

### **WOTSO Property**

#### 1. Company Details

WOTSO Property (Group) is a stapled group comprising BlackWall Property Trust (ARSN 109 684 773), WOTSO Limited (ACN 636 701 267) and Planloc Limited (ACN 062 367 560). This Appendix 4E should be read in conjunction with the consolidated financial report of WOTSO Property for the year ended 30 June 2023 (previous corresponding period: year ended 30 June 2022).

#### 2. Results for Announcement to the Market

	2023 \$′000	2022 \$′000	Movement Up/(Down)
2.1 Revenue			
Operating income	48,523	40,185	21%
Other income	489	388	26%
Asset revaluations	(5,410)	32,078	(117%)
Total revenue from continuing operations	43,602	72,651	(40%)
<b>2.2</b> Profit from continuing operations attributable to unitholders	855	30,569	(97%)
2.3 Net profit attributable to unitholders	855	30,569	(97%)
Distributions	2023	2022	
	cps	cps	
2.4 Interim distribution	3.0	3.0	
2.4 Final distribution declared	3.0	3.0	
—	6.0	6.0	

2.5 Record date: 3 November 2023

2.5 Payment date: 24 November 2023

2.6 For commentary on these figures and results, please refer to the Group's Directors' Report accompanying this report.

#### 3.-7. Accompanying Financial Statements

The statements of profit or loss and other comprehensive income, financial position, cash flows and changes in equity, together with notes to the financial statements are included in the financial report which accompanies this Appendix 4E.

#### 8. Distribution Reinvestment Plans

WOTSO Property has not implemented a distribution reinvestment plan.

#### 9. Net Tangible Assets

	2023	2022	
Net Tangible Asset Value per Stapled Security	\$1.34	\$1.40	
Net Asset Value per Stapled Security	\$1.54	\$1.56	

#### 10. Entities over which Control has been Gained or Lost During the Period

#### Control gained over entities during the period

Name of entity over which control was gained	Date control was changed	Profit for the current period from date of change of control	Loss for the previous corresponding period
WOTSO CookSpace Pty Ltd	1 July 2022	(\$4,979)	-
WOTSO HealthSpace Pty Ltd	26 October 2022	\$4,048	-
	le a constant		
Control lost over entities during t Name of entity over which control	he period Date control was	Profit for the current	Profit for the previous
Control lost over entities during t Name of entity over which control was lost	1	Profit for the current period before date of change of control	Profit for the previous corresponding period

#### 11. Details of Associates and Joint Ventures

WOTSO Property has one investment in an associate, Vicinia Pty Ltd. Details of this investment are included in Note 14 of the accompanying financial report.

#### WOTSO PROPERTY (ASX:WOT)

A stapled security comprising: WOTSO Limited (ACN 636 701 267) BlackWall Property Trust (ARSN 109 684 773) Planloc Limited (ACN 062 367 560) 50 Yeo Street, Neutral Bay, NSW 2089 Australia PO Box 612, Neutral Bay, NSW 2089 Australia Tel +61 2 9033 8611 info@blackwall.com.au www.blackwall.com.au



#### **12.** Other Significant Information

For further information on the Group's financial performance and financial position, please refer to the Group's Directors' Report included in the accompanying financial report.

#### **13. Foreign Entities**

The financial report covers the listed WOTSO Property group, which comprises BlackWall Property Trust, WOTSO Limited, Planloc Limited and their controlled entities. All are incorporated and domiciled in Australia with the exception of two controlled entities incorporated and domiciled in New Zealand. The financial statements for WOTSO Property and all of its subsidiaries have complied with Australian Accounting Standards.

#### 14. Commentary

For commentary on the Group's results, please refer to the Group's Directors' Report accompanying this report.

#### 15.-17. Audit Opinion

This report is based on the Group's financial report for the year ended 30 June 2023 which has been audited and includes an unqualified audit opinion.

Z.B

Tim Brown Director Sydney, 28 August 2023

Jessie Glew Director Sydney, 28 August 2023

#### WOTSO PROPERTY (ASX:WOT)

A stapled security comprising: WOTSO Limited (ACN 636 701 267) BlackWall Property Trust (ARSN 109 684 773) Planloc Limited (ACN 062 367 560) WOTSO PROPERTY

FINANCIAL REPORT 30 JUNE 2023

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# Statement of Profit or Loss and Other Comprehensive Income for the year ended 30 June 2023

· · · <b>,</b> · · · · · · · · · · · · · · · · · · ·	Note	2023 \$′000	2022 \$'000
Revenue	2	48,523	40,185
Direct Costs	3	(25,442)	(19,176)
Net Rental Income		23,081	21,009
Administration expenses	4	(8,114)	(6,995)
Trading Profit		14,967	14,014
Net (loss) / gain on assets		(5,410)	32,078
Operating Profit		9,557	46,092
Depreciation and amortisation	5 & 14	(7,362)	(6,011)
Finance costs	6	(8,393)	(3,801)
Finance income	7	489	364
Gain on lease modification		-	24
(Loss) / Profit Before Income Tax		(5,709)	36,668
Income tax expense	22	(499)	(2,592)
Total (Loss) / Profit		(6,208)	34,076
Foreign currency translation gains		133	-
Total (Loss) / Profit and Other		<i>(</i> )	
Comprehensive (Loss) / Income		(6,075)	34,076
Total (loss) / profit and other comprehensive (loss) / income attributable to:			
Members of BlackWall Property Trust		2,302	27,150
Members of WOTSO Limited		(2,611)	(2,491)
Members of Planloc Limited		1,164	5,910
Attributable to Members of Group		855	30,569
Non-controlling interest		(6,930)	3,507
Total (Loss) / Profit and Other Comprehensive (Loss) Income		(6,075)	34,076
Earnings per Security Weighted average number of securities Basic and diluted earnings per security	30	163,210,058 0.5 cents	162,957,715 18.8 cents

#### **Revenue** (from Note 2)

2023 ¢′000	2022 \$′000
\$ 000	\$ 000
25,890	18,061
22,625	21,757
8	267
-	100
48,523	40,185
	\$ <b>'000</b> 25,890 22,625 8 

#### Direct Costs (from Note 3)

	2023 \$′000	2022 \$′000
Property outgoings	(11,848)	(7,509)
Flexspace operating costs	(8,138)	(6,914)
Right of use lease asset depreciation	(5,261)	(4,867)
Loss on sale of assets	-	(69)
Bad debt (expense) / recovery	(195)	183
Total Direct Costs	(25,442)	(19,176)

### Balance Sheet at 30 June 2023

	Note	2023 \$′000	2022 \$'000
Assets			
Current Assets			
Cash and cash equivalents		7,450	2,514
Trade receivables	8	801	970
Loan portfolio	9	196	3,904
Rental deposits	10	354	4,126
Total Current Assets		8,801	11,514
Non-Current Assets			
Investment property portfolio	11	392,324	385,200
Contract to purchase Takapuna property	12	-	9,500
Property, plant and equipment	13	13,929	12,854
Loan portfolio	9	1,425	1,618
WOTSO software development asset	14	896	840
Investment in associate	14	162	-
Right of use lease assets	15	34,615	33,605
Goodwill	16	26,150	26,150
Hedge asset	20	2,604	2,533
Rental deposits	10	749	575
Other receivables	17 _	207	390
Total Non-Current Assets		473,061	473,265
Total Assets	—	481,862	484,779
Liabilities			
Current Liabilities			
Trade and other payables	18	5,210	7,232
Property settlement payable for Takapuna	12	-	8,509
Employee provisions	19	377	295
Borrowings	20	126,000	10,000
Make good provisions	21	392	-
Lease liabilities	15 _	5,461	4,786
Total Current Liabilities		137,440	30,822
Non-Current Liabilities			
Trade and other payables	18	201	375
Tenant bond liabilities		567	634
Employee provisions	19	66	17
Make good provisions	21	1,436	1,412
Borrowings	20	27,151	117,000
Deferred tax liability	22	5,195	4,696
Lease liabilities	15 _	33,195	32,957
Total Non-Current Liabilities		67,811	157,091
Total Liabilities	_	205,251	187,913
Net Assets		276,611	296,866

Equity Issued capital Accumulated losses Foreign currency trans Equity Holders of Wo Non-Controlling Inter Total Equity	OTSO Proper	•		2023 \$'000 (11,646) 133 245,986 30,625 276,611	2022 \$'000 258,133 (2,561) - - 255,572 41,294 296,866
Net assets attributable Property Securities on issue (nu Net assets per security	mber)	lers of WOTSO		245,986 2,859,009 \$1.51	255,572 163,360,291 \$1.56
Investment Property Portfolio	Valuation at 30 Jun 2022 \$'000	CAPEX Movement \$'000	Straight-Line Leasing & Depreciation Movements \$'000	Revaluation Movements \$′000	Valuation at 30 Jun 2023 \$'000
Pyrmont, NSW Dickson, ACT Sunshine Coast, QLD Villawood, NSW Gold Coast, QLD Penrith, NSW Yandina, QLD Cremorne, NSW Hobart, TAS Adelaide, SA Fortitude Valley, QLD Takapuna, NZ Symonston, ACT Newcastle, NSW Brookvale, NSW Mandurah, WA	$\begin{array}{c} 148,000\\ 31,000\\ 29,000\\ 28,500\\ 26,800\\ 26,250\\ 23,000\\ 15,700\\ 13,750\\ 8,800\\ 11,500\\ 9,500\\ 8,000\\ 7,000\\ 5,000\\ 2,900\end{array}$	181 1,280 35 171 135 115 - 1,437 267 449 194 760 311 32 124 464	(93) (373) (137) 4 (287) (101) 249 (297) (173) (553) (409) 64 (222) (209) (111) (202)	(13,788) 93 2,602 (175) 152 (14) (249) 260 156 4,904 415 (400) 211 227 (113) 238	134,30032,00031,50028,50026,25023,00017,10014,00013,60011,7009,9248,3007,0504,9003,400
Total Investment Property Portfolio	394,700	5,955	(2,850)	(5,481)	392,324

### Statement of Cash Flows for the year ended 30 June 2023

	2023 \$′000	2022 \$′000
Cash Flows from Operating Activities		
Receipts from tenants / members	56,874	40,566
Payments to suppliers and employees	(35,703)	(19,097)
(Payments of) / proceeds from rental deposit	(174)	2,000
Other income	8	642
Net Cash Flows from Operating Activities	21,005	24,111
Cash Flows from Investing Activities		
Payments for property purchases	(8,491)	(18,344)
Payments for capital improvements	(5,955)	(8,078)
Payments for property, plant and equipment	(4,558)	(2,014)
Payments for WOTSO software development asset	(270)	(227)
Payments for investment in associate	(162)	-
Proceeds on sale of property	-	3,494
Loans advanced	-	(3,494)
Cash acquired on acquisition of subsidiary	-	726
Purchase consideration for acquisition of subsidiary	-	(182)
Loans repaid from borrower	3,901	6,725
Net Cash Flows used in Investing Activities	(15,535)	(21,394)
Cash Flows from Financing Activities		
Proceeds from borrowings	26,151	10,000
Distributions paid	(10,310)	(10,332)
Purchase of NCI shares	(4,210)	(22)
Interest paid	(8,393)	(3,801)
Rental payments	(4,589)	(3,885)
Proceeds from issue of units to NCI	974	-
Interest received	489	364
Buy-back of issued securities	(646)	-
Net Cash Flows used in Financing Activities	(534)	(7,676)
Net Increase / (Decrease) in Cash and Cash		
Equivalents	4,936	(4,959)
Cash and cash equivalents at the beginning of the year	2,514	7,473
Cash and Cash Equivalents at End of the Year	7,450	2,514

\* All items inclusive of GST where applicable.

