



MAGONTEC Limited

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6 September 2023

Company Announcements Office
Australian Securities Exchange Limited
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HALF YEAR 2023 RESULTS INVESTOR PRESENTATION MAGONTEC LIMITED

The attached deck is released prior to meetings between the Company and Investors.

ENDS

Nicholas Andrews, Executive Chairman and Chief Executive Officer of Magontec Limited, has authorised the release of this document to the market on 6 September 2023

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Magontec Limited

ASX:MGL

**Half Year 2023 Results
Investor Presentation**

August 2023



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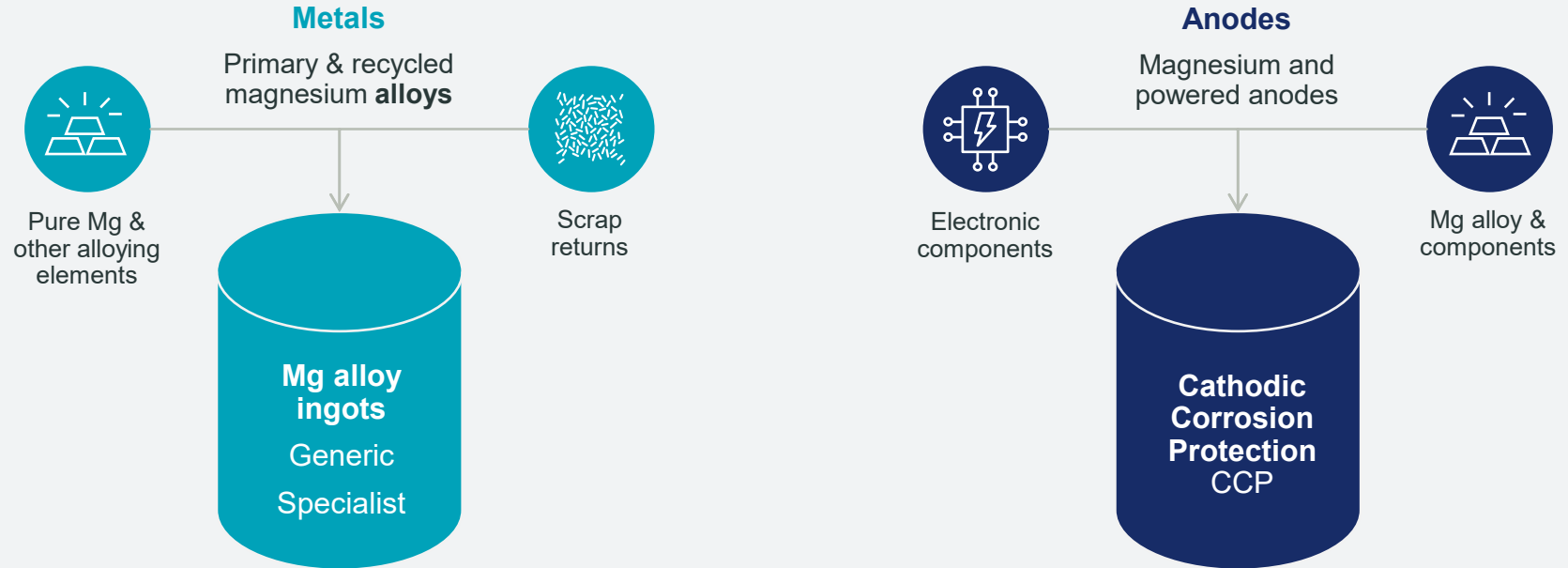
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Magontec Limited: ASX Code: MGL

Our businesses



Overview

Dashboard for 1H 2023

	REVENUE \$60.6 mil	EBITDA \$5.9 mil	UNDERLYING NPAT* \$3.3 mil	EPS 3.1 cents	
	GROSS PROFIT MARGIN 23.3% HY22 28.5%	CASH FLOW FROM UNDERLYING OPERATIONS** \$6.0 mil	NET CASH/(DEBT) \$12.0 m CASH ON HAND \$15.4 m	HALF YEAR DIVIDEND / SHARE (UNFRANKED) 0.6 cents 1H22 0.6 cents	

Interim highlights

- Net cash balance increased to \$12.0m as at 30 June 2023 compared to \$1.2m at the end of the previous corresponding period (pcp).
- Operating cashflow of \$11.5 million for the half, compared to \$8.9 million in the pcp – lower working capital requirement.
- Board declares 1H23 interim dividend (unfranked) of 0.6 cents per share, in line with HY22.
- No net debt.
- EBITDA of \$5.9m and Underlying NPAT* of \$3.3m, despite a 41% fall in average Pure Mg prices compared to pcp.
- Net Tangible Assets per share have increased to 71.6 cents compared to 62.8 cents per share in the pcp.

