# **Results announcement**



Results for announcement to the mark	et			
Name of issuer	BRISCOE GROUP LIMITE	)		
Reporting Period	Half-Year - 29 January 2024	Half-Year - 29 January 2024 to 28 July 2024		
Previous Reporting Period	Half-Year - 30 January 2023	3 to 30 July 2023		
Currency	New Zealand Dollars			
	Amount (000s)	Percentage change		
Revenue from continuing operations	\$372,078	+0.77%		
Total Revenue	\$372,078	+0.77%		
Net profit/(loss) from continuing operations	\$ 33,210*	-22.31%*		
Total net profit/(loss)	\$ 33,210*	-22.31%*		
Interim Dividend				
Amount per Quoted Equity Security	\$ 0.12500000			
Imputed amount per Quoted Equity Security	\$ 0.04861111			
Record Date	25 September 2024			
Dividend Payment Date	9 October 2024			
	Current period Prior comparable period			
	Current period	Prior comparable period		
Net tangible assets per Quoted Equity Security	Current period \$ 1.3346	Prior comparable period \$1.3900		
	\$ 1.3346  * Includes a one-off, non-ca required under NZ IAS 12			
A brief explanation of any of the figures above necessary to enable the figures	* Includes a one-off, non-ca required under NZ IAS 12 Net Profit After Tax (NPA <sup>-</sup> \$40.584 million, -5.07%	\$1.3900 sh tax adjustment of \$7.374 million as a result of legislated tax changes.		
A brief explanation of any of the figures above necessary to enable the figures	* Includes a one-off, non-ca required under NZ IAS 12 Net Profit After Tax (NPA \$40.584 million, -5.07% Refer to the section below "	\$1.3900 sh tax adjustment of \$7.374 million as a result of legislated tax changes.  T) excluding this adjustment is		
A brief explanation of any of the figures above necessary to enable the figures	* Includes a one-off, non-ca required under NZ IAS 12 Net Profit After Tax (NPA \$40.584 million, -5.07% Refer to the section below "	\$1.3900  sh tax adjustment of \$7.374 million as a result of legislated tax changes.  (i) excluding this adjustment is  Half Year Review" for commentary.		
A brief explanation of any of the figures above necessary to enable the figures to be understood	* Includes a one-off, non-ca required under NZ IAS 12 Net Profit After Tax (NPA \$40.584 million, -5.07% Refer to the section below "	\$1.3900  sh tax adjustment of \$7.374 million as a result of legislated tax changes.  (i) excluding this adjustment is  Half Year Review" for commentary.		
A brief explanation of any of the figures above necessary to enable the figures to be understood  Authority for this announcement  Name of person authorised to make this	\$ 1.3346  * Includes a one-off, non-ca required under NZ IAS 12 Net Profit After Tax (NPA \$40.584 million, -5.07%  Refer to the section below "Earnings before interest and	\$1.3900  sh tax adjustment of \$7.374 million as a result of legislated tax changes.  (i) excluding this adjustment is  Half Year Review" for commentary.		
A brief explanation of any of the figures above necessary to enable the figures to be understood  Authority for this announcement  Name of person authorised to make this announcement	\$ 1.3346  * Includes a one-off, non-ca required under NZ IAS 12 Net Profit After Tax (NPA \$40.584 million, -5.07%  Refer to the section below "Earnings before interest and Geoff Scowcroft	\$1.3900  sh tax adjustment of \$7.374 million as a result of legislated tax changes.  (i) excluding this adjustment is  Half Year Review" for commentary.		
A brief explanation of any of the figures above necessary to enable the figures to be understood  Authority for this announcement  Name of person authorised to make this announcement  Contact person for this announcement	\$ 1.3346  * Includes a one-off, non-ca required under NZ IAS 12 Net Profit After Tax (NPA \$40.584 million, -5.07%  Refer to the section below "Earnings before interest and Geoff Scowcroft  Rod Duke	\$1.3900  sh tax adjustment of \$7.374 million as a result of legislated tax changes.  f) excluding this adjustment is  Half Year Review" for commentary.  d tax (EBIT) is a non-GAAP measure.		

Unaudited interim financial statements accompany this announcement.



# **Briscoe Group Posts Record Half Year Sales**

Briscoe Group Limited (NZX/ASX code: BGP)

Highlights for the 26-week period – 29 January 2024 to 28 July 2024:

- Record sales of \$372.08 million, +0.77%
- Underlying trading profit<sup>(1)</sup> of \$40.58 million, 95% of last year's half year NPAT
- Online sales as mix of total Group sales 18.77%, (LY 18.33%)
- Total costs less than 1% increase on last year
- Total Inventory \$13.89 million (-11.55%) below last year
- \$35.00 million capital investment made during the period
- Interim dividend of 12.50 cps, maintained from previous year

The directors of Briscoe Group Limited (NZX/ASX code: BGP) announce a net profit after tax (NPAT) of \$33.21 million for the half-year ended 28 July 2024. The result includes a tax adjustment of \$7.37 million that the Group is required to book under New Zealand Equivalent to International Accounting Standard 12, as a result of recent tax changes announced by the government. This deferred tax liability adjustment is a one-off, non-cash accounting entry which has no impact on Briscoe Group's underlying profitability or dividend policy. Excluding this adjustment NPAT for the first half period was \$40.58 million, 95% of last year's first half reported profit. The half-year results are unaudited.