### **Reconciliation of Operating Cash Flows**

	2023 \$'000	2022 \$′000
(Loss) / Profit for the Year	(6,208)	34,076
Non-Cash Flows in (Loss) / Profit:		
Depreciation and amortisation	12,623	10,878
Net loss / (gain) on assets	5,481	(29,545)
Net interest paid	7,904	3,437
Variable lease payments	535	917
Issue of securities	12	70
Loss on sale of assets	-	69
Gain on lease modification	-	(24)
Deduct net lease waivers	(18)	(1,020)
Gain on hedge asset	(71)	(2,533)
Straight-line rental income	(700)	(1,285)
Offset of North Strathfield bond	(1,077)	-
Operating Cash Flows Before Movement in Working		
Capital	18,481	15,040
Decrease in rental deposits	3,598	1,952
Increase in deferred tax liability	499	2,592
Decrease / (increase) in trade receivables	352	(399)
Increase in provisions	131	81
(Decrease) / increase in trade and other payables	(2,056)	4,845
Net Cash Flows from Operating Activities	21,005	24,111

# **Statement of Changes in Equity** For the year ended 30 June 2023

		Attributable to Owners of BlackWall Property TrustAttributable to Owners of WOTSO			ers of	Attributable to Owners of Planloc							
	No. of Securities on Issue*	Issued Capital \$'000	Retained Earnings (Accumulated / Losses) \$'000	Total \$'000	Issued Capital \$'000	Retained Earnings (Accumulated / Losses) \$'000	Total \$'000	Issued Capital \$'000	Retained Earnings (Accumulated / Losses) \$'000	Total \$'000	Non Controlling Interests \$'000	Foreign Currency Translation Reserve \$'000	Total Equity \$'000
<b>Balance at 1 July 2022</b> Profit / (loss) for the year Other comprehensive income	163,360,291 - -	246,444 - -	<b>(21,373)</b> 2,169	<b>225,071</b> 2,169	11,689	<b>14,812</b> (2,611)	<b>26,501</b> (2,611)	-	<b>4,000</b> 1,164	<b>4,000</b> 1,164	<b>41,294</b> (6,930)	- - 133	<b>296,866</b> (6,208) 133
Total Profit / (Loss) and Other Comprehensive Income / (Loss)	-	-	2,169	2,169		(2,611)	(2,611)	-	1,164	1,164	(6,930)	133	(6,075)
Transactions with Owners in their Capacity as Owners: Buy-back of issued securities Issue of securities	(511,278) 9,996	(571) 11	-	(571) 11	(75) 1	-	(75) 1	-	:	-	-	-	(646) 12
Issue of NCI units Purchase of NCI units Distributions paid <b>Total Transactions with Owners</b>	- - - (501,282)	- - - (560)	- _ (9,807) <b>(9,807)</b>	- (9,807) (10,367)	(74)	-	- - - (74)	-		-	974 (4,210) (503) (3,739)	-	974 (4,210) (10,310) (14,180)
Balance at 30 June 2023	162,859,009	245,884	(29,011)	216,873			23,816	-	5,164	- 5,164	30,625	133	276,611
<b>Balance at 1 July 2021</b> Profit / (loss) for the year Other comprehensive income	162,921,662 	245,902 - -	<b>(38,746)</b> 27,150	<b>207,156</b> 27,150	11,617 _ _	<b>17,303</b> (2,491)	<b>28,920</b> (2,491) -	-	<b>(1,910)</b> 5,910	<b>(1,910)</b> 5,910 -	<b>38,364</b> 3,507 -	-	<b>272,530</b> 34,076 -
Total Profit / (Loss) and Other Comprehensive Income / (Loss)		-	27,150	27,150	-	(2,491)	(2,491)	-	5,910	5,910	3,507	-	34,076
Transactions with Owners in their Capacity as Owners:		E / F											
Issue of securities Purchase of NCI shares Distributions paid	438,629 - -	542 - -	- - (9,777)	542 - (9,777)	72	-	72 -	-	-	-	- (22) (555)	-	614 (22) (10,332)
Total Transactions with Owners	438,629	542	(9,777)	(9,235)	72	-	72	-	-	-	(577)	-	(9,740)
Balance at 30 June 2022	163,360,291	246,444	(21,373)	225,071	11,689	14,812	26,501	-	4,000	4,000	41,294	-	296,866

\* Subsequent to 30 June 2023, 48,513 securities have been bought back by the Group.

#### **1. Segment Reporting**

#### Identification of Reportable Operating Segments

WOTSO Property (WOT or the Group) comprises three reportable operating segments based on different products and services provided, being:

- Properties: traditional commercial leases and flexspace in owned properties;
- Third Party Leased WOTSO Sites: traditional commercial leases and flexspace in third party leased properties; and
- Corporate and Overhead: responsible for the overall management and compliance of the Group.

These operating segments are based on the internal reports that are reviewed and used by the Directors in assessing performance and in determining the allocation of resources. There is no aggregation of operating segments.

The accounting policies adopted for internal reporting to the Directors are consistent with those adopted in the financial statements.

#### Intersegment Transactions

Intersegment transactions are made at market rates and eliminated on consolidation.

#### Intersegment Receivables, Payables, Leases and Loans

Intersegment loans are recognised at the consideration received and are charged market interest at the discretion of the lender. All intersegment receivables, payables, leases and loans are eliminated on consolidation.

#### Operating segment information

Profit or Loss	Properties \$'000	Third Party Leased WOTSO Sites \$'000	Corporate and Overhead \$′000	Total 2023 \$′000	Properties \$'000	Third Party Leased WOTSO Sites \$'000	Corporate and Overhead \$'000	Total 2022 \$′000
Property lease income	22,678	-	-	22,678	22,198	-	-	22,198
COVID-19 rent waivers	(53)	-	-	(53)	(441)	-		(441)
Flexspace income	14,259	11,635	-	25,894	10,403	10,488		20,891
Flexspace COVID-19 waivers	(2)	(2)	-	(4)	(835)	(1,995)	-	(2,830)
Government assistance	8	-	-	8	267	-	-	267
Other income	-	-	-	_	-	100		100
Total Revenue	36,890	11,633	-	48,523	31,592	8,593	-	40,185
Property outgoings	(12,043)	<i>,</i> -	-	(12,043)	(7,394)	· -		(7,394)
Rent expense	-	(6,607)	-	(6,607)	-	(6,045)		(6,045)
COVID-19 rent waivers received	-	18	-	18	-	745	-	745
WOTSO staff costs	(1,755)	(1,580)	-	(3,335)	(1,359)	(1,239)	-	(2,598)
WOTSO operating expenses	(1,267)	(3,020)	-	(4,287)	(1,870)	(2,551)	-	(4,421)
Total Operating Expenses	(15,065)	(11,189)	-	(26,254)	(10,623)	(9,090)	-	(19,713)
Net Rental Income / (Loss)	21,825	444	-	22,269	20,969	(497)	-	20,472
Overhead and administration costs	-	-	(4,184)	(4,184)	-	-	(3,411)	(3,411)
Fund management fees	-	-	(3,930)	(3,930)	-	-	(3,120)	(3,120)
Finance income	387	102	-	489	364	-	-	364
Finance costs	(7,263)	-	-	(7,263)	(2,658)	-	-	(2,658)
Funds From Operations	14,949	546	(8,114)	7,381	18,675	(497)	(6,531)	11,647
(Loss) / gain in asset value	(5,410)	-	-	(5,410)	32,078	-	-	32,078
Depreciation and amortisation	(4,314)	(2,834)	(214)	(7,362)	(3,273)	(2,656)	(82)	(6,011)
Impact of AASB 16	-	(318)	-	(318)	-	(582)	-	(582)
Architecture and project management fees	-	-	-	-	-	-	(464)	(464)
Profit / (Loss) Before Tax	5,225	(2,606)	(8,328)	(5,709)	47,480	(3,735)	(7,077)	36,668

Balance Sheet	Properties \$'000	Third Party Leased WOTSO Sites \$'000	Corporate and Overhead \$'000	Total 2023 \$'000	Properties \$'000	Third Party Leased WOTSO Sites \$'000	Corporate and Overhead \$'000	Total 2022 \$'000
Assets								
Current Assets								
Cash and cash equivalents	7,357	93	-	7,450	2,343	171	-	2,514
Trade receivable	782	19	-	801	911	59	-	970
Loan portfolio	196	-	-	196	3,904	-	-	3,904
Rental deposits	-	-	-	-	-	4,000	-	4,000
Other assets	354	-	-	354	126	-		126
Total Current Assets	8,689	112	-	8,801	7,284	4,230	-	11,514
Non-Current Assets								
Investment property portfolio	392,324	-	-	392,324	385,200	-	-	385,200
Contract to purchase Takapuna property	-	-	-	-	9,500	-	-	9,500
Property, plant and equipment	1,857	12,072	-	13,929	1,780	11,074	-	12,854
Loan portfolio	1,425	-	-	1,425	1,618	-	-	1,618
WOTSO software development asset	-	-	896	896	-	-	840	840
Investment in associate	-	-	162	162	-	-	-	-
Goodwill	-	-	26,150	26,150	-	-	26,150	26,150
Hedge asset	2,604	-	-	2,604	2,533	-	-	2,533
Rental deposits	-	749	-	749	-	575	-	575
Other receivables	207	-	-	207	390	-	-	390
Total Non-Current Assets	398,417	12,821	27,208	438,446	401,021	11,649	26,990	439,660
Total Assets	407,106	12,933	27,208	447,247	408,305	15,879	26,990	451,174
Liabilities								
Current Liabilities								
Trade and other payables	(4,165)	(1,045)		(5,210)	(2,928)	(4,304)		(7,232)
Property settlement payables for Takapuna property	(4,105)	(1,045)		(3,210)	(8,509)	(+,50+)		(8,509)
Employee provisions	(377)	_	_	(377)	(295)	_	_	(295)
Borrowings	(126,000)	_	_	(126,000)	(10,000)	_	_	(10,000)
Total Current Liabilities	(130,542)	(1,045)		(131,587)	(21,732)	(4,304)		(26,036)
Non-Current Liabilities	(150,542)	(1,043)		(131,307)	(21,752)	(4,504)		(20,050)
Trade and other payables	-	(201)		(201)	-	(375)		(375)
Tenant bond liabilities	(567)	(201)		(567)	(634)	(373)		(634)
Employee provisions	(66)	-		(66)	(17)	-		(17)
Borrowings	(27,151)	-		(27,151)	(117,000)	-	-	(117,000)
Total Non-Current Liabilities	(27,784)	(201)	-	(27,985)	(117,651)	(375)	-	(118,026)
Total Liabilities	(158,326)	(1,246)		(159,572)	(139,383)	(4,679)		(144,062)
	(,)	(-/= ·•/		()	(	(1,0,0)		(,••=)
Net Assets Before Statutory Adjustments	248,780	11,687	27,208	287,675	268,922	11,200	26,990	307,112
Deferred tax liability	(5,195)	-	-	(5,195)	(4,696)	-	-	(4,696)
Net impact of AASB 16	-	(5,869)	-	(5,869)	-	(5,550)	-	(5,550)
Net Assets After Statutory Adjustments	243,585	5,818	27,208	276,611	264,226	5,650	26,990	296,866

#### 2. Revenue

Revenue is earned through property rental under traditional lease arrangements and month-tomonth terms under the WOTSO flexspace brand.

2023 \$′000	2022 \$′000
\$ 000	\$ 000
25,890	18,061
22,625	21,757
8	267
-	100
48,523	40,185
	\$'000 25,890 22,625 8

With the impact of the COVID-19 pandemic fading during the year, the Group's flexspace business operated uninterrupted. As a result, the Group earned flexspace income of \$26 million for the year (2022 - \$20.8 million of income and \$2.8 million in COVID waivers provided to members).

Similarly, property income increased to \$22.7 million (2022 - \$21.7 million).

The Group has entered into an option agreement with its Neutral Bay landlord that, if exercised, is expected to see its lease terminated. An option fee of \$100,000 was received in 2022, and a further \$4.9 million is receivable if the option is exercised. In September 2022 the option period was extended for another 12 months. The option is required to be exercised by 18 September 2023, and if exercised, the remaining fee is payable 6 months from the date of exercise. The Group's new purchase in Cremorne will provide a replacement home for the Neutral Bay WOTSO business.

#### 3. Direct Costs

	2023 \$'000	2022 \$′000
Property outgoings	11,848	7,509
Flexspace operating costs	8,138	6,914
Right of use lease asset depreciation	5,261	4,867
Loss on sale of assets	-	69
Bad debt expense / (recovery)	195	(183)
Total Direct Costs	25,442	19,176
4. Administration Expenses	2023 \$'000	2022 \$′000
Management fees	3,930	3,120
Compliance costs	1,125	1,833
WOTSO overheads	3,059	2,042
Total Administration Expenses	8,114	6,995

Administration expenses comprise management fees payable to BlackWall Limited, compliance costs and WOTSO overheads. The Group pays a management fee calculated at 0.75% of Gross

Assets per annum and WOTSO pays a fee calculated at 2% of Gross Revenue on all sales up to \$20 million per annum and 5% on sales above \$20 million per annum.

WOTSO overheads comprise \$2.2 million for head office staff and other overhead costs associated with running the WOTSO business, such as travel and marketing costs.

#### 5. Building and Fixtures Depreciation

	2023 \$′000	2022 \$′000
WOTSO fit-out depreciation	3,421	3,333
Property depreciation	3,727	2,596
Total Building and Fixtures Depreciation	7,148	5,929

Building and fixtures depreciation comprises depreciation of fit-out and property improvements.

6. Finance Costs		
	2023 \$'000	2022 \$′000
Interest on borrowings	7,263	2,658
Interest on lease liabilities	1,130	1,143
Total Finance Costs	8,393	3,801

Finance costs increased during the year following the rise in the official cash rate to 4.10% as at 30 June 2023 (2022 – 0.85%) combined with an increase in the overall borrowings of the Group to \$153 million as at 30 June 2023 (2022 - \$127 million). Further information on the borrowing costs, terms of borrowings and hedges are included in Note 20.

#### 7. Finance Income

Finance income is comprised entirely of interest received on loans as detailed in Note 9 and bank interest.