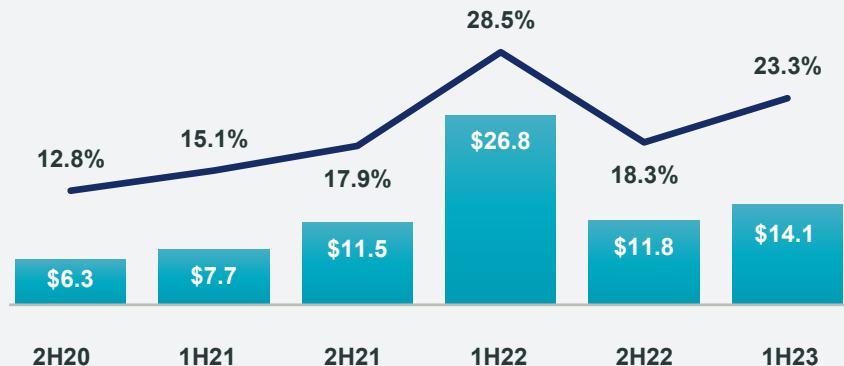
**Underlying NPAT = reported net profit after tax excluding unrealised FX gains and losses*

***Cashflow from underlying operations = reported operating cashflow less working capital movements, interest and income tax payments*

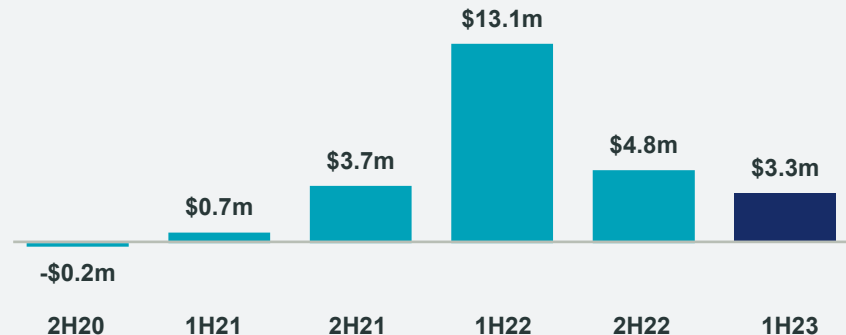
FY 2023 Half Year Result

- Mg price declined 41% from pcp, reducing inventory value
- High inventories in China, widespread temporary pure Mg plant closures
- Strong market positions in each product
- Refurbishment of Xi'an Mg anode factory boost to 2H productivity
- Global heat pump sales rising sharply

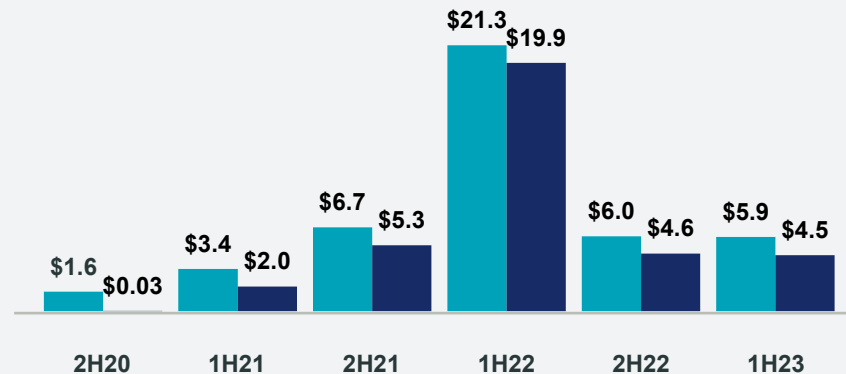
Gross Profit (\$M) and GP margin (%)



Underlying Net Profit After Tax * (\$M)



Reported EBITDA and EBIT (\$M)

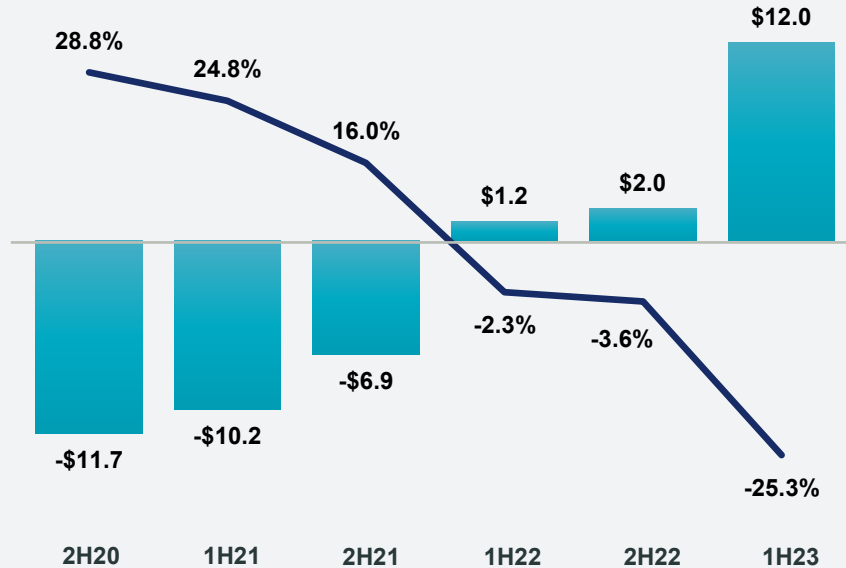


*Underlying NPAT = reported net profit after tax excluding unrealised FX gains and losses

