

## Voluntary Lodgement of Appendix 4C and Update

Sydney, 19 October 2023

We attach the Fiducian Group Limited's (ASX: FID) Appendix 4C for the most recent quarter ending 30 September 2023.

The lodgement of the Appendix 4C at the end of the first and third quarters of a financial year is a voluntary act undertaken by the company and is not required by the ASX.

In conjunction with the Appendix 4C, we also add the explanations that:

- (a) net inflows to the core Fiducian platform for the quarter ending 30 September 2023 was \$45 million (quarter ending September 2022: \$42 million net inflow).
- (b) The badged platform and Auxilium receive inflows from wholesale investors for their own transactional purposes. These inflows may be withdrawn at any time. At 30 June 2023, the wholesale investor fund balance was \$134 million of which \$88 million was withdrawn in the quarter. It should be noted that the bulk of these wholesale funds are not fee-earning and have no revenue impact.
- (c) Funds Under Management, Administration and Advice as at 30 September 2023 was \$12.4 billion (September 2022: \$11.0 billion).

**Contact: Investor Relations**

Rahul Guha, Executive Chairman (Fiducian Services)  
+61 2 8298 4600, [rahulguha@fiducian.com.au](mailto:rahulguha@fiducian.com.au)

**Media Relations**

Julie Hargrave, Head of Marketing & Communications  
+61 2 8298 4621, [juliehargrave@fiducian.com.au](mailto:juliehargrave@fiducian.com.au)

**About Fiducian Group Ltd (ASX:FID):** Publicly listed Fiducian Group Limited is a successful end-to-end financial services company in this fiercely competitive sector in Australia. FGL is Australian-owned and operated. Fiducian provides:

1. Platforms for investment and superannuation
2. Funds management and investment
3. Financial planning and wealth management
4. Technology solutions for financial planners and their clients

Through the vision of founding member Indy Singh (Executive Chairman), the company was established in 1997 and listed on the ASX in 2000.

**Authorised by Paul Gubecka, Company Secretary**

**19 October 2023**

**Fiducian Group Limited**

ABN 41 602 423 610

Head Office: Level 4, 1 York Street, Sydney NSW 2000 | GPO Box 4175, Sydney 2001

Tel: +61 2 8298 4600 | Fax: +61 2 8298 4611

## Appendix 4C

### Quarterly cash flow report for entities subject to Listing Rule 4.7B

**Name of entity**

Fiducian Group Limited

**ABN**

41 602 423 610

**Quarter ended ("current quarter")**

September 2023

| <b>Consolidated statement of cash flows</b>               | <b>Current quarter<br/>\$A'000</b> | <b>Year to date<br/>(3 months)<br/>\$A'000</b> |
|---|------------------------------------|--|
| <b>1. Cash flows from operating activities</b>            |                                    |  |
| 1.1 Receipts from customers                               | 21,310                             | 21,310   |
| 1.2 Payments for  |                                    |  |
| (a) research and development                              |                                    |  |
| (b) product manufacturing and operating costs             |                                    |  |
| (c) advertising and marketing                             | (759)                              | (759)  |
| (d) leased assets   |                                    |  |
| (e) staff costs   | (7,094)                            | (7,094)  |
| (f) administration and corporate costs                    | (8,482)                            | (8,482)  |
| 1.3 Dividends received (see note 3)                       |                                    |  |
| 1.4 Interest received                                     | 339                                | 339  |
| 1.5 Interest and other costs of finance paid              |                                    |  |
| 1.6 Income taxes paid                                     | (1,775)                            | (1,775)  |
| 1.7 Government grants and tax incentives                  |                                    |  |
| 1.8 Other (provide details if material)                   |                                    |  |
| <b>1.9 Net cash from / (used in) operating activities</b> | <b>3,539</b>                       | <b>3,539</b>                                   |

**Note:**

1. Since this statement is prepared on a cash basis, the net cash from operating activity would have been higher by approximately \$500,000 but for the effect of the following:

(a) expense payments of approximately \$500,000 incurred in the current period, relates to and accrued in previous period.

2. Payments for administration and corporate cost in 1.2 (f) include Payments to financial advisers, investment managers and service providers of approximately \$4,900,000 for current quarter.

| Consolidated statement of cash flows |   | Current quarter<br>\$A'000 | Year to date<br>(3 months)<br>\$A'000 |
|--------------------------------------|---|----------------------------|---------------------------------------|
| <b>2.</b>                            | <b>Cash flows from investing activities</b>           |                            |                                       |
| 2.1                                  | Payments to acquire or for:                           |                            |                                       |
|                                      | (a) entities  |                            |                                       |
|                                      | (b) businesses  |                            |                                       |
|                                      | (c) property, plant and equipment                     | (4)                        | (4)                                   |
|                                      | (d) investments                                       |                            |                                       |
|                                      | (e) intellectual property                             |                            |                                       |
|                                      | (f) other non-current assets                          |                            |                                       |
| 2.2                                  | Proceeds from disposal of:                            |                            |                                       |
|                                      | (a) entities  |                            |                                       |
|                                      | (b) businesses  |                            |                                       |
|                                      | (c) property, plant and equipment                     |                            |                                       |
|                                      | (d) investments                                       |                            |                                       |
|                                      | (e) intellectual property                             |                            |                                       |
|                                      | (f) other non-current assets                          |                            |                                       |
| 2.3                                  | Cash flows from loans to other entities               | 115                        | 115                                   |
| 2.4                                  | Dividends received (see note 3)                       |                            |                                       |
| 2.5                                  | Other (provide details if material)                   |                            |                                       |
| <b>2.6</b>                           | <b>Net cash from / (used in) investing activities</b> | <b>111</b>                 | <b>111</b>                            |

