

## **Contents**



| Directors Report                   | 3  |
|------------------------------------|----|
|                                    |    |
| Auditor's Independence Declaration | 10 |
|                                    |    |
| Statement of Comprehensive Income  | 11 |
|                                    |    |
| Statement of Financial Position    | 12 |
|                                    |    |
| Statement of Changes in Equity     | 13 |
|                                    |    |
| Statement of Cash Flows            | 14 |
|                                    |    |
| Notes to the Financial Statements  | 15 |
|                                    |    |
| Directors' Declaration             | 21 |
|                                    |    |
| Independent Auditor's Report       | 22 |
|                                    |    |

The information contained in this document should be read in conjunction with Talius Group Limited's public announcements made in accordance with the continuous disclosure obligations arising from the Corporations Act 2001 and the ASX Listing Rules.



#### **DIRECTORS' REPORT**

Your Directors present their report on the Consolidated Entity consisting of Talius Group Limited ("Talius" or "Company"), formerly HSC Technology Group Ltd, and the entities it controlled (together referred to as the "Consolidated Entity" or "Group") at the end of, or during, the half year ended 30 June 2023.

#### **DIRECTORS**

The following persons were directors of Talius Group Limited during the whole of the financial period and up to the date of this report, unless otherwise stated:

| Name           | Position               | Period of Directorship     |  |
|----------------|------------------------|----------------------------|--|
| Graham Russell | Managing Director      | Appointed 3 December 2019  |  |
| Ramsay Carter  | Non-Executive Director | Appointed 16 June 2020     |  |
| Leylan Neep    | Non-Executive Chairman | Appointed 1 September 2020 |  |

#### **PRINCIPAL ACTIVITIES**

Talius provides a suite of technology enabled care solutions to the aged and disability sectors, across multiple verticals including retirement living, residential aged care, home, and community settings to improve the quality of life, later in life.

Talius' Software as a Service (SaaS) data analytics platform Talius Smart Care combines smart sensors with Al machine learning that delivers automated actions. Talius links awareness, analysis, and action through one platform allowing the care model to move from spot check care to sense-respond care. Talius helps protect and connect our elderly and people with disabilities with a scalable healthcare technology platform integrated with leading third-party providers to ensure end-to-end solutions for Connected Health.

## **ENVIRONMENTAL REGULATION AND PERFORMANCE**

The Company's operations are not subject to any significant environmental regulation under Australian Commonwealth or State law.

#### **REVIEW OF OPERATIONS**

#### Revenue

The Company generates revenue from hardware sales and ongoing software subscriptions. During the half year ended 30 June 2023, Talius reported a strong financial performance, recording over \$6 million in revenue - a 172% increase from the previous year's first half.

This increase is primarily attributed to sales made to key clients such as Chubb/VitalCall, Keyton Retirement Villages (previously known as Lendlease's Retirement Living), and Uniting NSW.ACT's Retirement Living division.

In February 2023, Talius announced a significant order from Keyton Retirement Villages for 5,000 units and additional peripherals, valued at approximately \$2.8 million. A subsequent order in June was for 3,100 units, amounting to around \$1.3 million.

Furthermore, the quarter ending 30 June 2023 marked the Company's third straight quarter of positive operational cash flow.



## **Subscription growth**

Talius continues to witness encouraging growth in subscriptions on the Talius Smart Care Platform, with numbers for the half surpassing the 22,000 level, representing 56% growth in subscriptions on the prior period. This growth stems from the effective integration of new customers following the conclusion of various projects and recent sales.

The Company remains optimistic about sustaining this positive trend in subscriptions. As more project sites become operational, we anticipate our customer base to grow even further.

## **Projects**

During the period, Talius progressed with the deployment of assistive technology solutions for major project partners, notably at ACH Group's new 'Healthia' site and the two Australia Unity sites in Victoria, situated at Albert Road, South Melbourne, and Walmsley, Kilsyth.

Talius was named as a recipient of the Aged Care Research and Industry Innovation Australia (ARIIA) grants program. The grant was awarded to a consortium for a feasibility study to prevent falls in residential aged care using the Talius Smart Care Platform and will be known as the Building Excellence (in) Sensor Technology: Clinical Assessment Response Experience (BEST CARE) project. As part of the consortium, Talius will be partnering with innovative aged care provider, Whiddon; our research partner – CSIRO; and aged care specialists - Anchor Excellence.

## **Research and Development**

Talius advanced the development of its Smart Care Platform by incorporating numerous enhancements and refining its technological offerings. There is a heightened emphasis on refinement and reporting of data to assist our clients in their compliance with the Mandatory Quality Indicators Program (QI Program) as set down by the Department of Aged Care and Health.

The Talius R&D team has been diligently working to streamline the platform, simplifying the onboarding process for new customers and devices, and seamlessly integrating data with health records, medication management, and third-party systems.

Talius continues to investigate prospective licensing opportunities, specifically in the form of Platform as a Service (PaaS), with the aim of broadening its market reach and maximising the potential of the platform's strengths. The flexibility of the Talius Platform, in conjunction with its hardware-agnostic attributes, allows it to cater to a multitude of sectors, thereby unlocking a wealth of growth opportunities and capabilities.

## Corporate name change and rebranding

During the period, the Company completed its corporate renaming and rebranding exercise. Following shareholder approval at the Annual General Meeting held in May 2023, the Company has changed its name from 'HSC Technology Group Ltd' to 'Talius Group Limited'. It also subsequently changed its ASX ticker from 'HSC' to 'TAL'.

