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28 May 2024 ASX Announcement

### Star Combo Pharma Product Update

### Highlights

- Facility 2 production upgrade completed at 171-177 Woodpark Rd
- Star Combo receives TGA approval for Gummy manufacturing
- Market presents revenue opportunities

**Star Combo Pharma Limited** (ASX: S66) (Star Combo) is pleased to confirm that the Therapeutic Goods Administration (TGA) has recently issued a licence to Star Combo for the full product manufacture (excluding testing) of pastille products for the Gummy market.

Following this confirmation Star Combo has further investigated the Gummy market and is looking to secure new customers and revenues to further add to its growing current OEM Revenues.

The group OEM and Own Brand unaudited revenues to the end of April 2024 are 19% ahead of the equivalent FY 23 revenues.

Star Combo believes that a successful entry to Gummy manufacturing will enhance its domestic and international revenue growth prospects.

Set out in the Attachment: Pastille Production Line Project Introduction is a brief summary of historical Star Combo revenues and some of the relevant attributes of the Gummies market

### -ENDS-

This ASX announcement has been approved by the CEO of Star Combo Pharma Limited.

### **Investor and Media relations contact**

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### About Star Combo Pharma

Star Combo Pharma Ltd (ASX: S66) is a Sydney based contract manufacturer of vitamins, health and beauty products with a portfolio of own brands and distribution capabilities. Our products are made from natural ingredients with scientific R&D and adheres to the highest manufacturing practices governed by the Therapeutic Goods Administration. Star Combo has offices in China and currently supplies the Australian pharmacy network through 450 Terry White Chemmart stores as well as wholesale customers in Australia and China. Directed by pharmacist and experts in health supplement manufacturing, Star Combo's vision is to be the leading manufacturer of premium vitamins and dietary supplements in Australia. Since its establishment in 2004, Star Combo has demonstrated strong product and business development and continues to expand our current operations to serve our loyal business partners, customers and employees.

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### INTRODUCTION



- Facility 2 pastille production line upgrade completed
- Expansion of pastille (gummy) product lines provides revenue growth opportunities with daily maximum capacity at 3 million gummies
- OEM and Own Brand Revenue is growing
  - Audited Results
    - FY22 Revenue = \$16.2m FY23 Revenue = \$20.8m
    - Year on Year growth = 28%
  - Unaudited Results
    - April 23 YTD Revenue = \$15.5m April 24 YTD Revenue \$18.4m
    - Year on Year growth = 19%
- Additional production capacity and capabilities are in place to supply the market.

### **GUMMY PRODUCT OUTLOOK**



The growth rate of gummies varies due to factors such as market demand, 01 consumer preferences, and competition.

In recent years, due to the increasing interest of consumers in functional and fortified candy products, the global gummy market has shown stable growth.

Soft candies are highly popular among children and adults, helping to expand the market.

03

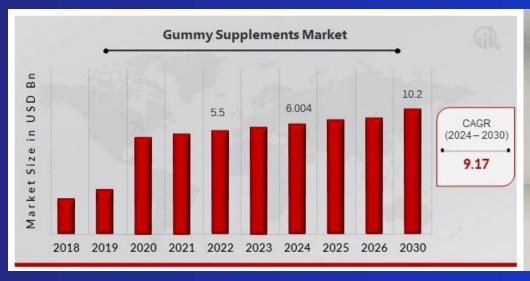
The innovation in taste, shape, and formula caters to different tastes and dietary preferences, driving market growth.

The trend of adding vitamins, minerals, and other health promoting ingredients to gummies has further expanded the market.

Although the specific growth rate may fluctuate, the overall trajectory of the gummy market indicates the existence of sustained growth and development opportunities.



Global Gummy Supplements Market Overview
Gummy Supplements Market Size was valued at USD 5.5 billion in 2022. The gummy supplements industry is projected to grow from USD 6.004 Billion in 2024 to USD 10.2 billion by 2030, exhibiting a compound annual growth rate (CAGR) of 9.17% during the forecast period (2024 - 2030).







Gummy supplements often provide similar benefits to their traditional multivitamins or other dietary supplement equivalents.

Ingredients may include gelatin alone or in combination with starches, pectin, or agar.

Gummy supplements have one main advantage over other supplements: they taste like candy and are easy to take, making them appealing to many people and children who might not enjoy taking pills.

Gelling agents bind a concentrated sugar solution, ensuring shelf stability.

Gums and jellies come in a vast array of shapes, sizes, and textures.

Gums and jellies offer convenient, on-the-go enjoyment with a long shelf life.

Flavors range from cherry, pink grapefruit, and watermelon to strawberry, orange, and blue raspberry.

Manufacturers continuously innovate with new flavor combinations and textures.







# "The benefits of gelatin in chewing gum and jelly"



# 01

Gelatin gives chewing gum and jelly a clear and transparent appearance, enhancing their visual appeal.

# 03

Chewing gum and jelly made from gelatin have a unique flavor release, bringing a pleasant "melt on the go" experience.

# 05

The gelatin content in chewing gum and jelly can be adjusted between 3% and 12%, depending on the desired texture, gelatin color, and combination with other hydrophilic colloids.

# 02

Gelatin provides a pleasant elastic texture for chewing gum and jelly, bringing a satisfying chewing sensation.

# 04

Gelatin gum does not stick to teeth, making it more enjoyable to consume and without any residue that may cause inconvenience.

# 06

Chewing gum and jelly are usually stored in starch molds, however, as the gelatin content increases (up to 12%), starch free molding technology can be used to achieve efficient production.

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