

ASX Announcement

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3Q23 APRA GIILS lodgement and market update

2 November 2023: Helia Group Limited (Helia or the Company) (ASX:HLI) provides the following updates in relation to the Australian Prudential Regulation Authority (APRA) General Insurance Institution-Level Statistics (GIILS) lodgement, FY23 year to date trading, and strategic progress.

3Q23 APRA GIILS lodgement

Helia notes that it finalised the submission of data in relation to the three months ended 30 September 2023 to APRA on 1 November 2023.

APRA has announced a statistical publication break and will not be releasing the September 2023 editions of the quarterly insurance publications ordinarily released in late November 2023.

The GIILS include data on two licensed general insurance entities which are both 100% owned subsidiaries of Helia; being Helia Insurance Pty Limited, the Company's main operating entity and Helia Indemnity Limited which is in run-off.

The GIILS do not provide a consolidated view of Helia or its subsidiaries, have not been externally reviewed or audited, and do not embrace a full review of claims reserving nor any associated adjustments to the profile of insurance revenue recognition.

The 3Q23 data submitted to APRA for Helia Insurance Pty Limited included the following:

(\$m)	3Q23	Year to Date
		30 Sep 23
Gross written premium (GWP)	44.8	141.4
Insurance revenue	111.8	331.6
Total incurred claims ¹	-13.7	-54.4
Insurance service result	89.2	283.8
Net financial result ²	13.8	49.4
Statutory net profit after tax (NPAT)	63.7	211.4
Prescribed Capital Amount coverage ratio (PCA) (x) ³	1.81	1.81

¹ Total incurred claims is negative, caused by low levels of paid claims and a reduction in reserves.

² The Net financial result represents net investment revenue/loss less an insurance finance income expense/benefit which incorporates the impact of interest accretion and interest rate movements on the value of insurance contract liabilities.

³ The PCA coverage ratio is below the Helia Group Limited PCA coverage ratio due to the timing of dividends and the buy-back.

FY23 trading update

GWP is substantially lower than the previous corresponding period (pcp) and remained soft in 3Q23, reflecting subdued industry new loan commitments (especially for high LVR lending) and the impact of the Federal Government Home Guarantee Scheme.

Insurance revenue reflects the pattern of recognition over the life of a policy, whereby revenue in any particular period is a function of GWP volumes over a longer timeframe. The FY23 guidance range of \$420 million to \$460 million remains unchanged.

Total incurred claims remained negative in 3Q23, caused by low levels of paid claims combined with a reduction in the Liability for incurred claims (LIC), arising from low levels of delinquencies, minimal ageing of delinquencies and high levels of policy cancellations. Over the remainder of FY23 and FY24, Helia expects Total incurred claims to increase toward long term average levels, as delinquencies respond to expected modest increases in unemployment and higher interest rates, which may also impact dwelling values.

In 3Q23 Investment income benefitted from higher running yields which were partially offset by unrealised losses due to rising bond yields and falling equity markets. The rising bond yields also had a corresponding benefit on the value of insurance contract liabilities.

Strategic progress update

Helia is pleased to confirm that the customer owned bank signed as an exclusive customer in 1H23 was Great Southern Bank. There were no other contract renewals or wins during 3Q23.

For more information, analysts, investors and other interested parties should contact:

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The release of this announcement was authorised by the Disclosure Committee.