

Talius Group receives additional order under major contract

21 June 2023

HIGHLIGHTS

- **Additional purchase order received for 3,100 units**
- **Revenue forecast from the order of \$1.3 million**
- **Contract scope includes the full range of Talius solutions powered by Talius Smart Care Platform**

Talius Group Limited (Talius or the Company) (ASX: TAL) is pleased to announce it has received a further order under the contract to supply next generation assistive technology solutions to Keyton Retirement Villages (formerly Lendlease's Retirement Living) (Keyton).

Talius has previously received orders for 10,000 units from Keyton in Q4 2022 and Q1 2023 and has been steadily rolling out delivery of these units to a number of its sites as part of an upgrade and refurbishment process to the emergency call systems being implemented across Keyton's retirement village portfolio, consisting of 75 retirement villages and over 16,000 residences.

Talius has now received a further order from Keyton for the next 3,100 units for the supply of a customised assistive technology solution providing Talius' Care@home Hub and extra peripherals.

Revenue for this further additional purchase order of 3,100 units and peripherals is forecast to be around \$1.3 million. Delivery of the order is anticipated to commence in Q3 2023 and be rolled out across the calendar year.

All services will be delivered via the Talius Smart Care Platform as a subscription service.

This announcement has been authorised by the Board of Directors of Talius Group Limited.

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The next generation of Aged Care technology

About Talius Group Limited (ASX: TAL)

Talius provides a suite of technology enabled care solutions to the aged and disability sectors across multiple verticals, including retirement living, residential aged care, home, and community settings to improve the quality of life, later in life.

Talius' Software as a Service (SaaS) data analytics platform Talius Smart Care combines smart sensors with AI machine learning that delivers automated actions. Talius links awareness, analysis, and action through one platform allowing the care model to move from spot check care to sense-respond care. Nursing staff can switch their focus from data collection to building a human connection. Most importantly, residents benefit from a new era of autonomy and dignity.

Talius helps protect and connect our elderly and people with disabilities with a scalable healthcare technology platform integrated with leading third-party providers to ensure end-to-end solutions for Connected Health.

FORWARD LOOKING STATEMENTS

Certain statements contained in this ASX release, including information as to the future financial or operating performance of the Company and its projects, are forward looking statements. Such forward looking statements:

- (a) are necessarily based upon several estimates and assumptions that, while considered reasonable by the Company, are inherently subject to significant technical, business, economic, competitive, political, and social uncertainties and contingencies;*
- (b) involve known and unknown risks and uncertainties that could cause actual events or results to differ materially from estimated or anticipated events or results reflected in such forward looking statements; and*
- (c) may include, among other things, statements regarding estimates and assumptions in respect of prices, costs, results, and capital expenditure, and are or may be based on assumptions and estimates related to future technical, economic, market, political, social, and other conditions. The Company disclaims any intent or obligation to publicly update any forward-looking statements, whether because of new information, future events, or results or otherwise.*

The words "believe", "expect", "contracted", "anticipate", "indicate", "contemplate", "target", "plan", "intends", "continue", "budget", "estimate", "may", "will", "schedule", "planned" and similar expressions identify forward looking statements. All forward looking statements contained in this ASX release are qualified by the foregoing cautionary statements. Recipients are cautioned that forward looking statements are not guarantees of future performance and accordingly recipients are cautioned not to put undue reliance on forward looking statements due to the inherent uncertainty therein.