

SUPPLY NETWORK LIMITED ABN 12 003 135 680 1 Turnbull Close Pemulwuy NSW 2145 PO Box 3405 Wetherill Park NSW 2164 Telephone: 02 8624 8077

**ASX Release** 

28 February 2024

## Appendix 4D and Half Year Report 31 December 2023.

The Director's are pleased to announce the results for the six months ended 31 December 2023 the details of which are included in the attached Appendix 4D and Half Year Report.

The half year results have been subject to an Independent Review and are in line with our announcement 31 January 2024.

Authorised by the Board of Supply Network Limited

**Robert Coleman** Chief Financial Officer/Secretary Telephone: + 61 2 8624 8077

# Appendix 4D

# Half Year Report Period ending 31 December 2023

Name of entity	Supply Network Limited
ABN	12 003 135 680

## 1. Details of reporting period

1. Details of reporting period	
Half year ended	31 December 2023
Previous corresponding period	31 December 2022

## 2. Results for announcement to the market

			\$'000
Revenue from ordinary activities	up	22.0% to	145,464
Profit from ordinary activities after income tax	up	18.3% to	15,037
Net profit for the period attributable to members	up	18.3% to	15,037

Dividends	Amount per Security	Franked amount per security	
Interim dividend to be paid 4 April 2024	23.00¢	23.00¢	
Record date for determining entitlements to dividend	21 March 2024		
Final dividend (2023) paid 3 October 2023	28.00¢	28.00¢	

## Brief explanation of any of the figures reported above

Please refer to Directors' Report on page 2 of the half-year financial report attached

## 3. Net tangible asset backing

	Current Period	Previous
		corresponding period
Net tangible asset backing per ordinary security	207.3¢	164.7¢

# 4. Details of entities over which control has been gained or lost during period

Nil

## 5. Details of Dividends

Refer to attached half year financial report

## 6. Dividend Reinvestment Plans

Supply Network Limited Dividend Reinvestment Plan operated during the period in respect of the interim dividend payable 4 April 2024

### 7. Details of associate and joint venture entities

Nil

### 8. Foreign Entities

Not applicable

### 9. Statement in relation to half year accounts is based on

This report is based on accounts that have been reviewed and are not subject to dispute or qualification.

### This half-year report should be read in conjunction with the 2023 Annual Report.

### Signature

Date28 February 2024NameRobert ColemanPositionChief Financial Officer / Secretary

## Supply Network Limited A.B.N. 12 003 135 680

# Half-Year Financial Report 31 December 2023

Contents	Page
Corporate Information	1
Directors' Report	2
Auditor's Independence Declaration	4
Statement of Profit or Loss and Other Comprehensive Income	5
Balance Sheet	6
Statement of Changes in Equity	7
Statement of Cash Flows	8
Notes to the Financial Statements	9
Directors' Declaration	14
Independent Auditor's Review Report	15

## **Corporate Information**

### Directors

G J Forsyth (Chairman) G D H Stewart (Managing Director) P W McKenzie P W Gill

### **Company Secretary**

R A Coleman

### **Registered Office**

1 Turnbull Close Pemulwuy NSW 2145

Telephone 02 8624 8077

Email admin@supplynetwork.com.au

### **Corporate Governance Statement**

The Corporate Governance Statement can be found at: www.supplynetwork.com.au/governance.htm

### **Internet Address**

www.supplynetwork.com.au

### Auditors

HLB Mann Judd (NSW Partnership)

### Bankers

ANZ Banking Group Limited

### Solicitors

**Bartier Perry** 

### Share Registry

Computershare Investor Services Pty Limited Level 3, 60 Carrington Street Sydney NSW 2000

Enquiries (within Australia)1300 850 505Enquiries (outside Australia)61 3 9415 4000Facsimile61 3 9473 2500

### Stock Exchange Listing

Supply Network Limited (ASX code SNL) shares are quoted on the Australian Securities Exchange.

## **Directors' Report**

Your directors submit their report for the half-year ended 31 December 2023.

### Directors

The names of the company's directors in office during the half-year and until the date of this report are set out below. Directors were in office for this entire period unless otherwise stated.

