

Market Update & presentation to Investors

14 June 2023



Disclaimer



This document has been prepared by LGI Limited ACN 138 085 551 (LGI or the Company) to provide summary information about the Company and its associated entities. This document is issued on a confidential basis and for information purposes only. The information in this document remains subject to change without notice. The Company has no obligation to update or correct this document.

This document is intended only for those persons to whom it is delivered personally by or on behalf of the Company. Specifically, this document is provided to you as a person who is either:

- a holder of an Australian financial services license or an authorised representative of such a licensee, and are
 also either a "professional investor" or "sophisticated investor" (as those terms are defined in sections 709(11)
 and 708(8) respectively of the Corporations Act 2001 (Cth) (Corporations Act)) and in each case who is also a
 "wholesale investor" (as defined in section 761A of the Corporations Act), to whom a prospectus is not
 required to be given under Chapter 6D of the Corporations Act; or
- if you are outside Australia, you are a person to whom the provision of the information in this document is
 permitted by laws of the jurisdiction in which you are situated without the need for registration, lodgment or
 approval of a formal disclosure document or any other filing or formality in accordance with the laws of that
 foreign jurisdiction.

If you are not such a person, you are not entitled to receive this document, and you must promptly return all materials received from the Company (including this document) without retaining any copies. By receiving this document you warrant that you are an investor within the scope of the above paragraphs and that you accept this document on the basis set out in this document.

Confidentiality

This document, its contents and any information provided or discussed in connection with it are strictly private and confidential and may not be reproduced, redistributed or passed on, directly or indirectly, to any other person or published, quoted or referred to, in whole or in part, for any purpose, without the prior written consent of the Company. Distribution of this document may be restricted or prohibited by law. Any failure to comply with such restrictions may constitute a violation of applicable securities law.

Acceptance of delivery (whether electronically or otherwise) of any part of this document by you constitutes unconditional acceptance of the terms and conditions of this document.

Not an offer document

This document does not constitute and should not be considered as an offer to sell, or a solicitation of any offer to buy, or an invitation or recommendation to subscribe for or purchase, or to make any commitments for or in respect of, any securities or any other investment products in the Company in any jurisdiction. Neither this document nor anything contained in it forms the basis of any contract or commitment and no agreement to subscribe for securities will be entered into on the basis of this document. Securities of the Company have not been, and will not be, registered under the U.S. Securities Act or the securities laws of any state or other jurisdiction of the United States. Accordingly, any such securities may not be offered or sold, directly or indirectly, in the United States unless they have been registered under the U.S. Securities Act (which the Company has no obligation to do or procure) or are offered and sold pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and any other applicable state securities laws.

This document is not a prospectus, disclosure document, product disclosure statement or other offering document under Australian law or under any other law. It does not contain all of the information necessary to make an investment decision or that would be required to be disclosed in a prospectus prepared in accordance with the Corporations Act. This document has not been and will not be filed with or approved by any regulatory authority in Australia, including Australian Securities and Investments Commission (ASIC), or any other jurisdiction.

No reliance

The information contained in this document is for informational purposes only and is not investment or financial product advice and is not intended to be relied upon as the basis for an investment decision, and is not, and should not be assumed to be, complete. It is provided for information purposes only. Any investment is subject to various risks, some of which may be outlined in this document. All such risks should be carefully considered by prospective investors before they make any investment decision. You are not entitled to rely on this document and neither the Company or any of its directors, officers, employees, partners, representatives, shareholders, members, related bodies corporate, agents or advisers (including, without limitation, none of the advisers not their related bodies corporate (as defined in the Corporations Act), shareholders or affiliates, nor any of their respective officers, directors, employees, affiliates, partners, representatives, consultants, agents or advisers, (together the Advisers)) (each a Party) guarantees or makes any representations or warranties, express or implied, as to or takes responsibility for, the currency, accuracy, reliability, completeness or fairness of this document nor the information, opinions and conclusions contained in this document.

