

ASX Announcement | 11 April 2023

Raiz Invest Limited (ASX:RZI)

March 2023 - Key Metrics

Raiz Invest Limited (**Raiz** or **the Company**) today announced its Active Customers and Funds under Management (**FUM**) update for the month to 31 March 2023¹.

Raiz Invest Managing Director / Group CEO Brendan Malone says:

“Our key metrics show continued customer growth and solid FUM inflows, with Australian customers up 0.6% and FUM up 1.4% respectively (ASX All Ords and ASX200 down over 1% for the month).

Our immediate priorities remain as driving growth of customers and FUM, successfully delivering our Australian product development pipeline, and finalising our equity positions in the Southeast Asia operations to ensure the Group returns to a cashflow positive position.

As we prepare to fully integrate the Superstate offering onto the Raiz platform, we can announce that from mid-May Raiz will have dedicated residential property options in both our superannuation and regular investment offerings. With strong growth over the quarter in Super sign ups, we are extremely excited about this unique offering which is highly innovative and will be the first of its kind in Australia.”

GLOBAL FUM and CUSTOMER METRICS – as at 31 March 2023

		Percent movement		
		<u>1-month</u>	<u>3-month</u>	<u>12-month</u>
Customer Sign Ups (no.)	3,354,387	+1.0	+3.5	+23.8
Investment Accounts (no.)	1,686,872	+0.9	+3.3	+23.7
Active Customers (no.)	685,600	+0.3	+1.3	+9.2
Global FUM (\$Am)	1,119.84	+1.5	+6.6	+8.5

AUSTRALIA - ACTIVE CUSTOMERS AND FUM – as at 31 March 2023

		Percent movement		
		<u>1-month</u>	<u>3-month</u>	<u>12-month</u>
Customer Sign Ups (no.)	1,342,614	+1.1	+3.4	+10.5
Investment Accounts (no.)	637,000	+0.9	+3.4	+9.3
Active Customers (no.)	294,046	+0.6	+2.4	+0.5
Retail (A\$m)	889.06	+1.3	+6.3	+7.6
Superannuation (A\$m)	215.69	+2.0	+8.0	+12.1
Total FUM (\$Am)	1,104.75	+1.4	+6.7	+8.4
Average Account (A\$)	3,757.08	+0.9	+4.2	+7.9

¹ Numbers are unaudited

² Month end spot exchange rates for Indonesia Rupiah and Malaysia Ringgit from Bloomberg

INDONESIA - ACTIVE CUSTOMERS AND FUM – as at 31 March 2023

		Percent movement		
		<u>1-month</u>	<u>3-month</u>	<u>12-month</u>
Customer Sign Ups (no.)	1,272,678	+0.3	+1.1	+30.0
Investment Accounts (no.)	711,691	+0.3	+1.0	+28.6
Active Customers (no.)	273,969	-0.3	-0.7	+18.7
Total FUM (\$Am)	1.20	+6.6	+12.6	+53.0
Average Account (A\$)	4.37	+6.9	+13.5	+28.9

MALAYSIA - ACTIVE CUSTOMERS AND FUM – as at 31 March 2023

		Percent movement		
		<u>1-month</u>	<u>3-month</u>	<u>12-month</u>
Customer Sign Ups (no.)	739,095	+2.0	+8.3	+42.9
Investment Accounts (no.)	338,181	+2.2	+8.2	+48.5
Active Customers (no.)	117,585	+0.8	+3.6	+12.6
Total FUM (\$Am)	13.89	+3.6	+5.8	+9.1
Average Account (A\$)	118.12	+2.8	+2.1	-3.1

** Ends **

Authorised for release by The Board of Directors.

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Raiz Invest

About Raiz Invest Limited

Raiz Invest Limited (ASX: RZI) ('Raiz' or 'the Company') is a multi-award-winning micro-investing and fintech platform with operations in Australia and Southeast Asia.

With Raiz, users can automatically invest the virtual 'spare change' from their daily purchases in diversified portfolios constructed of low-cost ETFs. In Australia, this can be done to boost savings both inside and outside of superannuation, the country's compulsory pension system.

Since launching in 2016, Raiz has achieved solid growth, amassing more than 3.4 million downloads, 3,354,000 sign-ups, and over 685,000 Active monthly Customers with over A\$1.1 billion in FUM as of 31 March 2023.

Raiz continues to enhance its platform since its inception of the award winning, market leading Australian app, with 20 new products and features to date and more to come. With a realignment in our strategy



internationally, we currently maintain offices in Malaysia and Indonesia, and are exploring how best to extend our footprint into Thailand and Vietnam.

To learn more, please visit: www.raizinvest.com.au