	2023 \$′000	2022 \$′000
Interest	489	364
Total Finance Income	489	364
8. Trade Receivables		
	2023 \$′000	2022 \$′000
Trade receivables – Flexspace	127	242
Trade receivables – Property leases	383	786
Related parties	320	17
Expected credit loss allowance	(29)	(75)
Total Trade Receivables	801	970

Current

#### 9. Loan Portfolio

Name	2023 \$'000	2022 \$'000	Current Security \$'000	Interest Rate	Secu	rity/Details		Independent Valuation	Independent Valuer Cap	2023	2022
Venden Greener V	100	200	2 500	4.0%		nercial property	Chart He Dhara	Date	Rate	\$′000	\$′000
Vendor finance*	196	200	3,500	fixed		woomba that	Start-Up Phase		- 1-	17 100	15 700
				2.00/	was s	old in 2021	Cremorne, NSW	PPC*	n/a	17,100	15,700
Magnaa		1 000	NI / A	2.0%	Comn	nercial property	Mandurah, WA	PPC*	n/a	3,400	2,900
Mosman	-	1,800	N/A	above cash rate	in Mo		Takapuna, NZ Developing Phase	Dec-22	5.00%	9,924	-
					<b>T</b>		Brookvale, NSW	Jun-23	4.00%	4,900	5,000
640		1.045	NI / A	2.0%		tments in	Dickson, ACT	Jun-22	6.50%	32,000	31,000
SAO	-	1,845	N/A	above	,	ont Bridge	Fortitude Valley, OLD	Jun-22	6.00%	11,700	11,500
				cash rate	Prope	rty	Newcastle, NSW	Dec-22	6.50%	7,050	7,000
Flipout (tenant)	-	59	-	-	Fit-ou	t	Adelaide, SA	Jun-23	6.50%	13,600	8,800
ripout (tenunt)		55					Mature Phase	5411 25	010070	20,000	0,000
Total Current							Symonston, ACT	Jun-22	6.75%	8,300	8,000
Loan Portfolio	196	3,904					Pyrmont, NSW	Jun-23	6.00%	134,300	148,000
				4.0%		nercial property	Villawood, NSW	Jun-22	5.50%	28,500	28,500
Vendor finance*	1,425	1,618	3,500	fixed		woomba that	Penrith, NSW	Jun-22	5.75%	26,250	26,250
				·	was s	old in 2021	Sunshine Coast, QLD	Dec-22	5.97%	31,500	29,000
Total Non-							Yandina, QLD	Dec-21	8.25%	23,000	23,000
Current Loan							Gold Coast, QLD	Jun-22	7.28%	26,800	26,800
Portfolio	1,425	1,618					Hobart, TAS	Dec-22	6.25%	14,000	13,750
							Total Investment Property				
* Same asset as sec	urity.						Portfolio (Owned)			392,324	385,200
							Takapuna, NZ (settled Nov				
10. Rental Dep	osits						2022)**	PPC*	n/a _	-	9,500
					023 000	2022 \$′000	Total Investment Property Portfolio			202 224	204 700
				7	000	\$ 000	FOLIONO		_	392,324	394,700
WOTSO North Strat	thfield bond				-	4,000	* Price Plus Capital (PPC) Valuation			d at the proper	ties' purchase
Other					354	126	price plus any capital expenditure i	ncurred since acqui			
					~ - 4	4 4 9 6				2022	

\*\* Contracts were exchanged on the purchase of Takapuna prior to 30 June 2022, and settlement occurred in November 2022.

The values of properties are based on the most recent independent valuation, adjusted to include any capital expenditure since valuation. These adjustments don't assume any value margin but simply add the amount of capital spent.

The Group assesses the values of its assets regularly. Where we believe that values may have moved materially up or down from the amount being held, a new independent valuation is sought. In the last nine months we have had new valuations performed for 55% of the portfolio value. For those properties that have not been independently revalued at 30 June 2023, the Group has assessed that there are no indicators of impairment with those properties, and that the carrying amounts reflect fair value.

Independent valuations are completed by certified practising valuers. The fair value of each property is determined with consideration to the highest and best use of each property, which is the current use of each property with the exception of the residential property at Hunter St in Newcastle where the highest and best use has been assessed as a development site. The highest and best use of the office building at Tudor St in Newcastle has been determined to be its current use.

**11. Investment Property Portfolio** 

#### 10. Re

	\$'000	\$′000
WOTSO North Strathfield bond	-	4,000
Other	354	126
Total Current Rental Deposits	354	4,126
Rental deposits	675	575
Term deposit for bank guarantee	74	-
Total Non-Current Rental Deposits	749	575
Total Rental Deposits	1,103	4,701

The WOTSO North Strathfield bond was held to secure WOTSO's lease at its North Strathfield site. The final two instalments of \$2.0 million each were applied against rent payable during the year as part of the extension of the lease.

Independent valuations are determined with reference to the direct comparison approach, market capitalisation method and the discounted cash flow method.

#### 12. Takapuna Property Purchase

In June 2022 contracts were exchanged to purchase the vacant property at 9 Huron Street, Takapuna, Auckland, New Zealand for NZ\$10.5 million. The asset represents the Group's first investment in New Zealand as well as the establishment of the WOTSO brand in New Zealand. The purchase was settled in November 2022. WOTSO opened its doors in July 2023.

At 30 June 2023 the property has been included within the investment property portfolio on the balance sheet. At 30 June 2022 the Group recorded in the balance sheet a Contract to Purchase Takapuna Property (asset) of AU\$9.5 million and a Property Settlement Payable for Takapuna (liability) of AU\$8.5 million after a deposit of AU\$991,000 was paid on exchange of contracts.

#### 13. Property, Plant and Equipment

	2023 \$′000	2022 \$′000
Opening balance Additions	12,854 4,558	14,173 2,014
Depreciation	(3,483)	(3,333)
Total Property, Plant and Equipment	13,929	12,854

#### 14. WOTSO Software Development Asset

Over the last few years WOTSO has undertaken a project to develop in-house software to help manage its operations and customer invoicing. The software has been developed in conjunction with external developers and commenced commercialisation during 2022. The Group owns a perpetual licence of the software, and during the year increased its ownership in the software business to 31% (2022 – 25%). As at 30 June 2023 the Group has contributed \$896,000, net of amortisation (2022 - \$840,000), to fund the development of the software and has increased its investment in associate to \$162,000 (2022 - \$nil).

During 2022 it was determined that the software operating platform was sufficiently ready for use and the Group commenced amortising the WOTSO software development asset. During the year \$214,000 (2022 - \$82,000) of amortisation was recognised as an expense in the Statement of Profit or Loss and Other Comprehensive Income.

### 15. Right of Use Lease Assets and Lease Liabilities

#### **Right of Use Lease Assets**

Right of use lease assets relate to third party leases held by WOTSO. WOTSO leases premises to house its flexible workspace product under agreements of 5 to 10 years with, in some cases, options to extend. The leases have various escalation clauses. On renewal, the terms of the leases are renegotiated. For impairment testing, the right of use assets have been allocated to the WOTSO cash-generating unit.

	2023 \$'000	2022 \$′000
Opening balance	33,605	20,068
Additions	6,271	18,408
Depreciation	(5,261)	(4,867)
Disposals	-	(4)
Total Right of Use Lease Assets	34,615	33,605
	2023 \$'000	2022 \$'000
Right of use lease asset	53,266	46,995
Accumulated depreciation	(18,651)	(13,390)
Written Down Value of Right of Use Lease Assets	34,615	33,605
Lease Liabilities		
	2023 \$′000	2022 \$′000
Opening balance	37,743	23,685
Additions	6,271	18,408
Interest charged Repayments	1,130	1,143
Modification	(6,589) 101	(5,300) (193)
Total Lease Liabilities (current and non-current)	38,656	37,743

#### **Neutral Bay Lease**

During 2021, the Group entered into an option with the owners of the current WOTSO Neutral Bay site that, if exercised, will see the Group give up the various leases it holds at that site and receive an additional \$4.9 million from the property owners (the Group received \$100,000 in October 2021). The option period was extended for a further 12 months in September 2022. The option is required to be exercised by 18 September 2023, and if exercised, the remaining fee is payable 6 months from the date of exercise.

#### 16. Goodwill

Goodwill of \$26.15 million was generated when WOTSO Limited was stapled to BlackWall Property Trust as part of the stapling transaction completed in February 2021.

The Group has determined the recoverable amount of goodwill as at 30 June 2023 by a value-in-use calculation using a discounted cash flow model based on a 5-year projection period and terminal value.

Key assumptions are those to which the recoverable amount of an asset or cash-generating unit is most sensitive.

The following key assumptions were used in the discounted cash flow model for WOTSO:

 the discount rate of 16.9% post-tax reflects management's estimate of the time value of money and the Group's weighted average cost of capital for WOTSO;

- although WOTSO has consistently opened 3 new sites per year in the last few years, only current operations have been included in the valuation;
- all currently operational sites are forecast to continue growing to reach maturity between now and June 2026; and
- monthly target desk prices range from \$250 to \$900 and are considered competitive rates within each site's operating environment.

There were no other key assumptions.

#### Sensitivity

As disclosed above, the Directors have made judgements and estimates in respect of impairment testing of goodwill. Should these judgements and estimates not occur the resulting goodwill carrying amount may decrease. The sensitivities are as follows:

- the date at which sites meet maturity would need to be delayed by over five years for goodwill to be impaired, with all other assumptions remaining constant;
- the discount rate would be required to increase by over 17% for the WOTSO goodwill to be impaired, with all other assumptions remaining constant; and
- WOTSO maturity revenue would need to decrease by more than 20% for goodwill to be impaired, with all other assumptions remaining constant.

2023

2022

Management believes that other reasonable changes in the key assumptions on which the recoverable amount of WOTSO's goodwill is based would not cause the cash-generating unit's carrying amount to exceed its recoverable amount.

#### 17. Other Receivables

	\$'000	\$′000
COVID deferred rent receivable	207	390
Total Other Receivables	207	390

#### **18. Trade and Other Payables**

	2023 \$′000	2022 \$′000
Trade payables	3,373	4,463
Accrued expenses	582	720
Related parties	434	1,364
Unearned revenue	619	401
Tenant deposits	43	92
COVID deferred rent	159	192
Total Current Trade and Other Payables	5,210	7,232
COVID deferred rent	201	375
Total Non-Current Trade and Other Payables	201	375
Total Trade and Other Payables	5,411	7,607
•		

### **19. Employee Provisions**

Employee benefit provisions relate to annual leave and long service leave payable to employees. The number of employees for the Group as at 30 June 2023 was 84 (2022 - 70).

	2023 \$′000	2022 \$′000
Current employee provisions	377	295
Non-current employee provisions	66	17
Total Employee Provisions	443	312

#### 20. Borrowings

All facilities are priced off the bank bill swap rate. The facilities have no undrawn balance. The loan to value ratio (LVR) shown below is calculated against the carrying value in these financial statements with the facility LVR covenant shown in parenthesis.

\$126 million of the Group's borrowings are due in the next 12 months. Renewal discussions have commenced and the Group expects to be able to renew on terms that are similar. The Group has \$39 million of unencumbered properties.

	LVR	at 30 Jun 2023	wings at 30 Jun 2022	Hedged Amount	Security Value			
Security	(Covenant)	\$'000	\$′000	\$′000	\$'000	Expiry	Margin	Lender
Villawood	42% (65%)	12,000*	7,000	-	28,500	01/24	2.13%	NAB
Pyrmont	45% (50%)	60,000*	60,000	30,000	134,300	01/24	1.90%	NAB
Various	45% (65%)	44,000*	40,000	-	98,600	01/24	1.91%	NAB
Yandina	43% (60%)	10,000*	10,000	-	23,000	02/24	1.85%	NAB
Penrith	50% (55%)	13,000	10,000*	-	26,250	08/24	2.20%	CBA
Hobart & Newcastle	34% (45%)	7,200	-	-	21,050	02/26	2.00%	ANZ
Fortitude Valley	26% (N/A)	3,000	-	-	11,700	09/27	2.40%	BOQ
Takapuna	40% (N/A)	3,951	-	-	9,924	11/27	3.00%	BNZ
Unencumbered Properties			-	-	39,000			
Total		153,151	127,000	30,000	-			
* Current								

#### Hedging

In August 2021 the Group entered into an interest rate swap agreement with NAB on \$30 million of the \$60 million loan secured by the Pyrmont property. During the year the interest rate swap agreement was amended to bring forward the commencement date from July 2024 to May 2023 with a fixed base rate of 1.76% for 4 years. At 30 June 2023 the interest rate swap agreement is recorded on the balance sheet and is measured at its fair value of \$2.6 million (2022 - \$2.5 million).

No other hedges are currently in place.

#### 21. Make Good Provisions

Make good provisions relate to estimated costs required to return leased property to the state required by the lease. These have been discounted at the same rate as the underlying lease liability.

	2023 \$′000	2022 \$'000
Make good provisions - current	392	-
Make good provisions – non-current	1,436	1,412
Total Make Good Provisions	1,828	1,412

#### 22. Tax

WOT comprises a number of taxable entities, the property owning entities, Planloc Limited and the WOTSO Limited tax group.

#### **Property Owning Entities**

As at 30 June 2023 the property owning trusts estimate to have carried forward revenue tax losses of approximately \$29 million. These losses are available to offset future taxable income, however they are not recognised on the balance sheet.

#### **Planloc Limited**

Net deferred tax liabilities are recognised on the balance sheet of Planloc (2023 - \$5.2 million; 2022 - \$4.7 million) in relation to unrealised gains on the assets of the company.

#### **WOTSO Limited**

The below table shows a breakdown of the tax value (25% of gross losses) of WOTSO Limited's net deferred tax asset balances not recognised. The Group has not recognised these as at 30 June 2023, due to the uncertainty around the ability of the Group to recoup these in the short to medium term. The recoupment and realisation of the deferred tax assets will be determined by reference to each respective taxpayer of the Group. As such, the tax losses (and other deferred tax assets) incurred by WOTSO Limited will be available to offset against the future taxable income of WOTSO Limited and not the other members of the Group (subject to WOTSO Limited meeting the relevant loss recoupment tests).

WOTSO Limited's Unrecognised Net Deferred Tax Assets	2023 \$′000	2022 \$′000
Right of use leases	1,616	1,719
Accruals and provisions	263	288
Prepayments	(14)	(11)
Fixed asset depreciation	(2,224)	(1,556)
Carried forward taxable losses	4,092	3,344
Total Unrecognised Net Deferred Tax Assets	3,733	3,784

#### 23. Distributions

A final distribution of 3.0 cents per security has been declared to be paid on 24 November 2023.

