

25 July 2024

The Manager – Listings
Australian Securities Exchange Limited
Exchange Centre
20 Bridge Street
Sydney NSW 2000

Cleansing Notice under Section 708A(5)(e) of the Corporations Act

COG Financial Services Limited (ASX: COG) refers to its two Appendix 2As released to the ASX today detailing that, on 25 July 2024, the Company allotted and issued 1,555,719 fully paid ordinary shares (**Shares**) as part consideration for the acquisition of 5% of QPF Holdings Pty Ltd, further to the two Appendix 3Bs released on 12 June 2024 and as approved by shareholders on 22 July 2024.

The Company gives this notice in accordance with section 708A(5)(e) of the *Corporations Act* 2001 (Cth) (**Corporations Act**) and states the following:

- the Shares were issued without disclosure to investors under Part 6D.2 of the Corporations Act;
- 2. as at the date of this notice, the Company has complied with:
 - a) the provisions of Chapter 2M of the Corporations Act as they apply to the Company; and
 - b) sections 674 and 674A of the Corporations Act;
- 3. as at the date of this notice, there is no "excluded information" for the purposes of sections 708A(7) and 708A(8) of the Corporations Act.

Announcement authorised by: Patrick Tuttle, Chair

For further information please contact:

Andrew Bennett Chief Executive Officer M 0405 380 241



Who we are:

COG Financial Services Limited (COG) has three complementary businesses:

- 1. Finance Broking & Aggregation ("FB&A"): Through its membership group of independent and equity owned brokers (brokers in which COG has invested), COG is Australia's largest asset finance group, representing over \$7.7 billion per annum of Net Assets Finance (NAF). Further growth is being achieved through organic growth in equipment finance, insurance broking, and through equity investment in brokers.
- 2. Novated Leasing ("Novated"): Through Fleet Network and its subsidiaries, Paywise and beCarWise, COG operates in the novated lease and salary packaging sector. Further growth is being achieved through organic growth, with a significant opportunity arising from existing tax incentives associated with electric cars financed through a novated lease arrangement.
- 3. Asset Management & Lending (AM&L") formally known as Funds Management & Lending ("FM&L"): The largest profit contribution is from peer-to-peer lending on property mortgage-backed business loans via our subsidiary Equity One. As a fee based business, it's profits are not exposed to changes in interest rates. In addition, through broker distribution, COG provides equipment finance to SMEs, and real property loans via our subsidiary Westlawn Finance Limited. In the current year, Westlawn has experienced increased funding costs from rising interest rates, reducing the interest margin on historic originations. This trend will correct with stable and possibly decreasing interest rates.

In all three businesses COG's market share is small relative to the market size in which it operates, and there are significant growth opportunities through future consolidation and organic growth.