This rebranding is an exciting step forward, reflecting our strategic focus and operational activities more accurately. This renaming is in alignment with the Board's goal to position Talius as a leading innovator in the aged, health care and disability sectors, whilst paving the way for continued expansion and success. It further aligns with our stated journey towards SaaS and PaaS.

## Final tranche of milestone shares

On 2 March 2023 the Company issued and sought the quotation of 50,000,000 Ordinary Shares representing the Fourth and Final Tranche of the Milestone Shares which made up part of the Deferred Consideration payable to the Homestay Shareholders under the Acquisition announced 10 May 2018 which was triggered on cumulative revenue of \$12 million being achieved.

## **DIRECTORS' REPORT**



The Board and Management is pleased to now have concluded Talius' obligations in this regard, further simplifying the capital position of the Company and removing inherited legacy issues from the previous Board and Management.

#### **FINANCIAL RESULTS**

The Group's revenues increased substantially during HY2023 to \$6,010,867, an increase of 172% on HY2022. Revenue performance was driven by:

- increasing hardware sales with major orders from Chubb / VitalCall, Keyton Retirement Villages and Uniting NSW.ACT's Retirement Living division;
- 56% growth in subscriptions revenue on the Talius Smart Care Platform on the prior period; and
- the continuation of major contracts with Australian Unity and ACH Group.

The Group's total loss for the HY2023 was \$289,968, an improvement of 49% on the HY2022 loss of \$569,550. The key movements compared to the prior year were:

- A \$358,258 increase in gross profit (revenues less cost of sales) resulting from higher revenues. Hardware margin percentages fell compared to the prior period on account of more attractive pricing offered on hardware sale to large customers to secure ongoing software subscriptions. Software subscriptions grew from 12,000 in June 2022 to over 22,000 in June 2023.
- Employee and consultant costs (including share based payments) increased 14% as Talius continued to invest in team resources to strengthen our business development team, technical support, and corporate services to set a strong foundation for future expected growth;
- Marketing, property, and administrative/corporate costs were consistent with prior period;
- Amortisation and depreciation expense fell 42% with the remaining balance of historical intangible licence assets amortising in full during the prior year.

Net cash inflows from operations were \$291,781 (HY2022: outflows of \$1,655,188).

The net asset position of the Group at 30 June 2023 was \$3,504,108. The Group's net working capital (current assets less current liabilities) is a surplus of \$3,308,705.

## SIGNIFICANT CHANGES IN THE STATE OF AFFAIRS

There were no significant changes during the period.



## LIKELY DEVELOPMENTS AND FUTURE OPERATIONS

The Company will continue to develop and commercialise its assistive technology enabled care solutions to the aged and disability sectors, across multiple verticals including retirement living, residential aged care, home, and community settings.

After considering external factors such as the shut-down of the 3G telecommunications network and the final report from the Royal Commission into Aged Care, the Company expects continuing strong growth in the use of assistive technology.

The Company earns revenue through hardware sales and recurring software subscriptions. As subscriptions on its Talius Smart Care Platform continue to grow, the Company expects recurring SaaS revenue to increase as part of the overall revenue mix.

The Company will consider expanding the application of its SaaS solutions to other markets such as health care, and also consider the licensing of Talius as a 'platform as a service'.

#### **BUSINESS RISKS**

Talius is subject to risks a number of which may have a material adverse effect on operating and financial performance. Talius' Risk Management Policy can be found on its website. It is not possible to identify every risk that could affect the business or shareholders and the actions taken to mitigate these risks cannot provide absolute assurance that a risk will not materialise or have a material adverse effect on business strategies, assets or future performance of Talius. A non-exhaustive list (in no particular order) of material risks and relevant mitigation strategies implemented by the Company are set out below.

# **DIRECTORS' REPORT**



| Risk            | Description and potential impact   | Strategies used to mitigate the risk   |
|-----------------|--|--|
| Pandemic        | Pandemics, such as Covid-19, may impact the Company's revenue and operations. The Company sells products and services to aged care providers who continue to experience operational challenges which may impact the pace at which implementation decisions are made in the aged care industry.   | The Company's revenue mix is diversified across customer segments including residential aged care, retirement villages, and home care which may mitigate the impact a pandemic has on different industry groups.                           |
| Product quality | The Company may experience product failure, or customer dissatisfaction with its hardware solutions or software platform which may impact operations, reputation and have a detrimental impact on financial performance.   | The Company implements quality control processes and ensures appropriate testing and monitoring of products to ensure a high standard of safety and efficacy.  |
|                 |  | The Company also maintains product liability insurance.  |
| Funding         | The Company may need to raise additional funds (debt or equity) to support its ongoing operations or implement its strategies. There can be no assurance that such funding will be available on satisfactory terms or at all at the relevant time.  Inability to obtain sufficient funds may result in the delay or cancellation of certain activities which would likely adversely affect Talius' growth. | The Company actively manages its capital requirements and maintains close relationships with its existing investor base, as well as exploring both equity and debt new sources of capital should the need to raise additional funds arise. |
| Technology      | The Company is reliant to a certain degree on third party developers, systems, and networks. Changes to the supply of platforms or hardware may impact operations and have a detrimental impact on financial performance.  | The Company's supplier agreements include protections for continuation of service.  The Company has a diverse product range to minimise third party reliance, as well as continually monitoring the market for alternative suppliers.      |
| Data security   | The Company may experience a data breach or failure, or be the target of a cyber-attack, which may affect its operations as well as reputation.  | The Company has strategies and protections in place to mitigate security breaches and to protect data.   |
|                 | There is a risk that the collection, usage management of customer data is not consistent with regulatory obligations.  | The Company also has Cyber security insurance to mitigate potential financial losses.  |

