

## Appendix 4E

### 1. Company details

Name of entity: Zoom2u Technologies Limited  
ABN: 23 636 364 246  
Reporting period: For the year ended 30 June 2024  
Previous period: For the year ended 30 June 2023

### 2. Results for announcement to the market

		\$
Revenues from ordinary activities	<b>up by 24% to</b>	5,723,822
Loss from ordinary activities after tax attributable to the owners of Zoom2u Technologies Limited	<b>down by 45% to</b>	(3,063,262)
Loss for the year attributable to the owners of Zoom2u Technologies Limited	<b>down by 45% to</b>	(3,063,262)

#### Dividends

There were no dividends paid, recommended or declared during the current financial period.

#### Comments

The consolidated loss after income tax expense of the Group for the year ended 30 June 2024 amounted to \$3,063,262 (2023: loss of \$5,558,488).

Normalised EBITDA loss for the Group was \$621,297 (30 June 2023: Normalised EBITDA<sup>1</sup> loss of \$3,938,839).

<sup>1</sup>EBTIDA and Normalised EBTIDA is a non-IFRS measure that is presented to provide an understanding of the performance of the Group's operations. In the opinion of the Directors, the Group's Normalised EBTIDA reflects the results generated from ongoing operating activities. The non-routine adjustments outlined are considered to be non-cash or non-recurring in nature. These items are included in the Group's consolidated statutory result but excluded from Normalised EBTIDA. The non-IFRS financial information is unaudited. However, the numbers have been extracted from the audited financial statements.

The highlights of the 2024 financial year included the following:

- Group revenue growth of 24%;
- Continued growth of the Locate2u business, with revenue increasing by over 52% compared with the prior year;
- 9% revenue growth achieved by the Zoom2u and 2u Enterprises segment, from improvement in Zoom2u's take rate combined with growth in 2u Enterprises revenue from the provision of digital marketing services to clients;
- Onboarding new customers to the Locate2u product including Western Australia Return Recycle Renew and Couriers By Demand. Subsequent to the end of the financial year, Winning Services, Roller Truck and Designer Transport signed agreements for use of the product;
- The ~84% reduction in Normalised EBITDA loss to \$621,297 in the year ended 30 June 2024 from a loss of \$3,938,839 in the year ended 30 June 2023 through a combination of increased revenue and an optimized cost base

	<b>Consolidated</b>	
	<b>30 June 2024 (\$)</b>	<b>30 June 2023 (\$)</b>
<b>Loss after income tax expense</b>	<b>(3,063,262)</b>	<b>(5,558,488)</b>
Add: Finance costs	1,066,206	355,941
Add: Depreciation and amortisation	1,308,525	987,193
Less: Income tax refund	(80,181)	-
Less: Finance and interest income	(64,065)	(40,638)
<b>EBITDA</b>	<b>(832,778)</b>	<b>(4,255,952)</b>
Add: Transaction costs	25,264	85,285
Add: Customer dispute settlement	150,000	-
Add: Accelerated option vesting expense	36,217	231,828
<b>Normalised EBITDA</b>	<b>(621,297)</b>	<b>(3,938,839)</b>

### 3. Net tangible assets

	Reporting period Cents	Previous period Cents
Net tangible assets per ordinary security	-1.3	0.0

### 4. Control gained over entities

No control has been gained over any entities during the reporting period.

### 5. Loss of control over entities

Not applicable.

### 6. Dividends

#### Current period

There were no dividends paid, recommended or declared during the current financial period.

### 7. Dividend reinvestment plans

Not applicable.

### 8. Details of associates and joint venture entities

Not applicable.

### 9. Foreign entities

Details of origin of accounting standards used in compiling the report:

Not applicable.

**10. Audit qualification or review**

Details of audit/review dispute or qualification (if any):

The financial statements have been audited and an unmodified opinion has been issued.

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**11. Attachments Details of attachments (if any):**

The Annual Report of Zoom2u Technologies Limited for the year ended 30 June 2024 is attached.

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**12. Signed**

As authorised by the Board of Directors



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Steve Orenstein  
Director

Date: 23 August 2024