

**AGM PRESENTATION – NOVEMBER 2024** 

ASX: A4N

#### **CAUTIONARY STATEMENT**

The Definitive Feasibility Study (DFS) referred to in this Presentation has been undertaken to assess the technical and financial viability of the HPA First project. The DFS is based on the material assumptions about the availability of funding and the pricing received for Alpha. While the Company considers all of the material assumptions to be based on reasonable grounds, there is no certainty that they will prove to be correct or that the outcomes indicated by this DFS will be achieved. To achieve the range of outcomes indicated in the DFS, additional funding will be required. Investors should note that there is no certainty that the Company will be able to raise the amount of funding when needed. It is also possible that such funding may only be available on terms that may be dilutive to or otherwise affect the value of the Company's existing shares. It is also possible that the Company could pursue other 'value realisation' strategies such as a sale, partial sale or joint venture of the HPA First project. If it does, this could materially reduce the Company's proportionate ownership of the HPA First project. Given the uncertainties involved, investors should not make any investment decisions based solely on the results of the DFS.

#### **FORWARD LOOKING STATEMENTS**

This presentation contains certain forward-looking statements with respect to the DFS, financial condition, results of operations, and business of the Company and certain plans and objectives of the management of the Company that are based on the Company's assumptions, expectations, estimates and projections as of the date on which the statements were made. Generally, forwardlooking statements can be identified by the use of forward-looking terminology such as 'outlook', 'anticipate', 'project', 'target', 'likely',' believe', 'estimate', 'expect', 'intend', 'may', 'would', 'could', 'should', 'scheduled', 'will', 'plan', 'forecast', 'evolve' and similar expressions. These forward-looking statements involve known and unknown risks, uncertainties and other factors which are subject to change without notice and may involve significant elements of subjective judgement and assumptions as to future events which may or may not occur. Forward-looking statements are provided as a general guide only and there can be no assurance that actual outcomes will not differ materially from these statements. Neither the Company, nor any other person, give any representation, warranty, assurance or guarantee that the occurrence of the events expressed or implied in any forward-looking statement will actually occur. In particular, those forward-looking statements are subject to significant uncertainties and contingencies, many of which are outside the control of the Company.

A number of important factors could cause actual results or performance to differ materially from the forward looking statements. Although the Company attempts and has attempted to identify factors that would cause actual actions, events or results to differ materially from those disclosed in forward looking statements, there may be other factors that could cause actual results, performance, achievements or events not to be as anticipated, estimated or intended, and many events are beyond the reasonable control of the Company. Investors should consider the forward looking statements light of those disclosures and are cautioned not to place undue reliance on forward looking statements. The Company disclaims any intent or obligations to or revise any forwardlooking statements whether as a result of new information, estimates, or options, future events or results or otherwise, unless required to do so by law.



