



# QUARTERLY ACTIVITIES REPORT

FOR THE PERIOD ENDED 30 JUNE 2024



#### **ASX RELEASE**

31 July 2024

### **Quarterly Activities Report**

For the period ended 30 June 2024

### Corporate

During the Quarter Investor Centre Limited (ICU) announced the resignation of its Company Secretary and the appointment of Ms Trish Geitz as the new Company Secretary. Ms Geitz is the CEO of the Company's wholly owned subsidiary, Pulse Markets Pty Ltd.

This announcement was authorised for release by the Board.

Website: www.birfinancial.com.au E-mail: info@ birfinancial.com.au

Phone: 1300 987 952



# HIGHLIGHTS

Continued broadening of wholesale offering and development of retail financial product offering.

Extension of closing date for capital raising of \$3.5M and \$7.0M to fund acquisitions

Reduction in liabilities in Pulse Markets Pty Ltd resulting in continued progress towards improved financial performance.





### Key Business Activities June Quarter 2024

#### **Capital Raising**

Investor Centre Limited (ICU) continues its capital raise of between 140,000 and 280,000 "A" Class Redeemable Preference Shares at an issue price of \$25.00 to raise between \$3,500,000 and \$7,000,000 (see ASX announcement 26 June 2024). The Offer is expected to close on 30 September 2024. The proceeds of the offer will be used to fund the proposed acquisition of Investor Centre Data Pty Ltd (subject to shareholder approval and a number of other conditions precedent), to repay borrowings and for working capital.

#### **Pulse Markets**

ICU's wholly owned subsidiary, Pulse Markets Pty Ltd (Pulse) continues to move forward after the previously advised change in management. Pulse has made a number of operational changes aimed at reducing operational costs and overheads.

During the June quarter, ASIC has raised a number of issues associated with Pulse which the Company has been addressing.

#### Other activities

Other activities for the quarter included the following:

- ICU continues developing its new corporate strategy, involving a broadening of its wholesale and planned development of retail financial product offerings
- ICU has increased its line of credit funding with Amram Pty Ltd for up to \$3 million





### Disclosures required under listing rules

#### 4.7C.1 Details of its business activities for the quarter

The Company continued its activities in the diversified financial services market during the June quarter 2024.

Other than noted below there were no material developments or changes in business activities for the quarter.

Operational expenditure during the quarter was as follows:

Cash flows from operating activities	\$000's
Receipts from customers	73
Payments for	-
(a) research and development	-
(b) product manufacturing and operating costs	(143)
(c) advertising and marketing	-
(d) leased assets	-
(e) staff costs	(129)
(f) administration and corporate costs	(75)
Dividends received (see note 3)	-
Interest received	-
Interest and other costs of finance paid	(1)
Income taxes paid	-
Government grants and tax incentives	-
Other (provide details if material)	-
Net cash from / (used in) operating activities	(275)

4.7C.2 PDS Use of Funds analysis





N/A

#### 4.7C.3 Payments to related party

The following table sets out the information as required by ASX listing rule 4.7C.3 regarding payments to related parties of the entity and their associates:

Related Party	\$000's	Description
Directors	59	Non-Executive director Fees





#### **Appendix 4C**

## Quarterly cash flow report for entities subject to Listing Rule 4.7B

#### Name of entity

14 074 009 091 June 2024

Con	solidated statement of cash flows	Current quarter \$A'000	Year to date (12.months) \$A'000
1.	Cash flows from operating activities		
1.1	Receipts from customers	73	470
1.2	Payments for	-	-
	(a) research and development	-	-
	(b) product manufacturing and operating costs	(143)	(532)
	(c) advertising and marketing	-	-
	(d) leased assets	-	-
	(e) staff costs	(129)	(205)
	(f) administration and corporate costs	(75)	(507)
1.3	Dividends received (see note 3)	-	-
1.4	Interest received	-	-
1.5	Interest and other costs of finance paid	(1)	(32)
1.6	Income taxes paid	-	-
1.7	Government grants and tax incentives	-	-
1.8	Other (provide details if material)	-	-
1.9	Net cash from / (used in) operating activities	(275)	(806)

2.	Cash flows from investing activities	
2.1	Payments to acquire or for:	
	(a) entities	-
	(b) businesses	-
	(c) property, plant and equipment	-
	(d) investments	- (249)
	(e) intellectual property	-
	(f) other non-current assets	-