To the maximum extent permitted by law, each Party expressly disclaims any and all liability (whether direct, indirect, consequential or contingent), including, without limitation, any liability arising out of fault or negligence on the part of any person, for any expenses, damages, costs or loss arising from the use of information contained in this document including redocuments or warranties or in relation to the accuracy or completeness of the information, statements, opinions or matters, express or implied, contained in, arising out of or derived from, or for omissions from, this document including, without limitation, any financial information, any estimates or projections and any other financial information derived therefrom. The Company has not carried out due diligence investigations in connection with the preparation of this document, nor has it verified any of the contents of this document. You must consider your own financial situation, objectives and needs and conduct your own independent investigations, assessments and enquiries, including obtaining investment, legal, tax, accounting and other such advice as you consider necessary or appropriate. This document should not be relied on by the recipient in considering the merits of any particular transaction.

None of the Advisers have authorised, permitted or caused the issue or lodgment, submission, dispatch or provision of this document and there is no statement in this document which is based on any statement made by any of the Advisers. To the maximum extent permitted by law, each of the Advisers expressly disclaims all liabilities in respect of, and make no redocuments regarding, and take no responsibility for, any part of this document.

None of the Company nor any of the Parties act, or are responsible, as a fiduciary to you, your directors, officers, employees, affiliates, partners, representatives, consultants, agents, advisers, securityholders, creditors or any other person. You and each of the Company and the other Parties expressly disclaim any fiduciary relationship. The Company and the other Parties are relying on you complying with this important notice and disclaimer and on the truth and accuracy of the representations, warranties, undertakings and acknowledgments given by you. Past performance information provided in this document may not be a reliable indication of future performance. Nothing contained in this document nor any information made available to you is or shall be relied upon as a promise, representation, warranty or guarantee as to the past, present, or future performance of the Company, or that any investment will or is likely to achieve profits or losses similar to those achieved in the past, or that significant losses will be avoided. Statements contained in this document that are not historical facts are based on current expectations, estimates, projections, opinions and beliefs of the Company. Such statements involve known and unknown risks, uncertainties and other factors, and undue reliance should not be placed thereon.

Forward looking statements

This document contains certain forward looking statements and comments about future events. Forward looking statements can generally be identified by the use of forward looking words such as, "expect", "anticipate", "likely", "intend", "should", "could", "may", "predict", "plan", "propose", "will", "believe", "forecast", "estimate", "goals", "aims", "target" and other similar expressions within the meaning of securities laws of applicable jurisdictions. Indications of, and guidance or outlook on, future earnings or financial position or performance are also forwardlooking statements. Forward-looking statements involve known and unknown risks, significant uncertainties, assumptions, contingencies, and other factors, many of which are outside the control of the Company, are subject to change without notice, and may involve significant elements of subjective judgement and assumptions as to future events which may or may not be correct, and which may cause the actual results or performance of the Company to be materially different from any results or performance expressed or implied by such forward-looking statements. As such, any forward looking statements are provided as a general guide only and should not be relied on as an indication or guarantee of future performance. No representation, warranty or undertaking is made that any projection, forecast, assumption or estimate contained in this document should or will be achieved. The Company disclaims any obligation or undertaking to disseminate any updates or revisions to any forward looking statements in this document to reflect any change in expectations in relation to any forward looking statements or any change in events, conditions or circumstances on which any such statement is based. Certain economic and market information contained in this document has been obtained from published sources

Certain economic and market information contained in this document has been obtained from published source prepared by third parties and has not been verified by the Company and in certain cases has not been updated through to the date of this document.

Miscellaneous

No person, especially those who do not have professional experience in matters relating to investments, must rely on the contents of this document. If you are in any doubt as to the matters contained in this document you should seek independent advice and/or consult your stockbroker, bank manager, solicitor, accountant or other financial advisor.

It should be remembered that the price of securities and the income from them can go down as well as up. A number of figures, amounts, percentages, estimates, calculations of value and fractions in this document are subject to the effect of rounding. Accordingly, the actual calculation of these figures may differ from the figures set out in this document.

This document may contain trademarks and trade names of third parties, which are the property of their respective owners. Third party trademarks and trade names used in this presentation belong to the relevant owners and use is not intended to represent sponsorship, approval or association by or with the Company.