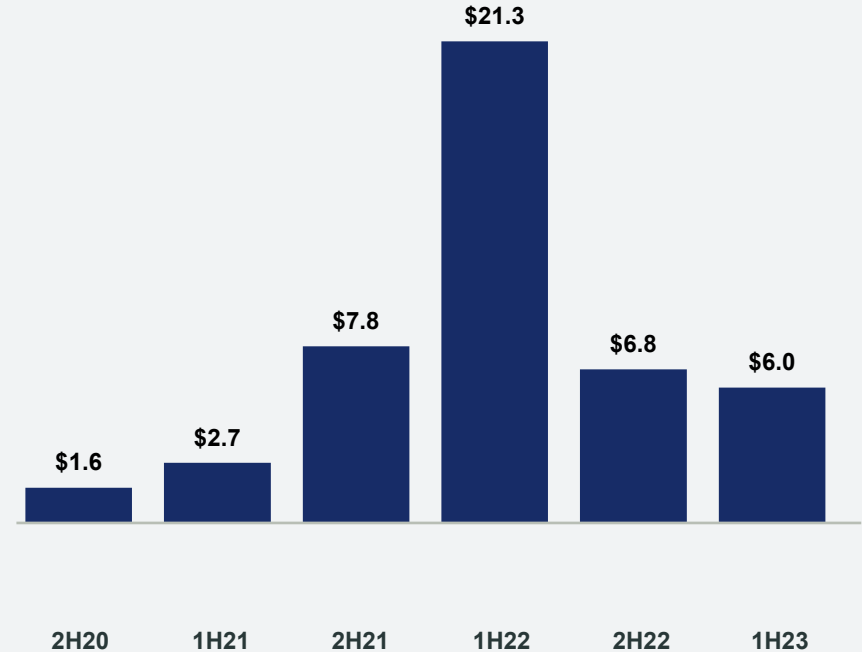
FY 2023 Half Year Result

Net cash position of \$12.0 million as at 30 June 2023 provides balance sheet flexibility

Net Cash/(Net Debt) (\$M) and Gearing* (%)



Underlying Operating Cashflow (\$M)**



*Gearing = net debt / (net debt + equity)

** Operating cashflow excluding working capital movements, interest and tax payments

Mg prices rising as Fugu plants close for emissions upgrade / coal prices falling

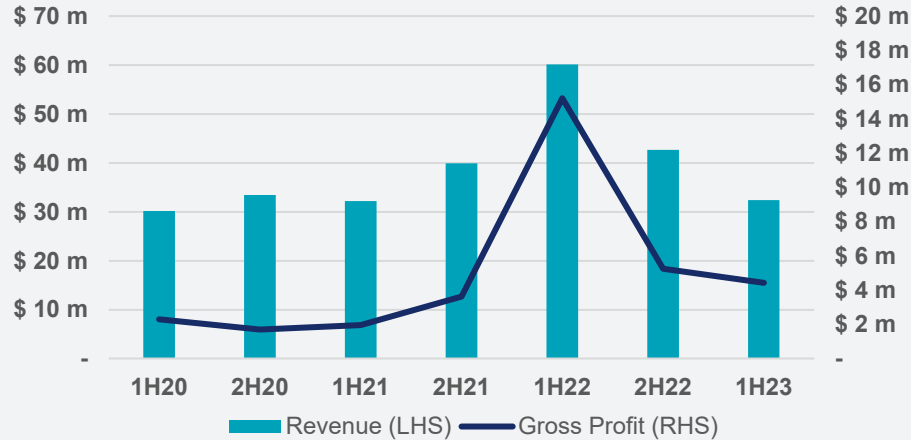
Chinese Coal & Mg prices (1 Jan 2021 - 12 Jun 2023)



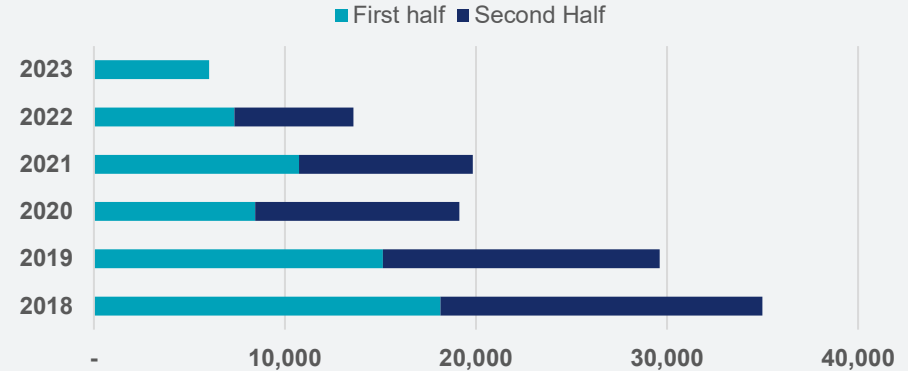
FY 2023 Half Year Result - Metals

Lower Gross Profit contribution from Metals division as pure Mg prices subside

Global metals gross profit (A\$m)



