

Announcement Summary

Entity name

NATIONAL STORAGE REIT

Announcement Type

New announcement

Date of this announcement

12/9/2024

The Proposed issue is: A placement or other type of issue

Total number of +securities proposed to be issued for a placement or other type of issue

ASX +security code	+Security description	Maximum Number of +securities to be issued	
New class-code to be confirmed	Notes exchangeable into Stapled Securities of NSR due 2029.	1	
Proposed tissue date			

Proposed +issue date

19/9/2024

Refer to next page for full details of the announcement



Part 1 - Entity and announcement details

1.1 Name of +Entity

NATIONAL STORAGE REIT

We (the entity named above) give ASX the following information about a proposed issue of +securities and, if ASX agrees to +quote any of the +securities (including any rights) on a +deferred settlement basis, we agree to the matters set out in Appendix 3B of the ASX Listing Rules.

If the +securities are being offered under a +disclosure document or +PDS and are intended to be quoted on ASX, we also apply for quotation of all of the +securities that may be issued under the +disclosure document or +PDS on the terms set out in Appendix 2A of the ASX Listing Rules (on the understanding that once the final number of +securities issued under the +disclosure document or +PDS is known, in accordance with Listing Rule 3.10.3C, we will complete and lodge with ASX an Appendix 2A online form notifying ASX of their issue and applying for their quotation).

1.2 Registered Number Type

other

Registration Number

National Storage Holdings Limited ACN 166 572 845 National Storage Financial Services Limited ACN 600 787 246 as responsible entity for the National Storage Property Trust ARSN 101 227 712

1.3 ASX issuer code

NSR

1.4 The announcement is New announcement

1.5 Date of this announcement

12/9/2024

1.6 The Proposed issue is:

A placement or other type of issue



Part 7 - Details of proposed placement or other issue

Part 7A - Conditions

7A.1 Do any external approvals need to be obtained or other conditions satisfied before the placement or other type of issue can proceed on an unconditional basis? Yes

7A.1a Conditions

Approval/Condition	Date for determination	Is the date estimated or	** Approval
Other (please specify in	19/9/2024	actual?	received/condition met?
comment section)		Estimated	No

Comments

NSR must obtain relief from the Australian Securities and Investments Commission.

Part 7B - Issue details

Is the proposed security a 'New class' (+securities in a class that is not yet quoted or recorded by ASX) or an 'Existing class' (additional securities in a class that is already quoted or recorded by ASX)? New class	Will the proposed issue of this +security include an offer of attaching +securities? No
Details of +securities proposed to be issued	
ISIN Code (if Issuer is a foreign compa issued over them)	any and +securities do not have +CDIs
Have you received confirmation from ASX that the terms of the proposed +securities are appropriate and equitable under listing rule 6.1? Yes	Will the entity be seeking quotation of the 'new' class of +securities on ASX? No
ASX +security code	+Security description
New class-code to be confirmed	Notes exchangeable into Stapled Securities of NSR due 2029.
+Security type +Convertible debt securities	

Number of +securities proposed to be issued

1

Offer price details

Are the +securities proposed to be issued being issued for a cash consideration? $\ensuremath{\mathsf{No}}$

Please describe the consideration being provided for the +securities

\$300 million in total for the Exchangeable Notes, each having a face value of at least \$200,000, with any amounts above that face value being in increments of \$100,000.

Please provide an estimate of the AUD equivalent of the consideration being provided for the +securities

300,000,000.000000

Will all the +securities issued in this class rank equally in all respects from their issue date? Yes

+Convertible debt securities details

These securities are:	Type of security
Convertible	Convertible note or bond
+Security currency	Face value
AUD - Australian Dollar	AUD 300,000,000.0000
Interest rate type	
Fixed rate	
Frequency of coupon/interest payments per year	First interest payment date
Quarterly	19/12/2024
Interest rate per annum 3.62500 %	Is the interest rate per annum estimated at this time? No
s128F of the Income Tax Assessment Act status applicable to the +security	
s128F exempt	
Is the +security perpetual (ie. no	Maturity date
maturity date)? No	19/9/2029
Select other features applicable to the +security Exchangeable	
Is there a first trigger date on which a right of conversion, redemption, call or put can be exercised (whichever is first)? Yes	20/10/2024