Dame Rosanne Meo, Briscoe Group Chair said, "This half-year result represents, again, an outstanding performance in a market which continues to be very challenging. To post record sales for the half and an underlying trading profit<sup>(1)</sup> close to last year is very impressive."

The directors have resolved to pay an interim dividend of 12.50 cents per share (cps), unchanged from last year's interim dividend. Books will close to determine entitlements at 5pm on 25 September 2024 and payment will be made on 9 October 2024. The company's dividend policy is to pay out at least 60% of NPAT when calculated on a full year basis.

Rod Duke, Group Managing Director, said, "To produce an underlying trading NPAT of \$40.58 million in this economic environment is very pleasing. The team have done a great job to produce positive sales growth, manage an inevitable margin decline, control the Group's overall cost base and optimise profitability."

The earnings were generated on sales revenue of \$372.08 million, an increase of 0.77% on the same period last year. Rod Duke said, "Whilst only a modest increase, to deliver

(1) Underlying trading profit is equal to net profit after tax, excluding the impact of the one-off deferred tax expense.

positive sales across both the homeware and sporting goods segments is a significant achievement."

Gross profit margin percentage declined 76 basis points for the period from 43.73% to 42.97%. Rod Duke said, "Like all retailers we continue to face margin pressure as the impacts of the ongoing economic downturn are felt. Optimising gross profit while maximising sales is a constant focus for the team and they have done a terrific job this half in enhancing the promotional events for seasonal products, particularly for sporting goods, to increase sell-through and protect margins.

"In this environment controlling costs is crucial in protecting the bottom line. For this first half total store and overhead costs will close less than 1% higher than last year, a fantastic achievement in a market strained by increased cost pressures.

"We were pleased earlier this year to be able to deliver a 6% wage rate increase for our instore hourly-paid team. The ongoing dedication and effort demonstrated by the entire team is incredible and greatly appreciated."

The Group's half year result will be negatively impacted as a result of KMD Brands Limited decision to not pay an interim dividend for this year. Last year the Group received \$1.44 million (pre-tax) from its investment in KMD Brands.

Interest income booked by the Group increased by \$1.1 million, predominantly as a result of higher cash balances.

Homeware sales for this first half increased in relation to last year by 0.28% from \$229.39 million to \$230.03 million and sporting goods sales by 1.58% from \$139.85 million to \$142.05 million.

The Group's online business continues to perform well and represented 18.77% of Group sales as at 28 July 2024. Rod Duke said, "We continue to improve both the front and backend platforms with a number of new initiatives including; continued growth of our Direct-to-Customer product range, improved delivery choices, introduction of Apple Pay and increased gift card options."

Inventory levels as at 28 July 2024 were \$106.32 million, down from \$120.21 million at the same time last year. Rod Duke said, "With pressure on sales likely to continue we have focused strongly on inventory levels during the period. Particular focus has been placed on seasonal inventory levels across both Briscoes Homeware and Rebel Sport. We continue to work closely with our supply partners in relation to optimising the Group's inventory position."

The Group's balance sheet remains strong with cash balances of \$131.77 million at the close of the period, compared to \$126.90 million held at the same time last year. Approximately \$23 million of creditor payments included in the trade payables balance were subsequently paid by 31 July 2024.

During the period \$35.00 million of capital investment was made by the Group, \$19.93 million of which is in relation to the new distribution centre project, being a combination of the implementation of a new Warehouse Management System (WMS) and deposits in relation to the agreements for the purchase of land and also building construction. A further \$10.88 million of the capital investment relates to the rollout of the Group's electronic shelf labelling project across the store network. As at the end of July the rollout was 80% complete and is now fully implemented. The remaining \$4.19 million of capital expenditure relates to the refurbishments of stores, expenditure in relation to Group owned property and enhancements to system software and hardware across the store network, support office and the online platform.

Despite the difficult trading conditions, the Group progressed a number of store development projects during this first half. Rod Duke said, "We completed full refurbishment projects at both Rebel Sport and Briscoes Homeware stores in Invercargill. Both these projects have delivered a dramatic difference to the in-store look and feel, reflecting the modern and energetic transformation achieved in other recent store refurbishments.

"We are especially excited about the work commenced in relation to the New Rebel Sport concept store. We have partnered with The General Store to design a flagship store which will elevate, refresh and vitalise our customer experience and store design to consolidate the Rebel Sport brand in New Zealand. We're thrilled with the work so far and the potential to be unlocked for the next generation of Rebel Sport stores.

"This half also saw the commencement of our largest strategic initiative to date – a North Island warehousing and distribution project that will step-change our capability in these aspects of the business, enhance our inventory management across the network, help to optimise the existing store footprint and deliver significant performance and efficiency gains.

"In July we completed the implementation of a new Warehouse Management System (Manhattan) at our existing distribution centre. This will enable our team to upskill before transitioning to the new facility when it becomes operational in around two years. The new centre will be a state-of-the-art facility on a scale to handle significantly increased volumes in comparison to current capability. It will also enhance the way in which we buy and distribute sporting goods.

"Contracts for the purchase of land and the construction of the new distribution centre at Drury, South DC project Auckland were signed in July. We have selected our automation partner to help drive the significant improvement in warehousing capability we are seeking from the project. We expect the new centre to require expenditure of at least \$100 million across the next three years and continued progress on the warehousing and distribution project is a key priority for the current year.