G J Forsyth (Chairman) G D H Stewart (Managing Director) P W McKenzie P W Gill

### **Review of Operations**

Group sales revenue for the half-year was \$145.3m, which is an increase of 21.9% when compared to the same period last year.

Sales revenue in the Australian operation increased by 22.8% and in the New Zealand operation increased by 16.7% in NZ\$ terms.

Earnings before interest and tax for the half-year was \$22.4m, an increase of 18.7% on the same period last year.

Profit after income tax for the half-year was \$15.0m an increase of 18.3% on the same period last year.

Basic earnings per share for the half-year was 36.09 cents compared to 31.06 cents for the same period last year.

As at 31 December 2023, the net assets of the group was \$87.0m.

Group cash flows from operating activities for the half year were \$7.8m compared to \$12.4m for the same period last year.

There were no additional long-term borrowings as at 31 December 2023. Gearing (excluding lease liabilities) at 31 December 2023 was 12.9% (June 2023: 12.8%).

The Directors have declared a fully franked interim dividend of 23.0 cents per share payable on 4 April 2024 to shareholders registered on 21 March 2024.

The Dividend Reinvestment Plan will operate in respect of the interim dividend.

### Rounding

The amounts contained in this report and in the half-year financial report have been rounded to the nearest \$1,000 (unless otherwise stated) under the option available to the company under ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191. The company is an entity to which this Instrument applies.

## **Directors' Report (continued)**

### Auditor's Independence Declaration

A copy of the auditor's independence declaration as required under the Section 307C of the *Corporations Act 2001* is set out on page 4.

Signed in accordance with a resolution of directors.

lon

**G J Forsyth Director** Sydney 28 February 2024



#### Auditor's Independence Declaration

To the directors of Supply Network Limited:

As lead auditor for the review of the financial report of Supply Network Limited for the half-year ended 31 December 2023, I declare that, to the best of my knowledge and belief, there have been no contraventions of:

- (a) the auditor independence requirements of the Corporations Act 2001 in relation to the review; and
- (b) any applicable code of professional conduct in relation to the review.

This declaration is in respect of Supply Network Limited and the entities it controlled during the period.

S. Cia

S Grivas Partner

Sydney, NSW 28 February 2024

#### hlb.com.au

HLB Mann Judd (NSW Partnership) ABN 34 482 821 289Level 5, 10 Shelley Street Sydney NSW 2000 AustraliaT: +61 (0)2 9020 4000E: mailbox@hlbnsw.com.auLiability limited by a scheme approved under Professional Standards Legislation.

HLB Mann Judd (NSW Partnership) is a member of HLB International, the global advisory and accounting network.

## Statement of Profit or Loss and Other Comprehensive Income

for the half-year ended 31 December 2023	Note	Consolidated		
		31 Dec 2023 \$'000	31 Dec 2022 \$'000	
Revenue	3	145,344	119,191	
Finance revenue	3	114	41	
Other income		6	6	
Changes in inventories of finished goods		(84,820)	(69,067)	
Employee benefits expense		(23,757)	(19,767)	
Depreciation and amortisation		(4,456)	(3,504)	
Other expenses	3	(9,888)	(7,958)	
Finance costs	_	(1,105)	(829)	
Profit before income tax		21,438	18,113	
Income tax expense	_	(6,401)	(5,401)	
Profit after income tax	_	15,037	12,712	
Profit attributable to members of the parent	_	15,037	12,712	
Other comprehensive income				
Items that may be reclassified subsequently to profit o	r loss			
Adjustment on translation of foreign controlled entity n	et of tax	189	559	
Total other comprehensive income after income ta	x	189	559	
Total comprehensive income for the half-year attributable to members of the parent	-	15,226	13,271	
Basic earnings per share (cents per share)		36.09	31.06	
Diluted earnings per share (cents per share)		35.94	30.00	

The above statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes.

