



**Investor briefing:
Major Development and IP Agreements with leading
global women's health company, Hologic, Inc.**

16 January 2024

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Company snapshot



Lumos is a developer and manufacturer of connected instrumentation and rapid point-of-care tests for the diagnostics and healthcare industries

- Led by Doug Ward, industry veteran with over 30 years' experience in diagnostics
 - Comprehensive offering from concept design, to clinical, to commercial production
 - Proprietary reader platforms providing connected use in different clinical settings
 - Development and manufacturing facility located in Carlsbad, California
- Strategic relationship with US-based women's health leader Hologic – expanded in January 2024 with two transformative new agreements
- Two POC tests, FebriDx and ViraDx cleared in certain markets available for commercial sale or licensing
 - Distributor of other women's health and sexual health products



Lumos' POC diagnostic test development engine



Lumos' POC Diagnostics Engine



REVENUE STREAMS

Contract Fees
from services

Revenue & Margin
from manufacturing

Sales & License Payments
from own & other products

Strategic partnership with Hologic



- **Hologic is a recognized global leader in women's health based in Massachusetts, US**
 - NASDAQ: HOLX, Market Capitalization ~US\$18 billion
 - FY2023 revenue of US\$4.0 billion with net income of US\$0.5 billion
 - Diagnostic products account for ~50% of Hologic's revenue
- **Historic relationship with Lumos <> Hologic – working together at multiple levels**
 - Multiple services contracts signed during FY2023
 - Existing, marketed product
 - Development of a new, rapid point-of-care test product
 - US\$4.2 million in non-dilutive funding through sale and leaseback agreement



New Major Development and IP Agreements with Hologic



The new Agreements build on work conducted by Lumos and Hologic over the last 12+ months and focus on the development of an improved version of one of Hologic's leading on market women's health products, including adapting it for use on Lumos' proprietary reader platform.

- The two new agreements are for the development of, and intellectual property rights for, custom reader and point of care technologies.
- The IP Agreement provides Hologic with an exclusive license in the field of fetal fibronectin to Lumos' proprietary reader and POC technologies that will be incorporated into the next generation product, under development.
- IP Agreement is valued at US\$10M in two non-refundable payments:
 - US\$5.0M upon signing
 - US\$5.0M in June 2024
- Development Agreement valued at up to US\$4.7M in payments over an 18-24 month period, dependent on the achievement of specified milestones.
- Development Agreement has been broken down into three phases:
 - 1) Product Definition and Planning - define the parameters for the product and establish a project plan US\$0.4 million;
 - 2) Assay Feasibility - conduct work to demonstrate the assay is able to detect the biomarkers US\$0.6 million; and
 - 3) System Prototype Delivery – deliver a working prototype of the system - US\$3.7 million providing total milestone payments of up to US\$4.7 million.
- ASX announcements from 11 and 16 January 2024 provide additional information.

These new contracts strengthen Lumos' balance sheet and provide a pipeline of revenue generating partnerships in POC diagnostics.

Questions



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