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### **Summary of 2023 Half Year Results**

- Total comprehensive income of \$8.2 million.
- Rental revenue growth of 7.7% on new leases, and 7.4% on renewals.
- Fair value uplift of US\$6.9 million for the full year, comprised of US\$8.9 million movement in the NY Premium portfolio, US\$536k in the NJ Premium portfolio and –US\$2.5 million in the NJ Workforce portfolio.
- 13 property sales during the half-year for a total of US\$21.8 million.
- Global Atlantic loan reduced by US\$12.3 million, with the Fund continuing to use surplus capital toward continued URF Ordinary Unit buybacks and \$0.01 per Unit distribution paid in July 2023.

Source: US REIT. AUD/USD 30 June 2023 spot rate of 0.6664 used.



## Funds from Operations (FFO)

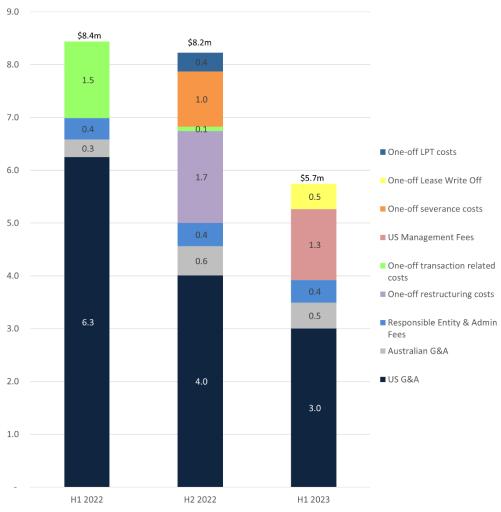
Excluding disposal costs and non-recurring items, the FFO loss for 2022 was A\$1.0 million; a 47% improvement over the HY1 2022 result.

A\$	2018	2019	2020	2021	2022	HY1 2023
Revenue from Ordinary Operations	38.1	49.7	45.4	39.7	44.1	23.1
One-Off Income	-	-	1.9	-	0.2	-
Insurance Proceeds	-	-	-	-	0.1	1.3
Investment Property Expenses	(16.3)	(19.2)	(14.9)	(13.1)	(15.7)	(8.9)
Investment Property Disposal Costs	(3.6)	(4.3)	(5.7)	(7.3)	(2.2)	(2.2)
G&A	(25.1)	(22.2)	(16.0)	(15.1)	(12.1)	(5.1)
One-Off Refinancing Costs - G&A	-	-	(1.3)	-	-	-
One-Off Transaction Related Costs - G&A	-	-	-	-	(1.5)	-
One-Off Restructuring Costs - G&A	-	-	-	-	(1.7)	-
One-Off Severance Costs - G&A	-	-	-	-	(1.0)	-
One-Off LPT Costs - G&A	-	-	-	-	(0.4)	-
EBITDA	(6.9)	4.0	9.4	4.2	9.7	8.1
EBITDA (excluding disposal costs and one-off items)	(3.4)	8.3	14.5	11.5	16.3	10.3
Net Interest Expenses (Excluding Notes Interest)	(20.5)	(21.2)	(16.6)	(21.2)	(20.1)	(10.0)
One-Off Refinancing Costs - Interest	-	-	(0.4)	-	-	-
Notes Interest	(21.7)	(19.8)	(13.0)	(0.3)	-	-
Funds From Operations (FFO)	(49.0)	(37.1)	(20.7)	(17.4)	(10.5)	(1.9)
FFO (excluding disposal costs and one-off items)	(45.5)	(32.8)	(15.1)	(10.0)	(3.9)	(1.0)

Source: US REIT. Excludes Convertible Preference Units (URFPA) as they are equity distributions. AUD/USD average rate of 0.7476, 0.6953, 0.6910, 0.7513, 0.6947 and 0.6759 for 2018, 2019, 2020, 2021, 2022 and HY1 2023 respectively. FFO is reported on a cash accounting basis. Figures in table may not sum due to rounding.



