



### **DISCLOSURE**

#### General information

This document is authorised for release by the board of directors of Bathurst Resources Limited ("Bathurst") on the 22 March 2023. Bathurst's address is Level 12, 1 Willeston Street, Wellington 6011, New Zealand.

#### General disclaimer

This presentation contains forward-looking statements. Forward-looking statements often include words such as "anticipate", "expect", "intend", "plan", "believe", "guidance" or similar words in connection with discussions of future operating or financial performance, they also include all figures noted as FY23/FY23E which are forecasted financial year June 2023 results. The forward-looking statements are based on management's and directors' current expectations and assumptions regarding Bathurst's businesses and performance, the economy and other future conditions, circumstances and results.

As with any projection or forecast, forward-looking statements are inherently susceptible to uncertainty and changes in circumstances. Bathurst's actual results may vary materially from those expressed or implied in its forward-looking statements. Bathurst, its directors, employees and/or shareholders shall have no liability whatsoever to any person for any loss arising from this presentation or any information supplied in connection with it. Bathurst is under no obligation to update this presentation or the information contained in it after it has been released. Nothing in this presentation constitutes financial, legal, tax or other advice.

#### Resources and reserves

All references to reserve and resource estimates should be read in conjunction with Bathurst's ASX announcement – 2022 "Resources and Reserves Compilation" reported on the 28 October 2022, and all disclosures made in this document with reference to resources and reserves are quoted as per this announcement. A marketable coal reserve table has been included as an appendix to this document.

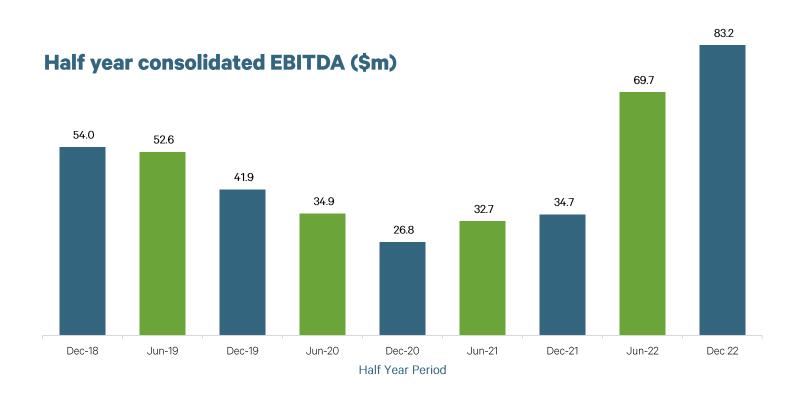
Bathurst confirms that it is not aware of any new information or data that may materially effect the information included in this market announcement. In the case of estimates of coal resources or reserves for material mining projects, all material assumptions and technical parameters underpinning the estimates continue to apply and have not materially changed since the 28 October 2022 announcement, noting that production activity for operating mining projects has occurred between the date of the initial report and this presentation.

#### Consolidated financial presentation

Consolidated in this document where used refers to consolidated 100 percent Bathurst and 65 percent equity share of BT Mining Limited. Financial figures noted in this document are consolidated unless otherwise noted.



### **RECORD HALF YEAR RESULT**



- Record half year result achieved during challenging inflationary environment
- Increase in EBITDA<sup>1</sup> of \$48.5m (140%) vs H1 2022
- Increase in revenue of \$87.1m (70%) vs H1 2022 driven by increased export pricing



### **SAFETY JOURNEY**

Key strategies have stabilised our performance and facilitate our Safety journey



#### **Key Actions**

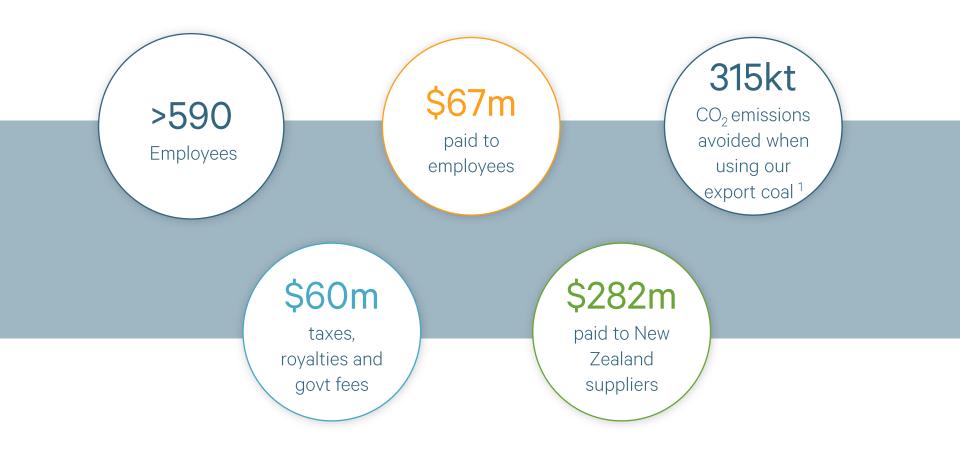
- Identification of a critical risk management framework to align with recent New Zealand legislative changes.
- Contractor management audit focusing on onboarding, record keeping and contractor supervision.