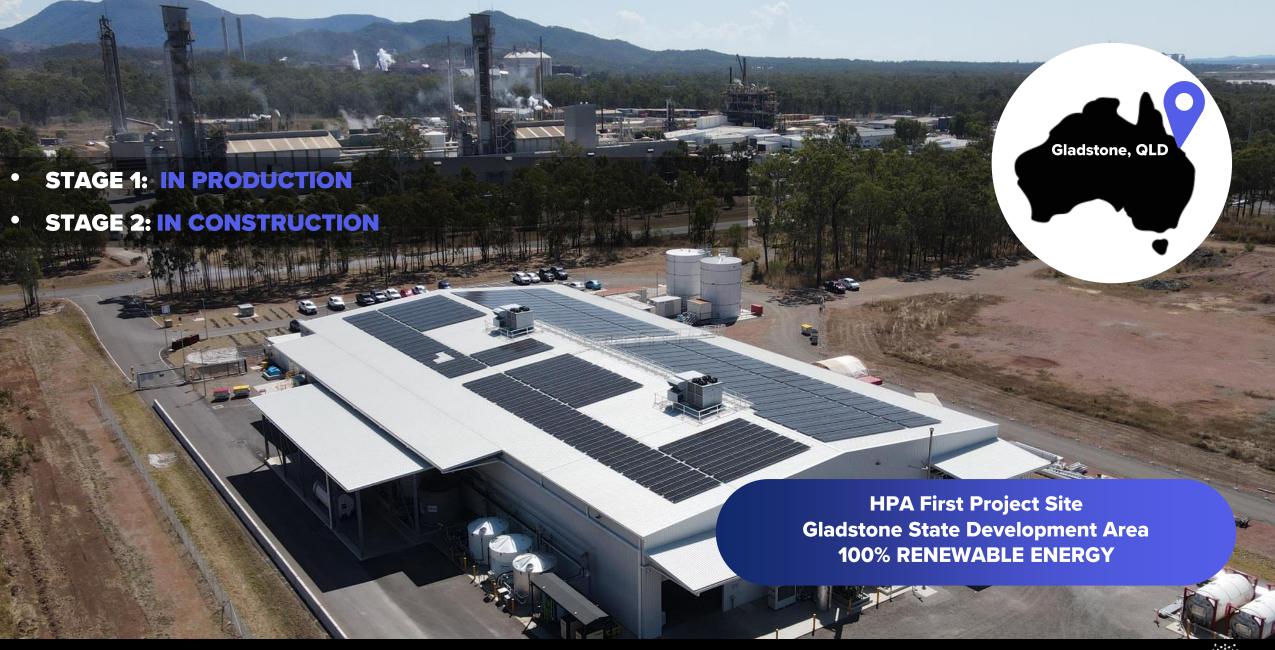
















### **2024 HIGHLIGHTS**

CREDIT APPROVED A\$400M AUST. GOVT. LOAN FACILITIES

# FULLY UNDERWRITTEN INSTITUTIONAL PLACEMENT OF A\$175M\*

+ \$5.25M Share Purchase Plan (SPP)

# F.I.D AND COMMENCEMENT OF STAGE 2 CONSTRUCTION

Groundbreaking on Australia's first high purity aluminium manufacturing facility

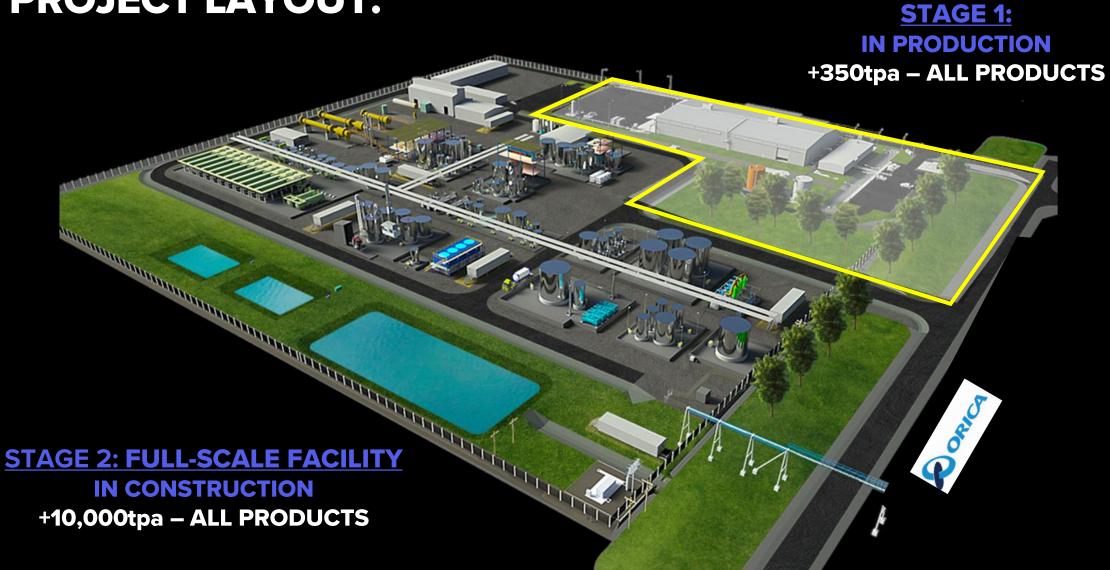
# CONTINUED EXPANSION OF PRODUCT MARKET OUTREACH

170 test sample order since June 2024 Customer LOI's for 23% of Stage 2 5 further LOI's issued in draft ESTABLISHMENT OF AUSTRALIA FIRST SYNTHETIC SAPPHIRE GROWTH

# KEY TECHNOLOGY ADVANTAGES ESTABLISHED

Li-on battery safety
Semi-conductor packaging
Direct Lithium Extraction (DLE)

# PROJECT LAYOUT:



# **COMPREHENSIVE GOVERNMENT SUPPORT**







\$21.7m IPP Grant



\$45M MMI-C Grant



\$320M Loan facility + \$80M cost overrun facility





Stage 2 Earthworks – September 2024

# **STAGE 2: CONSTRUCTION COMMENCED**



### **STAGE 2 DFS: STRONG FINANCIAL METRICS**

Compelling HPA First Project Stage 2 financial metrics, ramping up to 87% throughput by FY28 and steady-state production in FY30

#### **HPA First Project Stage 2 Steady-state Financials**

(does not include Alpha Sapphire)