Global Mg alloy and specialist metals sales volumes (metric tonnes)



Volumes lower /
economic pressures

Production costs steady

Energy costs
moderating

Primary Mg alloy manufacturing: At Golmud in Qinghai province PRC

Manufactures Mg alloys from pure Mg and other alloying element raw material

Adjacent to electrolytic Mg smelter

Installed capacity 60k mtpa

~ 90% renewable energy

Auto / other Mg alloy die cast customers

Re-supply from QSLM anticipated in 2024



Mg alloy recycling: At Bottrop (Germany) and Santana (Romania)

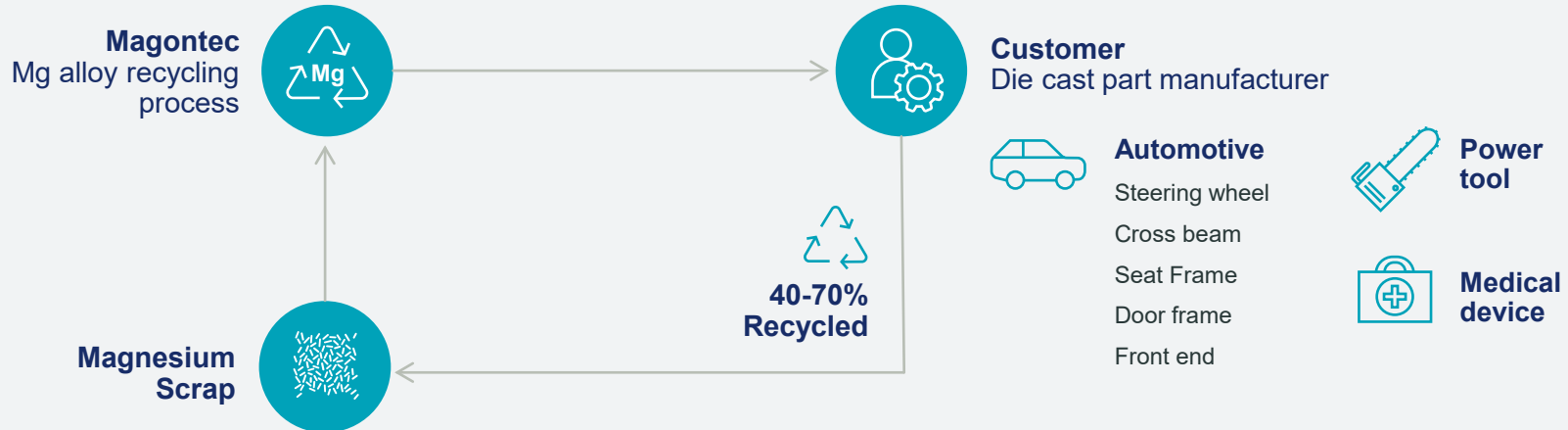
An essential part of the European and North American die casting industry