## **Balance Sheet**

at 31 December 2023	Note	Consolidated		
		31 Dec 2023 \$'000	30 Jun 2023 \$'000	
ASSETS				
Current assets				
Cash and cash equivalents	5	5,986	7,758	
Trade and other receivables		26,927	28,020	
Inventories		97,402	79,400	
Other current assets	_	1,283	341	
Total current assets	-	131,598	115,519	
Non-current assets				
Property, plant and equipment		13,700	12,737	
Right of use assets		37,480	37,691	
Deferred tax assets	_	3,931	3,274	
Total non-current assets		55,111	53,702	
TOTAL ASSETS	-	186,709	169,221	
LIABILITIES				
Current liabilities				
Trade and other payables		42,735	35,732	
Interest bearing loans and borrowings		3,271	1,730	
Income tax payable		1,689	2,119	
Provisions		1,430	1,367	
Lease liabilities	_	5,952	5,444	
Total current liabilities	-	55,077	46,392	
Non-current liabilities				
Interest bearing loans and borrowings		7,949	8,203	
Provisions		334	340	
Lease liabilities	_	36,309	36,498	
Total non-current liabilities	_	44,592	45,041	
TOTAL LIABILITIES	-	99,669	91,433	
NET ASSETS	_	87,040	77,788	
EQUITY				
Contributed equity	6	34,161	28,477	
Reserves		866	699	
Retained earnings	-	52,013	48,612	
TOTAL EQUITY		87,040	77,788	

The above balance sheet should be read in conjunction with the accompanying notes.

## **Statement of Changes in Equity**

## for the half-year ended 31 December 2023

	Note	Contributed Equity \$000	Share based payment Reserve \$000	Exchange Translation Reserve \$000	Retained Earnings \$000	Total \$000
Consolidated				-		
Balance at 30 June 2023		28,477	430	269	48,612	77,788
Total comprehensive income for the half-year		-	-	189	15,037	15,226
,		28,477	430	458	63,649	93,014
Transactions with owners in their capacity as owners						
Share based payments		174	(22)	-	-	152
Dividends provided for or paid	4	-	-	-	(11,636)	(11,636)
Contributions of equity net of transaction costs		5,510	-		-	5,510
Balance at 31 December 2023	6	34,161	408	458	52,013	87,040
Balance at 30 June 2022		21,272	463	(24)	37,617	59,328
Total comprehensive income for the half-year		-	-	559	12,712	13,271
		21,272	463	535	50,329	72,599
Transactions with owners in their capacity as owners						
Share based payments		285	(143)	-	-	142
Dividends provided for or paid	4	-	-	-	(8,167)	(8,167)
Contributions of equity net of transaction costs		3,313	-	-	-	3,313
Balance at 31 December 2022		24,870	320	535	42,162	67,887

The above statement of changes in equity should be read in conjunction with the accompanying notes.

## **Statement of Cash Flows**

for the half-year ended 31 December 2023	Note	Consolidated		
		31 Dec 2023 \$'000	31 Dec 2022 \$'000	
Cash flows from operating activities				
Receipts from customers		161,753	132,657	
Payments to suppliers and employees		(145,446)	(113,882)	
Interest received		104	41	
Interest paid		(345)	(229)	
Interest paid lease liabilities		(751)	(596)	
Income tax paid	<u> </u>	(7,484)	(5,632)	
Net cash flows from operating activities	-	7,831	12,359	
Cash flows from investing activities				
Purchase of property, plant and equipment		(2,090)	(1,951)	
Net cash flows used in investing activities	-	(2,090)	(1,951)	
Cash flows from financing activities				
Repayment of borrowings		(354)	(287)	
Repayment of lease liabilities		(2,800)	(2,408)	
Dividends paid		(6,126)	(4,853)	
Net cash flows used in financing activities	-	(9,280)	(7,548)	
Net increase (decrease) in cash and cash equivalents		(3,539)	2,860	
Cash and cash equivalents at beginning of the half-year	5	6,664	6,934	
Exchange rate adjustment to balances held in foreign currencies		162	56	
Cash and cash equivalents at the end of the half-year	5	3,287	9,850	

The above statement of cash flows should be read in conjunction with the accompanying notes.

## Notes to the Financial Statements

### for the half-year ended 31 December 2023

### 1. Corporate Information

The consolidated financial report of Supply Network Limited ("the company") and its controlled entities (collectively "the Group") for the half-year ended 31 December 2023 was authorised for issue in accordance with a resolution of the directors on 28 February 2024.

Supply Network Limited is a company limited by shares, incorporated in Australia, whose shares are traded on the Australian Securities Exchange.