Steady state (FY30)¹	Units	Alpha HPA Price Discovery Case	Mid Case	Independent Pricing Case
CapEx (includes \$79M contingency)	A\$	\$553M	\$553M	\$553M
Production volume	tpa	10,430	10,430	10,430
Weighted average product price	A\$/kg	\$34.44	\$42.34	\$48.77
Revenue	A\$	\$359M	\$442M	\$509M
Unit cash costs (after by-product credits) <sup>2</sup>	A\$/kg	\$9.58	\$9.58	\$9.58
EBITDA	A\$	\$255M	\$336M	\$403M
Pre-tax free cash flows	A\$	\$251M	\$333M	\$399M
HPAeq volume	tpa	6,850	6,850	6,850
HPAeq price <sup>3</sup>	A\$/kg	\$52.44	\$64.47	\$74.26

**A\$359M - A\$509M** 

**Annual Revenue** 

~**71% - 79%**EBITDA Margin

A\$251M - A\$399

Pre-tax free cash flows

# First Project Stage 2 Production volume ramp up (tpa)

































We don't use aluminium metal as feedstock



We are the first global manufacturer of large volume, aluminium nitrates at world leading high purity (5N+)



Major reduction in process cost and carbon profile compared to incumbent process



Enables key lithium-ion battery safety technology



Enables ultra-high purity alumina and alumina tri-hydrate production (ATH or boehmite)



We recycle ~100% of our large volume reagents as a by-product



Reduction in operating cost and environmental footprint



Highly flexible process with multiple product capability

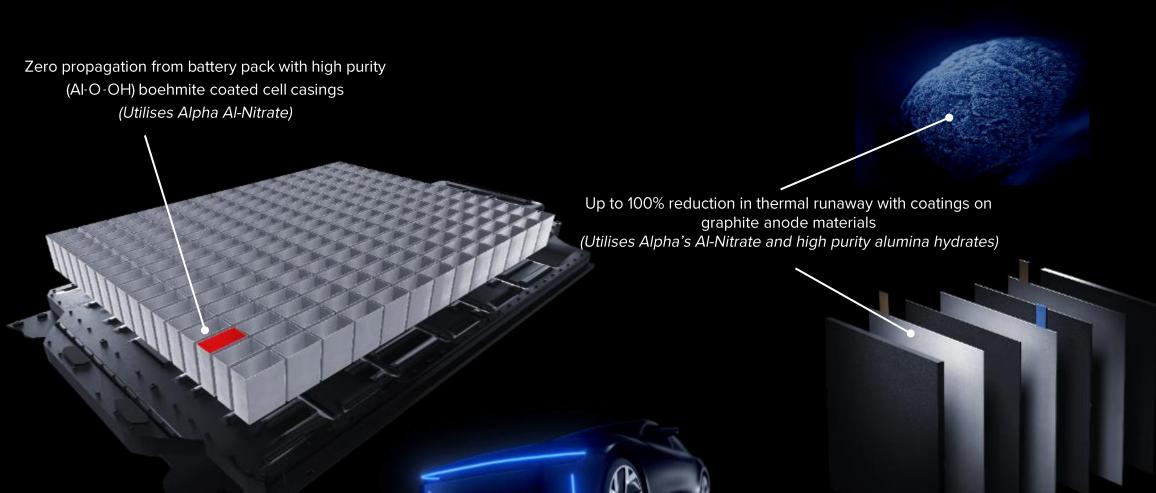


Product mix optimised to meet customer demand



### WE MAKE BATTERIES SAFER

#### ALPHA'S HIGH PURITY MATERIALS UNLOCK KEY LI-ION BATTERY SAFETY TECHNOLOGY



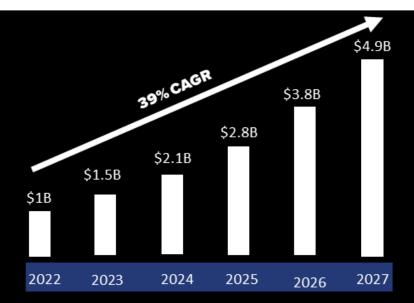
### **SUPPLYING HIGH POWER SEMICONDUCTORS**

