



29 February 2024

Share Purchase Plan

Propel Funeral Partners Limited (ASX: PFP) (**Propel** or **Company**) is pleased to announce that the share purchase plan (**SPP**) announced to the ASX on 31 January 2024, which closed at 5pm on 26 February 2024, received strong support from eligible shareholders and was oversubscribed, with applications totalling approximately \$20.5 million received from over 900 applicants. The Company's directors have exercised their discretion under the terms of the SPP to increase the SPP from \$10 million to approximately \$20.5 million to accommodate this strong demand.

The SPP follows the circa \$80.0 million placement of new ordinary shares in Propel to existing and new institutional investors, the completion of which was announced on 31 January 2024 (**Placement**).

Following completion of the SPP, Propel will have raised an aggregate amount of approximately \$100.5 million under the SPP and the Placement. As announced on 31 January 2024, the net proceeds raised will be used to pay down debt to provide financial flexibility to pursue further growth initiatives, including acquisitions.

Propel's Chairman, Brian Scullin, commented "We are delighted with the strong support shown by eligible shareholders who have participated in the SPP, following the successful completion of the recent Placement to existing and new institutional investors. Propel is in a strong funding position, is well placed to continue its acquisition led growth strategy and I thank our shareholders for their continued support".

In accordance with the terms and conditions of the SPP, the price of the new shares that will be issued pursuant to the SPP has been set at \$5.15 per share, being the lowest of:

- the price at which new fully paid ordinary shares in Propel were issued under the Placement, which was \$5.15; and
- a 2% discount to the:
 - 5-day volume weighted average price of Propel ordinary shares traded on the ASX up to and including the closing date of the SPP (being 26 February 2024), which was \$5.52; and
 - closing price of Propel ordinary shares traded on the ASX on the closing date of the SPP (being 26 February 2024), which was \$5.71.

The new shares to be issued under the SPP will be issued on Friday, 1 March 2024 and are expected to commence trading on the ASX on Monday, 4 March 2024. It is expected that holding statements will be dispatched to participating eligible shareholders on Monday, 4 March 2024.

Following the allotment of the new shares under the SPP, Propel's:

- pro forma¹ net leverage ratio is approximately 1.4x;
- pro forma¹ available funding capacity is circa \$182 million; and
- total shares on issue will increase from 133,852,274 to 137,828,826.

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¹ As at 31 December 2023, including the proforma impacts of the four acquisitions completed or announced subsequent to 31 December 2023, and the impacts of the Placement and the SPP (including transactions costs).



ASX ANNOUNCEMENT

About Propel:

Propel is listed on the Australian Securities Exchange and is the second largest private provider of death care services in Australia and New Zealand. Propel currently operates from 187 locations, including 37 cremation facilities and 9 cemeteries.

Further information, please contact:

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Authority to release:

This document has been authorised for release by the board of directors of the Company.

Important notices:

This announcement may contain forward-looking statements, which include all matters that are not historical facts. Without limitation, indications of, and guidance on, future earnings and financial position and performance are examples of forward-looking statements. Forward-looking statements, including projections or guidance on future earnings and estimates, are provided as a general guide only and should not be relied upon as an indication or guarantee of future performance. No representation, warranty or assurance (express or implied) is given or made in relation to any forward-looking statement by any person (including Propel). In particular, no representation, warranty or assurance (express or implied) is given that the occurrence of the events expressed or implied in any forward-looking statements in this announcement will actually occur. Actual results, performance or achievement may vary materially from any projections and forward-looking statements and the assumptions on which those statements are based.