Mg is **100% recyclable**

Recycling adds just 0.59 kg CO₂ equivalent/kg of Mg*

Installed capacity 24k mtpa

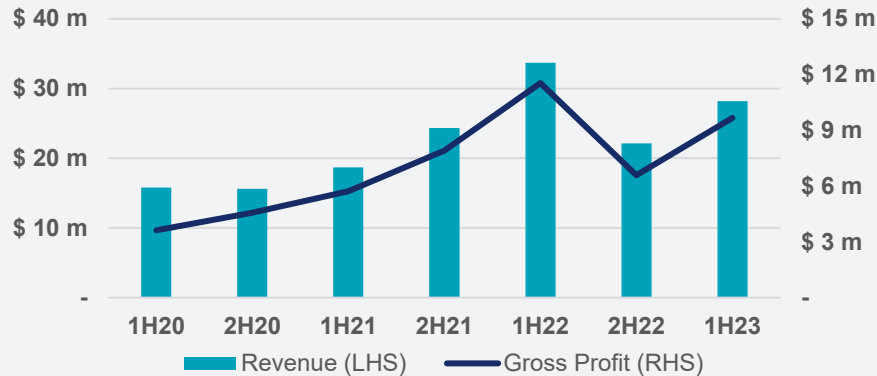
Europe's largest Mg recycler



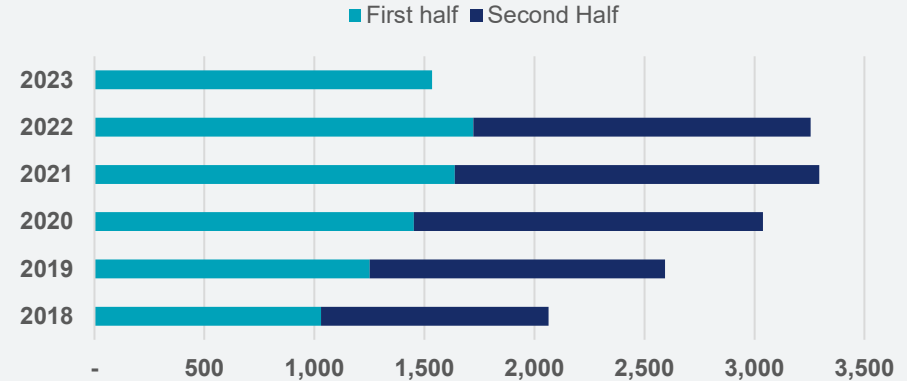
FY 2023 Half Year Result – CCP / anodes

Gross profit saw increase over 2H22

Global CCP gross profit (A\$M)



Global magnesium anode sales volumes (metric tonnes)



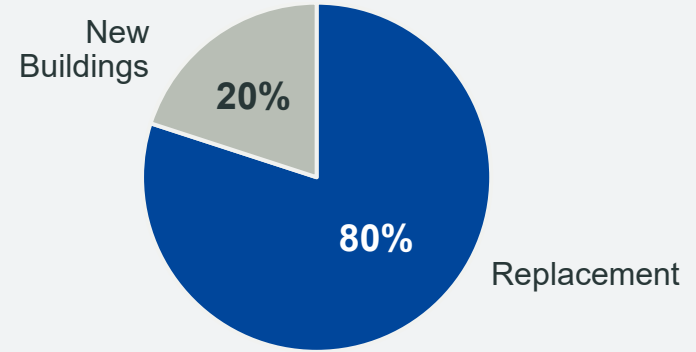
Strong market shares in
China, Europe and North America

Steady capex driving cost
efficiencies and competitiveness

Flexible global production base
and price

Cathodic Corrosion Protection (CCP)

Every water tank in every house requires corrosion protection



Industry drivers

Urbanisation (water heater installation)
80% replacement (5 to 10 year c)

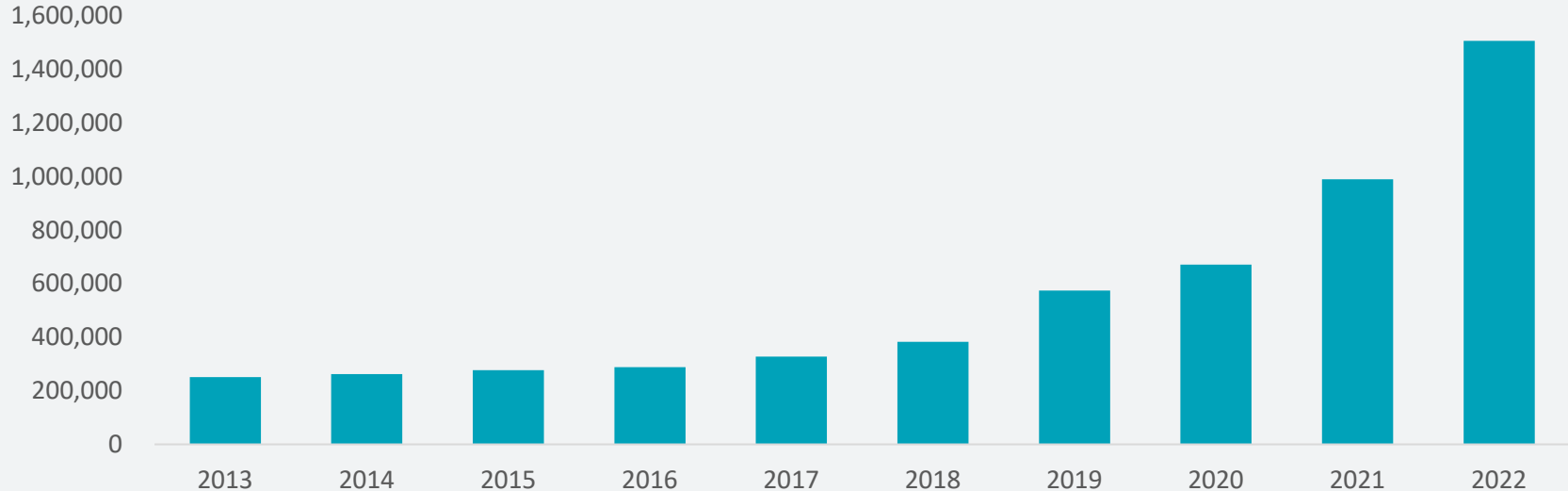


Climate change

Switch from oil/gas to electric heat pump
Accelerated replacement of installed appliances