# **DIRECTORS' REPORT**



| The Company may lose key executives.   | Identification of key people and the implementation of appropriate staff training as well as succession plans.   |
|--|--|
| The Company operates in a competitive environment in relation to attracting software development and technical personnel.  | The Company offers incentives and career development opportunities for key executives and senior management.   |
| The loss of key staff or the inability to attract personnel may adversely affect the Company's operations.   | G The state of the |
| Competitors may bring superior products or platforms to the market which may result in a loss of market share. Products and technologies developed by competitors may render the Company's product and                 | The Company continuously monitors market developments and new products.  |
| platform obsolete or non-competitive.  | Talius continues to invest in its platform development to improve its intellectual property and services.  |
| The Talius Platform has been developed in-house and the Company is exposed to the risk of its proprietary know-how being misappropriated and Competitors using this information to disrupt the Company's market share. | In addition to network and product security measures, there are contractual protections included in our customer agreements, and where necessary confidentiality agreements are in place with parties with access to our knowhow.  |
| The Company imports a range of hardware products from overseas markets, and these suppliers may suffer materials shortages which may cause disruption and delays to the Company's operations and revenue               | The Company works closely with customers and suppliers to identify supply requirements.  |
| generation. While all care is taken to contract with third parties that have appropriate expertise and experience, there are no guarantees that  | The Company maintains an appropriate level of inventory as a buffer for supply chain interruptions. The Company keeps abreast of alternative   |
|  | The Company operates in a competitive environment in relation to attracting software development and technical personnel.  The loss of key staff or the inability to attract personnel may adversely affect the Company's operations.  Competitors may bring superior products or platforms to the market which may result in a loss of market share. Products and technologies developed by competitors may render the Company's product and platform obsolete or non-competitive.  The Talius Platform has been developed in-house and the Company is exposed to the risk of its proprietary know-how being misappropriated and Competitors using this information to disrupt the Company's market share.  The Company imports a range of hardware products from overseas markets, and these suppliers may suffer materials shortages which may cause disruption and delays to the Company's operations and revenue generation. While all care is taken to contract with third parties that have   |



## **EVENTS AFTER REPORTING DATE**

There have been no events since 30 June 2023 that impact upon the financial report.

## **DIVIDENDS**

No dividends were paid or declared during the financial period.

## **ROUNDING**

The Company is of a kind referred to in ASIC Legislative Instrument 2016/191, relating to the 'rounding off' of amounts in the directors' report. Amounts in the directors' report have been rounded off in accordance with the instrument to the nearest dollar.

## **AUDITOR'S INDEPENDENCE DECLARATION**

The Auditor's Independence Declaration on page 10 forms part of the Directors' Report.

Signed in accordance with a resolution of the board of directors of Talius Group Limited.

Graham Russell Managing Director 29 August 2023

## **AUDITOR'S INDEPENDENCE DECLARATION**





Tel: +61 7 3237 5999 Fax: +61 7 3221 9227 www.bdo.com.au Level 10, 12 Creek Street Brisbane QLD 4000 GPO Box 457 Brisbane QLD 4001 Australia

## DECLARATION OF INDEPENDENCE BY T R MANN TO THE DIRECTORS OF TALIUS GROUP LIMITED

As lead auditor for the review of Talius Group Limited for the half-year ended 30 June 2023, I declare that, to the best of my knowledge and belief, there have been:

- 1. No contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the review; and
- 2. No contraventions of any applicable code of professional conduct in relation to the review.

This declaration is in respect of Talius Group Limited and the entities it controlled during the period.

T R Mann Director

**BDO Audit Pty Ltd** 

Brisbane, 29 August 2023



# Consolidated Statement of Comprehensive Income For the half-year ended 30 June 2023

|   |      | 6 months<br>ending<br>June 2023 | 6 months<br>ending<br>June 2022 |
|---|------|---------------------------------|---------------------------------|
|   | Note | \$                              | \$_                             |
| Revenue   | 3    | 6.010.967                       | 2 212 026                       |
| Other income  | 3    | 6,010,867<br>162,194            | 2,213,026                       |
| Other income  |      | 102,194                         | _                               |
| Cost of sales   |      | (4,384,290)                     | (944,707)                       |
| Amortisation and depreciation expense                   |      | (51,156)                        | (87,506)                        |
| Consulting fees   |      | (237,602)                       | (120,918)                       |
| Employee benefits expenses                              |      | (1,208,417)                     | (1,093,401)                     |
| Marketing expenses                                      |      | (113,797)                       | (75,702)                        |
| Property expenses                                       |      | (871)                           | (5,376)                         |
| Finance costs   |      | (21,168)                        | (16,821)                        |
| Share based payments                                    |      | (163,475)                       | (108,714)                       |
| Impairment of receivables                               |      | 18,664                          | -                               |
| Other expenses  |      | (300,917)                       | (329,431)                       |
| Loss before income tax                                  |      | (289,968)                       | (569,550)                       |
| Income tax  |      | -                               | -                               |
| Loss after income tax                                   |      | (289,968)                       | (569,550)                       |
| Other comprehensive income                              |      |                                 |                                 |
| Items that may be reclassified to profit or loss        |      |                                 |                                 |
| Currency translation differences for foreign operations |      | -                               | 12,924                          |
| Other comprehensive income, net of tax                  |      | -                               | 12,924                          |
| Total comprehensive income                              |      | (289,968)                       | (556,626)                       |
| Loss per share  |      | Cents                           | Cents                           |
| Basic and diluted loss per share                        |      | (0.01)                          | (0.03)                          |