"We remain cautious as to the retail environment and are under no illusions as to how the continuation of the current economic conditions could impact business performance for the remainder of the year. We are hopeful that the recent announcement of a lower OCR will mark the beginning of improved consumer confidence and improved retail spend.

"While we will not be able to replicate last year's full year NPAT of \$84.2 million, I am confident about the Group's ability to deliver a strong result in what is unquestionably the most challenging retail environment we have seen for some considerable time."

The Group's next planned market release will be shortly after its 3<sup>rd</sup> quarter which closes on 27 October 2024.

Wednesday 11 September 2024 Contact for enquiries:

Rod Duke Group Managing Director Tel: + 64 9 815 3737

# Financial Statements for the 26 week period ended 28 July 2024

#### Authorisation for Issue

The Board of Directors authorised the issue of these Consolidated Interim Financial Statements on 10 September 2024.

#### **Approval by Directors**

The Directors are pleased to present the Consolidated Interim Financial Statements for Briscoe Group Limited for the 26 week period ended 28 July 2024. (Comparative period is for the 26 week period ended 30 July 2023).

10 September 2024

For and on behalf of the Board of Directors

# Briscoe Group Limited Consolidated Income Statement

For the 26 week period ended 28 July 2024 (unaudited)

		26 Week Period Ended 28 July 2024	26 Week Period Ended 30 July 2023
	Notes	Unaudited \$000	Unaudited \$000
Sales revenue		372,078	369,237
Cost of goods sold		(212,213)	(207,773)
Gross profit		159,865	161,464
Other income		104	1,963
Store expenses		(60,444)	(60,329)
Administration expenses		(39,028)	(38,881)
Earnings before interest and tax		60,497	64,217
Finance income		3,811	2,674
Finance costs		(7,699)	(7,493)
Net finance income/(costs)		(3,888)	(4,819)
Profit before income tax		56,609	59,398
Income tax expense	6	(23,399)	(16,648)
Net profit attributable to shareholders	5	33,210	42,750
Earnings per share for profit attributable to shareholders	<b>s</b> :		
Basic earnings per share (cents)		14.91	19.19
Diluted earnings per share (cents)		14.88	19.17

The above consolidated income statement should be read in conjunction with the accompanying notes.



# Consolidated Statement of Comprehensive Income For the 28 week period ended 28 July 2024 (unaudited)

		26 Week Period Ended 28 July 2024 Unaudited	26 Week Period Ended 30 July 2023 Unaudited
	Notes	\$000	\$000
Net profit attributable to shareholders		33,210	42,750
Other comprehensive income:			
Items that will not be subsequently reclassified to profit or loss:			
Change in value of investment in equity securities	9	(13,683)	(6,721)
Items that may be subsequently reclassified to profit or loss:			
Fair value (gain)/loss recycled to income statement		(502)	181
Fair value gain taken to the cashflow hedge reserve		1,919	3,653
Deferred tax on fair value gain/(loss) taken to income statement		140	(51)
Deferred tax on fair value gain taken to cashflow hedge reserve		(537)	(1,023)
Total other comprehensive income		(12,663)	(3,961)
Total comprehensive income attributable to shareholders		20,547	38,789

The above consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.



# **Consolidated Balance Sheet**

As at 28 July 2024 (unaudited)

	Notes	28 July 2024 Unaudited \$000	30 July 2023 Unaudited \$000	28 January 2024 Audited \$000
ASSETS				
Current assets				
Cash and cash equivalents		131,770	126,898	175,441
Trade and other receivables		5,251	3,761	7,738
Inventories		106,323	120,211	104,868
Derivative financial instruments  Total current assets		1,727	1,219	548
Total current assets		245,071	252,089	288,595
Non-current assets				
Property, plant and equipment	8	148,103	134,711	132,810
Non-current receivable	8	12,964	2.050	0.070
Intangible assets		2,527	2,059	2,078
Right-of-use assets	0	240,563	240,224	245,318
Deferred tax	6	9,579	16,044	17,309
Investment in equity securities	9	21,363	44,167	35,046
Total non-current assets		435,099	437,205	432,561
TOTAL ASSETS		680,170	689,294	721,156
LIABILITIES				
Current liabilities				
Trade and other payables		92,116	92,762	106,292
Lease liabilities		20,663	19,512	19,850
Taxation payable		1,150	1,375	8,316
Derivative financial instruments		66_	81	259
Total current liabilities		113,935	113,730	134,717
Non-current liabilities				
Trade and other payables		1,335	859	1,241
Lease liabilities		265,045	263,000	269,330
Total non-current liabilities		266,380	263,859	270,571
TOTAL LIABILITIES		380 <u>,</u> 315	377,589	405,288
NET ASSETS		299,855	311,705	315,868
EQUITY				
Share capital	11	62,435	62,344	62,344
Cashflow hedge reserve		1,270	891	250
Equity-based remuneration reserve		621	402	701
Other reserves		(66,490)	(43,686)	(52,807)
Retained earnings		302,019	291,754	305,380
TOTAL EQUITY		299,855	311,705	315,868

The above consolidated balance sheet should be read in conjunction with the accompanying notes.