The principal activity of the Group during the period was the provision of after-market parts for the commercial vehicle market.

### 2. Summary of Material accounting policies

The half-year financial report does not include all notes of the type normally included within the annual financial report and therefore cannot be expected to provide as full an understanding of the financial performance, financial position and financing and investing activities of the Group as the full financial report.

The half-year report should be read in conjunction with the annual report for the year ended 30 June 2023. It is also recommended that the half-year report be considered together with any public announcements made by Supply Network Limited during the half-year ended 31 December 2023 in accordance with the continuous disclosure obligations of the ASX Listing Rules.

### (a) Basis of preparation

The half-year consolidated financial report is a general-purpose financial report, which has been prepared in accordance with AASB 134 Interim Financial Reporting and the Corporations Act 2001.

### (b) Basis of consolidation

The half-year consolidated financial statements comprise the financial statements of Supply Network Limited and its subsidiaries as at 31 December 2023. The exchange differences arising on the translation of the financial statements of a foreign subsidiary are taken directly to a separate component of equity.

### (c) Material accounting policies

The half-year consolidated financial statements have been prepared using the same accounting policies as used in the annual financial statements for the year ended 30 June 2023. The Group has considered the implications of new and amended Accounting Standards and determined that their application to the financial statements is either not relevant or not material.

## Notes to the Financial Statements (continued)

for the half-year ended 31 December 2023	Conso	Consolidated			
	31 Dec 2023 \$'000	31 Dec 2022 \$'000			
3. Revenue and expenses					
(a) Revenue and expenses from operating activities					
(i) Revenue					
Revenue from contracts with customers					
Sale of goods	145,344	119,191			
(ii) Finance revenue					
Interest received	114	41			
(iii) Other expenses					
Credit losses – trade receivables	157	106			
Freight and cartage expenses	1,629	1,515			
Lease expenses and outgoings	815	623			
Other expenses	7,287	5,714			
	9,888	7,958			

## (b) Seasonality of operations

The Group's operations are not subject to any seasonal or cyclical factors.

# Notes to the Financial Statements (continued)

for the half-year ended 31 December 2023			Consolidate	solidated	
		31 De	c 2023 31 \$'000	Dec 2022 \$'000	
4. Dividends paid and proposed on ordinary s	hares				
(a) Dividends declared and paid during the ha	alf-year				
Final fully franked dividend 2023 (28.00 cents pe	r share)				
(2022: 20.00 cents per share)			11,636	8,167	
(b) Dividends proposed subsequent to 31 Dennot recognized as a liability	cember 2023 and				
Interim fully franked dividend 2023 (23.00 cents p	per share)				
(2022: 20.00 cents per share)			9,658	8,246	
			Consolidate	d	
		31 De	c 2023 30	June 2023	
			\$'000	\$'000	
Cash at bank and in hand Bank overdraft Bank trade facility Cash at bank and in hand			5,986 (699) (2,000) 3,287	7,758 - (1,094) 6,664	
6. Contributed equity					
(a) Issued and paid up capital					
41,991,044 ordinary shares fully paid (June 23: 4	1,555,422)		34,161	28,477	
(b) Movements in ordinary shares on issue	21 0	ec 2023	2	0 Jun 2023	
	No. of Shares	\$'000	No. of Shar		
Balance at beginning of period	41,555,422	28,477	40,833,6	97 21,272	
Plan shares issued	27,443	174	45,0	00 284	
Shares issued under dividend				or o oc i	
reinvestment plan Balance at end of period	<u>408,179</u> 41,991,044	5,510 34,161	676,72 41,555,42		
	4 991044		41 000 4	// /04//	

## Notes to the Financial Statements (continued)

### For the half-year ended 31 December 2023

### 7. Segment information

The Group operates in one business segment being the provision of after-market parts for the commercial vehicle market.

The Group's geographical segments are determined based on the location of the Group's assets. The geographical segments are unchanged from those identified and reported previously.