• Principal Hazard Management Plan audits to validate the effectiveness of our understanding of principal hazards.



### **OUR CONTRIBUTION TO NZ**





### FINANCIAL HEALTH SNAPSHOT<sup>1</sup>

**Cash positive** 

\$125m NZD

**cash** incl. restricted short

term deposits

Healthy balance sheet

\$0 debt
(excl. finance leases)

Strong forecast earnings

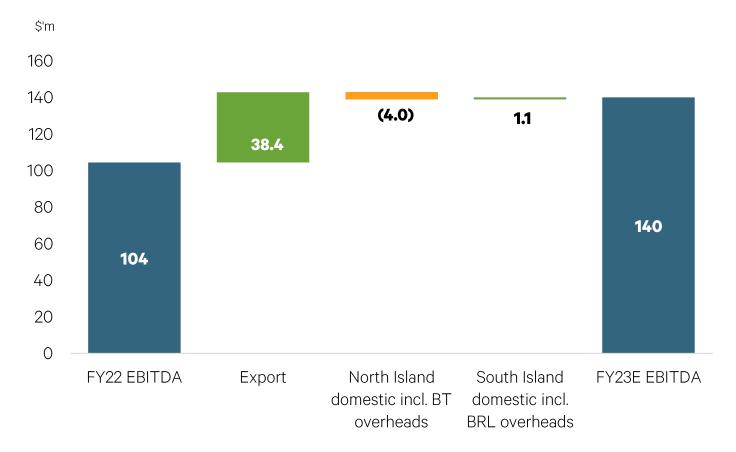
\$140m - \$150m EBITDA FY23

### **Potential for upside**

Net Tangible assets per share = \$1.20 Share Price = \$1.09 or \$208m AUD market cap



### EBITDA GUIDANCE FY23 \$140M - \$150M



- Guidance range reflects potential reduction in export pricing during the last half of the year; assumed annual average benchmark of USD 275per tonne.
- Export uplift expected from increased sales tonnes and higher pricing levels.
- Improved results for SID including BRL overheads as legal costs expected to decrease.



### **DOMESTIC UTILITY, GLOBAL UPSIDE**



### AN ESSENTIAL ENERGY SUPPLIER IN NZ

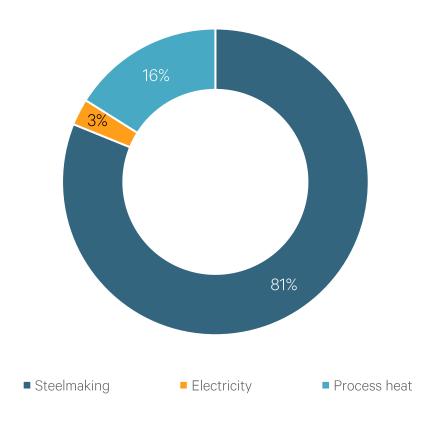




### **TOTAL SALES**

### Domestic and Export sales focussed on Steelmaking

FY23E sales by product use



# WE SELL INTO TWO MARKETS THAT HAVE THEIR OWN RISKS AND OPPORTUNITIES

#### **Export: coal for steelmaking**

### Domestic: coal for processing heat & steelmaking

# Risks, opportunities & market dynamics

- Exposed to market price fluctuations.
- Opportunity to significantly increase profit when pricing is high, but flipside is exposure to lower pricing when markets slump.
- Demand profile for this coal is considered to be longer term due to the nature of the demand for steel.
- New Zealand is moving towards a net zero carbon economy, with increasing pressure on fossil fuels coming from legislators and the general public. The NZ government has confirmed a phase out of existing coal boilers by 2037.
- Pricing and demand in the near term is stable.

#### Strategy

- Sell to blue chip customers a product with unique properties that forms an essential part of our customer's bespoke coke blend.
- Our value in use focus means we have long standing relationships with our customers up to 47 years.
- Utilise hedging to help smooth revenue, focus on cost control.