Prior Distributions Paid	Payment Date	Amount per security	Distributions Paid \$′000
Interim distribution	14 March 2023	3.0 cps	4,906
Final distribution	6 September 2022	3.0 cps	4,901
Total 2023			9,807
Interim distribution	8 April 2022	3.0 cps	4,889
Final distribution	31 August 2021	3.0 cps	4,888
Total 2022			9,777

#### 24. Investment in New Subsidiaries

During the current year the Group subscribed to 50% of the issued capital of both WOTSO CookSpace Pty Ltd and WOTSO HealthSpace Pty Ltd for a nominal value. The Group is considered to control both WOTSO CookSpace and WOTSO HealthSpace through its ability to direct the strategic and operational decisions of both entities. Consequently, both WOTSO CookSpace and WOTSO HealthSpace have been consolidated into the Group.

Due to WOTSO CookSpace and WOTSO HealthSpace being formed during the year, both entities are in the early stage of development and have limited operational earnings for the year. WOTSO CookSpace is still in the development phase and has not commenced operations at 30 June 2023. WOTSO HealthSpace commenced operations late in 2023 and incurred a small loss of \$4,000.

In the prior year, the Group acquired 100% of the issued units of Gymea Bay Unit Trust, obtaining control of Gymea Bay Unit Trust. Gymea Bay Unit Trust is a real estate investment holding trust and qualifies as a business as defined in AASB 3 Business Combinations. The amounts recognised in respect of the identifiable assets acquired and liabilities assumed are set out in the table below:

	2022 \$'000
Cash and cash equivalents	726
Total identifiable assets acquired and liabilities assumed	726
Total Consideration	726
Satisfied by:	
Cash and cash equivalents	182
Issuance of securities	544
Total Consideration Transferred	726
Net cash outflow arising on acquisition:	
Cash consideration	(182)
Cash and cash equivalents balances acquired	<b>`</b> 726́
	544

No goodwill was recognised as part of the acquisition of Gymea Bay Unit Trust.

### **25. Lease Commitments Receivable**

Future minimum rent receivable under operating leases as at 30 June 2023 is as follows:

	2023 \$'000	2022 \$′000
Receivable within 1 year	23,573	24,189
Receivable within 2 – 5 years	36,686	46,748
Receivable in over 5 years	10,224	19,346
Total	70,483	90,283

#### 26. Financial Instruments

#### (a) Financial Risk Management

The main risks the Group is exposed to through its financial instruments are market risks (including interest rate risk, currency risk and price risk), credit risk and liquidity risk. The Group's principal financial instruments are property investment structures and borrowings (including interest rate hedges). Additionally, the Group has various other financial instruments such as cash, trade debtors and trade creditors, which arise directly from its operations.

This note presents information about the Group's exposure to each of the above risks, its objectives, policies and processes for measuring and managing risk, and the management of capital.

The Board of Directors of the Group has overall responsibility for the establishment and oversight of the risk management framework. The Board monitors the Group's risk exposure by regularly reviewing finance and property markets. Major financial instruments held by the Group which are subject to financial risk analysis are as follows:

2023 \$′000	2022 \$000	
7,450	2,514	
801	970	
1,621	5,522	
-	9,500	
2,604	2,533	
207	390	
1,103	4,701	
5,411	7,607	
-	8,509	
443	312	
567	634	
38,656	37,743	
153,151	127,000	
	\$'000 7,450 801 1,621 - 2,604 207 1,103 5,411 - 443 567 38,656	\$'000         \$000           7,450         2,514           801         970           1,621         5,522           -         9,500           2,604         2,533           207         390           1,103         4,701           5,411         7,607           -         8,509           443         312           567         634           38,656         37,743

### (b) Sensitivity Analysis

The Group is exposed to interest rate and credit risk. Loans made to related parties have property as security and thus management consider this to be low credit risk. The vendor finance loan is secured by a mortgage over a property and is also considered to be of low risk.

In relation to interest rate risk, if interest rates on borrowings were to increase or decrease by 1%, profit after tax would increase or decrease by \$1.23 million (2022 - \$1.23 million).

Additionally, the Group has entered into a hedging arrangement associated with the borrowings on the Pyrmont property, which minimises interest rate risk during the term of the hedging arrangement for \$30 million of the borrowings. See Note 20.

The Group is exposed to currency risk through its investment property and flexspace operations in Takapuna, New Zealand which are carried at and transacted in New Zealand Dollars (NZD). Management considers this risk low given the relative parity and historical low volatility between Australian Dollars and NZD. If the NZD were to appreciate by 5%, the value of the Takapuna investment property would increase by \$522,000 (2022 - \$500,000). If the NZD were to depreciate by 5%, the value of the Takapuna investment property would decrease by \$472,000 (2022 - \$452,000).

#### (c) Capital Management

The Group's objectives when managing capital are to:

- safeguard its ability to continue as a going concern so that it can continue to provide returns for securityholders and benefits for other stakeholders; and
- maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Group may adjust the amount of distributions paid to securityholders, issue new securities, buy-back securities, purchase or sell assets.

#### (d) Liquidity Risk

The major liquidity risk faced by the Group is its ability to realise assets. The Group has borrowings of \$153 million (2022 - \$127 million) and total gross assets of \$482 million (2022 - \$485 million), of which \$392 million (2022 - \$395 million) are income producing real estate assets for which there is a deep and active market. At the end of the reporting period, the Group held the following financial arrangements:

At 30 June 2023	Maturing Within 1 year \$'000	Maturing Within 2 - 5 years \$'000	Maturing over 5 years \$'000	Total \$'000
Financial Liabilities				
Trade and other payables	5,210	201	-	5,411
Tenant bond liabilities	-	567	-	567
Employee provisions	377	66	-	443
Lease liabilities	5,461	15,765	17,430	38,656
Borrowings	126,000	27,151	-	153,151
Total	137,048	43,750	17,430	198,228

	Maturing Within 1 year \$'000	Maturing Within 2 – 5 years \$'000	Maturing over 5 years \$'000	Total \$'000
At 30 June 2022	<b>\$ 000</b>	<b>4 000</b>	<b>4 000</b>	<i>4</i> 000
Financial Liabilities				
Trade and other payables	7,232	375	-	7,607
Property settlement payable for				
Takapuna	8,509	-	-	8,509
Tenant bond liabilities	-	634	-	634
Employee provisions	295	17	-	312
Lease liabilities	4,786	15,813	17,144	37,743
Borrowings	10,000	117,000	-	127,000
Total	30,822	133,839	17,144	181,805

#### (e) Fair Value Measurements

#### (i) Fair Value Hierarchy

The Group classifies fair value measurements using a fair value hierarchy that reflects the subjectivity of the inputs used in making measurements. The fair value hierarchy has the following levels:

- Level 1 quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2 inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices); and
- Level 3 inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The Group currently does not have any assets or liabilities that are traded in an active market.

The fair value of financial assets and financial liabilities that are not traded in an active market are determined using valuation techniques. For investments in related party unlisted security trusts, fair values are determined by reference to published security prices of these investments which are based on the net tangible assets (NTA) of the investments.

The following table presents the Group's assets measured at fair value. Refer to Note 33 for further details of assumptions used and how fair values are measured.

	Level 1 \$'000	Level 2 \$'000	Level 3 \$′000	Total \$′000
At 30 June 2023				
Investment property portfolio	-	-	392,324	392,324
Loan portfolio	-	-	1,621	1,621
Hedge asset	-	-	2,604	2,604
At 30 June 2022				
Investment property portfolio	-	-	394,700	394,700
Loan portfolio	-	-	5,522	5,522
Hedge asset	-	-	2,533	2,533

#### (ii) Valuation Techniques Used to Derive Level 3 Fair Values

The carrying amounts of the loan portfolio approximate the fair values as they are short term receivables. The hedge asset is valued in line with mark to market valuations provided by NAB (the issuer) on a monthly basis.

For all other financial assets, carrying value is an approximation of fair value. There were no transfers between Level 1, 2 and 3 financial instruments during the year.

Significant unobservable inputs associated with the valuation of investment properties are as follows:

Significant Unobservable Inputs Used to Measure Fair Value	Change to Inputs	Impact of Increase in Input on Fair Value \$'000	Impact of Decrease in Input on Fair Value \$'000
Capitalisation rate	0.25%	(15,000)	16,500
Net market rent	5%	24,900	(24,100)

Under the capitalisation approach, net market rent and adopted capitalisation rates are strongly interrelated as the fair values of investment properties are derived by capitalising the total net market rent. Increases in adopted capitalisation rates may offset the impact on fair value of an increase in net market rent. Similarly, a decrease in adopted capitalisation rates may also offset the impact on fair value of a decrease in net market rent. On the other hand, opposite direction changes in net market rent and adopted capitalisation rates may increase the impact to fair value.

#### (iii) Fair Value Measurements Using Significant Observable Inputs (Level 3)

The following table is a reconciliation of the movements in financial assets classified as Level 3 for the year ended 30 June 2023:

At 30 June 2023	
Balance at the beginning of the year	402,755
Net loss on assets	(5,481)
Capital improvements	5,955
Straight-line rental income	700
Foreign currency translation gain	133
Hedge asset	71
Change in foreign currency translation on contract settlement payable for Takapuna	(18)
Depreciation	(3,665)
Loans repaid	(3,901)
Balance at 30 June 2023	396,549

\$'000

#### At 30 June 2022

Balance at the beginning of the year	343,851
Net gain on assets	29,545
Acquisition of property	18,344
Contract settlement payable for Takapuna	8,509
Capital improvements	8,078
Loans advanced	3,494
Hedge asset	2,533
Straight-line rental income	1,285
Loss on disposal of property	(69)
Depreciation	(2,596)
Proceeds on sale of property	(3,494)
Loans repaid	(6,725)
Balance at 30 June 2022	402,755

#### **27. Parent Entity Disclosures**

BlackWall Property Trust (BWR) has been identified as the parent entity (Parent Entity).

	2023 \$′000	2022 \$'000
Profit / (Loss) for the year	2,577	(4,346)
Total Profit / (Loss) and Other Comprehensive Income / (Loss) for the Year	2,577	(4,346)
Financial Position: Current assets Non-current assets	76,607 158,778	97,141 137,848
Total Assets	235,385	234,989
Current liabilities Non-current liabilities	(1,265) (44,000)	(765) (40,000)
Total Liabilities	(45,265)	(40,765)
Net Assets	190,120	194,224

Contingent Liabilities

The Parent Entity had no contingent liabilities as at 30 June 2023 and 30 June 2022.

Capital Commitments - Property, Plant and Equipment

The Parent Entity had no capital commitments for property, plant and equipment as at 30 June 2023 and 30 June 2022.

Significant Accounting Policies

The accounting policies of the Parent Entity are consistent with those of the consolidated entity, as disclosed in Note 34.

#### \$'000 28. Controlled Entities

	Name	Percentage ( 2023	Owned 2022
	Parent Entity:		
	BlackWall Property Trust	n/a	n/a
	Controlled Entities:		
	84 Brunswick Street Unit Trust	100%	100%
	Ada Avenue Brookvale Unit Trust	100%	100%
	BlackWall Telstra House Trust	100%	100%
	BlackWall Hobart Unit Trust	100%	100%
	Flinders Street Unit Trust	100%	100%
	Gymea Bay Road Unit Trust	100%	100%
	Karaka House Investments Limited	100%	-
-	Kirela Development Unit Trust	100%	100%
-	Military Road Cremorne Unit Trust	100%	100%
	Ormsby Terrace Unit Trust	100%	100%
	Planloc Limited	100%	100%
	Pyrmont Bridge Property Pty Ltd*	46%	46%
	Pyrmont Bridge Trust	71%	73%
	Pyrmont Bridge Road Mortgage Fund	71%	-
	Pyrmont Bridge Notes Trust	84%	-
	RFM Nominees Pty Ltd	100%	100%
	Tudor Street Newcastle Unit Trust	100%	100%
	Woods PIPES Fund	100%	74%
-	WOTSO Adelaide Pty Ltd	100%	100%
	WOTSO Barracks Pty Ltd	100%	-
-	WOTSO Bella Vista Pty Ltd	100%	-
	WOTSO Blacktown Pty Ltd	100%	100%
	WOTSO Bondi Junction Pty Ltd	100%	100%
	WOTSO Botany Pty Ltd	100%	-
-	WOTSO Brookvale Pty Ltd	100%	100%
-	WOTSO Chermside Pty Ltd	100%	100%
	WOTSO Coffee Pty Ltd	100%	100%
-	WOTSO CookSpace Pty Ltd	50%	-
-	WOTSO Cremorne Pty Ltd	100%	-
	WOTSO Dickson Pty Ltd	100%	100%
-	WOTSO Employment Services Pty Ltd	100%	100%
	WOTSO External Pty Ltd	100%	-
	WOTSO Fortitude Valley Pty Ltd	100% 100%	- 100%
	WOTSO Gold Coast Pty Ltd	50%	100%
	WOTSO HealthSpace Pty Ltd	100%	- 100%
е	WOTSO Hobart Pty Ltd	100%	100%
	WOTSO Holdings Pty Ltd WOTSO Internal Pty Ltd	100%	-
	WOTSO Limited	100%	100%
		100%	
	WOTSO Macarthur Square Pty Ltd WOTSO Mandurah Pty Ltd	100%	100% 100%
	WOTSO Manduran Pty Ltd WOTSO Neutral Bay Pty Ltd	100%	100%
	WOTSO Neucrai Bay Pty Ltd WOTSO Newcastle Pty Ltd	100%	100%
	WOTSO Newcastle Pty Ltd WOTSO Penrith Pty Ltd	100%	100%
	WOTSO Permitt Pty Ltd	100%	100%
		100.70	100.00

WOTSO at RFW Manly Pty Ltd	100%	100%
WOTSO Robina Pty Ltd	100%	-
WOTSO Services Pty Ltd	100%	-
WOTSO Services 1 Pty Ltd	100%	100%
WOTSO Services 2 Unit Trust	100%	100%
WOTSO Services 2 Pty Ltd	100%	100%
WOTSO Services 3 Pty Ltd	100%	100%
WOTSO Sub Base Pty Ltd	100%	-
WOTSO Sunshine Coast Pty Ltd	100%	100%
WOTSO Symonston Pty Ltd	100%	100%
WOTSO Takapuna Limited	100%	-
WOTSO Toowoomba Pty Ltd	100%	-
WOTSO Woden Pty Ltd	100%	100%
WOTSO Zetland Pty Ltd	100%	100%
WRV Unit Trust**	99%	99%
Yandina Sub-Trust	100%	100%
* Concellidated because Disclution Duranties Truck is the most site		,

\* Consolidated because BlackWall Property Trust is the most significant shareholder and exercises management control

\*\* Planloc owns an additional 49% of WRV Unit Trust, bringing ownership across the Group to 99%

#### 29. Related Party Transactions

#### (a) Related Parties

In these financial statements, related parties are parties as defined by AASB 124 Related Party Disclosures rather than the definition of related parties under the Corporations Act 2001 and ASX Listing Rules.

