

# **ASX: PCX**

Unparalleled Access to Global Private Credit. A listed fund with unlisted characteristics.

**PCX Snapshot** 

ASX Code:

IPO Date:

Issue Price:

**ASX Price:** 

NAV / Unit:

Market Cap:

Distributions:

NAV Pricing: Monthly

as at 30 September 2024

**PCX** 

\$2.00

\$2.02

\$1.99

\$170.18m

Monthly

21 June 2024

September 2024

# PENGANA GLOBAL PRIVATE CREDIT TRUST



**Mercer** 

\$1.99

NAV PER UNIT<sup>1</sup> 7%

MINIMUM TARGET DISTRIBUTION YIELD (P.A.)<sup>2</sup>

#### **Fund Information**

**Responsible Entity:** Pengana Investment

Management Limited

Investment Manager: Pengana Credit Pty Ltd

**Investment Consultant:** Mercer Consulting

(Australia) Pty Ltd

**Investment Objective:** To generate strong risk adjusted returns a with a high degree of capital protection and stable and consistent income over a rolling 3-year period.

#### **Research House Ratings**

Lonsec SQM

#### Platform availability:

✓ AMP North ✓ BT Panorama

✓ CFS Edge and Firstwrap

✓ Hub24

✓ Macquarie ✓ Maso

Mason Stevens

✓ Netwealth

✓ Praemium



## **UPCOMING WEBINAR**

Join Pengana Credit CEO Nehemiah Richardson for an exclusive PCX update, featured in our <u>'Fund Focus Webinar Series.'</u>

**Date:** Tuesday 29 October **Time:** 11:00 am AEDT

CPD points will be applicable to all attendees.

#### PORTFOLIO UPDATE

Attractive margins with strong risk protections | Asset quality remains stable

| Attractive opportunities

#### The performance of the Trust at an underlying fund level remains at or above target.

- 1. The Direct Lending markets in the US and Europe remain attractive. The differentiated origination capabilities, and scale of our managers enables them to continue to originate high quality loans in the core mid-market at attractive margins with strong risk protections;
- 2. Asset quality remains stable. Leading indicators of credit stress remain benign, and borrower revenue and EBITDA across the portfolio continue to improve;
- 3. Our structured credit managers continue to originate attractive opportunities as regulatory capital requirements constrain bank activities; and
- 4. The opportunity for our Credit Opportunities managers remains attractive as companies that borrowed money prior to the interest rate rises of 2022 struggle to service their debt, and so require capital and liquidity solutions.

#### NAV PERFORMANCE

As discussed above, the Trust's underlying funds are performing at or above their return targets which more than covers the distribution yield of 0.58% which was paid this month.

The small decrease in the Trust's NAV should not be interpreted as a fall in the value of the underlying fund investments, or that the payment of distributions exceeded the income of the Trust. It is rather a result of timing mismatches whereby distributions are paid monthly, while underlying fund valuations are received less regularly. These timing mismatches may result in a limited amount of NAV volatility each month. These mismatches will not impact total Trust returns as all underlying fund returns will ultimately be recognised.

#### FUND IN FOCUS AND PORTFOLIO CASE STUDY

On a periodic basis we will seek to showcase our fund managers and their activities to provide you with additional insight into the Trust's portfolio.

This month we will showcase our investment in the Onex Tactical Allocation Program ("OnTAP"). Onex Credit, with \$24 billion<sup>3</sup> in assets under management, are based in New York and have offices in London, New Jersey, and Toronto. They have been investing across the credit spectrum since 2006 and have demonstrated their ability through multiple credit cycles.

**OnTAP** is an evergreen strategy designed to tactically invest in diversified private and alternative credit within the same vehicle, aiming to maximise total returns while providing income and preserving capital. This flexible mandate allows them to evaluate opportunities across direct lending, performing credit, opportunistic credit, and structured credit, selecting investments that they believe will best achieve OnTAP's objectives through changing market environments.

In the current environment, with the expectation of continued volatility and performance dispersion, Onex Credit sees significant potential in high quality credits that continue to have secular tailwinds and positive fundamentals and are focusing origination on sectors where they have deep institutional knowledge, are less macro-sensitive and defensive in nature, and where they have strong financial sponsor and/or company relationships. A recent example is as follows:

#### OnTAP Portfolio Case Study - Software Company<sup>4</sup>

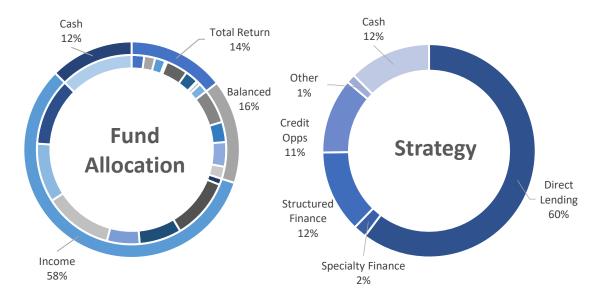
#### **Transaction Overview**

- Onex Credit has a strong relationship with a financial sponsor having supported the sponsor on numerous transactions. The sponsor appointed Onex Credit as its preferred lending partner to acquire the Company (see Company Overview).
- Initial financing of the Company leveraged Onex Credit's deep understanding of the industry sector in which it operates. As the incumbent lender, Onex has persistent access to detailed company information. This access, combined with its industry knowledge, has resulted in a partnership between the Company and Onex Credit.
- Since the initial financing, Onex Credit has provided incremental capital twice, (most recently in Q2 2024) and has received enhanced pricing and attractive contractual terms (e.g., <30% LVR, information rights, contractual protections) given its ability to leverage its industry and company knowledge to provide quick decisions relative to other potential lenders.