# Consolidated Statement of Financial Position As at 30 June 2023

|   |      | June 2023        | December 2022    |
|---|------|------------------|------------------|
|   | Note | \$               | \$               |
|   |      |                  |                  |
| CURRENT ASSETS                          |      |                  |                  |
| Cash and cash equivalents               |      | 992,346          | 825,813          |
| Trade and other receivables             |      | 988,093          | 1,456,755        |
| Inventories                             | 4    | 3,566,013        | 4,282,096        |
| Other current assets                    |      | 296,597          | 234,801          |
| TOTAL CURRENT ASSETS                    |      | 5,843,049        | 6,799,465        |
| NON-CURRENT ASSETS                      |      |                  |                  |
| Plant and equipment                     |      | 46,710           | 42,418           |
| Intangible assets                       |      | 112,691          | 14,560           |
| Right-of-use assets                     |      | 171,809          | 207,493          |
| TOTAL NON-CURRENT ASSETS                |      | 331,210          | 264,471          |
| TOTAL ASSETS                            |      | 6,174,259        | 7,063,936        |
|   |      |                  |                  |
| CURRENT LIABILITIES                     |      | 2.072.247        | 2 000 407        |
| Trade and other payables                |      | 2,072,347        | 2,809,487        |
| Contract liabilities                    | _    | 191,597          | 304,413          |
| Borrowings                              | 5    | 102,487          | 70.607           |
| Short-term provisions Lease liabilities |      | 88,988<br>78,925 | 70,607<br>69,396 |
| TOTAL CURRENT LIABILITIES               |      | 2,534,344        | 3,253,903        |
| NON-CURRENT LIABILITIES                 |      |                  |                  |
| Lease liabilities                       |      | 135,807          | 179,432          |
| TOTAL NON-CURRENT LIABILITIES           |      | 135,807          | 179,432          |
| TOTAL LIABILITIES                       |      | 2,670,151        | 3,433,335        |
| NET ASSETS                              |      | 3,504,108        | 3,630,601        |
| EQUITY                                  |      |                  |                  |
| Contributed capital                     | 6    | 17,753,233       | 17,753,233       |
| Reserves                                | 7    | 1,331,714        | 1,212,144        |
| Accumulated losses                      |      | (15,580,839)     | (15,334,776)     |
| TOTAL EQUITY                            |      | 3,504,108        | 3,630,601        |

The Consolidated Statement of Financial Position should be read in conjunction with the Notes to the Financial Statements.



# STATEMENT OF CHANGES IN EQUITY

# Consolidated Statement of Changes in Equity For the half year ended 30 June 2023

| For the half year ended 30 June 2023                            |                        |                       |                                |                             |           |
|---|------------------------|-----------------------|--------------------------------|-----------------------------|-----------|
|   | Contributed<br>Capital | Accumulated<br>Losses | Share Based<br>Payment Reserve | Foreign Currency<br>Reserve | Total     |
|   | \$                     | \$                    | \$                             | \$                          | \$        |
| Balance at 1 January 2022                                       | 16,205,123             | (13,809,408)          | 1,069,625                      | (1,230)                     | 3,464,110 |
| Transactions with owners in their capacity as owners            |                        |                       |                                |                             |           |
| Issue of share capital  | 1,500,000              | -                     | -                              | -                           | 1,500,000 |
| Capital raising costs   | (26,700)               | -                     | -                              | -                           | (26,700)  |
| Share based payments  | -                      | -                     | 108,715                        | -                           | 108,715   |
| Transfer of expired performance rights and options              | -                      | 95,183                | (95,183)                       | -                           | -         |
| Total   | 1,473,000              | 95,183                | 13,532                         | -                           | 1,789,626 |
| Comprehensive income  |                        |                       |                                |                             |           |
| Loss after income tax   | -                      | (569,550)             | -                              | -                           | (569,550) |
| Foreign currency translation differences for foreign operations | -                      | -                     | -                              | 12,924                      | 12,924    |
| Total comprehensive income                                      | -                      | (569,550)             | -                              | 12,924                      | (556,626) |
| Balance at 30 June 2022   | 17,678,423             | (14,283,775)          | 1,083,157                      | 11,694                      | 4,489,498 |
| Balance at 1 January 2023                                       | 17,753,233             | (15,334,776)          | 1,212,144                      | -                           | 3,630,601 |
| Transactions with owners in their capacity as owners            |                        |                       |                                |                             |           |
| Share based payments  | -                      | -                     | 163,475                        | -                           | 163,475   |
| Transfer of expired performance rights and options              | -                      | 43,905                | (43,095)                       | -                           | -         |
| Total   | -                      | 43,095                | 119,570                        | -                           | 163,475   |
| Comprehensive income  |                        |                       |                                |                             |           |
| Loss after income tax   | -                      | (289,968)             | -                              | <u>-</u>                    | (289,968) |
| Total comprehensive income                                      | -                      | (289,968)             | -                              | -                           | (289,968) |
| Balance at 30 June 2023   | 17,753,233             | (15,580,839)          | 1,331,714                      |                             | 3,504,108 |

The Consolidated Statement of Changes in Equity should be read in conjunction with the Notes to the Financial Statements.