#### (b) Interests in Related Parties

As at year end the Group held no interests in related parties.

#### (c) Loans to Related Parties

The Group has the following outstanding loans to related parties:

	2023 \$	2022 \$
SAO Investments Pty Ltd Mosman Branch Pty Ltd as trustee for Mosman Branch Unit	-	1,845,000
Trust		1,800,000
Total	-	3,645,000

Further detail can be found in Note 9.

#### (d) Related Party Transactions

In accordance with the constitution of BlackWall Property Trust and a management agreement with WOTSO Limited and Planloc Limited, BlackWall Fund Services Limited (BFSL) is entitled to receive management fees and recover other associated administrative costs in its management of these entities. These fees are comprised of:

- Management fee charged to BWR and Planloc of 0.75% of Gross Assets per annum (2022 0.75%)
- Management fee charged to WOTSO based on 2% of Gross Revenue on all sales up to \$20 million per annum and 5% on sales above \$20 million per annum (2022 2% and 5% respectively).

All transactions with related parties were made on arm's length commercial terms and conditions, at market rates and were approved by the Board. Related party transactions that occurred during the year are as follows:

	2023 \$	2022 \$
Income:	Ŷ	Ŷ
Interest income	53,474	161,120
Sundry recoveries	107,820	107,340
Total Income	161,294	268,460
Expenses:		
WOTSO rent expenses	942,435	669,529
Remuneration paid to BFSL	3,489,539	1,691,853
Property management, leasing fees and accounting fees	3,063,349	3,666,865
Transaction fees	214,423	362,650
Software development costs	270,000	-
Fit-out costs	926,538	188,301
Total Expenses	8,906,284	6,579,198
Outstanding Balances:		
Trade and other receivables (current)	319,632	17,476
Trade and other payables (current)	433,628	1,363,770
30. Earnings per Security		
	2023 \$′000	2022 \$'000
(Loss) / profit after income tax	(6,075)	34,076
Non-controlling interest	6,930	(3,507)
Profit After Income Tax Attributable to Owners of WOT		
Securities	855	30,569
Weighted average number of ordinary securities used in	Number	Number

	Cents	Cents
Basic and diluted earnings per security	0.5	18.8
		אאו

#### 31. Auditor's Remuneration

2023 \$	2022 \$
160,933	138,395
41,012	20,010
201,945	158,405
	\$ 160,933 41,012

#### **32. Subsequent Events**

To the best of the Directors' knowledge, since the end of the year there have been no other matters or circumstances that have materially affected the Group's operations or may materially affect its operations, state of affairs or the results of operations in future financial years.

#### **33. Critical Accounting Estimates and Judgements**

The Directors evaluate estimates and judgements incorporated into the financial statements based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends in economic data obtained both externally and within the Group.

#### Key Estimates – Fair Values of Investment Properties

The Group carries its investment properties at fair value with changes in the fair values recognised in profit or loss. At the end of each reporting period, the Directors update their assessment of the fair value of each property, taking into account the most recent independent valuations. The key assumptions used in this determination are set out in the Investment Property Portfolio table in Note 11. If there are any material changes in the key assumptions due to changes in economic conditions the fair value of the investment properties may differ and may need to be re-estimated. For this report all properties, with the exception of some recent acquisitions, are held at independent valuations. Certain recent acquisitions are held at recent purchase price plus any capital expenditure incurred.

#### Goodwill and Other Indefinite Life Intangible Assets

The Group tests annually, or more frequently if events or changes in circumstances indicate impairment, whether goodwill and other indefinite life intangible assets have suffered any impairment in accordance with the accounting policy stated in Note 34. The recoverable amounts of cash-generating units have been determined based on value-in-use calculations. These calculations require the use of assumptions, including estimated discount rates based on the current cost of capital and growth rates of the estimated future cash flows.

#### Lease Term for Right of Use Lease Assets and Liabilities

The lease term is a significant component in the measurement of both the right-of-use asset and lease liability. Judgement is exercised in determining whether there is reasonable certainty that an option to extend the lease or purchase the underlying asset will be exercised, or an option to terminate the lease will not be exercised, when ascertaining the periods to be included in the lease term. In determining the lease term, all facts and circumstances that create an economical incentive to exercise an extension option, or not to exercise a termination option, are considered at the lease commencement date. Factors considered may include the importance of the asset to the consolidated entity's operations; comparison of terms and conditions to prevailing market rates; incurrence of significant penalties; existence of significant leasehold improvements; and the cost and disruption to replace the asset. The Group reassesses whether it is reasonably certain to exercise an extension option, or not exercise a termination option, if there is a significant event or change in circumstances.

#### Lease Make Good Provisions

Whenever the Group incurs an obligation for costs to dismantle and remove property from a leased asset, restore the premises in which it is located, or restore the underlying asset to the condition required by the lease, a provision is recognised and measured. Judgement is exercised in estimating the present value of these costs. The Group reviews these estimates at each reporting period and adjusts them if there is a significant event or change in circumstance.

#### 34. Statement of Significant Accounting Policies

The financial statements cover the listed WOTSO Property Group, which comprises BlackWall Property Trust, WOTSO Limited, Planloc Limited and their controlled entities. All are incorporated and domiciled in Australia with the exception of two controlled entities incorporated and domiciled in New Zealand. BlackWall Property Trust is a managed investment scheme registered in Australia. The address of the Group's registered office is Level 1, 50 Yeo Street, Neutral Bay NSW 2089.

A description of the nature of the Group's operations and its principal activities are included in the Directors' Report, which is not part of the financial statements.

The financial statements for the Group were authorised for issue in accordance with a resolution of the Directors of the Group on the date they were issued.

#### **Basis of Preparation**

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and other authoritative pronouncements of the Australian Accounting Standards Board and the Corporations Act 2001, as appropriate for for-profit oriented entities.

The financial statements of the Group also comply with IFRS as issued by the International Accounting Standards Board.

The financial statements have been prepared on an accruals basis and are based on historical costs modified by the revaluation of selected non-current assets, financial assets and financial liabilities for which the fair value basis of accounting has been applied.

The Group is a group of the kind referred to in ASIC Class Order 2016/191 and, in accordance with that Class Order, amounts in the Directors' Report and the financial statements are rounded off to the nearest thousand dollars, unless otherwise indicated.

The following is a summary of the material accounting policies adopted by the Group in the preparation of the financial statements. The accounting policies have been consistently applied, unless otherwise stated.

#### **Going Concern**

These financial statements have been prepared on a going concern basis, which contemplates continuity of normal business activities and the realisation of assets and settlement of liabilities in the ordinary course of business.

The Group is in a net current liability position of \$129 million at 30 June 2023. This is largely driven by current borrowings of \$126 million that are expected to be renewed prior to expiration in January 2024.

#### **Comparative Figures**

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial period. Any change of presentation has been made in order to make the financial statements more relevant and useful to the user.

#### **Segment Reporting**

AASB 8 requires operating segments to be identified on the basis of internal reports about components of the Group that are regularly reviewed by the Chief Operating Decision Makers (CODM) in order to allocate resources to the segment and to assess its performance.

Operating segments are presented using the 'management approach', where the information presented is on the same basis as the internal reports provided to the CODM. The CODM is responsible for the allocation of resources to operating segments and assessing their performance.

#### **Presentation Currency**

Both the functional and presentation currency of the Group is Australian Dollars.

#### Principles of Consolidation Controlled Entities

The consolidated financial statements comprise the financial statements of the Group (refer to Note 28). The Controlled Entities each have June financial years end and use consistent accounting policies. Investments in Controlled Entities held by the Parent Entity are accounted for at cost less any impairment charges (refer to Note 27).

Subsidiaries are all those entities over which the Parent Entity has control. The Parent Entity controls an entity when the Parent Entity is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date that control ceases.

#### **Inter-Entity Balances**

All inter-entity balances and transactions between entities in the Group, including any unrealised profits or losses, have been eliminated on consolidation. Accounting policies of Controlled Entities have been changed where necessary to ensure consistencies with those policies applied by the Parent Entity.

#### **Impairment of Assets**

At each reporting date, the Group reviews the carrying values of its assets to determine whether there is any indication that those assets have been impaired.

If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. In assessing value in use, either the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset, or the income of the asset is capitalised at its relevant capitalisation rate.

An impairment loss is recognised if the carrying value of an asset exceeds its recoverable amount. Impairment losses are expensed to the income statement.

Impairment losses recognised in prior periods are assessed at each reporting date for any indication that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss has been recognised.

#### Financial Instruments Interest Rate Hedges

The Group uses derivative financial instruments such as interest rate swaps to hedge its risks associated with interest rates. Such derivative financial instruments are initially recognised at fair value on the date the derivative contract is entered into and are subsequently remeasured to fair value. Derivatives are carried as assets when their net fair value is positive and as liabilities when their net fair value is negative.

The fair values of interest rate swaps are determined by reference to market values for similar instruments and are reported on by the counter party to the instrument. Any gains or losses arising from changes in the fair value of derivatives are taken directly to profit or loss for the year.

#### **Non-Derivative Financial Instruments**

Non-derivative financial instruments comprise financial assets (including property investment structures), loans and borrowings, and trade and other payables.

Non-derivative financial instruments are recognised at fair value plus, for instruments not at fair value through profit or loss, any directly attributable transaction costs. Subsequent to initial recognition non-derivative financial instruments are measured as described below.

#### Recognition

A financial instrument is recognised if the Group becomes a party to the contractual provisions of the instrument. Financial assets are recognised if the Group's contractual rights to the cash flow from the financial assets expire or if the Group transfers the financial assets to another party without retaining control or substantially all risks and rewards of the asset. Purchases and sales of financial assets are accounted for at trade date, i.e. the date that the Group commits itself to purchase or sell the asset. Financial liabilities are derecognised if the Group's obligations specified in the contract expire or are discharged or cancelled.

#### Loans and Receivables

Loans and receivables include loans to related entities. They are subsequently measured at amortised cost, less any allowance for expected credit losses. Gains and losses are recognised in profit or loss when the loans and receivables are derecognised or impaired, as well as through the amortisation process.

#### Impairment

At each reporting date, the Group assesses whether there is objective evidence that a financial instrument has been impaired. A financial instrument is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flows of that asset.

Individually significant financial instruments are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics.

Impairment losses are recognised in the statement of profit or loss and other comprehensive income.

#### **Financial Liabilities**

Non-derivative financial liabilities are recognised at amortised cost, comprising original debt less principal payments and unrealised movements.

#### Financial Assets (Investment Property Portfolio)

The investment property portfolio contains a portion of financial assets being property investment structures at fair value through profit or loss. All gains and losses in relation to financial assets are recognised in profit or loss. The Group classifies its financial assets in the following measurement categories: those to be measured subsequently at fair value and those to be measured at amortised cost. The classification depends on the Group's business model for managing the financial assets and the contractual terms of the cash flows. Currently all financial assets are measured subsequently at fair value.

All equity investments are measured at fair value. Equity investments that are held for trading are measured at fair value through profit or loss.

#### Measurement

At initial recognition, the Group measures a financial asset at its fair value. Transaction costs of financial assets carried at fair value through profit or loss are expensed in profit or loss.

The Group subsequently measures all equity investments at fair value. Changes in the fair value of financial assets at fair value through profit or loss are recognised in profit or loss as applicable.

#### **Cash and Cash Equivalents**

Cash and cash equivalents include cash on hand, deposits held at call with banks, other short term highly liquid investments with original maturities of three months or less and bank overdrafts.

#### **Trade and Other Receivables**

Trade receivables are recognised and carried at original invoice amount less an allowance for any expected credit losses. An estimate for doubtful debts is made when there is objective evidence that the Group will not be able to collect the receivable. Financial difficulties of the debtor and default payments are considered objective evidence of impairment. Bad debts are written off when identified as uncollectable.

#### **Trade and Other Payables**

Trade and other payables are carried at cost which is the fair value of the consideration to be paid in the future for goods or services received, whether or not billed to the Group at balance date. The amounts are unsecured and are usually paid within 30 days of recognition.

#### **Interest Bearing Borrowings**

Interest bearing borrowings are initially recognised at fair value less any related transaction costs. Subsequent to initial recognition, interest bearing borrowings are stated at amortised cost.