ASX Listing Rules Appendix 4C (17/07/20)

Con	solidated statement of cash flows	Current quarter \$A'000	Year to date (12.months) \$A'000
2.2	Proceeds from disposal of:		
	(a) entities	-	-
	(b) businesses	-	-
	(c) property, plant and equipment	-	-
	(d) investments	-	-
	(e) intellectual property	-	-
	(f) other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other (provide details if material)	-	-
2.6	Net cash from / (used in) investing activities	-	(249)

3.	Cash flows from financing activities		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)	-	-
3.2	Proceeds from issue of convertible debt securities	-	-
3.3	Proceeds from exercise of options	-	-
3.4	Transaction costs related to issues of equity securities or convertible debt securities	-	-
3.5	Proceeds from borrowings	286	1,029
3.6	Repayment of borrowings	-	-
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	-
3.9	Other (provide details if material)	-	-
3.10	Net cash from / (used in) financing activities	286	1,029

4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of period	53	90
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(275)	(806)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	-	(249)

Con	solidated statement of cash flows	Current quarter \$A'000	Year to date (12.months) \$A'000
4.4	Net cash from / (used in) financing activities (item 3.10 above)	286	1,029
4.5	Effect of movement in exchange rates on cash held	-	-
4.6	Cash and cash equivalents at end of period	64	64

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	64	53
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	64	53

6.	Payments to related parties of the entity and their associates	Current quarter \$A'000
6.1	Aggregate amount of payments to related parties and their associates included in item 1	59
6.2	Aggregate amount of payments to related parties and their associates included in item 2	
Note: i	associates included in items 2  f any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include	de a description of and an

Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments.

7.	Financing facilities  Note: the term "facility' includes all forms of financing arrangements available to the entity.  Add notes as necessary for an understanding of the sources of finance available to the entity.	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
7.1	Loan facilities	3,148	2,293
7.2	Credit standby arrangements		
7.3	Other (please specify)		
7.4	Total financing facilities	3,148	2,293
7.5	Unused financing facilities available at quarter end		855

7.6 Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.

#### Facility 1:

The Company has an existing credit facility with shareholder Wagering Technology Pty Limited for \$550,000. The facility was fully drawn as at 31 March 2023 but \$360,000 was repaid in the 12 months to 30 June 2024. The balance of the facility as at the end of the June quarter was \$148,394.

The terms of the loan are:

- Interest: 10% p.a.
- Interest payable every 6 months in arrears
- Term of the loan: 12 months if the loan is not repaid in full in cash by the Termination Date, the borrower may extend repayment of the Loan and payment of all interest by a further 12 months
- Security: Unsecured.

#### Facility 2:

AMRAM Corp Pty Ltd has provided a \$3,000,000 Line of Credit Facility of which \$2,144,842 has been drawn down at the end of the June 2024 quarter.

AMRAM Corp Pty Ltd and BIR Financial Limited have common Director, Mr Jody Elliss.

The terms of the facility will be:

- Interest: 12% p.a.
- Interest calculated monthly and payable at the maturity of the Agreement
- Term of the loan: 12 months if the loan is not repaid in full in cash by the Termination Date, the borrower may extend repayment of the Loan and payment of all interest by a further 12 months
- Security: unsecured.

8.	Estimated cash available for future operating activities	s \$A'000	
8.1	Net cash from / (used in) operating activities (item 1.9) (2		
8.2	Cash and cash equivalents at quarter end (item 4.6)	64	
8.3	Unused finance facilities available at quarter end (item 7.5)		
8.4	Total available funding (item 8.2 + item 8.3)  91		
8.5	Estimated quarters of funding available (item 8.4 divided by item 8.1)	3.34	
	Note: if the entity has reported positive net operating cash flows in item 1.9, and figure for the estimated quarters of funding available must be included in item 8.	· · · · · · · · · · · · · · · · · · ·	
8.6	If item 8.5 is less than 2 quarters, please provide answers to the following questions:		
	8.6.1 Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?		
	8.6.2 Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?		
	8.6.3 Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?		
	Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and 8.6.3 above must be answered.		

#### **Compliance statement**

- This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Date:	31 July 2024
	By the Board
Authorised by:	(Name of body or officer authorising release – see note 4)

#### Notes

- 1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
- 2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
- 3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
- 4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
- 5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.