# Consolidated Statement of Cash Flows For the half-year ended 30 June 2023

|  | 6 months<br>ending<br>June 2023 | 6 months<br>ending<br>June 2022 |
|--|---------------------------------|---------------------------------|
|  | \$                              | \$                              |
| CASH FLOWS FROM OPERATING ACTIVITIES                               |                                 |                                 |
| Receipts from customers (inclusive of GST)                         | 6,668,673                       | 2,096,855                       |
| Payments to suppliers and employees (inclusive of GST)             | (6,532,074)                     | (3,735,428)                     |
| Interest received  | 183                             | 206                             |
| Grant income received  | 176,168                         | 200                             |
| Finance costs  | (21,168)                        | (16,821)                        |
|  |                                 |                                 |
| Net cash used in operating activities                              | 291,781                         | (1,655,188)                     |
| CASH FLOWS FROM INVESTING ACTIVITIES                               |                                 |                                 |
| Payments for plant & equipment                                     | (15,129)                        | (31,649)                        |
| Payments for intangible assets                                     | (51,715)                        | (8,000)                         |
| Net cash used in investing activities                              | (66,844)                        | (39,649)                        |
| CASH FLOWS FROM FINANCING ACTIVITIES                               |                                 |                                 |
| Proceeds from issue of shares                                      |                                 | 1 500 000                       |
| Cost associated with the issue of shares                           | -                               | 1,500,000                       |
| Repayment of borrowings (insurance financing)                      | (24 200)                        | (26,700)                        |
| Lease principal payments   | (24,309)<br>(34,096)            | (15,070)                        |
| Net cash provided by/(used in) financing activities                | (58,405)                        | 1,458,230                       |
| Net cash provided by/(used iii) illiancing activities              | (38,403)                        | 1,436,230                       |
| Net increase/(decrease) in cash and cash equivalents held          | 166,532                         | (236,607)                       |
| Cash and cash equivalents at the beginning of the financial period | 825,813                         | 1,747,890                       |
| Cash and cash equivalents at the end of the financial period       | 992,346                         | 1,511,283                       |



#### **NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

## (a) Reporting Entity

Talius Group Limited (the "Company"), formerly HSC Technology Group Ltd, is a company domiciled in Australia. The consolidated interim financial report of the Company as at and for the six months ended 30 June 2023 comprises the Company and its controlled entities (together referred to as the "Consolidated Entity").

## (b) Statement of Compliance

The consolidated interim financial report is a general purpose financial report which has been prepared in accordance with AASB 134 Interim Financial Reporting and the Corporations Act 2001. The Company is a for-profit entity for the purpose of preparing the interim financial report. The consolidated interim financial report does not include all of the information required for a full annual financial report, and should be read in conjunction with the consolidated annual financial report of the Consolidated Entity as at and for the year ended 31 December 2022 and any public announcements made by the Company during the interim reporting period in accordance with the continuous disclosure requirements of the Corporations Act 2001.

## (c) Going Concern

The financial statements have been prepared on the going concern basis, which contemplates continuity of normal business activities and the realisation of assets and discharge of liabilities in the normal course of business.

As presented in the financial statements, the entity incurred a loss before comprehensive income of \$289,968 for the half-year ended 30 June 2023. However, during the period the entity generated cashflows from operations of \$291,781 had net current assets of \$3,308,705.

Having prepared and evaluated forecasts for the period covering at least 12 months from the date of this report, incorporating assumptions about forecast sales levels based on known sales orders at the date of this report, the Directors are confident that the entity will continue as a going concern, and that it is therefore appropriate to adopt the going concern basis in the preparation of the financial report.

## **New Accounting Standards**

The accounting policies adopted are consistent with those of the previous financial year. Several other amendments and interpretations applied for the first time during the year, but these changes did not have an impact on the Consolidated Entity's financial statements and hence, have not been disclosed. The Consolidated Entity has not early adopted any standards, interpretations or amendments that have been issued but are not yet effective.

## **New Standards and Interpretations Not Yet Adopted**

Certain new accounting standards and interpretations have been published that are not mandatory for 30 June 2023 reporting periods. The Consolidated Entity has decided against early adoption of these standards. The Consolidated Entity has assessed the impact of these new standards and interpretations and does not expect that there would be a material impact on the Consolidated Entity in the current or future reporting periods and on foreseeable future transactions.



## NOTE 2 SEGMENT REPORTING

## Reportable Segments

The Consolidated Entity has identified its operating segment based on internal reports that are reviewed and used by the executive team in assessing performance and determining the allocation of resources.

Management currently identifies the Consolidated Entity as having only one reportable segment, providing technology enabled care solutions to the aged and disability sectors in Australia. The financial results from this segment are equivalent to the financial statements of the consolidated entity. All assets are located in Australia.