Distribution

The distribution of this document in jurisdictions outside Australia may be restricted by law.. Persons who come into possession of this document who are not in Australia, should seek advice on and observe any such restrictions before reading it. Any failure to comply with such restrictions may constitute a violation of applicable securities laws. By receiving this document you are deemed to confirm, represent and warrant to the Parties that you agree to be bound by the limitations and conditions set out in this disclaimer.

Acknowledgments

In accessing, receiving or reviewing this document, you acknowledge and agree to the foregoing terms and conditions. Any failure to comply with such terms and conditions may constitute a violation of application securities laws.6

Presenting Today





ADAM BLOOMER

Managing Director and
Chief Executive Officer

Founded LGI in 2009, with decades of experience developing projects in the waste, landfill and renewable energy sectors.



DEAN WILKINSON

Chief Financial Officer

CFO with over 20 years' of experience across energy generation, distribution, retail and trading, both in listed and large private companies.



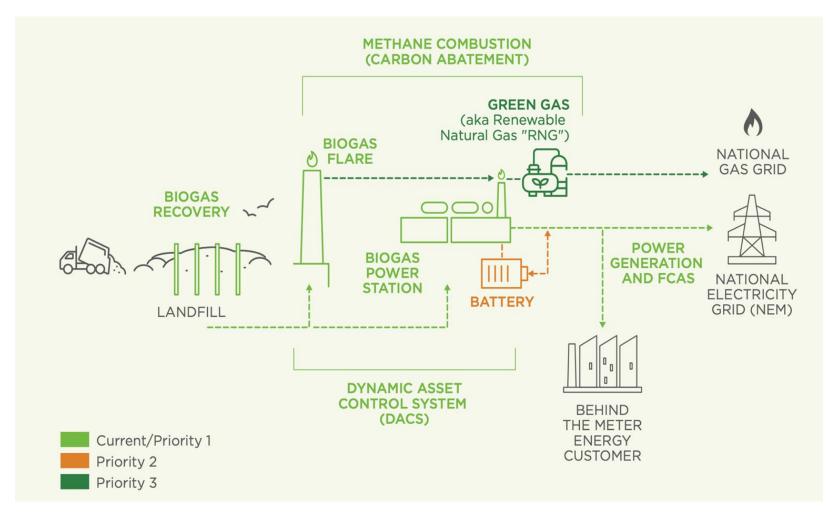
JARRYD DORAN
Chief Operating Officer

Over 15 years of engineering and multi-stakeholder project management experience in the local Government, waste and renewable energy industry.



Renewable Electricity and Carbon Abatement

Saving the planet one landfill at a time - what we do at LGI





Design, install and operate biogas recovery systems

Design, install and operate biogas flares

Design, install and operate biogas to electricity plants



The role of biogas in the energy transition and carbon abatement

Dispatchable Renewable energy

from biogas



Connected to the distribution currently from 1MW to <5MW
Biogas offers dispatchable, flexible generation
A beneficial use of a previously harmful by-product
Reliable, affordable renewable energy
Enhance distribution grid system strength where the demand is located

Emissions abatement and community benefit



Deploying more flaring units across the country Helping Council's and waste operators with their emissions Continue exploring options to develop generations sites



New landfill gas management contract

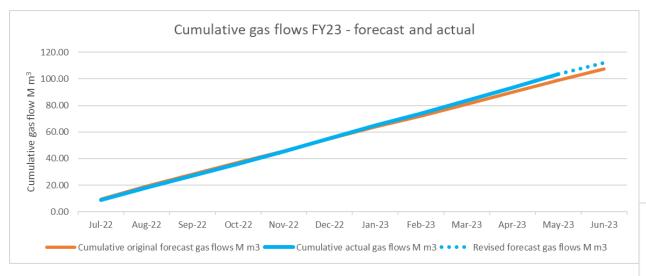
Earlier in June, LGI has agreed a new landfill gas management contract with the Somerset Regional Council.