Powered anodes a growth market

European Hydronic (water) Heat Pump Installations up to 400kW (Total Market)



Market for powered anodes is growing quickly

Government incentives and the climate emergency driving installations

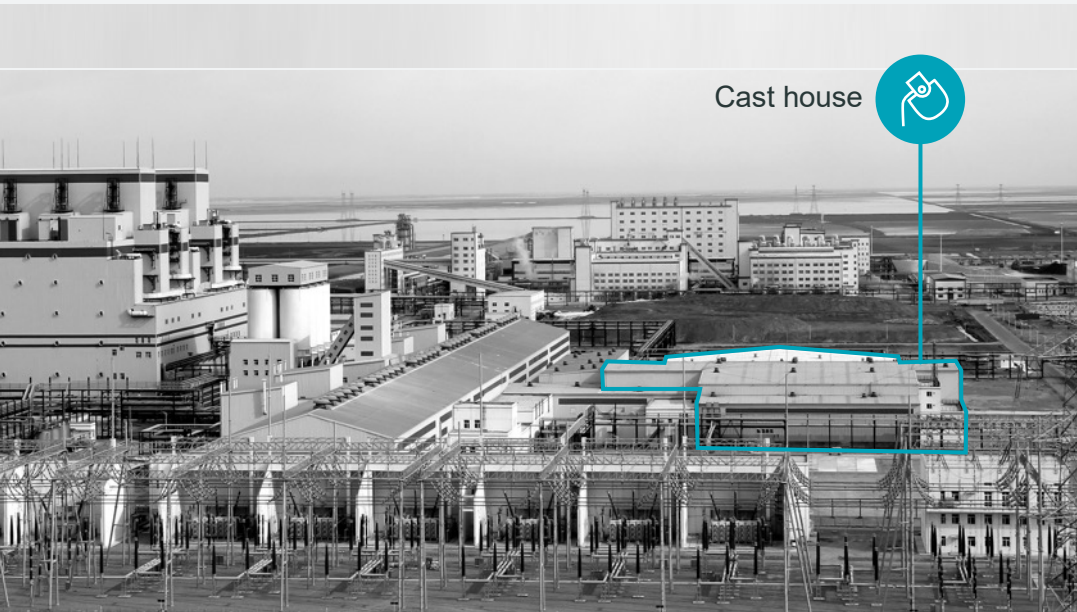
+500% in the 10 years to 2022

Magontec Qinghai magnesium alloy cast house

Revenue and profit
opportunity

Delayed SOP

Currently operating
at low levels



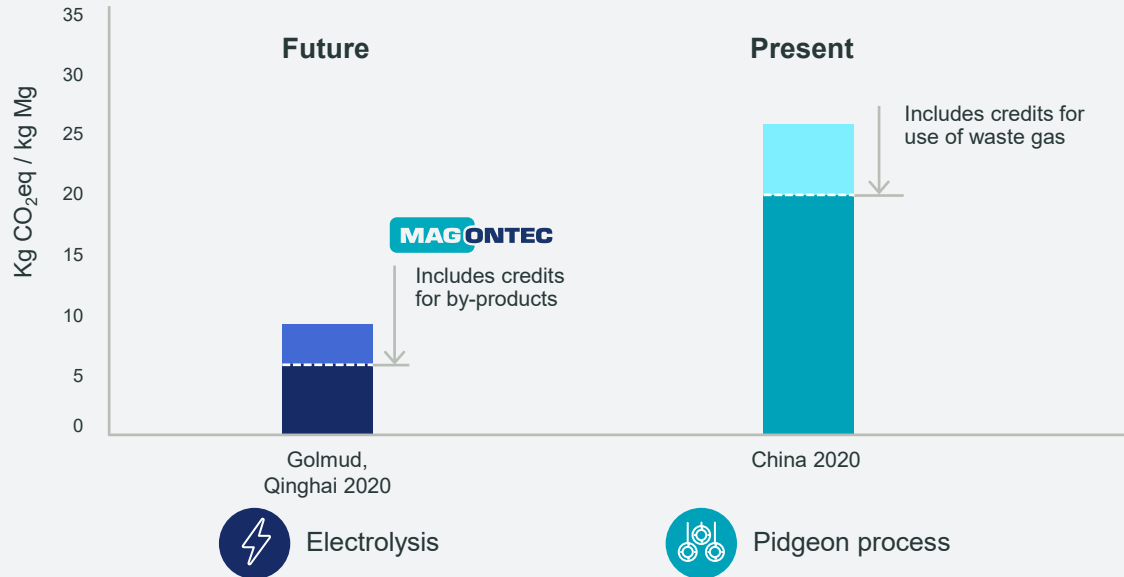
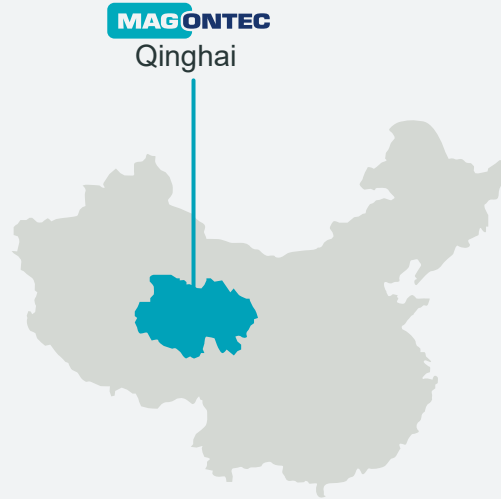
Cast house impact