#### Revenue

#### Rent

Rent comprises rental and recovery of outgoings from tenants. Rental income from investment properties is accounted for on a straight-line basis over the lease term.

WOTSO income comprises rental and recovery of outgoings from members. Rental income is accounted for on a straight-line basis over the membership term, if applicable.

#### Lease Incentives

Rent free incentives granted are recognised as an integral part of total rental income.

Cash incentives paid or payable to tenants are capitalised as part of investment properties.

#### **Investment Income**

Interest income is recognised as interest accrues using the effective interest method. Property investment structure income is recognised when the right to receive distribution has been established.

For tax deferred distributions (returns of capital) earned from any trusts that have significant carried forward tax losses, such distributions are brought on to the balance sheet by an adjustment in the carrying value of the relevant investment and then reflected in the profit and loss as an unrealised gain.

#### **Government Grants**

Government grants are not recognised until there is reasonable assurance that the Group will comply with the conditions attaching to them and that the grants will be received.

Government grants are recognised in profit or loss on a systematic basis over the periods in which the Group recognised as expenses the related costs for which the grants are intended to compensate.

Government grants that are receivable as compensation for expenses or losses already incurred or for the purpose of giving immediate financial support to the Group with no future related costs are recognised in profit or loss in the period in which they become receivable.

#### Fair Value Measurement

When an asset or liability, financial or non-financial, is measured at fair value for recognition or disclosure purposes, the fair value is based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date; and assumes that the transaction will take place either: in the principal market; or in the absence of a principal market, in the most advantageous market.

Fair value is measured using the assumptions that market participants would use when pricing the asset or liability, assuming they act in their economic best interests. For non-financial assets, the fair value measurement is based on its highest and best use. Valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, are used, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

Assets and liabilities measured at fair value are classified into three levels, using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. Classifications are reviewed at each reporting date and transfers between levels are determined based on a reassessment of the lowest level of input that is significant to the fair value measurement.

For recurring and non-recurring fair value measurements, external valuers may be used when internal expertise is either not available or when the valuation is deemed to be significant. External valuers are selected based on market knowledge and reputation. Where there is a significant change in fair value of an asset or liability from one period to another, an analysis is undertaken, which includes a verification of the major inputs applied in the latest valuation and a comparison, where applicable, with external sources of data.

#### **Property, Plant and Equipment**

Plant and equipment is stated at historical cost less accumulated depreciation and impairment. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Depreciation is calculated on a straight-line basis to write off the net cost of each item of property, plant and equipment (excluding land) over their expected useful lives as follows:

Office equipment	2 – 10 years
Furniture, fixtures and fittings	2 – 10 years
Fit-out	Lesser of 10 years and expected remaining lease term
Leasehold improvements	Lesser of 10 years and expected remaining lease term

The residual values, useful lives and depreciation methods are reviewed, and adjusted if appropriate, at each reporting date.

An item of property, plant and equipment is derecognised upon disposal or when there is no future economic benefit to the consolidated entity. Gains and losses between the carrying amount and the disposal proceeds are taken to profit or loss.

#### **Held for Sale Properties**

Properties are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather through continuing use and a sale is considered highly probable. They are measured at their carrying amount. Any subsequent increases or decreases in carrying amount is recognised in the profit and loss.

#### **Investment Properties**

The Group recognises investment properties, and corresponding property settlement payables when contracts have been exchanged for the acquisition of new investment properties.

Investment properties are measured initially at cost, including transaction costs. The carrying amount includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met and excludes the costs of day-to-day servicing of an investment property. Subsequent to initial recognition, investment properties are stated at fair value, which is based on active market prices, adjusted if necessary, for any difference in the nature, location or condition of the specific asset at the balance sheet date. Gains or losses arising from changes in the fair values of investment properties are recognised in profit or loss in the year in which they arise. Included in the value measurement are adjustments for straight-lining of lease income.

#### **Right of Use Lease Assets**

A right of use asset is recognised at the commencement date of a lease. The right of use asset is measured at cost, which comprises the initial amount of the lease liability, adjusted for, as applicable, any lease payments made at or before the commencement date net of any lease incentives received, any initial direct costs incurred, and, except where included in the cost of inventories, an estimate of costs expected to be incurred for dismantling and removing the underlying asset, and restoring the site or asset. Right of use assets are depreciated on a straight-line basis over the unexpired period of the lease or the estimated useful life of the asset, whichever is the shorter. Where the Group expects to obtain ownership of the leased asset at the end of the lease term, the depreciation is over its estimated useful life. Right of use assets are subject to impairment or adjusted for any remeasurement of lease liabilities.

The Group has elected not to recognise a right of use asset and corresponding lease liability for short-term leases with terms of 12 months or less and leases of low-value assets. Lease payments on these assets are expensed to profit or loss as incurred.

#### Lease Liabilities

A lease liability is recognised at the commencement date of a lease. The lease liability is initially recognised at the present value of the lease payments to be made over the term of the lease, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the consolidated entity's incremental borrowing rate. Lease payments comprise of fixed payments less any lease incentives receivable, variable lease payments that depend on an index or a rate, amounts expected to be paid under residual value guarantees, exercise price of a purchase option when the exercise of the option is reasonably certain to occur, and any anticipated termination penalties. The variable lease payments that do not depend on an index or a rate are expensed in the period in which they are incurred.

Lease liabilities are measured at amortised cost using the effective interest method. The carrying amounts are remeasured if there is a change in the following: future lease payments arising from a change in an index or a rate used; residual guarantee; lease term; certainty of a purchase option and termination penalties. When a lease liability is remeasured, an adjustment is made to the corresponding right-of use asset, or to profit or loss if the carrying amount of the right-of-use asset is fully written down.

#### **Intangible Assets**

Intangible assets acquired as part of a business combination, other than goodwill, are initially measured at their fair value at the date of the acquisition. Intangible assets acquired separately are initially recognised at cost. Indefinite life intangible assets are not amortised and are subsequently measured at cost less any accumulated impairment losses. Finite life intangible assets are subsequently measured at cost less accumulated amortisation and any accumulated impairment losses. The gains or losses recognised in profit or loss arising from the derecognition of intangible assets are measured as the difference between net disposal proceeds and the carrying amount of the intangible asset. The method and useful lives of finite life intangible assets are reviewed annually. Changes in the expected pattern of consumption or useful life are accounted for prospectively by changing the amortisation method or period.

#### **Internally Generated Intangible Assets**

Expenditure on research activities is recognised as an expense in the period in which it is incurred.

An internally generated intangible asset arising from development is recognised if, and only if, all of the following conditions have been demonstrated:

- The technical feasibility of completing the intangible asset so that it will be available for use or sale
- The intention to complete the intangible asset and use or sell it
- The ability to use or sell the intangible asset
- How the intangible asset will generate probable future economic benefits

Notes to the Financial Statements	
<ul> <li>The availability of adequate technical, financial and other resources to complete the development and to use or sell the intangible asset</li> <li>The ability to measure reliably the expenditure attributable to the intangible asset during its development</li> </ul>	<b>Foreign Currencies</b> In preparing the financial statements of the Group, transactions in currencies other than the entity's functional currency are recognised at the rates of exchange prevailing on the dates of the transactions. At each reporting date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates prevailing at that date.
The amount initially recognised for internally generated intangible assets is the sum of the expenditure incurred from the date when the intangible asset first meets the recognition criteria listed above. Where no internally generated intangible asset can be recognised, development expenditure is recognised in profit or loss in the period in which it is incurred.	Exchange differences are recognised in other comprehensive income or loss in the period in which they arise.
Subsequent to initial recognition, internally generated intangible assets are reported at cost less accumulated amortisation and accumulated impairment losses.	<b>Business Combinations</b> The acquisition method of accounting is used to account for business combinations regardless of whether equity instruments or other assets are acquired.
Amortisation is calculated on a straight-line basis over the expected useful lives of the intangibleasset as follows:Software development5 yearsThe estimated useful life and amortisation method are reviewed at the end of each reportingperiod, with the effect of any changes in estimate being accounted for on a prospective basis.	The consideration transferred is the sum of the acquisition-date fair values of the assets transferred, equity instruments issued or liabilities incurred by the acquirer to former owners of the acquiree and the amount of any non-controlling interest in the acquiree. For each business combination, the non-controlling interest in the acquiree is measured at either fair value or at the proportionate share of the acquiree's identifiable net assets. All acquisition costs are expensed as incurred to profit or loss.
<b>Goodwill</b> Goodwill arises on the acquisition of a business. Goodwill is not amortised. Instead, goodwill is tested annually for impairment, or more frequently if events or changes in circumstances indicate that it might be impaired and is carried at cost less accumulated impairment losses. Impairment losses on goodwill are taken to profit or loss and are not subsequently reversed.	On the acquisition of a business, the Group assesses the financial assets acquired and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic conditions, the Group's operating or accounting policies and other pertinent conditions in existence at the acquisition-date.
Impairment of Non-Financial Assets Goodwill and other intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. Other non-financial assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount.	<ul><li>Where the business combination is achieved in stages, the Group remeasures its previously held equity interest in the acquiree at the acquisition-date fair value and the difference between the fair value and the previous carrying amount is recognised in profit or loss.</li><li>Contingent consideration to be transferred by the acquirer is recognised at the acquisition-date fair value. Subsequent changes in the fair value of the contingent consideration classified as an asset or liability is recognised in profit or loss. Contingent consideration classified as equity is not remeasured and its subsequent settlement is accounted for within equity.</li></ul>
Recoverable amount is the higher of an asset's fair value less costs of disposal and value-in-use. The value-in-use is the present value of the estimated future cash flows relating to the asset using a pre-tax discount rate specific to the asset or cash-generating unit to which the asset belongs. Assets that do not have independent cash flows are grouped together to form a cash-generating unit. <b>Issued Capital</b>	The difference between the acquisition-date fair value of assets acquired, liabilities assumed and any non-controlling interest in the acquiree and the fair value of the consideration transferred and the fair value of any pre-existing investment in the acquiree is recognised as goodwill. If the consideration transferred and the pre-existing fair value is less than the fair value of the identifiable net assets acquired, being a bargain purchase to the acquirer, the difference is recognised as a gain directly in profit or loss by the acquirer on the acquisition-date, but only after a reassessment of the identification and measurement of the net assets acquired, the non-controlling interest in the acquiree, if any, the consideration transferred and the acquirer's previously held equity interest in the acquirer.
Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds. <b>Distributions</b>	Business combinations are initially accounted for on a provisional basis. The acquirer retrospectively adjusts the provisional amounts recognised and also recognises additional assets or liabilities during the measurement period, based on new information obtained about the facts and circumstances that existed at the acquisition-date. The measurement period ends on either the earlier of (i) 12 months from the date of the acquisition or (ii) when the acquirer receives all the information possible to
Distributions are recognised when declared during the financial year and no longer at the discretion of the Group.	determine fair value.

#### GST

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the relevant taxation authority. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense.

#### Earnings per Security (EPS)

The Group presents basic and diluted EPS. Basic EPS is calculated by dividing the profit or loss attributable to ordinary security holders of the Group by the weighted average number of securities outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary security holders and the weighted average number of securities outstanding for the effects of all dilutive potential securities.

#### **New Accounting Standards and Interpretations**

The Group has adopted all of the new or amended Accounting Standards and Interpretations issued by the Australian Accounting Standards Board (AASB) that are mandatory for the current reporting period.

The accounting policies adopted in the preparation of the consolidated financial statements are consistent with those of the previous financial year. Several amendments apply for the first time in the current period. However, they do not impact the consolidated financial statements of the Group.

Any new or amended Accounting Standards or Interpretations that are not yet mandatory have not been early adopted. Based on our preliminary assessment, we do not expect them to have a material impact on the Group.