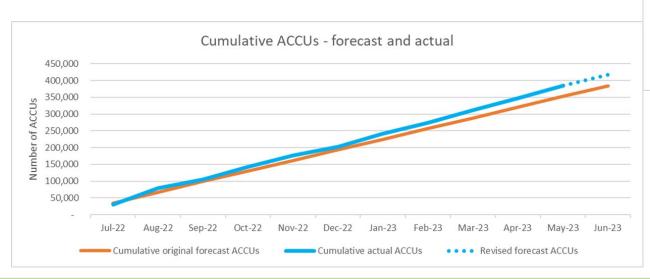
This agreement is to manage the landfill gas that their Esk site which is northwest of Brisbane. The Esk landfill is an open landfill and there has been no previous landfill gas management on this site. The agreement was arranged through a new channel to market.

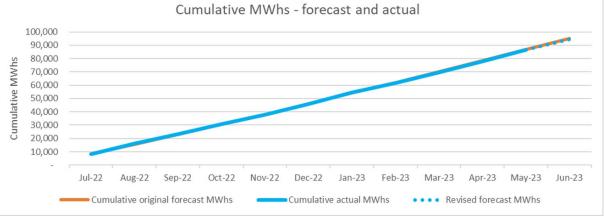


Trading Update for FY2023

Operational Performance







Market - Dynamics

Market Dynamics as noted by the Clean Energy Regulator March 23 Quarterly summary of the environmental markets.

ACCU's

- Demand for ACCUs is expected to rise materially as facilities covered by the <u>Safeguard Mechanism (Crediting) Amendment Act 2023</u> prepare to meet their future obligations.
- Safeguard entities must reduce emissions by over 200 million tonnes to 2030.
- The trading volume in Q1 2023 reached a new record with 13 million ACCUs transacted in the secondary market. The average transaction parcel size was up 61% compared to Q1 2022.

https://www.cleanenergyregulator.gov.au/Infohub/Markets/Pages/qcmr/march-quarter-2023/Australian-Carbon-Credit-Units.aspx

LGC's

- Voluntary LGC cancellations reached a new Q1 record of 1.2 million LGCs and we expect a new record for non-Renewable Energy Target (RET) demand
 will be set this year
- Near-term (2023 2025) forward prices have also seen increases suggesting the market is still pricing in the future scarcity of certificates
- One key factor at play is ongoing shortfall charge taken and expected shortfall charge redemption (see <u>Q4 2022 QCMR</u> for an in-depth discussion) and the effective 15.5 million LGC deficit. The other important demand side factor is increasing voluntary surrender of LGCs to prove use of renewable energy.

https://www.cleanenergyregulator.gov.au/Infohub/Markets/Pages/qcmr/march-quarter-2023/Large-scale-generation-certificates.aspx

Update to FY23 guidance

LGI Limited (ASX:LGI) is pleased to provide a revenue and EBITDA trading update for FY23.

LGI is providing unaudited underlying EBITDA guidance for FY23 between \$13.9 and \$14.5 million, representing an increase between 5.9% and 10.8% on earlier guidance of \$13.1 million provided in the Prospectus. This represents EBITDA growth of between 10.2% and 15.3% on prior comparison period. Unaudited underlying revenue guidance for FY23 is between \$32.2 million and \$32.8 million, representing between 3.0% and 4.9% increase on earlier guidance of \$31.3 million.

Key contributors to FY23 EBITDA:

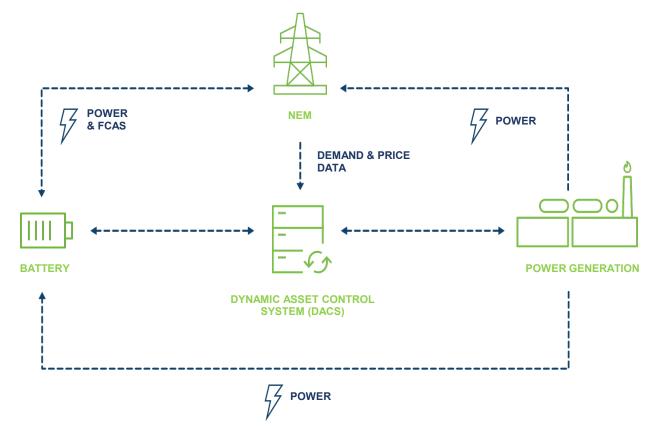
- Higher gas flows
- Higher volume of ACCUs
- Higher profit margin on construction work
- ACCU spot pricing higher than guidance
- LGC spot pricing higher than guidance