|             |   |                |                |
|-------------|---|----------------|----------------|
| <b>3.</b>   | <b>Cash flows from financing activities</b>   |                |                |
| 3.1         | Proceeds from issues of equity securities (excluding convertible debt securities)       |                |                |
| 3.2         | Proceeds from issue of convertible debt securities                                      |                |                |
| 3.3         | Proceeds from exercise of options   |                |                |
| 3.4         | Transaction costs related to issues of equity securities or convertible debt securities |                |                |
| 3.5         | Proceeds from borrowings  |                |                |
| 3.6         | Repayment of borrowings   |                |                |
| 3.7         | Transaction costs related to loans and borrowings                                       |                |                |
| 3.8         | Dividends paid  | (5,666)        | (5,666)        |
| 3.9         | Other (provide details if material)   | (416)          | (416)          |
| <b>3.10</b> | <b>Net cash from / (used in) financing activities</b>                                   | <b>(6,082)</b> | <b>(6,082)</b> |

| <b>Consolidated statement of cash flows</b> |  | <b>Current quarter<br/>\$A'000</b> | <b>Year to date<br/>(3 months)<br/>\$A'000</b> |
|---|--|------------------------------------|--|
| <b>4.</b>                                   | <b>Net increase / (decrease) in cash and cash equivalents for the period</b> |                                    |  |
| 4.1   | Cash and cash equivalents at beginning of period                             | 19,648                             | 19,648   |
| 4.2   | Net cash from / (used in) operating activities (item 1.9 above)              | 3,539                              | 3,539  |
| 4.3   | Net cash from / (used in) investing activities (item 2.6 above)              | 111                                | 111  |
| 4.4   | Net cash from / (used in) financing activities (item 3.10 above)             | (6,082)                            | (6,082)  |
| 4.5   | Effect of movement in exchange rates on cash held                            |                                    |  |
| <b>4.6</b>                                  | <b>Cash and cash equivalents at end of period</b>                            | <b>17,216</b>                      | <b>17,216</b>                                  |

| <b>5. Reconciliation of cash and cash equivalents</b><br>at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts | <b>Current quarter<br/>\$A'000</b> | <b>Previous quarter<br/>\$A'000</b> |
|--|------------------------------------|-------------------------------------|
| 5.1 Bank balances  | 17,216                             | 19,648                              |
| 5.2 Call deposits  |                                    |                                     |
| 5.3 Bank overdrafts  |                                    |                                     |
| 5.4 Other (provide details)  |                                    |                                     |
| <b>5.5 Cash and cash equivalents at end of quarter (should equal item 4.6 above)</b>   | <b>17,216</b>                      | <b>19,648</b>                       |

| <b>6. Payments to related parties of the entity and their associates</b>                    | <b>Current quarter<br/>\$A'000</b> |
|---|------------------------------------|
| 6.1 Aggregate amount of payments to related parties and their associates included in item 1 | 247                                |
| 6.2 Aggregate amount of payments to related parties and their associates included in item 2 |                                    |

*Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments.*

Included in item 6.1 is the total amount of remuneration paid to directors, including Executive Chairman.

## Quarterly cash flow report for entities subject to Listing Rule 4.7B

| <b>7. Financing facilities</b>   | <b>Total facility amount at quarter end \$A'000</b>   | <b>Amount drawn at quarter end \$A'000</b> |
|--|---|--|
| <i>Note: the term "facility" includes all forms of financing arrangements available to the entity.</i> |   |  |
| <i>Add notes as necessary for an understanding of the sources of finance available to the entity.</i>  |   |  |
| 7.1 Loan facilities  | 0   | 0  |
| 7.2 Credit standby arrangements  | 0   | 0  |
| 7.3 Other (please specify)   | 0   | 0  |
| 7.4 <b>Total financing facilities</b>  | 0   | 0  |
| 7.5 <b>Unused financing facilities available at quarter end</b>  |   | 0  |
| 7.6  | Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well. |  |
|  |   |  |

| <b>8. Estimated cash available for future operating activities</b>   | <b>\$A'000</b>   |
|--|--|
| 8.1 Net cash from / (used in) operating activities (item 1.9)  | 3,539  |
| 8.2 Cash and cash equivalents at quarter end (item 4.6)  | 17,216   |
| 8.3 Unused finance facilities available at quarter end (item 7.5)  | 0  |
| 8.4 Total available funding (item 8.2 + item 8.3)  | 17,216   |
| 8.5 <b>Estimated quarters of funding available (item 8.4 divided by item 8.1)</b>  | N/A  |
| <i>Note: if the entity has reported positive net operating cash flows in item 1.9, answer item 8.5 as "N/A". Otherwise, a figure for the estimated quarters of funding available must be included in item 8.5.</i> |  |
| 8.6  | If item 8.5 is less than 2 quarters, please provide answers to the following questions:  |
| 8.6.1  | Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?  |
|  | Answer: N/A - Fiducian has reported positive net operating cash flows in item 1.9.   |
| 8.6.2  | Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful? |
|  | Answer: N/A - Fiducian has reported positive net operating cash flows in item 1.9.   |
| 8.6.3  | Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?  |
|  | Answer: N/A - Fiducian has reported positive net operating cash flows in item 1.9.   |
| <i>Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and 8.6.3 above must be answered.</i>   |  |

## Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Date: ..... 19/10/2023.....

Authorised by: ..... Inderjit Singh.....Executive Chairman  
(Name of body or officer authorising release – see note 4)

## Notes

1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee – eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.