# **Consolidated Statement of Cash Flows**

For the 26 week period ended 28 July 2024 (unaudited)

	Notes	26 Week Period Ended 28 July 2024 Unaudited \$000	26 Week Period Ended 30 July 2023 Unaudited \$000
OPERATING ACTIVITIES			
Cash was provided from			
Receipts from customers		372,946	370,498
Rent received		80	32
Dividends received		*	1,440
Interest received		4,056	2,914
Insurance recovery		24	16
Cash was applied to		377,106	374,900
Payments to suppliers		(242,445)	(242,355)
Payments to employees		(54,570)	(48,079)
Interest paid		(7,699)	(7,494)
Net GST paid		(11,114)	(16,813)
Income tax paid		(23,233)	(27,183)
		(339,061)	(341,924)
Net cash inflows from operating activities		38,045	32,976
INVESTING ACTIVITIES Cash was provided from			
Proceeds from sale of property, plant and equipment		34	10
		34	10
Cash was applied to		(00.054)	(40,000)
Purchase of property, plant and equipment		(33,851)	(10,000)
Purchase of intangible assets		(1,146)	(772)
		(34,997)	(10,772)
Net cash outflows from investing activities		(34,963)	(10,762)
FINANCING ACTIVITIES			
Cash was provided from			
Net proceeds from borrowings	10		-
Cook was applied to		말	<u> </u>
Cash was applied to	40	(36,760)	(35,643)
Dividends paid Lease liabilities payments	12	(36,760)	(9,769)
Lease navinues payments		(3,310)	(9,709)
		(46,738)	(45,412)
Net cash outflows from financing activities		(46,738)	(45,412)
Net decrease in cash and cash equivalents		(43,656)	(23,198)
Cash and cash equivalents at beginning of period		175,441	149,874
Foreign cash balance cash flow hedge adjustment		(15)	222
CASH AND CASH EQUIVALENTS AT END OF PERIOD		131,770	126,898
			:=3,000

The above consolidated statement of cash flows should be read in conjunction with the accompanying notes.

# Consolidated Statement of Changes in Equity For the 26 week period ended 28 July 2024 (unaudited)

	Notes	Share Capital	Hedge Reserve	Equity-Based Remuneration Reserve	Other Reserves	Retained Earnings	Total Equity
		Unaudited \$000	Unaudited \$000	Unaudited \$000	Unaudited \$000	Unaudited \$000	Unaudited \$000
Balance at 29 January 2023		62,136	(1,869)	575	(36,965)	284,647	308,524
Net profit attributable to shareholders for the period Other comprehensive income:		340	-	1000		42,750	42,750
Change in value of investment in equity securities	9	340	0.700	192	(6,721)		(6,721)
Net fair value gain taken through cashflow hedge reserve Total comprehensive income for the period			2,760 2,760		(6,721)	42,750	2,760 38,789
Transactions with owners: Dividends paid	12	-	-	-		(35,643)	(35.643)
Performance rights charged to income statement	12		2	142	/ C:	(33,043)	142
Performance rights vested	11	208		(208)	:5:	-	8
Deferred tax on equity-based remuneration			-	(107)		+	(107)
Balance at 30 July 2023		62,344	891	402	(43,686)	291,754	311,705
Net profit attributable to shareholders for the period  Other comprehensive income:		2	2	527	-	41,471	41,471
Change in value of investment in equity securities	9	142		12	(9,121)		(9,121)
Net fair value gain taken through cashflow hedge reserve		7/	(641)	(2)			(641)
Total comprehensive income for the period Transactions with owners:		(70)	(641)	(5)	(9,121)	41,471	31,709
Dividends paid		170		.000		(27,845)	(27,845)
Performance rights charged to income statement		£ <del>0</del> 3	=	249	100	.5	249
Performance rights vested Performance rights forfeited				(#)	(4)		1
Deferred tax on equity-based remuneration		- 14		50	35		50
Balance at 28 January 2024		62,344	250	701	(52,807)	305 <sub>1</sub> 380	315,868
Net profit attributable to shareholders for the period Other comprehensive income:		9	2	72		33,210	33,210
Change in value of investment in equity securities	9				(13,683)		(13,683)
Net fair value loss taken through cashflow hedge reserve		•	1,020				1,020
Total comprehensive income for the period Transactions with owners:		(*)	1,020	5.57	(13,683)	33,210	20,547
Dividends paid	12	820	\ <del>.</del>	•	9050	(36,760)	(36,760)
Performance rights charged to income statement		24	9	201	235	400	201
Performance rights vested / lapsed Deferred tax on equity-based remuneration	11	91		(280) (1)	0¥0 17€0	189	(1)
Balance at 28 July 2024		62,435	1,270	621	(66,490)	302,019	299,855

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

# **Notes to the Financial Statements**

For the 26 week period ended 28 July 2024 (unaudited)

### 1. Reporting Entity

Briscoe Group Limited (the Company) and its subsidiaries (together the Group) is a retailer of homeware and sporting goods. The Company is a limited liability company incorporated and domiciled in New Zealand and is listed on the New Zealand Stock Exchange (NZX). Briscoe Group Limited is registered under the Companies Act 1993 and is an FMC Reporting Entity under Part 7 of the Financial Markets Conduct Act 2013. The address of its registered office is 1 Taylors Road, Morningside, Auckland 1025, New Zealand. The Company is registered in Australia as a foreign company under the name Briscoe Group Australasia Limited and is listed on the Australian Securities Exchange as a foreign exempt entity. (NZX / ASX code: BGP).