- Sell under long-term, fixed priced contracts.
- Life of mine plans are matched against committed sales; new areas are only explored if there are strategic partnerships in place.



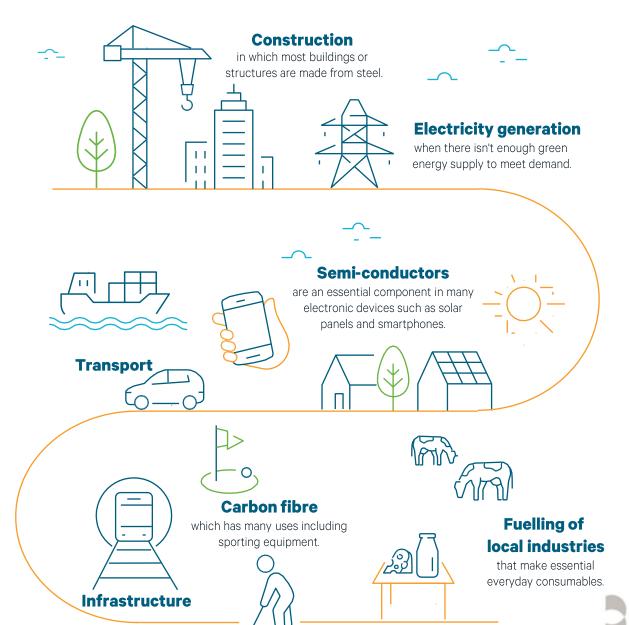
### **EXPORT OUTLOOK REMAINS POSITIVE**



- The HCC price continued to remain at elevated levels this quarter, peaking at a high of US\$US390/t in mid-February, as Australian supply concerns remained and on expectations around China returning to purchasing Australian coal
- However, it is expected that supply will begin to normalise out of Australia as the La Nina weather system comes to an
  end this month and drier weather resumes
- Uncertainty remains in the global market with demand patchy across steel markets, however with the recent rise in steel prices, steel mills can make a margin now which will help support demand for coking coal
- The Australian HCC coal prices need to fall further from current levels to at least align with the lower Chinese coal prices to enable greater demand across all markets and entice China back to the seaborne coal market
- As shown over the last year or more, volatility will remain in the coal market going forward, as even the smallest supply
  disruptions currently seems to create significant swings in the coal price



### **HOW OUR PRODUCT IS USED**



### THE ONGOING DEMAND FOR STEEL

Demand for steel is projected to increase by a third by 2050.



#### Why has demand for steel increased?

- Steel is integral to modern economies.
- It is the world's second largest commodity value chain and is essential in engineering, construction, manufacturing and technology.

#### Why is the outlook for steel so robust?

• It will continue to be used in current industries and play a vital role in the transition to green alternatives.

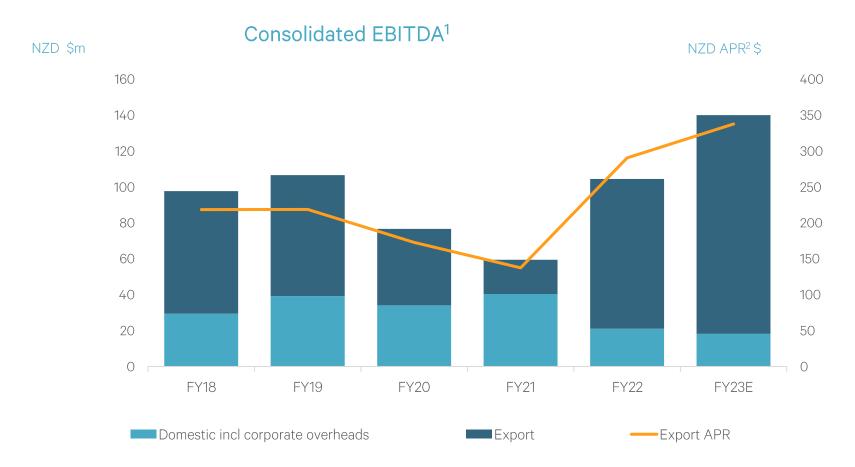
#### How does the above tie into our strategy?

 We expect more than 90 percent of our coal production to be coking coal for steelmaking in the long term.

BATHURST RESOURCES LIMITED

### SUSTAINABLE EARNINGS PROFILE

We benefit in times of high export pricing, and generate positive cash flows during lower export pricing due to stable earnings from our domestic segment.



