



ACN 612 267 857

Level 10, 99 Queen St Melbourne 3000 info@careteq.com.au Phone: 1300 110 366

International: +613 8866 5594

31 July 2024

CARETEQ'S Q4 FY24 ACTIVITIES REPORT AND APPENDIX 4C Careteq streamlines operations to focus on medication management

Careteq Limited (ASX: CTQ) ("Careteq" or "the Company"), a health-tech company specialising in innovative medication management solutions, is pleased to provide the following quarterly update and commentary on its Appendix 4C for the quarter ending 30 June 2024.

Highlights

- Company announced the divestment of the Sofihub business post quarter end to focus on profitable Embedded Health Solutions ("EHS") business and HMR Referrals which is expected to drive further growth:
 - \$0.58 million to be received upfront in cash plus transferring staff entitlements
 - Divestment accelerates Careteq's pathway to profitability
 - Synergies expected to be unlocked across go-forward operations
- EHS (55% owned) FY24 underlying and unaudited EBITDA of \$1.5 million
- CEO Elizabeth Whitelock resigned, with Mark Simari re-appointed as Executive Chairman
- Cost optimisation initiative undertaken, reducing annualised cost base by \$0.83 million heading into FY25
- The Company has submitted its response to the ATO's Position Paper received in March 2024

Go-forward business streamlined and pathway to profitability

After the quarter's end, the Company announced the divestment of its Sofihub business for \$0.58 million upfront in cash plus transferring staff entitlements. This strategic divestment is expected to improve net operating cash flow by \$0.80 million per annum and accelerate the Company's pathway to profitability.

Careteq's streamlined focus is now on the profitable medication management and clinical governance businesses, consisting of:

- Embedded Health Solutions business (55% owned); and
- HMR Referrals (100% owned marketplace platform)



Careteq Limited

ACN 612 267 857

Level 10, 99 Queen St Melbourne 3000 info@careteq.com.au Phone: 1300 110 366 International: +613 8866 5594

Embedded Health Solutions (EHS) confirms guidance

Careteq is pleased to confirm FY24 underlying EBITDA of \$1.5 million (unaudited).

Further upside has been identified for FY25 as the HMR Referrals platform is adopted in the EHS business which will result in \$0.3 million of cost synergies with additional savings to be achieved post implementation.

In addition, the acquisition of HMR Referrals in December 2023 allows Careteq to unlock growth across Home Medicines Reviews (HMR) and Residential Medication Management Reviews (RMMR), where EHS is a market leader in medication management.

HMR Referrals update

During the past quarter, the marketplace platform has undertaken a number of improvements including the ability to accept Residential Medication Management Reviews (RMMR). The upgraded platform is scheduled for release post user acceptance testing late August for the HMR marketplace and October/November for the RMMR market.

The cost optimisation program delivered \$0.43 million in annualised cost savings heading into FY25, resulting in the platform being profitable moving forward.

Leadership change

On 9 July 2024, Careteq accepted the resignation of CEO Elizabeth Whitelock. Mark Simari has been re-appointed Executive Chairman and will assume executive duties.

Financial position

The Company continues to manage its cash flows efficiently with the current quarter delivering an operating quarterly cash outflow of (\$0.33 million).

Total cash flow for the quarter was (\$0.8 million). Careteq's cash position closed the March quarter at \$1.3 million.

The Company has submitted its response to the ATO's Position Paper received in March 2024 and awaits the ATO's response post reviewing the Company's submission.

In accordance with ASX Listing Rule 4.7C.3, payments to related parties and their associates totalling \$0.09 million outlined in Item 6 of the Company's Appendix 4C relate to director fees, salaries, and superannuation.

This ASX announcement has been authorised by the Board of Careteq Limited (ASX: CTQ)



Careteq Limited

ACN 612 267 857

Level 10, 99 Queen St Melbourne 3000 info@careteq.com.au Phone: 1300 110 366 International: +613 8866 5594

For further information, please contact:

Careteq Limited (ASX: CTQ)

Mark Simari Executive Chairman P: +61 3 8866 5594 E: info@careteq.com.au

About Careteq Limited (ASX: CTQ)

Careteq Limited (ASX: CTQ) is an Australian-headquartered health-tech company specialising in innovative medication management solutions. The core focus is on enhancing healthcare outcomes through Embedded Health Solutions (EHS) (55% owned) and HMR Referrals. EHS delivers comprehensive residential medication management services. HMR Referrals streamlines Home Medicines Reviews (HMRs) and Residential Medication Management Reviews (RMMRs). By leveraging proprietary technology and a deep understanding of healthcare needs, Careteq is committed to improving patient care in the health and aged care sectors.

To learn more, please visit: www.careteg.com.au/

Forward-looking statements

This announcement contains or may contain forward-looking statements that are based on Careteq's beliefs, assumptions, and expectations and on information currently available to Careteq. All statements that address operating performance, events or developments that Careteq or its directors expect or anticipate will occur in the future are forward-looking statements, including, without limitation, statements as to the expectations of Careteq or the market it operates in.

Careteq believes that these forward-looking statements are reasonable as and when made. You should not place undue reliance on forward-looking statements because they speak only as of the date when made. Careteq does not assume any obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

No assurance or guarantee is, or should be taken to be, given in relation to, and no reliance should be placed on, the future business performance or results of Careteq or the likelihood that the current assumptions, estimates or outcomes will be achieved. Actual results, developments or events could differ materially from those disclosed in the forward-looking statements.