Dynamic Asset Control System (DACS)

DACS is an automated operating system designed and developed by LGI, which takes inputs from the biogas collection system, and the Australian Energy Market Operator (AEMO) to determine the optimal operation mode of our renewable energy generators. Operating 24 hours a day, these calculations are made without the need for manual instructions or intervention.

Pilot operation through May on one site was successful:

- Avoided 85% of negative price intervals
- Achieved a 5% premium on the weighted average price, compared to baseline operation¹
- Rollout to broader sites over June, minor adjustments made to the system
- Battery function operating in simulation mode,
 with back testing to review theoretical results



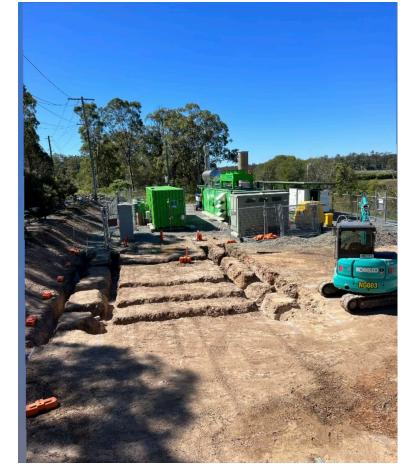
^{1.} Pilot operated over second half of May, elevated wholesale pricing limited testing

Bunya 1.9MW Hybrid Upgrade

The site at Bunya to be extended from 0.6MW capacity of reciprocating biogas gas fired, to 1.9MW of dispatchable hybrid generation (0.6MW engines plus approximately 1.3MW of battery storage)

Key milestones achieved towards expansion of the facility:

- Negotiating an upgraded network connection agreement with the network authority. First time in Australia that these type of generating technology have been paired
- Complete front end engineering designs (FEED)¹
- Civil works onsite to prepare for equipment installation late June 2023
- Working through approval to commence commissioning upgraded plant through first half FY24 ²



Bunya Power Station – May 2023

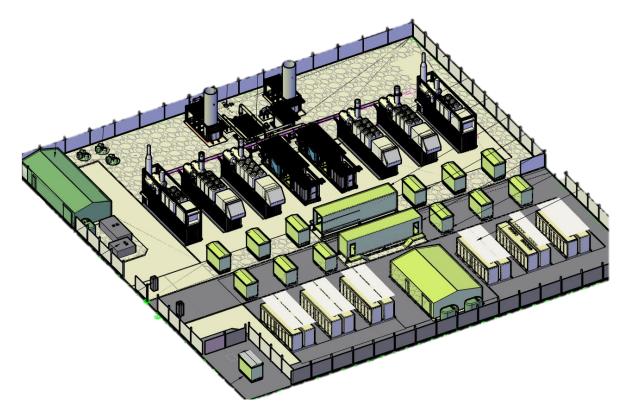
FEED has been developed for ease of replication across broader portfolio
 Pending network authority approval for energisation of battery system

Mugga Lane 20MW Hybrid Upgrade

The site in Canberra to be extended from 4.2MW capacity of reciprocating biogas fired engines to 20MW of dispatchable hybrid generation (6.4MW engines plus approximately 13MW of battery storage)

Key milestones achieved towards expansion of the facility:

- Ordered the two additional engines. Currently being shipped to Australia and will be in Q1 FY24
- Securing a network connection agreement with the distribution. 20MW connection available through Q3 FY24
- Placed orders for long lead time equipment, in particular the high voltage equipment and transformers, due Q3
 FY24
- Improved lead times to battery systems, now 12-18months
 vs 24months quoted in early 2023



Render of LGI's 20MW Hybrid Upgrade



Questions?