### 2. Basis of Preparation of Financial Statements

These unaudited consolidated condensed interim financial statements ('interim financial statements') have been prepared in accordance with New Zealand Generally Accepted Accounting Practice and comply with the requirements of International Accounting Standard (IAS) 34 Interim Financial Reporting and with New Zealand Equivalent to International Accounting Standard (NZ IAS) 34 Interim Financial Reporting and the NZX Main Board Listing Rules. The Group is designated as a for-profit entity for financial reporting purposes.

The interim financial statements do not include all the notes of the type normally included in an annual financial report. Accordingly, these interim financial statements should be read in conjunction with the audited consolidated financial statements for the period ended 28 January 2024 and any public announcements made by Briscoe Group Limited during the interim reporting period and up to the date of these interim financial statements.

These interim financial statements are presented in New Zealand dollars, which is the Company's functional currency and the Group's presentation currency.

The interim financial statements are in respect of the 26-week period from 29 January 2024 to 28 July 2024. The comparative period is in respect of the 26-week period from 30 January 2023 to 30 July 2023. The year-end balance date will be 26 January 2025 and full financial statements will cover the 52-week period from 29 January 2024 to 26 January 2025. The Group operates on a weekly trading and reporting cycle resulting in 52-weeks for most years with a 53-week year occurring once every 5-6 years.

The preparation of the interim financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts in the interim financial statements. The estimates and underlying assumptions are based on historical experience and adjusted for current market conditions and other factors, including expectations of future events that are considered to be reasonable under the circumstances. If outcomes within the next financial period are significantly different from assumptions, this could result in adjustments to carrying amounts of the asset or liability affected. The same judgements, estimates and assumptions included in the notes to the financial statements for the full year period ended 28 January 2024 have been applied to these interim financial statements.

#### 3. Accounting Policies

The interim financial statements of the Group for the 26-week period ended 28 July 2024 have been prepared using the same accounting policies and methods of computations as, and should be read in conjunction with, the financial statements and related notes included in the Group's Annual Report for the full year period ended 28 January 2024.

#### 4. Seasonality

The Group's revenue and profitability follow a seasonal pattern with higher sales and net profits typically achieved in the second half of the financial year as a result of additional sales generated during the Christmas trading period.

# Briscoe Group Limited Notes to the Financial Statements

For the 26 week period ended 28 July 2024 (unaudited)

### 5. Segment Information

The Group is organised into two reportable operating segments, namely homeware and sporting goods, reflecting the different retail sectors within which the Group operates. The Company is considered not to be a reportable operating segment. Eliminations and unallocated amounts as shown below are primarily attributable to the Company. There were no inter-segment sales in the period (2023: Nil).

Information in relation to the operations of each reportable operating segment is included below. Segment profit represents the profit earned by each segment and is extracted from the income statements associated with the two trading subsidiary companies, Briscoes (New Zealand) Limited and The Sports Authority Limited (trading as Rebel Sport). Earnings before interest and tax (EBIT) is a non-GAAP measure and used to assess the performance of the operating segments. This measure should not be viewed in isolation, nor considered as a substitute for measures reported in accordance with NZ IFRS. This non-GAAP financial measure may not be comparable to similarly titled amounts reported by other companies.

For the period ended 28 July 2024

or the period ended 28 July 2024				
- -	Homeware	Sporting El goods	iminations/ unallocated	Total Group
	\$000	\$000	\$000	\$000
ICOME STATEMENT				
otal sales revenue	230,027	142,051		372,078
ross profit	98,071	61,794	*	159,865
arnings before interest and tax	33,996	24,995	1,506	60,497
inance income	753	2,540	518	3,811
inance costs	(5,082)	(2,616)	(1)	(7,699)
et finance income / (costs)	(4,329)	(76)	517	(3,888)
come tax expense	(15,813)	(6,978)	(608)	(23,399)
et profit after tax	13,854	17,941	1,415	33,210
ALANCE SHEET				
ssets	391,510	274,084	14,576 <sup>1.</sup>	680,170
iabilities	272,605	135,949	(28,239)	380,315
THER SEGMENTAL ITEMS				
cquisitions of property, plant and equipment, tangibles and investments	17,798	4,244		22,033

	\$000
1. Investment in equity securities	24,147
Intercompany eliminations	(32, 135)
Other balances	22,564
	14,576

# **Notes to the Financial Statements**

For the 26 week period ended 28 July 2024 (unaudited)

For the period ended 30 July 2023

For the period ended 30 July 2023	Homeware	Sporting	Eliminations/	Total Group
	\$000	goods \$000	unallocated \$000	\$000
INCOME STATEMENT	<b>,</b>	7000	7000	, , , , , , , , , , , , , , , , , , ,
Total sales revenue	229,391	139,846		369,237
Gross profit	100,900	60,564		161,464
Earnings before interest and tax	37,948	23,304	2,965	64,217
Finance income Finance costs	570 (5,023)	1,870 (2,469)	234	2,674 (7,493)
Net finance income / (costs)	(4,453)	(599)	233	(4,819)
Income tax expense	(9,503)	(6,358)	(787)	(16,648)
Net profit after tax	23,992	16,347	2,411	42,750
BALANCE SHEET				
Assets	386,519	259,936	42,839 <sup>1</sup>	689,294
Liabilities	259,265	136,507	(18,183)	377,589
OTHER SEGMENTAL ITEMS				
Acquisitions of property, plant and equipment, intangibles and investments	8,722	2,050	i <del>e</del> :	10,772
Depreciation and amortisation expense	11,276	6,215	53 <del>7</del> 70	17,491
	\$000			
Investment in equity securities     Intercompany eliminations     Other balances	46,950 (22,330) 18,219 42,839			