#### NOTE 3 REVENUES

|                  | 6 months<br>ending<br>June 2023 | 6 months<br>ending<br>June 2022 |
|------------------|---------------------------------|---------------------------------|
|                  | \$                              | \$                              |
| Software revenue | 698,514                         | 449,166                         |
| Hardware sales   | 5,312,170                       | 1,763,654                       |
| Interest revenue | 183                             | 206                             |
| Total revenue    | 6,010,867                       | 2,213,026                       |

Software revenue incorporates hardware sales and ongoing fixed-price monthly access subscription software as a service style contracts (SAAS).

Revenue from the sale of term (subscription) licences are recognised over time on a straight-line basis over the subscription term.

#### NOTE 4 INVENTORIES

|                              | June<br>2023 | December 2022 |  |
|------------------------------|--------------|---------------|--|
|                              | \$           | \$            |  |
| Aged care specialist sensors | 4,016,029    | 4,732,112     |  |
| Provision for diminution     | (450,016)    | (450,016)     |  |
|                              | 3,566,013    | 4,282,096     |  |

Inventories are aged care specialist sensors that are utilised as part of the software services provided to customers. Inventories are stated at the lower of cost and net realisable value. The cost of inventories is based on the weighted average method and includes expenditure incurred in acquiring the inventories, production or conversion costs and other costs incurred in bringing them to their existing location and condition.

## NOTE 5 BORROWINGS

| Insurance financing | 102,487 | - |
|---------------------|---------|---|
|---------------------|---------|---|

Insurance financing is unsecured. The facility has an interest rate of 10.52% per annum and expires in February 2024.



## NOTE 6 CONTRIBUTED CAPITAL

|  |                   |              | June          | December      |
|--|-------------------|--------------|---------------|---------------|
|  |                   |              | 2023<br>\$    | 2022<br>\$    |
| -  |                   |              | •             | <b>-</b>      |
| 2,278,639,337 fully paid ordinary shares (De         | ecember 2022: 2,2 | 228,639,337) | 17,753,233    | 16,205,123    |
| Ordinary Shares                                      |                   |              |               |               |
|  | June              | December     | June          | December      |
|  | 2023              | 2022         | 2023          | 2022          |
|  | \$                | \$           | #             | #             |
| At the beginning of the year                         | 17,753,233        | 16,205,123   | 2,228,639,337 | 1,972,739,337 |
| Issue of Second Milestone Shares <sup>1</sup>        | -                 | -            | -             | 50,000,000    |
| Placement of shares at \$0.01 per share <sup>2</sup> | -                 | 1,500,000    | -             | 150,000,000   |
| Issue of Third Milestone Shares <sup>1</sup>         | -                 | -            | -             | 50,000,000    |
| Conversion of Performance Rights <sup>3</sup>        | -                 | 74,810       | -             | 5,900,000     |
| Issue of Fourth Milestone Shares <sup>1</sup>        | -                 | -            | 50,000,000    | -             |
| Share issue costs                                    | -                 | (26,700)     | -             | -             |
| At reporting date                                    | 17,753,233        | 17,753,233   | 2,278,639,337 | 2,228,639,337 |

#### Notes

- 1. Shares issued as deferred consideration to the vendors of HomeStay Care International Pty Limited. 50,000,000 shares were issued on each of the following milestones being achieved:
  - Cumulative revenue of \$3,000,000 within 36 months of the date of readmission to the ASX (Milestone 1)
  - Cumulative revenue of \$6,000,000 within 48 months of the date of readmission to the ASX (Milestone 2)
  - Cumulative revenue of \$9,000,000 within 54 months of the date of readmission to the ASX (Milestone 3)
  - Cumulative revenue of \$12,000,000 within 60 months of the date of readmission to the ASX (Milestone 4)
- 2. 1,500,000 shares issued through a share placement at \$0.01 per share.
- 3. Conversion of performance rights to ordinary shares at a range of \$0.011 to \$0.013 per share

#### **OPTIONS**

Details of options issued, exercised and expired during the financial period, and as at the end of the reporting period are set out below:

|                   |             |                   | Movements           |        |           |              |              |
|-------------------|-------------|-------------------|---------------------|--------|-----------|--------------|--------------|
| <b>Grant Date</b> | Expiry Date | Exercise<br>Price | 31 December<br>2022 | Issued | Exercised | Lapsed       | 30 June 2023 |
| 13-Nov-18         | 13 Nov 2023 | \$0.03            | 80,000,000          | -      | -         | -            | 80,000,000   |
| 28-May-19         | 1 Feb 2023  | \$0.07            | 4,000,000           | -      | -         | (4,000,000)  | -            |
| 14-Jan-20         | 3 Feb 2023  | \$0.02            | 10,000,000          | -      | -         | (10,000,000) | -            |
|                   |             |                   | 94,000,000          | -      | -         | (14,000,000) | 80,000,000   |

## NOTES TO THE FINANICAL STATEMENTS



## NOTE 7 RESERVES

| 23 | 2022     |
|----|----------|
| ie | December |
| 1  | е        |

The share based payments reserve is used to record the value of share based payments provided to employees as part of their remuneration and to consultants for services provided.

## NOTE 8 SHARE BASED PAYMENTS

## **Performance Rights**

The Company has granted performance rights to directors, employees and consultants. Each equity-settled performance right which vests and is exercised converts to an ordinary share in the Company at nil exercise price. The performance rights are not quoted on the ASX. Performance rights granted carry no dividend or voting rights.