# General and Administrative expenses (\$A)



Source: US REIT, as at 30 June 2023. Note AUD/USD average rate of 0.6947 and 0.6759 for 2022 and HY1 2023 respectively. Figures may not sum due to rounding.



### **Asset Valuation**

### 1 – 4 Family Portfolio: 31 December 2022 to 30 June 2023 (\$USD)

Portfolio Segment	Opening Book Value	Closing Book Value	Change	Movement
New York Premium	\$305,686,526	\$314,576,728	\$8,890,202	2.9%
New Jersey Workforce	\$196,503,235	\$193,960,170	-\$2,543,066	-1.3%
New Jersey Premium	\$122,358,163	\$122,895,145	\$536,982	0.4%
Total	\$624,547,924	\$631,432,043	\$6,884,118	1.1%

### **Multifamily Portfolio**

- The Fund's three large-scale multifamily apartment buildings held with Urban American were all placed on the market for sale during the period. The Fund's economic interest in these three buildings was \$6.3 million as of 30 June 2023.
- As of 12 September 2023, the Fund has a signed contract on one of the buildings for US\$12.5 million. The Fund's economic interest in this building is approximately \$5 million.

Source: US REIT, as at 30 June 2023.



# **Capital Management**

### **Buyback Process: January to June 2023**

Month End	Ordinary Shares:	Ordinary Shares:	
	Number	Consideration (\$A)	
Jan-23	3,542,088	\$960,733	
Feb-23	3,958,700	\$1,104,980	
Mar-23	8,462,676	\$2,664,516	
Apr-23	5,188,199	\$1,572,908	
May-23	5,575,882	\$1,616,514	
Jun-23	3,494,978	\$1,032,788	
	30,222,523	\$8,952,439	

Source: US REIT, as at 30 June 2023. URF Convertible Preference Units (CPUs) were converted to Ordinary Units on 3 January 2023.



## **Capital Management**

As a result of property sales, total debt balance reduced by approx. US\$12.3 million for the half year.

#### **Debt Levels**

	US\$ Balance at 30-Jun-22	US\$ Balance at 30-Sep-22	US\$ Balance at 31-Dec-22	US\$ Balance at 31-Mar-23	US\$ Balance at 30-Jun-23
Global Atlantic - Term Loan (4.00%)	348,034,311	348,034,311	343,423,092	341,775,265	331,124,400
Total	348,034,311	348,034,311	343,423,092	341,775,265	331,124,400
Indicative Annual Interest Cost	13,921,372	13,921,372	13,736,924	13,671,011	13,244,976

#### **Cash Balance**

30 June 2023	\$A million
30 June Cash Balance	\$37.91
Less: Global Atlantic Liquidity Covenant	-\$15.01
Less: Working Capital & Buyback Funding	-\$12.00
Cash for Capital Management, Capex, and/or Distribution	\$10.90

Source: US REIT, as at 30 June 2023. Excludes multi-family level debt for investments with Urban American. AUD/USD 30 June 2023 spot rate of 0.6664 used.



## **Joint Venture Update**

- URF team have been successfully onboarded.
- G&A expenses have reduced year-on-year.
- Rental revenue has increased during the half year.
- Trailing 12-month Net Operating Income (NOI), on a same-home basis, increased by 1.13% compared to the full-year 2022 result.

Source: US REIT.



## **Asset Sales Program**

- The Fund closed on the sale of 13 assets for a total value of US\$21.8 million in HY1 2023.
- As of 30 June 2023, the Fund had US\$8.5 million under contract or with an accepted offer, as well as US\$51.1 million either on the market or in the listing pipeline.
- As of 31 August, the Fund has closed on an additional US\$2.9 million in properties. The Fund has US\$13.6 million worth of property under contract or with an accepted offer, US\$11.2 million on the market and US\$60.4 million in the listing pipeline.
- Sales pipeline volume is expected to increase year on year, particularly during the spring and summer months as leases terms end and properties are vacated.
- Continuing to evaluate a sub-portfolio sale which is likely going to be composed of New Jersey Workforce assets.

Source: US REIT.





### For further information

### **Investor Relations**

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