

ASX Release

14 August 2024

FY24 Result and On Market Buyback

FY24 Result

Bravura Solutions Limited (ASX:BVS) (Bravura) has today announced its full-year results for the period ended 30 June 2024.

FY24 Operating results

- Achieved recently upgraded guidance across all metrics
- Gross revenue of \$250.4m, slightly ahead of FY23.
- Earnings before interest, tax, depreciation and amortisation (EBITDA) was \$25.8m, up \$26.1m vs FY23.
- Operating expenses fell from \$257.7m to \$231.0m as a result of:
 - Significant reduction in head count as part of the cost out restructuring
 - Reorganisation of occupancy requirements
 - Reduction in external costs
- Adjusted Net Profit after Tax of \$8.8m which is up \$31.9m compared to FY23.

Update

- Bravura has returned to profitability with a positive Cash EBITDA¹ of \$10.0m for FY24.
- Bravura has a strong net closing debt free cash position of \$90.0m as 30 June 2024, and had a net cash inflow of \$14.2m in FY24.
- No dividend has been declared as the company continues to stabilise and generate free cash flow.
- Bravura's focus is now pivoting away from transformation to growing the business

Commenting on the group performance, Mr Russell, Group Chief Executive Officer and Managing Director said:

“Given the scale and pace of our transformation, the overall business has returned to profitability in FY24, with a cash EBITDA of \$10m, up \$37.8m on FY23, and a growing cash EBITDA margin heading into FY25.”

Outlook

- Our plan is to grow the Cash EBITDA to \$28m-\$32m in FY25.
- Bravura is now stable, well capitalised, and profitable. We have announced a capital management strategy. This comprises a proposed capital return of up to \$75.3m, an on market buy back of \$20m and an intention to reinstate dividend payments once sustained profitability has been achieved.
- FY25 Revenue² is expected to reduce compared to FY24 due to the removal of one-off licence fees and reduction in project revenue.
- Cost reduction initiatives will continue into FY25.

1 Cash EBITDA is defined as operating revenue minus operating costs less development costs, capex and lease costs and one-off revenue adjustments.

2 FY25 revenue excludes any one off impacts from the perpetual licence to Fidelity

Operating Results details

A\$m	FY24	FY23	\$ chg	% chg
Wealth Management	163.1	163.6	(0.5)	(0.3%)
Funds Administration	87.3	86.0	1.3	1.5%
Total Revenue	250.4	249.6	0.8	0.3%
Wealth Management Margin	38.0	10.6	27.4	258.5%
Funds Administration Margin	25.4	27.9	(2.5)	(9.0%)
Unallocated costs	(37.6)	(38.8)	1.2	3.1%
EBITDA	25.8	(0.3)	26.1	8,700%
ROU Lease related expenses	(6.4)	(7.7)	1.3	16.9%
Depreciation and Amortisation	(8.2)	(17.9)	9.7	54.2%
Non-recurring items ¹	-	(254.2)	254.2	100%
EBIT	11.2	(279.8)	291.0	104.0%
Net Interest & FX gain / (expense)	2.0	(2.0)	4.0	200.0%
Profit / (loss) before tax	13.2	(281.8)	295.0	104.7%
Tax (expense) / benefit	(4.4)	1.1	(5.5)	(500.0%)
NPAT	8.8	(280.7)	289.5	103.1%
Adjusted NPAT³	8.8	(23.1)	31.9	138.1%
EPS (A\$ cps)	2.0	(91.7)	93.7	102.2%

1. There are no non-recurring items in FY24. Non-recurring items in FY23 included \$233.4m of impairment charges, \$1.0m termination payments to Executives, \$19.5m in organisational change related expenses and \$3.7m amortisation of software.

2. Adjusted NPAT is calculated by excluding the non-recurring items.

Teleconference details

A teleconference and webcast briefing for analysts and investors will be held at 9:30am Australian Eastern Daylight Time (AEDT). Participants **must** pre-register for the teleconference and can do so here:

<https://s1.c-conf.com/diamondpass/10039959-7f9dtb.html>

Once registered, participants will receive a calendar invite with dial-in numbers, a passcode and a unique PIN which are to be quoted when dialling into the call.

Webcast link: <https://webcast.openbriefing.com/bvs-fyr-2024/>

The webcast is accessible 15 minutes before the briefing starts.

If you are unable to listen to the announcement live, a recording of the call will be provided in the Investor section of the Bravura website from 15 August 2024.

On-market share buy-back

Further to the announcement on 1 August 2024 on a proposed return of capital, the Company intends to conduct an on-market buy back of its ordinary shares of up to \$20 million (Buy Back) as part of its capital management strategy.

Under the *Corporations Act 2001* (Cth), companies are permitted to buy back up to 10% of the lowest number of voting shares on issue during the previous 12 months, without requiring shareholder approval. Accordingly, the Company proposes to acquire up to a maximum of approximately 44,835,400 shares being 10% of the lowest number on issue during the previous 12 months. Full details of the Buy Back are set out in Appendix 3C.

The number of shares purchased, the purchase price and timing of the Buy Back will depend on the Company's prevailing share price, market conditions, the Company's forecast future capital requirements and other consideration including any unforeseen circumstances.

The Buy Back will be funded from existing cash and the proceeds of Bravura's agreement with Fidelity International as announced on 6 August 2024. Bravura will maintain a strong balance sheet following completion of the Buy Back and the Board will continue to assess its capital management strategy.

There can be no certainty that Bravura will repurchase any or all of the shares announced under the Buy Back and Bravura reserves the right to vary, suspend or terminate the Buy Back at any time, subject to and in accordance with applicable legal requirements.

– ENDS –

Authorised for release by the Board of Directors, Bravura Solutions Limited

For investor enquiries, please contact:

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About Bravura Solutions Limited

Bravura Solutions Limited is a leading provider of software solutions for the wealth management, life insurance, and funds administration industries. Our solutions are underpinned by functionally rich technology that enables modernisation, consolidation, and simplification. Our software solutions enable our clients to increase speed to market, provide a seamless digital experience and address ongoing changes in financial services regulation. Backed by over 30 years of experience, our on-premise, managed, hosted and cloud solutions are used by many of the world's leading financial institutions, who entrust trillions of dollars in assets to our systems. We support our clients with a team of approximately 1,200 people in offices across Australia, New Zealand, United Kingdom, Europe, Africa, and Asia.

To learn more, visit www.bravurasolutions.com.