Details of performance rights issued, exercised and expired during the half-year are set out below:

|               |                 |                |              | Movements           |           |           |              |                 |
|---------------|-----------------|----------------|--------------|---------------------|-----------|-----------|--------------|-----------------|
| Grant<br>Date | Vesting<br>Date | Expiry<br>Date | Tranche #    | 31 December<br>2022 | Issued    | Exercised | Lapsed       | 30 June<br>2023 |
| 15-Jun-20     | 15-Jun-22       | 15-Jun-25      | Director 2   | 15,000,000          | -         | -         | -            | 15,000,000      |
| 22-Mar-22     | 31-Dec-22       | 31-Dec-25      | Employee 3   | 1,000,000           | -         | -         | -            | 1,000,000       |
| 22-Mar-22     | 31-Dec-23       | 31-Dec-26      | Employee 4   | 3,000,000           | -         | -         | -            | 3,000,000       |
| 22-Mar-22     | 31-Dec-24       | 31-Dec-27      | Employee 5   | 3,000,000           | -         | -         | -            | 3,000,000       |
| 22-Mar-22     | 31-Dec-23       | 31-Dec-26      | Employee 6   | 3,000,000           | -         | -         | (3,000,000)  | -               |
| 22-Mar-22     | 31-Dec-24       | 31-Dec-27      | Employee 7   | 3,000,000           | -         | -         | (3,000,000)  | -               |
| 19-May-22     | 31-Dec-22       | 31-Dec-25      | Director 5   | 4,000,000           | -         | -         | -            | 4,000,000       |
| 19-May-22     | 31-Dec-23       | 31-Dec-26      | Director 6   | 8,000,000           | -         | -         | -            | 8,000,000       |
| 19-May-22     | 31-Dec-24       | 31-May-27      | Director 7   | 8,000,000           | -         | -         | -            | 8,000,000       |
| 19-May-22     | 31-Dec-22       | 31-Dec-25      | Director 8   | 3,000,000           | -         | -         | -            | 3,000,000       |
| 19-May-22     | 31-Dec-23       | 31-Dec-26      | Director 9   | 3,000,000           | -         | -         | -            | 3,000,000       |
| 19-May-22     | 31-Dec-24       | 31-May-27      | Director 10  | 4,000,000           | -         | -         | -            | 4,000,000       |
| 19-May-22     | 31-Dec-22       | 31-Dec-25      | Director 11  | 3,000,000           | -         | -         | -            | 3,000,000       |
| 19-May-22     | 31-Dec-23       | 31-Dec-26      | Director 12  | 3,000,000           | -         | -         | -            | 3,000,000       |
| 19-May-22     | 31-Dec-24       | 31-May-27      | Director 13  | 4,000,000           | -         | -         | -            | 4,000,000       |
| 28-Jul-22     | 31-Dec-23       | 31-Dec-26      | Employee 8   | 3,000,000           | -         | -         | -            | 3,000,000       |
| 28-Jul-22     | 31-Dec-24       | 31-Dec-27      | Employee 9   | 3,000,000           | -         | -         | -            | 3,000,000       |
| 15-Dec-22     | 31-Dec-23       | 31-Dec-26      | Employee 10  | 13,000,000          | -         | -         | (4,000,000)  | 9,000,000       |
| 15-Dec-22     | 31-Dec-24       | 31-Dec-27      | Employee 11  | 13,000,000          | -         | -         | (4,000,000)  | 9,000,000       |
| 04-Apr-23     | 31-Dec-23       | 31-Dec-26      | CFO 1        | -                   | 3,000,000 | -         | -            | 3,000,000       |
| 05-Apr-23     | 19-Sep-23       | 31-Oct-23      | Consultant 2 | -                   | 1,500,000 | -         | -            | 1,500,000       |
| 22-May-23     | 31-Dec-23       | 31-Dec-26      | Employee 12  | -                   | 1,000,000 | -         | -            | 1,000,000       |
| 22-May-23     | 31-Dec-24       | 31-Dec-27      | Employee 13  | -                   | 1,000,000 | -         | -            | 1,000,000       |
|               |                 |                |              | 100,000,000         | 6,500,000 | -         | (14,000,000) | 92,500,000      |



## NOTE 8 SHARE BASED PAYMENTS (continued)

The following performance rights Tranches have vested and were exercisable at 30 June 2023:

| Tranche     | Number of vested and exercisable rights |
|-------------|---|
| Director 2  | 15,000,000                              |
| Employee 3  | 1,000,000                               |
| Director 5  | 4,000,000                               |
| Director 8  | 3,000,000                               |
| Director 11 | 3,000,000                               |
|             | 26.000.000                              |

## Performance Rights Vesting Conditions

Tranche "Director 2" rights vest and become exercisable into shares upon the 20-day volume weighted average price of shares being at least \$0.02 per share on or before 15 June 2022 together with continued service to that date. Both conditions have been met and the rights have vested and are exercisable.

Tranches "Director 7", "Director 10" and "Director 13" rights vest and become exercisable into shares upon the 5-day volume weighted average price of shares being at least \$0.03 per share on or before 31 December 2024 together with continued service to that date.

All other tranches vest upon continuing service by the recipient until the vesting date noted in the above table.

