	11,240,967	\$0.270
Granted	4,326,503	\$0.000
Forfeited	(624,340)	\$0.000
Exercised	<u>(144,474)</u>	\$0.000
Outstanding at 31 December 2022	<u>14,798,656</u>	\$0.205
Exercisable at 31 December 2022	<u>7,246,342</u>	\$0.420

The weighted average of the remaining contractual life of rights outstanding at the end of the half-year was 9.56 years (30 June 2022: 9.72 years).

**Valuation model inputs**

During the half-year, market based rights were granted. The valuation model inputs used to determine the fair value at the grant date were as follows:

**Note 21. Share-based payments (continued)**

Grant date	Vesting date	Share price at grant date	Expected volatility	Risk-free interest rate	Fair value at grant date
21 November 2022	30 June 2023	\$0.350	70.00%	3.10%	\$0.320
21 November 2022	30 June 2024	\$0.350	70.00%	3.10%	\$0.294
21 November 2022	30 June 2025	\$0.350	70.00%	3.20%	\$0.256
23 November 2022	30 June 2025	\$0.380	70.00%	3.20%	\$0.300
29 November 2022	30 June 2025	\$0.340	70.00%	3.20%	\$0.244
15 December 2022	30 June 2023	\$0.330	70.00%	3.10%	\$0.297
15 December 2022	30 June 2024	\$0.330	70.00%	3.10%	\$0.272
15 December 2022	30 June 2025	\$0.330	70.00%	3.20%	\$0.234

During the half-year, non-market based rights were granted. Given that these rights have no dividend yield and no exercise price, it is standard practice to fair value them using the volume-weighted average share price at grant date.

Grant date	Expiry date	Underlying share price
7 July 2022	7 July 2037	\$0.280
11 August 2022	11 August 2037	\$0.480
12 August 2022	12 August 2037	\$0.490
13 August 2022	13 August 2037	\$0.480
19 August 2022	19 August 2037	\$0.430
22 August 2022	22 August 2037	\$0.420
23 August 2022	23 August 2037	\$0.410
24 August 2022	24 August 2037	\$0.410
6 September 2022	6 September 2037	\$0.420
15 September 2022	15 September 2037	\$0.410
3 October 2022	3 October 2037	\$0.310
4 October 2022	4 October 2037	\$0.320
19 October 2022	19 October 2037	\$0.350
23 November 2022	23 October 2037	\$0.380
31 December 2022	31 December 2037	\$0.350

**Note 22. Events after the reporting period**

No matter or circumstance has arisen since 31 December 2022 that has significantly affected, or may significantly affect the Group's operations, the results of those operations, or the Group's state of affairs in future years.

In the directors' opinion:

- the attached financial statements and notes comply with the Corporations Act 2001, Australian Accounting Standard AASB 134 'Interim Financial Reporting', the Corporations Regulations 2001 and other mandatory professional reporting requirements;
- the attached financial statements and notes give a true and fair view of the Group's financial position as at 31 December 2022 and of its performance for the half-year ended on that date; and
- there are reasonable grounds to believe that the Group will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of directors made pursuant to section 303(5)(a) of the Corporations Act 2001.

On behalf of the directors.



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James Spenceley  
Chairperson



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Timothy Fung  
Director

26 February 2023

## Independent Auditor's Review Report to the Members of Airtasker Limited

### *Conclusion*

We have reviewed the half-year financial report of Airtasker Limited (the "Company") and its subsidiaries (the "Group"), which comprises the condensed consolidated statement of financial position as at 31 December 2022, and the condensed consolidated income statement, the condensed consolidated statement of comprehensive income, the condensed consolidated statement of cash flows and the condensed consolidated statement of changes in equity for the half-year ended on that date, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration.

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of the Group is not in accordance with the *Corporations Act 2001*, including:

- Giving a true and fair view of the Group's financial position as at 31 December 2022 and of its performance for the half-year ended on that date; and
- Complying with Accounting Standard AASB 134 Interim Financial Reporting and the *Corporations Regulations 2001*.

### *Basis for Conclusion*

We conducted our review in accordance with ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity*. Our responsibilities are further described in the *Auditor's Responsibilities for the Review of the Half-year Financial Report* section of our report. We are independent of the Group in accordance with the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (including Independence Standards) (the Code) that are relevant to our audit of the annual financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's review report.

### *Directors' Responsibilities for the Half-year Financial Report*

The directors of the Company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

### *Auditor's Responsibilities for the Review of the Half-year Financial Report*

Our responsibility is to express a conclusion on the half-year financial report based on our review. ASRE 2410 requires us to conclude whether we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the *Corporations Act 2001* including giving a true and fair view of the Group's financial position as at 31 December 2022 and its performance for the half-year ended on that date, and complying with Accounting Standard AASB 134 *Interim Financial Reporting and the Corporations Regulations 2001*.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

*Deloitte Touche Tohmatsu*

DELOITTE TOUCHE TOHMATSU



**Joshua Tanchel**

Partner

Chartered Accountants

Sydney, 26 February 2023