<sup>&</sup>lt;sup>1</sup> EBITDA represents net profit/(loss) before tax, net finance costs, tax, depreciation, amortization, impairment, fair value movements on derivatives and deferred consideration, and movements in rehab provisioning.

<sup>2</sup> Average price received

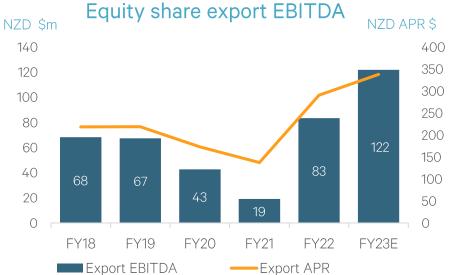


### **EXPORT (STOCKTON MINE)**

Coking coal sales for the steelmaking export market.



Earnings fluctuate in line with changes in the USD Hard Coking Coal premium low vol benchmark which our export pricing is set against, as well as movements in NZD:USD foreign exchange rate. Our average benchmark realisation is 75 percent.



South Korea Japan



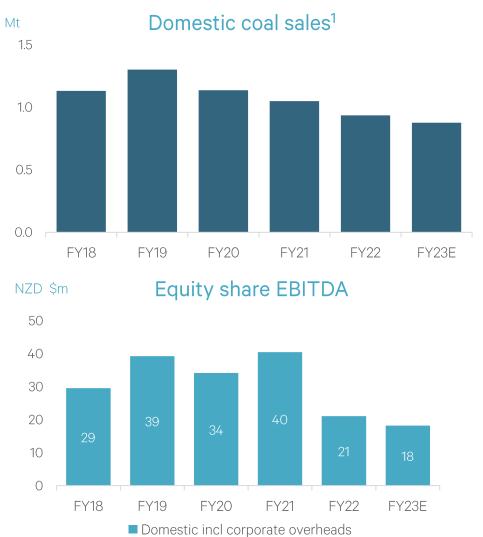


### **STOCKTON**

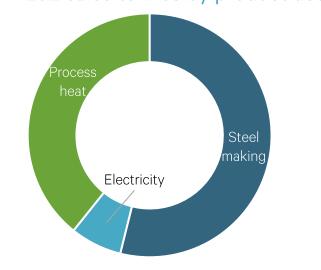


### **DOMESTIC MINES (North & South Island)**

Consistent EBITDA based on predictable revenue, unit costs, and overburden removal.



FY23E sales tonnes by product use







### **ROTOWARO**





### **MARAMARUA**





### **TAKITIMU**



### **CANTERBURY – 12 months ago**



### **CANTERBURY - Now**



### **GROWTH PROJECTS OVERVIEW**

We have a robust pipeline to extend our current operations.

	Growth projects	Production start date <sup>1</sup>	Expected Life of Mine <sup>4</sup>	Status
SOUTH ISLAND DOMESTIC	New Brighton	FY24	7 years	Prefeasibility
NORTH ISLAND DOMESTIC	Waipuna West extension	FY23	4 years	Development
	Maramarua M1	FY23	7 years	Execution
	Rotowaro North	FY27	10 years	Conceptual
EXPORT (NZ)	Stockton organic projects <sup>2</sup> Buller Coal	FY22: HL FY23: CS FY24: RN FY27: UW	5 years 5 years 6 years 5 years	Development FED <sup>3</sup> Feasibility Conceptual Feasibility
EXPORT (CANADA)	Crown Mountain	FY27	15 years	Feasibility



¹The production start date assumes achieving key project milestones and consenting and permitting approvals and cannot be guaranteed.

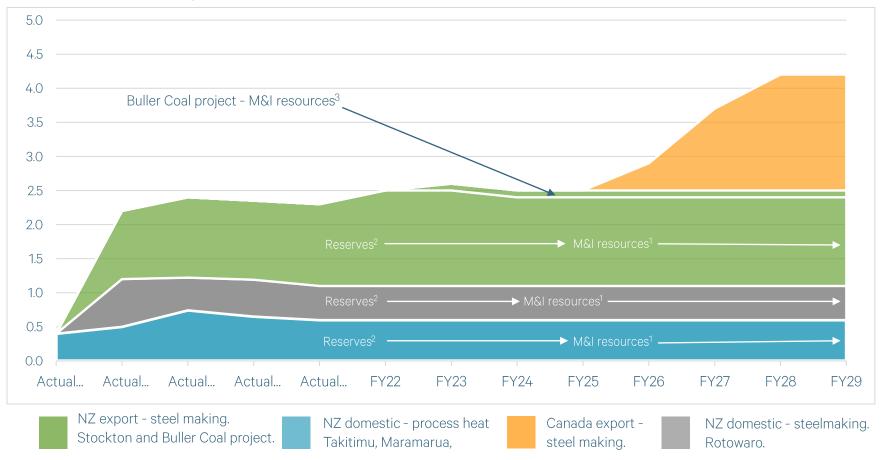
<sup>• 2</sup> These consist of Hope Lyons development ("HL"), Cypress South ("CS"), Rockies North ("RN"), and Upper Waimangaroa projects ("UW").

