

## Zoono Group Limited (ASX: ZNO) ASX ANNOUNCEMENT

23 April 2024

# Zoono's exclusive agent OSY has advised it has signed its first major supermarket chain.

On 6 March 2024, Zoono Group Limited (**Company**) (ASX: ZNO) advised the market that it had entered into an Exclusive Agency Agreement with OSY Group Limited (**OSY**) to promote the sale of Zoono products in the food supply chain sector. The Agreement provided exclusivity to OSY in that sector in the UK, Europe, and the rest of the world (**ROW**), excluding China and India.

In return for that exclusivity, OSY agreed to a series of minimum sales benchmarks for each of the UK, Europe, and ROW.

The announcement of 6 March 2024 also noted that OSY had been working for over two years in conjunction with a premium UK supermarket chain and a leading UK soft fruit supplier to deliver shelf-life extension technology to reduce food waste within the chain's supermarkets.

OSY has now confirmed to Zoono that it has signed its first major supermarket chain. This first customer will count towards achievement by OSY of its minimum sales benchmark (for the first 12 months) for the UK of NZ\$2.6 million.

Zoono and OSY now have 2 years of data and trial results which can be shared with new prospects Globally.

OSY's minimum annual sales benchmarks for Europe will be triggered once quarterly sales for Europe exceed NZ\$400k and for the ROW once quarterly sales for the ROW exceed NZ\$1 million.

This announcement has been authorised and approved for release to ASX by the Board of Zoono Group Limited.

For further information, please contact:

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#### **About Zoono**

Zoono Group Limited is a global biotech company that develops, manufactures and distributes a suite of scientifically validated, long-lasting and environmentally-friendly antimicrobial solutions. Zoono's mission is to improve health and well-being through innovative, safe, non-toxic and durable germ protection.

Zoono produces sprays, wipes and foams suited for skin care, surface sanitisers, and mould remediation treatments. The products are based on the 'zoono molecule', a unique antimicrobial molecule that bonds to any surface and kills pathogens including bacteria, viruses, algae, fungi and mould.

Zoono's products have received numerous regulatory approvals and the company's technology claims are supported by independent testing conducted in laboratories worldwide. Zoono is headquartered in New Zealand and its products are available globally.

To learn more, please visit: www.zoono.com

#### **About OSY Group Limited**

OSY Group is a visionary organisation at the forefront of the hygiene technology sector, driving transformative change for a more sustainable world. Their commitment to innovation has been recognised via the award of prestigious Innovate UK grant funding. OSY find tailored solutions to customers challenges by combining their four key pillars, innovative, sustainability, customer centric and trusted, and the knowledge of their extensive partners to deliver long-term results and build long-lasting partnerships. Their diverse portfolio of sub-brands, OSY Xtend, OSY Hygiene, OSY Technology and OSY Animal Health, specialise in unique sectors to provide targeted solutions tailored to their customers' needs and to help them meet their goals.

To learn more, please visit www.osy-group.com.