Operating and Financial Review	<ul> <li>Revaluation losses of \$5 n</li> </ul>	ve remained relatively flat at 5 cps. nillion and an increase in borrowing costs of \$4.6 million have resulted	
Earnings per Security and Nature of any Dilution Aspects	<ul> <li>Total WOTSO flexspace occupancy has increased to 82% during the year as we continue to grow</li> </ul>		
The Group has earned basic and diluted earnings per share of 0.5 cents per share ( $2022 - 18.8$ cents per share).			
Returns to Shareholders Including Distributions and Buy-Backs	through strategic leasing arrangements and as flexspace as a concept continues to grow its foothold in the commercial real estate market.		
The Group recorded distributions of \$9.8 million to securityholders during the year, representing an annual distribution of 6 cents per security. Additionally, the Group bought back 511,278 securities valued at \$646,000.	acquisition of the Takapuna property and fit-out of new leased sites. This has led to an increasion net gearing to 35% and a cash position of \$7.5 million.		
Significant Features of Operating Performance	<ul> <li>Statutory NAV has decreased to \$1.51 per security largely off the back of the revaluation dow on the Pyrmont property to \$134 million.</li> </ul>		
• Strong customer demand for functional, sustainable and local office space has continued to fuel the growth of WOTSO over the past year.	Any Other Factors which have Affected the Results in the Period		
<ul> <li>We have responded to this demand through the acquisition of the Takapuna property, continuing to develop our Cremorne property and by entering into favourable lease arrangements with third parties at Blacktown, Macarthur Square and North Head.</li> <li>Our portfolio is now made up of 16 owned properties, 13 of which house a WOTSO Flexspace as well as 10 other WOTSO sites that are leased from third parties.</li> </ul>			
Results of Segments	matters or circumstances that have materially affected the Group's operations or may materially affect its operations, state of affairs or the results of operations in future financial years, with the		
The Group comprises three reportable operating segments, results of these segments include:	exception of those events disclosed in Note 32.		
<ul> <li>Properties</li> <li>The settlement of the Group's Takapuna property in New Zealand increased the Group's property portfolio to 16.</li> </ul>	Directory of Properties Property	Property address	
<ul> <li>Net rental income for the properties segment increased to \$21.8 million for the year as segment revenues increased to \$36.9 million.</li> </ul>	<b>Queensland:</b> Fortitude Valley	76 Brunswick St, Fortitude Valley QLD 4006	
• Funds from operations decreased to \$14.9 million as borrowing costs increased to \$7.3 million.	Gold Coast	194 Varsity Pde, Varsity Lakes QLD 4227	
Third Party Leased WOTSO Sites	Sunshine Coast Yandina	30 Chancellor Village Blvd, Sippy Downs QLD 4556 54 Pioneer Rd, Yandina QLD 4561	
New leases at North Head, Blacktown and Macarthur Square have increased the Group's leased portfolio to 10.	New South Wales:		
• Segment funds from operations have increased to \$545,000 for the year.	Pyrmont Villawood	55 Pyrmont Bridge Rd, Pyrmont NSW 2009 824-850 Woodville Rd, Villawood NSW 2163	
<ul> <li>Corporate and Overhead</li> <li>Fund management fees have increased for the Group during the year following increases</li> </ul>	Newcastle	1 Tudor St, Newcastle NSW 2302	
in asset bases and the growth in WOTSO's annualised turnover.	Brookvale	2 Ada Ave, Brookvale NSW 2100	
Discussion of Trends in Performance	Penrith Cremorne	120 Mulgoa Rd, Penrith NSW 2750 233-239 Military Rd, Cremorne NSW 2090	
Key trends in performance include:	Australian Capital Territory:		
• Headline total revenue, which includes revenue from our flexspace and ordinary lease income streams, has increased by 21% to \$48.5 million.	Dickson	490 Northbourne Ave, Dickson ACT 2602	
<ul> <li>Net rental income has increased by 21% to \$40.5 million as WOT's pricing structures and favourable leasing arrangements have spurred total revenue to outpace the increase in operating expenditure.</li> </ul>	Symonston	10-14 Wormald St, Symonston ACT 2609	

#### South Australia:

Adelaide	217-223 Flinders St, Adelaide SA 5000
Tasmania:	
Hobart	162 Macquarie St, Hobart TAS 7000
Western Australia:	
Mandurah	22 Ormsby Terrace, Mandurah WA 6210
New Zealand:	
Takapuna	9 Huron Street, Takapuna, Auckland NZ 0622

#### **ASX Additional Information**

Additional information required by the ASX and not shown elsewhere in this report is as follows. The securityholder information set out below was current as at 27 July 2023.

#### 1. Securityholders

The Group's top 20 largest securityholders were:

	Investor	Securities(No.)	Securities(%)
1	Jagar Holdings Pty Ltd	19,550,000	12.01%
2	Blackwall Fund Services Limited	16,900,000	10.38%
3	Pelorus Private Equity Limited	16,000,000	9.83%
4	SAO Investments Pty Ltd	15,725,000	9.66%
5	Hollia Pty Limited	13,814,865	8.48%
6	Vintage Capital Pty Ltd	11,576,011	7.11%
7	Seno Management Pty Ltd <taipa trust=""></taipa>	5,600,000	3.44%
8	Alerik Pty Limited	4,050,000	2.49%
9	Mr Archibald Geoffrey Loudon	3,959,803	2.43%
10	Mr Richard Hill & Mrs Evelyn Hill	3,603,720	2.21%
11	PRSC Pty Ltd	3,100,000	1.90%
12	Tampopo Pty Ltd	3,057,315	1.88%
13	Castle Bay Pty Limited	2,755,258	1.69%
14	Ms Gia Ravazzotti	2,700,000	1.66%
15	Lymkeesh Pty Ltd	2,558,632	1.57%
16	HSBC Custody Nominees (Australia) Limited	1,916,845	1.18%
17	Seno Management Pty Ltd <seno fund="" super=""></seno>	1,915,000	1.18%
18	Glenahilty Pty Ltd	1,366,134	0.84%
19	Oyama Pty Limited	1,270,451	0.78%
20	Koonta Pty Ltd	1,265,508	0.78%

#### 2. Distribution of Securityholders

The distribution of securityholders by size of holding was:

	No. of
Category (Securities Held)	Holders
1 - 1,000	894
1,001 - 5,000	672
5,001 - 10,000	194
10,001 - 100,000	292
100,001 and over	85
Total Number of Securityholders	2,137

The Group has 162,830,104 securities on issue. All securities carry one vote per security without restrictions. All securities are quoted on the Australian Securities Exchange (ASX: WOT).

#### 3. Substantial Securityholders

The Group's substantial securityholders, on a look-through aggregated basis, are set out below:

Investor	Securities(No.)	Securities(%)
Seph Glew	66,140,387	40.62%
Paul Tresidder	55,677,118	34.19%
Pelorus Private Equity Limited	31,725,000	19.48%
BlackWall Limited	16,900,000	10.38%
Robin Tedder	14,236,432	8.74%

#### 4. Key Management Personnel's Relevant Interests

The current relevant interests in the Group held by Key Management Personnel of the Group are shown below.

Name (Position)	22 July 2022	Net Change	27 July 2023
Seph Glew (non-executive director)	65,809,387	331,000	66,140,387
Timothy Brown (joint MD and CFO)	887,717	-	887,717
Jessie Glew (joint MD and COO)	504,198	74,892	579,090
Richard Hill (non-executive director)	6,671,245	-	6,671,245
Robin Tedder (non-executive	14,224,650	11,782	14,236,432
director)			
Total	88,097,197	417,674	88,514,871

#### Information on Officeholders of the Group

BlackWall Fund Services Limited, as responsible entity of the BlackWall Property Trust, WOTSO Limited and Planloc Limited have identical Boards of Directors. The term Board hereafter should be read as a reference to all three of these Boards.

The names of the officeholders during or since the end of the year are set out below. Unless otherwise stated, officeholders have been in office since the beginning of the financial year.

#### Joseph (Seph) Glew Non-Executive Director and Chairman

Seph has worked in the commercial property industry in New Zealand, the USA and Australia. Seph has driven large scale property development and financial structuring for real estate for over 40 years. In addition, since the early 1990s Seph has run many "turn-around" processes in relation to

distressed properties and property structures for both private and institutional property owners.

While working for the Housing Corporation of New Zealand and then AMP, Seph qualified as a registered valuer and holds a Bachelor of Commerce. In the 1980s he served as an Executive Director with New Zealand based property group Chase Corporation and as a Non-Executive Director with a number of other listed companies in New Zealand and Australia.

#### **Timothy Brown**

#### Joint Managing Director and CFO

Tim is Joint Managing Director and Chief Financial Officer for the BlackWall Group and its funds. Tim joined the Group in 2008 as Financial Controller and became Chief Financial Officer in 2009. He has a Bachelor of Commerce from the University of New South Wales and is a member of the of Chartered Accountants of Australia and New Zealand. With over 20 years' experience in the financial services and property industries, he started his career with Deloitte and joined Lend Lease Corporation in 2002. Tim is also on the board of Eastern Suburbs Cricket Club and Coogee Boy's Preparatory School.

#### Jessica (Jessie) Glew Joint Managing Director and COO

Jessie is Joint Managing Director and Chief Operating Officer (COO) for the BlackWall group and its funds. Jessie has been with BlackWall since early 2011 and has a strong background in, and passion for, the property industry. For the past 13 years, Jessie has specialised in working with distressed properties and spaces, and the operations of the WOTSO business. Jessie holds a Bachelor's degree in International Communication from Macquarie University and NSW Real Estate License.

Jessie joined the Board of The Kids Cancer Project in 2021 and over the last 2 years has provided insights and operational knowledge to help support The Kids Cancer Project.

#### **Richard Hill**

#### **Non-Executive Director**

Richard Hill has extensive investment banking experience and was the founding partner of the corporate advisory firm Hill Young & Associates. Richard has invested in BlackWall's projects since the early 1990s. Prior to forming Hill Young, Richard held a number of Senior Executive positions in Hong Kong and New York with HSBC. He was admitted as an attorney in New York State and was registered by the US Securities & Exchange Commission and the Ontario Securities Commission. Richard has served as a director (Chairman) of the Westmead Institute for Medical Research and director (Chairman) of Sirtex Medical Limited (Sirtex), formerly listed on ASX.

#### Robin Tedder Non-Executive Director

Robin began his career on the dealing desk of a merchant bank in 1976. In 1981 he founded Hatmax Capital Markets which grew rapidly through organic development and merger with Australian Gilt Securities in 1988, such that by the time he departed after 14 years as CEO in 1995, over 80 people were employed across debt capital markets, both the Sydney Futures Exchange and ASX, in asset management and corporate finance. In 1995 Robin established Vintage Capital which became an active investor in funds management, commercial property, retailing, healthcare and logistics. He has been an investor in BlackWall projects since 1997, is a former member of ASX, and has served on various boards of both listed and private companies since 1984. He is the Chairman of Blackwall's Audit Committee.

#### Agata Ryan

#### Company Secretary (from 10 March 2023)

Agata joined BlackWall in February 2023 and oversees all aspects of BlackWall's corporate and fund transactions, the corporate governance and regulatory functions and investor relations. Before joining BlackWall, Agata worked as a lawyer at a boutique property law firm and prior to that was legal counsel in the commercial property legal team at Stockland. Agata holds a Bachelor of Arts, Master of Commerce and Juris Doctor degree from UNSW. She is admitted as a solicitor of the Supreme Court of New South Wales and the High Court of Australia.

#### Alex Whitelum

#### Company Secretary (to 10 March 2023)

Alex joined BlackWall in April 2020 and executed all aspects of BlackWall's corporate and fund transactions, was responsible for BlackWall's corporate governance functions and oversaw investor relations. Previously, Alex was a lawyer at Clayton Utz in their Corporate, M&A and Capital Markets team. Alex holds a Bachelor of Laws (Hons) and a Bachelor of Commerce (Economics) from Macquarie University. He is admitted as a solicitor to the Supreme Court of New South Wales and the High Court of Australia. Alex resigned from the Group effective 10 March 2023.

#### **Meeting Attendances**

	No. of Board	Board Meeting
Director	Meetings Held	Attendance
Seph Glew	6	6
Timothy Brown	6	6
Jessie Glew	6	6
Richard Hill	6	5
Robin Tedder	6	6

#### Options

There were no options granted during the year ended 30 June 2023. There are no options on issue as at the date of this report.

#### Responsible Entity, Manager and Custodian Remuneration

BFSL's remuneration details can be found under the Related Party Transactions note (Note 29) of the financial statements.

The Custodian of BlackWall Property Trust is Perpetual Limited. The custody fee is calculated at the greater of \$15,000 per annum or 0.025% per annum of the gross asset value up to \$100 million then 0.015% for gross assets value between \$100-\$500 million of BWR, plus GST. In addition, the Custodian is entitled to be paid any out-of-pocket expenses incurred in the performance of its duties.

#### **Interests in the Group**

At the date of this report, the Group has 162,830,104 securities on issue (2022 - 163,359,885). BFSL and its associates held 16.9 million securities in the Group.

#### Value of the Group's Assets

At 30 June 2023, the Group asset values are set out in the Group's Consolidated Balance Sheet. Refer to the Investment Property Portfolio table in Note 11 for valuation details.

#### **Environmental Regulation**

The Group operations are not regulated by any significant environmental law or regulation under either Commonwealth or State legislation. However, the Group has adequate systems in place for

the management of its environmental requirements and is not aware of any instances of noncompliance of those environmental requirements as they apply to the Group.

#### **Indemnities of Officers**

During the financial year the Group has paid premiums to insure each of the Directors named in this report along with Officers of the Group against all liabilities for costs and expenses incurred by them in defending any legal proceedings arising out of their conduct while acting in the capacity of Director or Officer of the Group, other than conduct involving a wilful breach of duty. The insurance policy prohibits disclosure of the nature of the liability, the amount of the premium and the limit of liability.

No indemnities have been given or insurance premiums paid, during or since the end of the financial year, for any person who is or has been an auditor to the Group.

#### **Corporate Governance Statement**

A description of the Group's current corporate governance practices is set out in the Group's corporate governance statement which can be accessed at blackwall.com.au.

#### **Auditor and Non-audit Services**

\$160,933 and \$41,012 was paid to the auditor for audit and non-audit services respectively during the year (2022 - \$138,395 and \$20,010). The Directors are satisfied that the provision of non-audit services is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001. The nature and scope of each type of non-audit service provided means that auditor independence was not compromised.

A copy of the auditor's independence declaration as required under Section 307C of the Corporations Act 2001 is set out in these financial statements.

ESV Business Advice and Accounting continues in office in accordance with section 327 of the Corporations Act 2001.

#### **Rounding of Amounts**

The entities comprising the Group are of a kind referred to in ASIC Legislative Instrument 2016/191, and in accordance with that legislative instrument, amounts in the Directors' Report and the financial statements are rounded off to the nearest thousand dollars, unless otherwise indicated.

#### **Business Risks**

With the growth of our property and third party leased portfolios and the expansion of the WOTSO model to include diversified offerings such as WOTSO HealthSpace and WOTSO CookSpace, the long-term outlook is promising. However, we recognise that the current economic environment is less than certain and effective risk management will see our existing and future offerings continue to grow and succeed.