## 6. Income Tax Expense

As a result of the change in tax legislation that was enacted on 28 March 2024, the tax depreciation rate on commercial buildings with an estimated useful life of 50 years or more was reduced to 0%. This reduction in the tax depreciation rate significantly reduced the tax base of the Group's buildings and from 29 January 2024, future tax deductions are no longer available to the Group. This has resulted in a non-cash, one-off adjustment to deferred tax of \$7,373,537 which has been recognised in the tax expense of the current period.

#### 7. Expenses

Profit before income tax includes the following specific expenses:

	26 Week Period Ended 28 July 2024 \$000	26 Week Period Ended 30 July 2023 \$000
Depreciation of property, plant and equipment	5,571	5,521
Amortisation of software costs	697	707
Depreciation of right-of-use assets	11,261	11,263
Interest on leases	7,698	7,492
Operating lease rental expense	18	38
Wages, salaries and other short-term benefits	48,313	46,418
Equity-based remuneration	201	142

# **Notes to the Financial Statements**

For the 26 week period ended 28 July 2024 (unaudited)

#### 8. Property, Plant and Equipment

#### Acquisitions and disposals

During the 26-week period ended 28 July 2024, the Group acquired property, plant and equipment with a total cost of \$20,886,506 (2023: \$9,999,800). Property, plant and equipment with a net book value of \$23,134 (2023: \$60,212) were disposed of during the 26-week period ended 28 July 2024.

On 17 June 2024 a Sale and Purchase Agreement to acquire a piece of land in Drury, Auckland for \$25,928,800 and a Sale Development Agreement to construct a new Distribution Centre on this site for \$48,237,833, were signed.

On 25 June 2024 an initial payment of \$4,823,783 was made in relation to the construction development. On 15 July 2024 an initial payment of \$12,964,400 was made in relation to the land, which was recorded as a non-current receivable at balance date. Both payments were funded from the Group's cash reserves.

On 8 August 2024 settlement on the land was completed with a final payment of \$12,964,400. This was funded from the Group's cash reserves.

# 9. Investment in Equity Securities

During 2015 and 2019 Briscoe Group Limited acquired 48,007,465 shares in KMD Brands Limited (previously Kathmandu Holdings Limited) for a total cost of \$87,853,048. This holding represented a 6.75% ownership in KMD Brands Limited as at 28 July 2024. (2023: 6.75%).

These shares are equity investments, quoted in the active market, which the Group has elected to designate as a financial asset at fair value through other comprehensive income (FVOCI). An adjustment was made at period end to reflect the fair value of these shares as at 28 July 2024.<sup>1</sup>

	\$000
At 29 January 2023	50,888
Additions	*
Change in value credited to other reserves	(6,721)
At 30 July 2023	44,167
Additions	-
Change in value credited to other reserves	(9,121)
At 28 January 2024	35,046
Additions	-
Change in value credited to other reserves	(13,683)
At 28 July 2024	21,363

<sup>1.</sup> Fair value determined to be \$0.445 (\$2023: \$0.92) per share as per NZX closing price of KMD Brands Limited (previously Kathmandu Holdings Limited) as at 26 July 2024 (2023: 28 July 2023), Level 1 in fair value hierarchy.

# 10. Interest Bearing Liabilities

There were no interest bearing liabilities as at 28 July 2024 (2023: Nil).



# **Notes to the Financial Statements**

For the 26 week period ended 28 July 2024 (unaudited)

# 11. Share Capital

	Authorised Shares No. of Shares	Share capital \$000
At 29 January 2023	222,645,586	62,136
Issue of ordinary shares during the period:  Vesting of performance rights	120,192	2081.
At 30 July 2023	222,765,778	62,344
Issue of ordinary shares during the period:  Vesting of performance rights	· ·	120
At 28 January 2024	222,765,778	62,344
Issue of ordinary shares during the period:  Vesting of performance rights	24,234	91 <sup>1.</sup>
At 28 July 2024	222,790,012	62,435

<sup>1.</sup> When performance rights vest, the amount in the equity-based remuneration reserve relating to those performance rights vested is transferred to share capital. The amount transferred for the 24,234 shares issued during the 26 week period ended 28 July 2024 was \$90,992 (\$207,634 for the 120,192 shares issued during the 26 week period ended 30 July 2023).

#### 12. Dividends

	Period ended 28 July 2024 Cents per share	30 July 2023	Period ended 28 July 2024 \$000	Period ended 30 July 2023 \$000
Final dividend for the period ended 28 January 2024 Final dividend for the period ended 29 January	16.50	8	36,760	
2023		16.00	7.4	35,643
	16.50	16.00	36,760	35,643

All dividends paid were fully imputed. Supplementary dividends of \$247,029 (2023: \$238,534) were provided to shareholders not tax resident in New Zealand, for which the Group received a Foreign Investor Tax Credit entitlement.