	2022		Target
Mg production mtpa	5k	>	56k
Revenue A\$	\$37m	>	\$200m+*
Contribution	Loss	>	Profit
Industry CO ₂ output	High	>	Low

SOP Timetable

Production restart	>	2024
Initial volumes	>	~1k mt/month
Full production	>	2+ years

Magontec Qinghai will use the lowest CO₂ Mg ever produced*



FY 2023 Half Year Result – Key financial highlights

Equity, Borrowings, Cashflow

(AUD '000)

Equity

	6 months to 30 June 23	6 months to 30 June 22	
EBITDA	5,949	21,269	(72.0%)
Reported Net Profit After Tax	2,397	13,799	(82.6%)
Earnings per share (cents)	3.1	18.0	(82.8%)
Dividend per share (cents) – unfranked	0.6	0.6	-
Return on Equity (%)	4.1%	31.3%	
Net tangible assets per share (cents)	71.6	62.8	14.0%

Cashflow

Cash from Underlying Operations**	5,984	21,251	(71.8%)
Reported Operating Cashflow	11,472	8,914	28.7%

Borrowings

	30 June 23	31 Dec 22
Net debt/(net cash)	(12,025)	(1,964)
Net debt to net debt + equity (%)	(25.3%)	(3.6%)

Net cash position improved to A\$12 million as at 30 June 2023.

1H23 EPS 3.1 cents. Dividend maintained at 0.6 cents per share (unfranked)

Net tangible assets increased 14.0% over pcp to 71.6 cents per share as at 30 June 2023

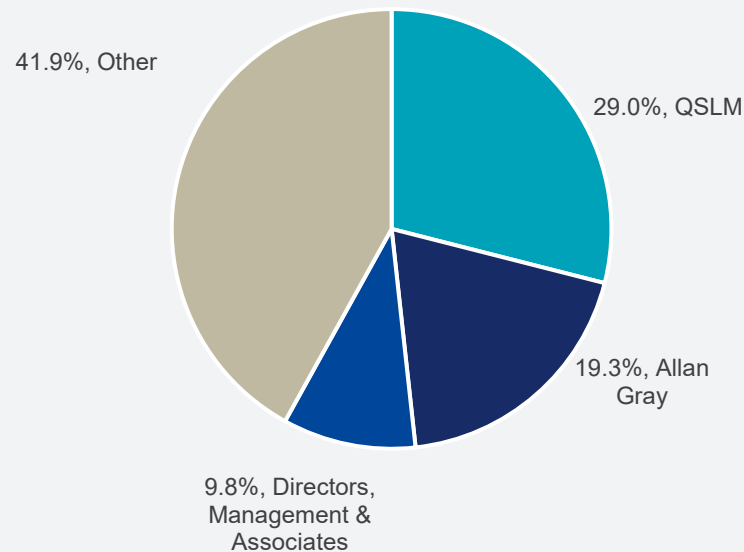
Magontec Limited Market Information

ASX Code: MGL	Total	Per Share
Ordinary shares on issue	78,310,543	
Book value of net assets – 30 June 2023	\$59.5 million	76.0 cents/share
Market capitalisation¹	\$29.4 million	37.5 cents/share
Net debt/(cash) – 30 June 2023	(\$12.0 million)	
Enterprise value	\$17.3 million	
LTM ² EBITDA to 30 June 2023	\$11.9 million	
LTM² Reported NPAT to 30 June 2023	\$5.1 million	6.5 cents/share
<i>Performance rights on issue 30 June 2023</i>	8,955,793	

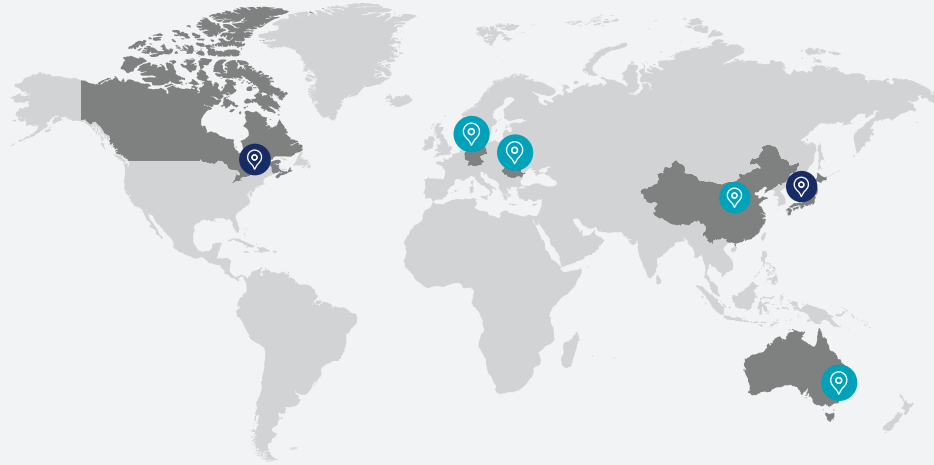
¹ Based on share price of \$0.375 as at 6 September 2023 (intraday)