<sup>&</sup>lt;sup>3</sup> Final engineering and design

<sup>&</sup>lt;sup>4</sup>Subject to ongoing evaluation and completion of the consenting pathways

### **POSITIONED FOR GROWTH**

#### Forecast production tonnes (Mt) (100% basis)





<sup>.1</sup> Measured & Indicated = based on measured and indicated resources as per 2022 "Resources and Reserves Compilation"

<sup>&</sup>lt;sup>2</sup> Based on reserves as per appendix.

### **CANADIAN COKING COAL JV PROJECT**

Crown Mountain – a premium low volatile hard coking coal exploration project, due to enter production late 2026, and produce 2Mt per year.

#### **ECONOMICS**

- Pre-tax NPV10 USD \$469m1.
- FOB Vancouver USD 89.41/t.

#### **RESOURCE**

- 1.96Mtpa.
- Mine life 15 years.
- 57.5Mt reserve, 90.2Mt resource.

#### **STATUS**

• Environmental application executed January 2023.

#### **INVESTMENT**

- CAD \$15.5m to date.
- 22.1% equity share.
- Buy-in to 50% for CAD \$106m (\$121.5m total).
- Further investment at Bathurst's sole discretion.





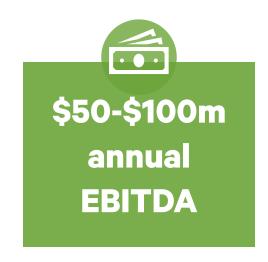
### **FUTURE INVESTMENTS**

Noting the increasing global appetite for other minerals, we are considering leveraging the strong coal mining core of our business and our sector expertise as producers to contemplate and potentially take advantage of other resource opportunities.

The following are the key criteria against which any potential future investments are measured against:







# QUESTIONS?



## APPENDICES



### **L&M LITIGATION**

On 18 February 2023, the Appointed Arbitrator released his decision regarding the previous change in control claim, finding that Bathurst is not required to make performance payments and issue Bathurst shares to L&M under the SPA. While the Arbitrator declared that a Change in Control had occurred under the SPA, he also found that LMCH's claim to performance payments and shares under the SPA, is dismissed on the ground that, as interpreted by the Supreme Court, clause 3.10 of the SPA provides a defence to that claim.

One litigation claim brought by L&M Coal Holdings Ltd remains current against Bathurst. The claim relates to the 2010 purchase of shares in Buller Coal Ltd (the owner of two exploration permits and a mining permit application at that time).

The claim was brought against Buller Coal Ltd (as guarantor of Bathurst's obligations under the sale and purchase agreement) alleging that Buller Coal as guarantor can claim for the first performance payment. This is inconsistent with the decision of the Supreme Court ruling in 2021 where the first performance payment under the sale and purchase agreement was determined to be not presently due and payable by Bathurst, and able to be deferred provided royalties due under the Royalty Deed continue to be paid when due (even if the sum is zero as a result of zero coal sales). This claim was heard in the High Court in June 2022.

A decision on this claim is expected in the second quarter CY2023 and based on legal advice we remain confident in a successful outcome and believe the claim to be vexatious and without merit.



### **MARKETABLE COAL RESERVES**

		Proven (Mt)	Probable (Mt)	Total (Mt)
Product coal area	Bathurst ownership	2022	2022	2022
Whareatea West (A, E & I)	100%	0.0	3.0	3.0
Stockton (B, D, J & L)	65%	0.2	4.3	4.5
Upper Waimangaroa (Met) (B, D & K)	65%	0.5	1.4	1.9
Whareatea West (A, E & I)	100%	0.0	3.0	3.0
Takitimu <sup>(C, E &amp; F)</sup>	100%	0.0	0.9	0.9
Canterbury Coal (C, E & G)	100%	0.0	0.0	0.0
Rotowaro (D & F)	65%	0.5	1.2	1.7
Maramarua <sup>(D &amp; K)</sup>	65%	1.2	0.2	1.4
Total		2.4 <sup>A</sup>	11.0 <sup>A</sup>	13.4 <sup>A</sup>