On 10 September 2024 the Directors resolved to provide for an interim dividend to be paid in respect of the period ended 26 January 2025. The dividend will be paid at the rate of 12.50 cents per share for all shares on issue as at 25 September 2024, with full imputation credits attached.

#### 13. Fair Value Measurements of Financial Instruments

The Group's activities expose it to a variety of financial risks, market risk (including currency and interest rate risk), credit risk and liquidity risk. The Group's overall risk management programme seeks to minimise potential adverse effects on the Group's financial performance. The Group uses certain derivative financial instruments to hedge certain risk exposures.

The consolidated interim financial statements do not include all financial risk management information and disclosures required in the annual financial statements. They should be read in conjunction with the Group's annual financial statements for the period ending 28 January 2024. There have been no changes in the risk management policies since year end.

Based on NZ IFRS 13 Fair Value Measurement, the fair value of each financial instrument is categorised in its entirety based on the lowest level of input that is significant to that fair value measurement. The levels are

#### **Notes to the Financial Statements**

For the 26 week period ended 28 July 2024 (unaudited)

defined as follows:

- Level 1: Quoted prices (unadjusted in active market for identical assets and liabilities);
- Level 2: Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices);
- Level 3: Inputs for the asset or liability, that are not based on observable market data (that is unobservable inputs).

The financial instruments held by the Group that are measured at fair value are; over-the-counter derivatives (foreign exchange contracts) and an investment in equity securities. The derivatives have been determined to be within level 2 (for the purposes of NZ IFRS 13) of the fair value hierarchy as all significant inputs required to ascertain the fair values are observable. The investment in equity securities is determined to be within level 1 as quoted prices are available from an active equities market for identical securities. There were no transfers between levels 1 and 2 during the period.

There were no changes in valuation techniques during the period.

The following methods and assumptions were used to estimate the fair values for each class of financial instrument.

Trade debtors, trade creditors, related party payables and bank balances. The carrying value of these items is equivalent to their fair value.

#### Derivative financial instruments

Derivative financial instruments comprise of forward foreign exchange contracts which have been fair valued using market forward foreign exchange rates at period end.

#### Investment in equity securities

The investment in equity securities has been fair valued using equity prices quoted on market at period end.

The following table presents the Group's assets and liabilities that are measured at fair value at 28 July 2024:

	As at	As at	As at
	28 July 2024	30 July 2023	28 January 2024
	\$000	\$000	\$000
Assets			
Derivative financial instruments	1,727	1,219	548
Investment in equity securities	21,363	44,167	35,046
Total Assets	23,090	45,386	35,594
Liabilities			
Derivative financial instruments	6	81	259
Total Liabilities	6	81	259



### **Notes to the Financial Statements**

For the 26 week period ended 28 July 2024 (unaudited)

#### 14. Related Party Transactions

The Group undertook transactions during the 26-week period with the following related parties as detailed below:

- The R A Duke Trust, of which RA Duke is a trustee, as owner of the Rebel Sport premises at Panmure, Auckland, received rental payments of \$366,250 (2023: \$356,647) from the Group, under an agreement to lease premises to The Sports Authority Limited (trading as Rebel Sport). During the period the final right of renewal was exercised under the lease agreement The remaining non-cancellable term of this lease is 1.7 years (2023: 2.7 years) with a payment commitment of \$1,220,833 (2023: \$1,953,333).
- Kein Geld (NZ) Limited, an entity associated with RA Duke, received rental payments of \$300,317 (2023: \$300,317) as owner of the Briscoes Homeware premises at Wairau Park, Auckland, under an agreement to lease premises to Briscoes (NZ) Limited. The remaining non-cancellable term of this lease is 8.1 years (2023: 9.1 years) with a payment commitment of \$5,283,560 (2023: \$5,934,247).
- Kein Geld Westgate Limited, an entity associated with RA Duke, forms part of an unincorporated joint venture known as Westgate Lifestyle Centre Joint Venture. This joint venture owns Westgate Lifestyle Shopping Centre at Westgate, Auckland which includes the Briscoes Homeware and Rebel Sport premises. Rental payments of \$282,572 (2023: \$141,286) were received under an agreement to lease premises to Briscoes (NZ) Limited. The remaining non-cancellable term of this lease is 0.8 years (2023: 1.8 years) with a payment commitment of \$423,858 (2023: \$989,003). The joint venture also received rental payments of \$150,626 (2023: \$75,313) under an agreement to lease premises to The Sports Authority Limited (trading as Rebel Sport). The remaining non-cancellable term of this lease is 0.8 years (2023: 1.8 years) with a payment commitment of \$225,939 (2023: \$527,192).
- RA Duke Trust (including RA Duke Limited) received dividends of \$28,308,453 (2023: \$27,450,621).
- P Duke, spouse of RA Duke, received payments of \$32,500 (2023: \$32,500) in relation to her employment as an overseas buying specialist with Briscoe Group Limited and rental payments of \$484,256 (2023: \$484,256) as owner of the Briscoes Homeware premises at Panmure, Auckland under an agreement to lease premises to Briscoes (NZ) Limited. The remaining non-cancellable term of this lease is 6.8 years (2023: 7.8 years) with a payment commitment of \$6,828,007 (2023: \$7.796.519).