Appendix 3B - Proposed issue of securities

Details of the type of +security that will be issued if the securities are converted, transformed or exchanged

NSR : FULLY PAID ORDINARY/UNITS STAPLED SECURITIES

Number of +securities that will be issued if the +securities are converted, transformed or exchanged (including, if applicable, any interest)

97,370,983 (based on initial exchange price \$3.0810)

Please provide a URL link for a document lodged with ASX setting out the material terms of the +securities proposed to be issued or provide the information by separate announcement.

https://nationalstorageinvest.com.au/announcements/

Part 7C - Timetable

7C.1 Proposed +issue date

19/9/2024

Part 7D - Listing Rule requirements

7D.1 Has the entity obtained, or is it obtaining, +security holder approval for the entire issue under listing rule 7.1? No

7D.1b Are any of the +securities proposed to be issued without +security holder approval using the entity's 15% placement capacity under listing rule 7.1? Yes

7D.1b (i) How many +securities are proposed to be issued without security holder approval using the entity's 15% placement capacity under listing rule 7.1?

97,370,983 (based on initial exchange price of \$3.0810).

7D.1c Are any of the +securities proposed to be issued without +security holder approval using the entity's additional 10% placement capacity under listing rule 7.1A (if applicable)?

No

7D.2 Is a party referred to in listing rule 10.11 participating in the proposed issue?

No

7D.3 Will any of the +securities to be issued be +restricted securities for the purposes of the listing rules? No

7D.4 Will any of the +securities to be issued be subject to +voluntary escrow? No

Part 7E - Fees and expenses

7E.1 Will there be a lead manager or broker to the proposed issue?

Yes

7E.1a Who is the lead manager/broker?

Citigroup Global Markets Limited, Jefferies (Australia) Pty Ltd, and J.P. Morgan Securities Plc are acting as Joint Lead Managers (JLMs).

7E.1b What fee, commission or other consideration is payable to them for acting as lead manager/broker?

NSR has agreed to pay the JLMs a combined management and underwriting fee of 1.8% of the aggregate amount to be raised. It may also pay (in its sole discretion) an incentive fee of up to a maximum of 0.2% of the aggregate amount raised.

7E.2 Is the proposed issue to be underwritten?

Yes

7E.2a Who are the underwriter(s)?

Citigroup Global Markets Limited, Jefferies (Australia) Pty Ltd, and J.P. Morgan Securities Plc.

7E.2b What is the extent of the underwriting (ie the amount or proportion of the proposed issue that is underwritten)?

Fully underwritten.

7E.2c What fee, commission or other consideration is payable to them for acting as underwriter(s)?

This is included in the above combined management and underwriting commission and selling concession fee of 1.8% of the aggregate amount to be raised. Also included in the above, it may pay (in its sole discretion) an incentive fee of up to a maximum of 0.2% of the aggregate amount raised.

7E.2d Please provide a summary of the significant events that could lead to the underwriting being terminated.

An event which would, in the opinion of the JLMs, be likely to prejudice materially the success of the offering and distribution of the Notes or dealings in the Notes in the secondary market.

7E.3 Is a party referred to in listing rule 10.11 underwriting or sub-underwriting the proposed issue? No

7E.4 Details of any other material fees or costs to be incurred by the entity in connection with the proposed issue

Legal fees, accounting, tax and other external advisor fees, listing and administrative fees.

Part 7F - Further Information

7F.01 The purpose(s) for which the entity is issuing the securities

The net proceeds are intended to be used for the repayment of existing financial indebtedness, to provide financial flexibility to fund further growth and for general corporate purposes.

7F.1 Will the entity be changing its dividend/distribution policy if the proposed issue proceeds?

No

7F.2 Any other information the entity wishes to provide about the proposed issue