For more information



Follow us on LinkedIn

To learn more about Careteq please click here: https://www.careteq.com.au/investors-centre/

Appendix 4C

Quarterly cash flow report for entities subject to Listing Rule 4.7B

Name of entity

Careteq Limited				
ABN			Quarter ended ("current quarter")	
8	3 612 267 857		30 June 2024	

Con	solidated statement of cash flows	Current quarter \$A'000	Year to date (12 months) \$A'000
1.	Cash flows from operating activities		
1.1	Receipts from customers	2,044	8,171
1.2	Payments for		
	(a) research and development	-	-
	(b) product manufacturing and operating costs	(120)	(846)
	(c) advertising and marketing	(124)	(350)
	(d) leased assets	_	_
	(e) staff costs	(1,495)	(6,240)
	(f) administration and corporate costs	(638)	(2,532)
1.3	Dividends received	_	_
1.4	Interest received	_	_
1.5	Interest and other costs of finance paid	_	1
1.6	Income taxes paid	_	_
1.7	Government grants and tax incentives	_	1,130
1.8	Other (provide details if material)	_	_
1.9	Net cash from / (used in) operating activities	(333)	(666)

2.	Cash flows from investing activities		
2.1	Payments to acquire or for:		
	(a) entities	-	(250)
	(b) businesses	_	(25)
	(c) property, plant and equipment	(16)	(90)
	(d) investments	_	_
	(e) intellectual property	_	_
	(f) other non-current assets	(343)	(959)

ASX Listing Rules Appendix 4C (17/07/20)

Page 1

Con	solidated statement of cash flows	Current quarter \$A'000	Year to date (12 months) \$A'000
2.2	Proceeds from disposal of:		
	(a) entities	_	_
	(b) businesses	_	_
	(c) property, plant and equipment	_	2
	(d) investments	_	_
	(e) intellectual property	_	_
	(f) other non-current assets	_	_
2.3	Cash flows from loans to other entities	_	_
2.4	Dividends received (see note 3)	_	_
2.5	Other (provide details if material)	_	_
2.6	Net cash from / (used in) investing activities	(359)	(1,322)

3.	Cash flows from financing activities		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)	-	2,471
3.2	Proceeds from issue of convertible debt securities	_	_
3.3	Proceeds from exercise of options	_	_
3.4	Transaction costs related to issues of equity securities or convertible debt securities	_	(202)
3.5	Proceeds from borrowings	_	_
3.6	Repayment of borrowings	_	(700)
3.7	Transaction costs related to loans and borrowings	_	(69)
3.8	Dividends paid (Note 3)	(112)	(112)
3.9	Other (provide details if material)	_	_
3.10	Net cash from / (used in) financing activities	(112)	1,388

4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of period	2,055	1,853
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(333)	(666)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	(359)	(1,322)

Con	solidated statement of cash flows	Current quarter \$A'000	Year to date (12 months) \$A'000
4.4	Net cash from / (used in) financing activities (item 3.10 above)	(112)	1,388
4.5	Effect of movement in exchange rates on cash held	_	(2)
4.6	Cash and cash equivalents at end of period	1,251	1,251

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	1,251	2,055
5.2	Call deposits	_	_
5.3	Bank overdrafts	_	_
5.4	Other (provide details)	_	_
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	1,251	2,055

Payments to related parties of the entity and their associates	Current quarter \$A'000
Aggregate amount of payments to related parties and their associates included in item 1	85
Aggregate amount of payments to related parties and their associates included in item 2	
	Aggregate amount of payments to related parties and their associates included in item 1 Aggregate amount of payments to related parties and their

Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments.

7.	Financing facilities Note: the term "facility' includes all forms of financing arrangements available to the entity. Add notes as necessary for an understanding of the sources of finance available to the entity.	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
7.1	Loan facilities	_	_
7.2	Credit standby arrangements		_
7.3	Other (please specify)		_
7.4	Total financing facilities -		_
7.5	Unused financing facilities available at qu	arter end	_
7.6	Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.		

8.	Estimated cash available for future operating activities	\$A'000
8.1	Net cash from / (used in) operating activities (item 1.9)	(333)
8.2	Cash and cash equivalents at quarter end (item 4.6)	1,251
8.3	Unused finance facilities available at quarter end (item 7.5)	_
8.4	Total available funding (item 8.2 + item 8.3)	1,251
8.5	Estimated quarters of funding available (item 8.4 divided by item 8.1)	4
	Note: if the entity has reported positive net operating cash flows in item 1.9, answer item	8.5 as "N/A". Otherwise, a

figure for the estimated quarters of funding available must be included in item 8.5.

8.6 If item 8.5 is less than 2 quarters, please provide answers to the following questions:

Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?

Answer:			

8.6.2 Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?

Answer:			

8.6.3 Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?

Answer:	
Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and 8.6.3 above must be answered.	

Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Date:	31st July 2024		
Authorised by:	By the Board of Directors of Careteq Limited		
•	(Name of body or officer authorising release – see note 4)		

Notes

- 1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
- 2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, AASB 107: Statement of Cash Flows apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
- 3. Dividends paid may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity. During the quarter, our subsidiary Embedded Health Solutions Pty Ltd declared and paid a total dividend of \$250,000. As this is a consolidated report, the 55% received by Careteq Limited is eliminated in consolidation. The amount shown in item 3.8 'Dividends paid' represents the 45% paid to external shareholders of Embedded Health Solutions Pty Ltd.
- 4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
- 5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.