Directors received directors' fees and dividends in relation to their personally-held shares as detailed below:

	26 Week Period Ended 28 July 2024		26 Week Period Ended 30 July 2023	
	Directors' Fees	Dividends	Directors' Fees	Dividends
	\$000	\$000	\$000	\$000
<b>Executive Director</b>				
RA Duke			175.00 175.00	-
Non-Executive				
Directors				
RPO'L Meo	80		77	7.0
AD Batterton	44	-	41	5
RAB Coupe	45	2	43	2
HJM Callaghan	42	-	39	<b>a</b>
	211	2	200	2

Directors received dividends in relation to their non-beneficially held shares as detailed below:



# **Notes to the Financial Statements**

For the 26 week period ended 28 July 2024 (unaudited)

	26 Week Period Ended 28 July 2024 \$000	26 Week Period Ended 30 July 2023 \$000
<b>Executive Director</b>		
RA Duke	28,308	27,451
Non-Executive Directors		
RPO'L Meo	16	16
AD Batterton	5	3
RAB Coupe		920
HJM Callaghan	<u> </u>	92
	28,329	27,470

# 15. Contingent Liabilities

A proceeding for unspecified damages by a former supplier against Briscoes (New Zealand) Limited and Briscoe Group was served on 10 February 2023. It relates to representations allegedly made by the Group concerning their trading relationship, which the supplier claims contravened the Fair Trading Act 1986 and the Contracts and Commercial Law Act 2017. The Group firmly denies the allegations and is actively defending the claim. It is not practical to estimate the potential effect or the timing of the claim as the proceeding is ongoing and the damages sought are currently unquantified.

#### 16. Events After Balance Date

On 8 August 2024 settlement on the land in Drury for the site of a new Distribution Centre was completed with a final payment of \$12,964,400 (refer Note 8). This was funded from the Group's cash reserves.

On 10 September 2024 the Directors resolved to provide for an interim dividend to be paid in respect of the 52-week period ending 26 January 2025. The dividend will be paid at a rate of 12.50 cents per share on issue as at 25 September 2024, with full imputation credits attached (refer Note 12).

#### 17. Accounting Standards

The accounting policies applied are consistent with those of the annual financial statements for the period ended 28 January 2024, as described in those annual financial statements.

There were no new standards applied during the period ended 28 July 2024.





# Independent auditor's review report

To the shareholders of Briscoe Group Limited

#### Report on the consolidated interim financial statements

#### **Our conclusion**

We have reviewed the consolidated interim financial statements ("interim financial statements") of Briscoe Group Limited (the Company) and its controlled entities (the Group), which comprise the consolidated balance sheet as at 28 July 2024, and the consolidated income statement, consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the 26-week period ended on that date, and notes, comprising material accounting policy information and other explanatory information.

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements of the Group do not present fairly, in all material respects, the financial position of the Group as at 28 July 2024, and its financial performance and cash flows for the 26-week period then ended, in accordance with International Accounting Standard 34 *Interim Financial Reporting* (IAS 34) and New Zealand Equivalent to International Accounting Standard 34 *Interim Financial Reporting* (NZ IAS 34).

#### **Basis for conclusion**

We conducted our review in accordance with the New Zealand Standard on Review Engagements 2410 (Revised) *Review of Financial Statements Performed by the Independent Auditor of the Entity* (NZ SRE 2410 (Revised)). Our responsibilities are further described in the *Auditor's responsibilities for the review of the consolidated interim financial statements* section of our report.

We are independent of the Group in accordance with the relevant ethical requirements in New Zealand relating to the audit of the annual financial statements, and we have fulfilled our other ethical responsibilities in accordance with these ethical requirements. Other than in our capacity as auditor we have no relationship with, or interests in, the Group.

#### Responsibilities of Directors for the interim financial statements

The Directors of the Group are responsible on behalf of the Group for the preparation and fair presentation of these interim financial statements in accordance with IAS 34 and NZ IAS 34 and for such internal control as the Directors determine is necessary to enable the preparation and fair presentation of the interim financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's responsibilities for the review of the interim financial statements

Our responsibility is to express a conclusion on the interim financial statements based on our review. NZ SRE 2410 (Revised) requires us to conclude whether anything has come to our attention that causes us to believe that the interim financial statements, taken as a whole, are not prepared in all material respects, in accordance with IAS 34 and NZ IAS 34.

A review of interim financial statements in accordance with NZ SRE 2410 (Revised) is a limited assurance engagement. We perform procedures, primarily consisting of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. The procedures performed in a review are substantially less than those performed in an audit conducted in accordance with International Standards on Auditing and International Standards on Auditing (New Zealand) and consequently does not enable us to obtain assurance that we might identify in an audit. Accordingly, we do not express an audit opinion on these interim financial statements.



#### Who we report to

This report is made solely to the Company's Shareholders, as a body. Our review work has been undertaken so that we might state those matters which we are required to state to them in our review report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Shareholders, as a body, for our review procedures, for this report, or for the conclusion we have formed.

The engagement partner on the review resulting in this independent auditor's review report is John (Jolly) Morgan.

For and on behalf of:

Chartered Accountants 10 September 2024

Precevate Lan Cooper

Auckland