	Australia New Zea		ealand	d Eliminations		Consolidated		
	31 Dec 2023 \$'000	31 Dec 2022 \$'000						
Revenue								
Sales to customers outside the group	122,833	100,276	22,511	18,915	-	-	145,344	119,191
Other revenues outside the group	119	44	1	3	-	-	120	47
Inter-segment revenues	3,908	3,999	4	10	(3,912)	(4,009)	-	-
Total segment revenues	126,860	104,319	22,516	18,928	(3,912)	(4,009)	145,464	119,238
Results								
Segment results	20,062	17,770	3,108	2,713	(1,732)	(2,370)	21,438	18,113
Profit before income tax and	d finance cos	ts					22,429	18,901
Finance revenue							114	41
Finance costs							(1,105)	(829)
Profit before income tax							21,438	18,113
Income tax expense							(6,401)	(5,401)
Profit after income tax							15,037	12,712

Segment accounting policies are the same as the Group's policies.

During the period, there were no changes in segment accounting policies that had a material effect on the segment information.

The sale of goods between segments is at cost of the item plus a commercial margin.

Revenue is attributed to geographical areas based on location of the assets producing the revenues.

## Notes to the Financial Statements (continued)

### for the half-year ended 31 December 2023

### 8. Related party disclosures

The following table provides the total sales to and amounts owing by related parties for the half-year ended 31 December 2023 and 2022:

Related Party		Sales to related parties	Amounts owed by related parties	
		\$'000	\$'000	
Key management personnel of the Group:				
Other directors' interests	2023	-	-	
	2022	628	250	

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

Mr P W McKenzie was a Director of a company to which the Group sold goods on normal commercial terms and conditions. Mr P W McKenzie's relationship with the related party ceased on 31 December 2022.

### 9. Events after the balance sheet date

Other than the interim dividend declared as noted in Note 4 (b), no other matter or circumstance has arisen since the end of the half-year that has significantly affected or may significantly affect the operations of the Group, the result of those operations or the state of affairs of the Group.

### 10. Changes in composition of Group

There have been no changes in the composition of the Group since the financial year ended 30 June 2023.

## **Directors' Declaration**

In accordance with a resolution of the directors of Supply Network Limited, I state that:

In the opinion of the directors:

- (a) the financial statements and notes are in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the consolidated entity's financial position as at 31 December 2023 and of its performance for the half-year ended on that date; and
  - (ii) complying with Accounting Standards (including AASB 134 Interim Financial Reporting) and the Corporations Regulations 2001; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

On behalf of the Board

on

**G J Forsyth Director** Sydney 28 February 2024



#### Independent Auditor's Review Report to the Members of Supply Network Limited

#### **Report on the Half-Year Financial Report**

#### Conclusion

We have reviewed the half-year financial report of Supply Network Limited ("the Company"), which comprises the consolidated balance sheet as at 31 December 2023, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the half-year ended on that date, a summary of significant accounting policies and other explanatory information, and the directors' declaration, for the consolidated entity comprising the Company and the entities it controlled at the half-year end or from time to time during the half-year.

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the accompanying half-year financial report of Supply Network Limited does not comply with the *Corporations Act 2001* including:

- (a) giving a true and fair view of the consolidated entity's financial position as at 31 December 2023 and of its performance for the half-year ended on that date; and
- (b) complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

### **Basis for Conclusion**

We conducted our review in accordance with ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity.* Our responsibilities are further described in the *Auditor's Responsibilities for the Review of the Financial Report* section of our report. We are independent of the Company in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for *Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the annual financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

#### Responsibility of the Directors for the Financial Report

The directors of the Company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility for the Review of the Financial Report

Our responsibility is to express a conclusion on the half-year financial report based on our review. ASRE 2410 requires us to conclude whether we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the *Corporations Act 2001* including giving a true and fair view of the consolidated entity's financial position as at 31 December 2022 and its performance for the half-year ended on that date, and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

#### hlb.com.au

HLB Mann Judd (NSW Partnership) ABN 34 482 821 289
Level 5, 10 Shelley Street Sydney NSW 2000 Australia
T: +61 (0)2 9020 4000 E: mailbox@hlbnsw.com.au
Liability limited by a scheme approved under Professional Standards Legislation.



A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

HLB Mann Judg

HLB Mann Judd Chartered Accountants

S. Cia

S Grivas Partner

Sydney, NSW 28 February 2024