Matavial	Tudlahian
Material Business Risk	Inflation
Potential Impact	The majority of our property portfolio is contracted on a gross lease basis. This exposes the Group to the risk that property outgoings may increase faster than income.
Management Plan	This is a risk we have accepted as mismatches in income and expenses are a normal property risk and are expected to balance out over time.
Material Business Risk	Interest Costs
Potential Impact	The Group has borrowings that are exposed to interest rate movements and rising interest costs will negatively impact net earnings.
Management Plan	The Directors believe that Group gearing is such that foreseeable increases in interest costs can be managed without undue stress.
Material Business Risk	Lease Obligations
Potential Impact	The profitability of leased sites is affected by movements in rents. As WOTSO's lease terms are longer than the month-to-month terms it provides to members, there is a potential mismatch if rents rise and/or members fees fall.
Management Plan	We mitigate this risk by siloing each lease in a separate company.
Material Business Risk	Access and Cost of Capital
Potential Impact	The Group's access to, and the cost of capital (both debt and equity), impacts ability to pursue new opportunities.
Management Plan	We have little ability to control these factors other than to secure the best deals available at any given time.
Material Business Risk	Competition
Potential Impact	The Group continues to enjoy limited competition in the suburban flexible workspace market but we expect this to change as competitors shift their focus to this market in response to the "Work Near Home" trend.
Management Plan	We believe that WOTSO's less corporate feel and growing demand in suburban locations should allow WOTSO to be a complementary offer rather than direct competition.

Material Business Risk	Valuations	
Potential Impact	The real estate market is dynamic and real estate values may rise or fall from time to time. Any change in our real estate values affects the Group's net tangible asset backing and a sudden fall in the value of a particular real estate asset could cause lending covenants to be breached.	
Management Plan	The Group has no capacity to influence the market but we are continuously looking at ways to enhance the value of our properties. We also continuously review our lending covenants and ensure there is sufficient headroom above these levels.	
Material Business Risk	Employee Recruitment and Retention	
Potential Impact	The tightening labour market and upward pressure on wages impacts the day-to-day operation of our business.	
Management Plan	We continually review our remuneration, reward and training with the aim of being a competitive and attractive employer.	
Material Business Risk	Cyber Risk	
Potential Impact	As with most businesses we do have cyber risks that we cannot eliminate entirely but our risks are relatively small and we perform regular systems reviews to ensure sensitive information is properly stored or destroyed.	
Management Plan	We hold specific cyber insurance policies that provide cover in the event of a cyber attack/breach.	
Material Business Risk	Unplanned Capital Expenditures	
Potential Impact	The need for significant unforeseen capital expenditure would affect the Group and may negatively impact debt obligations and/or distributions to investors.	
Management Plan	We practice continual maintenance and repurposing of all our properties and third-party sites to avoid significant wear and tear that could present a significant expense for the Group. Additionally, we hold sufficient insurance coverage across our entire portfolio to absorb any material unplanned capital expenditures.	
Material Business Risk	Macroeconomic Factors	
Potential Impact	Threat of domestic and global recession, ongoing impacts of COVID and investor sentiment are some of the primary macroeconomic considerations that may impact our business.	
Management Plan	As a management team we continually monitor these factors however, ultimately, they are often beyond our control.	

Signed in accordance with a resolution of the Board of Directors of the Group.

Z.B

**Tim Brown** Director Sydney (28 August 2023)

Jessie Glew Director Sydney (28 August 2023)

## **Directors' Declaration**

In the opinion of the Directors of WOTSO Limited, Planloc Limited and BlackWall Fund Services Limited, the Responsible Entity of BlackWall Property Trust, collectively referred to as the Directors:

- (a) the financial statements and notes are in accordance with the Corporations Act 2001, including:
  - (i) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
  - (ii) giving a true and fair view of the Group's financial position as at 30 June 2023 and of its performance for the financial year ended on that date; and
- (b) there are reasonable grounds to believe that each of WOTSO Limited, Planloc Limited and BlackWall Property Trust will be able to pay their debts as and when they become due and payable.

Statement of Significant Accounting Policies confirms that the financial statements also comply with International Financial Reporting Standards as issued by the International Accounting Standards Board.

The Directors of the Responsible Entity have been given the declarations by the Joint Managing Directors and Chief Financial Officer required by section 295A of the Corporations Act 2001.

This declaration is made in accordance with a resolution of the Board of Directors of the Responsible Entity.

**Tim Brown** Director Sydney (28 August 2023)

Jessie Glew Director Sydney (28 August 2023)

### **Auditor's Independence Declaration and Report**



### AUDITOR'S INDEPENDENCE DECLARATION UNDER SECTION 307C OF THE CORPORATIONS ACT 2001

As auditor for the audit of Blackwall Property Trust, the deemed parent for stapled security WOTSO Property, for the year ended 30 June 2023, I declare that, to the best of my knowledge and belief, there have been:

- no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

Dated at Sydney on the 28th day of August 2023.

CG

**ESV Business Advice and Accounting** 

SKIL

Chris Kirkwood Partner

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# ESV

### INDEPENDENT AUDITOR'S REPORT TO THE UNITHOLDERS OF BLACKWALL PROPERTY TRUST

#### Report on the Audit of the Financial Report

Opinion

We have audited the financial report of Blackwall Property Trust as the deemed parent representing the stapled security arrangement of WOTSO Property ('the Group'), which comprises the consolidated statement of financial position as at 30 June 2023, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended on pages 3 to 6, notes including a summary of significant accounting policies on pages 7 to 24, and the directors' declaration of the Group.

The WOTSO Property consists of BlackWall Property Trust and its controlled entities at the year end, WOTSO Limited and its controlled entities at the year end and Planloc Limited. Units in BlackWall Property Trust and shares in WOTSO Limited and Planloc Limited are jointly traded as a Stapled Security on the Australian Securities Exchange under the name of WOTSO Property.

In our opinion, the accompanying financial report of the Group is in accordance with the Corporations Act 2001, including:

- giving a true and fair view of the Group's financial position as at 30 June 2023 and of its financial performance for the year then ended; and
- complying with Australian Accounting Standards and the Corporations Regulations 2001.

#### **Basis for Opinion**

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We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the *Accounting Professional* and *Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

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#### Business advice and accounting

Busi	ness	advice
and	acco	unting

	operty Investment Portfolio
Key Audit Matter	How the scope of our audit responded to the risk
Key Audit Matter As of 30 June 2023, the total property hyestment portfolio of the group is valued at 5392.3 million (30 June 2022: \$385.2 million) which is significant to the balance sheat. The property investment portfolio is recorded at air value. For several properties disclosed in note 11 of the financial statements, valuations recorded at year end are based on independent valuations performed during the year. The emaining properties value is based on prior independent valuations obtained then adjusted for capital expenditure incurred since that date 11 year end. Valuation for properties acquired during the year is based on cost and adjusted for capital expenditure incurred since the acquisition date till year end. The external valuations make several property specific key estimates and assumptions; assumptions in relation to future rental noome increases or decreases and discount rates and other inputs. The rising interest rates have resulted in aconsei uncertainty and a reduction in market transaction eyidence. Management has addressed the higher risk by using external valuation of the property investment property values and inputs into affect property values and inputs into acutation models and included assessing ease expiry, rent waivers, growth rates and et up timeframes. The valuation of the property investment portfolio held is the key driver of the net assets value and total return. Incorrect valuation could have significant impact on the nvestment valuation and, therefore, the return generated for unitholders.	<ul> <li>How the scope of our audit responded to the risk</li> <li>Our procedures included, but were not limited to:</li> <li>&gt; Obtain a schedule of property investment portfolio and agree it to the financial statements.</li> <li>&gt; Obtained copies of independent valuers' valuation reports for all properties and compared the values to recorded valuation in general ledger and calculated the difference between the two values and make inquiries regarding changes in tenancy levels and level of capital expenditure incurred and assess the reasonableness of impact it has on the valuation of the property.</li> <li>&gt; On sample basis we: <ul> <li>Assessed reasonableness of key judgements, assumptions and inputs used, such as lease incentives, rental growth rates, let up periods, allowances for rent waivers and deferrals.</li> <li>Compared the yield rates used in the calculation to other market participants.</li> <li>Agreed key inputs to underlying tenancy schedules.</li> <li>Review of the expert's professional competence and objectivity as independent valuer.</li> <li>Obtain the tenancy schedules and considered if there are any significant movements that could result in a change in value.</li> <li>Performed a sensitivity analysis on the significant assumptions.</li> </ul> </li> <li>&gt; Assessing the disclosures in the financial report including using our understanding obtained from the testing against the requirements of the accounting standard.</li> <li>There are increased economic and financial uncertainties as a result of rising interest rates. This may require management to increase the frequency of valuation and provide clear and full disclosure of valuations.</li> </ul>

Key Audit Matter	Revenue	
Key Audit Matter The Group generates its revenue from two distinct revenue streams – rental income from long-term tenancies and rental income from short-term tenancies. During financial year 2023, Group recorded \$22.625 million of rental revenue from long-term tenancies and \$25.89 million of rental revenue from short- term tenancies. Rental income from long-term tenancy is earned from leasing of the commercial investment properties owned by the Group – owned in BlackWall Property Trust and Planloc Limited. Majority of rental income earned from leasing to featancy agreement with 3rd party tenants and a small portion is earned from leasing to feated party – WOTSO Limited which is eliminated on consolidation. Rental income from short-term tenancies is earned from leasing to desks, office space, meeting rooms and related services (co- working business) to short term tenancies is earned from leasing to operating of WOTSO co- working business is leased from related entity – BlackWall Property Trust and some are leased from third party landlords. Given the number of tenancies across the two operations – long-term (for owned commercial investment properties) and short- term (for co-working business), there is a risk that revenue is incorrectly recorded.	<ul> <li>How the scope of our audit responded to the risk</li> <li>Our procedures included, but were not limited to:</li> <li>For long-term rental income on sample basis, we obtained the underlying tenancy agreements and agreed the key details to the tenancy schedule. On sample basis we verified the monthly rental invoicing to details as per tenancy schedules we created an annual rental income expectation and checked the actual rental income or the year for accuracy. Based on monthly rental as per tenancy schedules we created an annual rental income expectation and checked the actual rental income or the year for accuracy and completeness. We compared the total rental income per property with prior period rental income and investigated material/unusual variances.</li> <li>For short-term rental income relating to co-working business, on sample basis of tenancies across different site locations we verified the monthly billing for desks, office space hired to the agreed terms as per information in the tenancy management database and the price list per location. We also performed comparison of monthly revenue per location with monthly revenue from prior period and investigated any unusual or significant movement.</li> <li>Obtained bank transactions for all bank accounts to assess completeness of receipts of short-term rental income.</li> <li>Performed analytical procedures by comparing monthly performance per location and comparing with prior period and investigating material variances.</li> <li>Assessed the disclosures included in the financial statement for revenue are in accordance with AASB 15. Based on our work performed, we conclude the revenue for the Group is free from the statement.</li> </ul>	

#### Business advice and accounting

Goodwill		
Key Audit Matter	How the scope of our audit responded to the risk	
The Stapling of WOTSO Limited to the Stapled Group resulted in recognition of	Our procedures included, but were not limited to:	
goodwill of \$26.15 million in the Group financials.	We have tested the discounted cash flow model prepared by management by comparing the forecast	
At the date of the stapling transaction, WOTSO Limited was valued at \$30 million and the acquisition of WOTSO by the Stapled Group was accounted for using the full	results with actual results for current year, including updating the WACC and other assumptions used in the model.	
goodwill method resulting in a goodwill of \$26.1 million. The goodwill has been allocated to the WOTSO cash-generating unit.	Discussion with management in relation to underlying assumptions and the achievability.	
At the time of stapling, management prepared a valuation of the WOTSO business and obtained an independent expert to	Reviewing the impairment assessment paper prepared by management.	
evaluate the valuation for reasonability. At year end management performed impairment testing to assess if the recorded	Comparing actual results to the evaluation prepared by management.	
goodwill amount is recoverable from future operations and not impaired. Based on the assessment performed by management indicators of impairment identified relate to	<ul> <li>Performed a sensitivity analysis on the significant assumptions.</li> </ul>	
the increase in market interest rates which may affect the discount rate used in calculating goodwill.	<ul> <li>Verifying the disclosure included in the financial statement in relation to Goodwill.</li> </ul>	
calculating goodwin.	Based on our work performed, we conclude that there are no indicators of impairment, and the goodwill balance is free from material misstatement.	

#### Other Information

Other information is financial and non-financial information in the Group's annual report which is provided in addition to the Financial Report and the Auditor's Report for the year ended 30 June 2023. The directors of the Responsible Entity ('the directors') are responsible for the other information. The other information comprises the information included in the Directors' report (25-29) which we obtained prior to the date of this auditor's report but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information; we are required to report that fact. We have nothing to report in this regard.

#### **Directors' Responsibilities for the Financial Report**

The directors of the responsible entity are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

#### Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at: http://www.auasb.gov.au/ auditors\_responsibilities/ar2.pdf This description forms part of our auditor's report.

Dated at Sydney on the 28th day of August 2023.

**ESV Business Advice and Accounting** 

SKIL Chris Kirkwood

Partner

Business advice and accounting

# **WOTSO Property**

#### WOTSO Property (ASX:WOT)

A stapled security comprising:

- WOTSO Limited (ACN 636 701 267)
- BlackWall Fund Services Limited (ACN 079 608 825) as responsible entity for BlackWall Property Trust (ARSN 109 684 773)
- Planloc Limited (ACN 062 367 560)

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