² LTM = Last 12 Months

Shareholder Structure 30 June 2023



Thank You



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Magontec Limited

ASX:MGL

Half Year 2023 Results
Investor Presentation

August 2023



Appendix – 1H 2023 Half Year Result Summary

Income statement

(AUD '000)

	6 months to 30 June 2023	6 months to 30 June 2022	
Revenue	60,550	93,807	(35.5%)
Cost of Sales	(46,447)	(67,053)	(30.7%)
Gross Profit	14,103	26,753	(47.3%)
<i>Gross Profit margin (%)</i>	<i>23.3%</i>	<i>28.5%</i>	
Other income	290	230	26.4%
Other operating expenses*	(8,445)	(5,714)	47.8%
EBITDA	5,949	21,269	(72.0%)
Depreciation and amortization	(1,479)	(1,397)	5.8%
EBIT	4,470	19,872	(77.5%)
Interest	(288)	(385)	(25.0%)
Tax	(1,784)	(5,688)	(68.6%)
Reported Net Profit After Tax	2,397	13,799	(82.6%)

Gross margin in 1H23 of 23.3%

Revenue decline driven by lower pure
Mg prices

Net profit excluding unrealised FX
\$3.3 million in 1H23

* In 1H23, Other operating expenses included add back of \$1.1m of D&A contained in Cost of Sales (1H22: \$1.1m)

Appendix – 1H 2023 Half Year Result

Reconciliation of significant items in earnings

(AUD '000)

Reported Net Profit Before Tax, unrealised FX & Significant Items

Significant items before tax

Less non-cash equity writeback / (expense)

Less MAQ depreciation (non-cash)

Less MAQ Primary Mg Alloy EBITDA profit/ (loss)

Reported Net Profit Before Tax excl. unrealised FX

Less tax expense

Reported Net Profit After Tax excl. unrealised FX (underlying NPAT)

Add/Less unrealised FX gains / (losses)

Reported Net Profit After Tax

6 months to 30-Jun-23

5,570

(278)

(463)

205

5,034

(1,784)

3,250

(853)

2,397

6 months to 30-Jun-22

19,611

(266)

(460)

(146)

18,739

(5,688)

13,051

748

13,799

1H23 Reported NPAT of \$2.4m

MAQ EBITDA positive \$205k during
1H 2023, prior to non cash \$463k
depreciation charge

1H23 Reported NPAT of \$5.6m
excluding these significant items
and unrealised FX

Appendix Half Year 2023 Result by Region

Segment P&L

(AUD '000)	EUR	PRC	Head office	6 months to 30 June 2023
Gross Profit	11,935	2,168	-	14,103
Other income	127	162	2	290
Operating expenses	(6,053)	(2,144)	(1,371)	(9,568)
Add back D&A in Cost of Sales	554	568	-	1,123
EBITDA	6,564	754	(1,369)	5,949
Depreciation and amortization	(882)	(597)	-	(1,479)
EBIT	5,682	157	(1,369)	4,470
Interest	(164)	(125)	-	(288)
Tax	(1,703)	(80)	-	(1,784)
Reported Net Profit After Tax	3,815	(48)	(1,369)	2,397

EUR remains key driver of Group result in 1H23

PRC close to break even despite anode factory shutdown for upgrade works

Head office costs \$1.37 m in 1H23

Appendix Half Year 2022 Result by Region

Segment P&L

(AUD '000)	EUR	PRC	Head office	6 months to 30 June 2022
Gross Profit	24,143	2,610	-	26,753
Other income	125	104	-	230
Operating expenses	(3,784)	(1,781)	(1,238)	(6,804)
Add back D&A in Cost of Sales	540	550	-	1,090
EBITDA	21,024	1,484	(1,238)	21,266
Depreciation and amortization	(792)	(582)	(23)	(1,397)
EBIT	20,232	902	(1,262)	19,872
Interest	(126)	(259)	-	(385)
Tax	(5,509)	(179)	-	(5,688)
Reported Net Profit After Tax	14,596	465	(1,262)	13,799

EUR key driver of Group result in 1H22

PRC business profitable, but impacted by Xi'an lockdown

Head office costs \$1.26 m in 1H22