



27 November 2023

The Manager – Listings  
Australian Securities Exchange Limited  
Exchange Centre  
20 Bridge Street  
Sydney NSW 2000

## 2023 Annual General Meeting Results

COG Financial Services Limited (ASX: COG) is pleased to announce the results of today's Annual General Meeting.

The results are set out in the **attached** document, in accordance with ASX Listing Rule 3.13.2 and Section 251AA(2) of the *Corporations Act 2001 (Cth)*.

It is noted that all tabled resolutions were passed and decided by way of poll. In respect to Resolution 1 "Adoption of Remuneration Report", the resolution passed with in excess of 75% votes in favour of the resolution.

*Announcement authorised by: David Franks, Company Secretary*

For further information please contact:

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Chief Executive Officer  
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### Who we are:

COG Financial Services Limited (COG) has three complementary businesses:

1. Finance Broking & Aggregation ("FB&A"): Through its membership group of independent and equity owned brokers (brokers in which COG has invested), COG is Australia's largest asset finance group, representing over \$7.7 billion per annum of Net Assets Finance (NAF). Further growth is being achieved through organic growth in equipment finance, insurance broking, and through equity investment in brokers.
2. Novated Lease ("Novated"): Through Fleet Network and its subsidiaries Paywise and Be Car Wise, COG operates in the novated lease and salary packaging business. Further growth is being achieved through organic growth, with a significant opportunity arising from existing tax incentives associated with electric cars financed through a novated lease arrangement.
3. Funds Management & Lending ("FM&L"): Through broker distribution, COG provides equipment finance to SMEs, and real property loans via its subsidiary Westlawn Finance Limited.

In all three businesses COG's market share is small relative to the market size in which it operates, and there are significant growth opportunities through consolidation and organic growth.

# Disclosure of Proxy Votes

## COG Financial Services Limited

Annual General Meeting 2023

Monday, 27 November 2023



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In accordance with section 251AA of the Corporations Act 2001, the following information is provided in relation to resolutions put to members at the meeting.

|   |  |  | Proxy Votes          |                  |         |                    | Poll Results (if applicable) |                  |         | Results |
|---|--|--|----------------------|------------------|---------|--------------------|------------------------------|------------------|---------|---------|
| Resolution  | Decided by Show of Hands (S) or Poll (P) | Total Number of Proxy Votes exercisable by proxies validly appointed | FOR                  | AGAINST          | ABSTAIN | PROXY'S DISCRETION | FOR                          | AGAINST          | ABSTAIN | OUTCOME |
| 1 Adoption of Remuneration Report                 | P  | 36,173,605   | 35,167,960<br>97.22% | 505,972<br>1.40% | 12,374  | 499,673<br>1.38%   | 35,671,943<br>98.60%         | 505,972<br>1.40% | 12,374  | Passed  |
| 2 Re-election of Mr Mark Crain as Director        | P  | 77,647,683   | 76,701,098<br>98.78% | 77,037<br>0.10%  | 802,263 | 869,548<br>1.12%   | 77,657,244<br>99.90%         | 77,037<br>0.10%  | 802,263 | Passed  |
| 3 Re-election of Mr Cameron McCullagh as Director | P  | 78,447,683   | 77,575,153<br>98.89% | 2,982<br>0.00%   | 2,263   | 869,548<br>1.11%   | 78,531,299<br>100.00%        | 2,982<br>0.00%   | 2,263   | Passed  |
| 4 Giving of Financial Assistance                  | P  | 78,440,544   | 77,034,105<br>98.21% | 536,891<br>0.68% | 9,402   | 869,548<br>1.11%   | 77,987,354<br>99.32%         | 536,891<br>0.68% | 12,299  | Passed  |