#### **Company Overview**

- The Company provides software to code document functionality (e.g., editing, redacting, signing) into software applications.
- The Company has continued to grow organically and through M&A and has attractive credit characteristics:
  - Attractive financial profile a high recurring revenue base, substantial and predictable free cash flow generation.
  - o **Strong customer metrics** with high net revenue retention.
  - o **Favorable industry tailwinds** driven by digitalization trends.

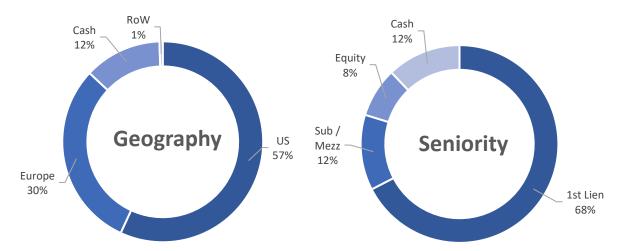
### PORTFOLIO INFORMATION<sup>5</sup>



# At 31 October, the Trust will have achieved its target allocation mix, with the following allocations to fund types:

- Income: \$96.9m (fully deployed across 7 managers)
- Balanced: \$26.2m (fully deployed across 4 managers)
- Total Return: \$24.3m (fully deployed across 9 managers)

The Trust is well diversified and within stated seniority, geography and strategy guidelines.



As always, we thank you for your support of PCX.



- The NAV is unaudited
- 2. The minimum target distribution yield is an objective target only and may not be achieved. Any shortfall in net income generated may result in a distribution payment made out of capital invested. Future returns are not guaranteed and a loss of principal may occur. Investors should review the Risks summary set out in Section 8 of the PDS. Past performance is not necessarily a guide to future performance.
- 3. Onex Credit AUM is shown as of June 30, 2024 with proforma adjustments to account for (i) closing of US CLO 34 in August 20, 2024, which increased AUM by \$597 million; (ii) the closing of EUR CLO 10 on August 16, 2024, which increased AUM by \$531 million; and (iii) the pricing of US CLO 35 on August 20, 2024, which is anticipated to close in September 2024 and is expected to increase AUM by \$485 million upon closing.
- 4. Company Name withheld for confidentiality purposes. The selected case study shown is being provided for illustrative purposes only in order to assist the reader in better understanding the investment criteria, processes and analysis used by Onex Credit in implementing the investment strategies within the OnTAP portfolio. There is no assurance that similar investment opportunities will be available in the future, and no assurances can be given as to the manner of performance of such investments. Past performance is not indicative of future results. Investors may lose invested capital. This presentation does not reflect all investments held in the OnTAP portfolio. A full list of the portfolio's underlying investments is available upon request.
- 5. Portfolio Information charts show the Trust's percentage ownership in the investments based on the latest available data provided by the underlying funds

Note: the portfolio case study ("case study") is provided for informational and discussion purposes only and is not, and may not be relied on in any manner as, legal, tax, regulatory, accounting and/or other investment advice or as an offer to sell or a solicitation of an offer to buy any security or any interest in any private equity fund, private credit fund, or other investment vehicle (together with its parallel investment entities, each an "Onex fund") managed or advised by Onex Corporation. recipients of this case study agree that Onex, its affiliates and their respective partners, members, employees, officers, directors, agents and/or representatives shall have no liability for any misstatement or omission of fact or any opinion expressed herein. This case study is not intended for any general distribution or publication and is strictly confidential. This case study and the information contained herein consists of confidential proprietary information and is the sole property of Onex. Each recipient further agrees that it will (i) not copy, reproduce, or distribute this presentation, in whole or in part, to any person or party (including any employee of the recipient other than an employee directly involved in evaluating an investment in an Onex fund) without the prior written consent of Onex; and (ii) keep permanently confidential all information contained herein that is not already public.

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There are no guarantees that an active trading market with sufficient liquidity will develop or that such a secondary market will sustain a price representative of the NAV per unit. In circumstances where units are suspended from the ASX, unitholders may not be able to sell their units via the ASX until trading recommences.

The information provided in this document is of a general nature only and has been prepared without taking into account your objectives, financial situation or needs. Before making an investment decision in respect of PCX you should access whether PCX is appropriate give your objective, financial situation or needs. None of Pengana, Mercer Consulting (Australia) Pty Ltd, nor any of their related entities, directors, partners or officers guarantees the performance of, or the repayment of capital, or income invested in PCX. An investment in PCX is subject to investment risk including a possible loss of income and principal invested. Past performance is not a reliable indicator of future performance, the value of investments can go up and down.

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Authorised by: Paula Ferrao, Company Secretary

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