## Fair value of performance rights granted during the period

The assessed fair value at the date of grant of performance rights issued is determined using an option pricing model that takes into account the exercise price, the underlying share price at the time of issue, the term of the performance right the underlying share's expected volatility, expected dividends and the risk free interest rate for the expected life of the instrument. The value of the performance rights were calculated using the inputs shown below:

| Inputs into pricing model | CFO 1                                 | Consultant 2                          | Employee 12                           | Employee 13                           |
|---------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|
| Grant date                | 4 April 2023                          | 5 April 2023                          | 22 May 2023                           | 22 May 2023                           |
| Exercise price            | Nil                                   | Nil                                   | Nil                                   | Nil                                   |
| Vesting date              | 31 December 2023                      | 19 September 2023                     | 31 December 2023                      | 31 December 2024                      |
| Vesting conditions        | Continuing service up to vesting date |
| Share price at grant date | \$0.011                               | \$0.011                               | \$0.012                               | \$0.012                               |
| Expiry date               | 31 December 2026                      | 31 October 2023                       | 31 December 2026                      | 31 December 2027                      |
| Life of the instruments   | 3.7 years                             | 0.6 years                             | 3.6 years                             | 4.6 years                             |
| Share price volatility    | 112%                                  | 93%                                   | 130%                                  | 127%                                  |
| Expected dividends        | Nil                                   | Nil                                   | Nil                                   | Nil                                   |
| Risk free interest rate   | 2.89%                                 | 3.53%                                 | 3.31%                                 | 3.33%                                 |
| Pricing model             | Black-Scholes                         | Black-Scholes                         | Black-Scholes                         | Black-Scholes                         |
| Fair value per instrument | \$0.011                               | \$0.011                               | \$0.012                               | \$0.012                               |

## NOTE 9 CONTINGENT LIABILITIES

The Group did not have any contingent liabilities as at 30 June 2023 (December 2022: \$Nil).

# NOTES TO THE FINANICAL STATEMENTS



## NOTE 10 EVENTS AFTER BALANCE DATE

There have been no events since 30 June 2023 that impact upon the financial report.



## **DIRECTORS' DECLARATION**

In the Directors' opinion:

- the attached financial statements and notes thereto comply with the Corporations Act 2001, Australian
  Accounting Standard AASB 134 'Interim Financial Reporting', the Corporations Regulations 2001 and other
  mandatory professional reporting requirements;
- the attached financial statements and notes thereto give a true and fair view of the consolidated entity's financial position as at 30 June 2023 and of its performance for the financial half-year ended on that date; and
- there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of Directors made pursuant to section 303(5) of the Corporations Act 2001.

On behalf of the Directors

Graham Russell Managing Director 29 August 2023



Tel: +61 7 3237 5999 Fax: +61 7 3221 9227 www.bdo.com.au Level 10, 12 Creek Street Brisbane QLD 4000 GPO Box 457 Brisbane QLD 4001 Australia

## INDEPENDENT AUDITOR'S REVIEW REPORT

To the members of Talius Group Limited

## Report on the Half-Year Financial Report

## Conclusion

We have reviewed the half-year financial report of Talius Group Limited (the Company) and its subsidiaries (the Group), which comprises the consolidated statement of financial position as at 30 June 2023, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the half-year ended on that date, a summary of significant accounting policies and other explanatory information, and the directors' declaration.

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the accompanying half-year financial report of the Group does not comply with the *Corporations Act 2001* including:

- (i) Giving a true and fair view of the Group's financial position as at 30 June 2023 and of its financial performance for the half-year ended on that date; and
- (ii) Complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

## Basis for conclusion

We conducted our review in accordance with ASRE 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity. Our responsibilities are further described in the Auditor's Responsibilities for the Review of the Financial Report section of our report. We are independent of the Company in accordance with the auditor independence requirements of the Corporations Act 2001 and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (including Independence Standards) (the Code) that are relevant to the audit of the annual financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001* which has been given to the directors of the Company, would be the same terms if given to the directors as at the time of this auditor's review report.

## Responsibility of the directors for the financial report

The directors of the Company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.



# Auditor's responsibility for the review of the financial report

Our responsibility is to express a conclusion on the half-year financial report based on our review. ASRE 2410 requires us to conclude whether we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the *Corporations Act 2001* including giving a true and fair view of the Group's financial position as at 30 June 2023 and its financial performance for the half-year ended on that date and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

**BDO Audit Pty Ltd** 

T R Mann Director

Brisbane, 29 August 2023

## TALIUS GROUP LIMITED CORPORATE INFORMATION

## **DIRECTORS**

Leylan Neep (Executive Chairman) Graham Russell (Executive Director) Ramsay Carter (Non-Executive Director)

## **COMPANY SECRETARY**

Stephen Rodgers

## **REGISTERED OFFICE**

C/- Delphi Partners Level 23, 307 Queen Street Brisbane QLD 4000 Phone: + 61 1300 711 979

## **SOLICITORS**

Delphi Partners Level 23, 307 Queen Street Brisbane QLD 4000 Phone: + 61 1300 711 979

## **SHARE REGISTRY**

Automic Registry Services Level 5, 191 St Georges Terrace Perth WA 6000 Phone: +61 8 9324 2099

## **AUDITORS**

BDO Audit Pty Limited Level 10, 12 Creek Street Brisbane QLD 4000 Phone: + 61 7 3237 5999

## **COUNTRY OF INCORPORATION**

Australia

## **INTERNET ADDRESS**

www.talius.com.au

## **AUSTRALIAN BUSINESS NUMBER**

ABN 62 111 823 762