#### **HPA** and **HPA** precursors for:

- CMP polishing
- Thermal interface packaging

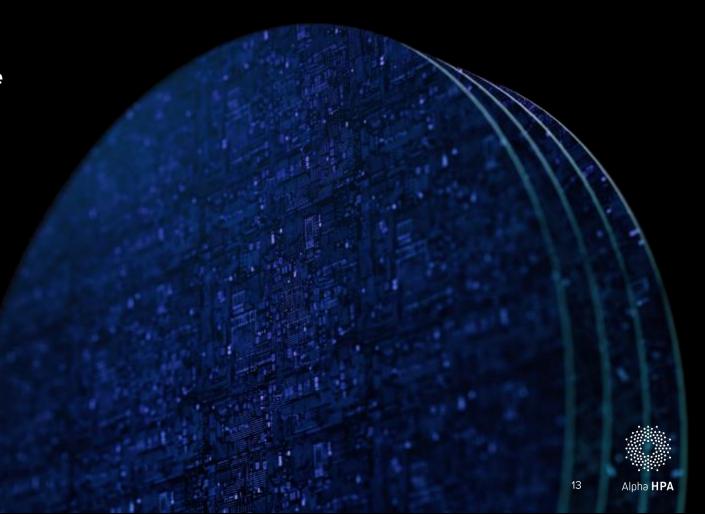
HPA demand linked to high power semiconductors, particularly silicon-carbide (SiC) and GaN-on-sapphire

Value of SiC Semiconductors in EV's (US\$M)

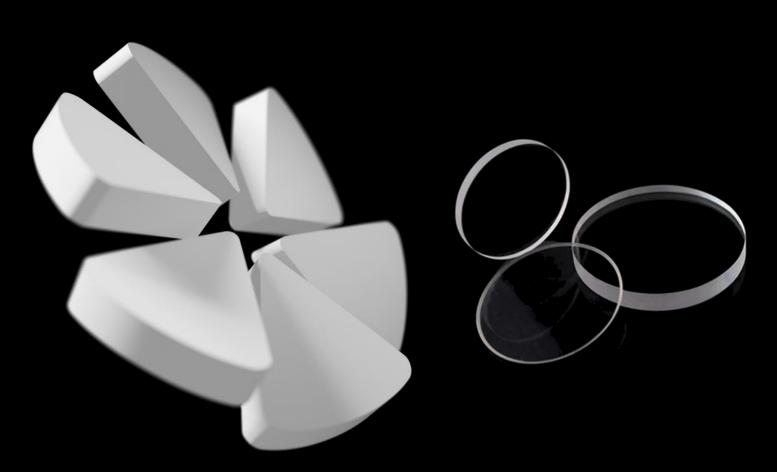


Source: Wolfspeed Investor Day 2022 Presentation

- First sales established to Sth Korea and Japan
- Semiconductor sector LOI in place for up to 1,000tpa HPA



# **SUPPORTING NEXT-GENERATION LED TECHNOLOGY**





Alpha's custom HPA tablets for sapphire glass supporting the next generation of LED semiconductor technology





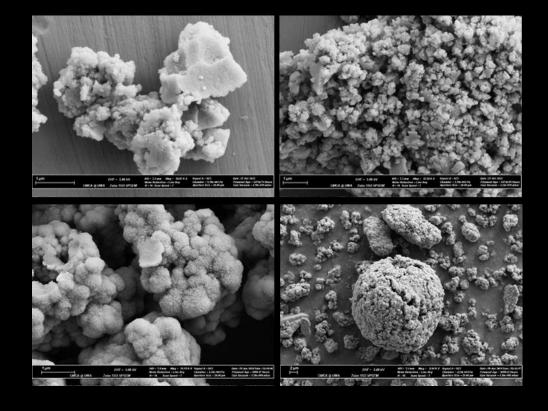


# **NEW FRONTIERS – DLE SORBENTS**



#### **Growing demand from Direct Lithium Extraction (DLE) sorbents**

- Aluminium based sorbent made from high-purity aluminium hydroxide (Al(OH) $_3$  or 'ATH')
- Alpha has a unique ability to manufacture high purity ATH as 100% amorphous
- Amorphous ATH can generate DLE sorbents with up to 5x Lithium extraction \*\*





### MARKET OUTREACH AND PRICING

- Extensive 4+ year global market outreach
- Detailed, technically driven understanding of market and applications
- Pricing obtained by interviews, sales, refined quotations and customer LOIs
- Comprehensive database of pricing available for Alpha's materials
- Alpha in product qualification testing for ~25,000tpa product demand
- B2B pricing protected from any index volatility
- Alpha focussed on new market applications where we hold a product and/or process advantages







#### EU Li-ion battery LED lighting Catalysts **Specialty Ceramics** Demand +10,000tpa Counterparties: +15

#### Japan

- Semiconductor Li-ion battery
- Specialty Ceramics

Demand +2,000tpa Counterparties: +10



#### **Product Pricing (US\$/kg)**

	Alpha HPA Market Discovery		Independent Consultants		
Product	Vol Weighted Avg*	HPA Eq**	CM Group (CY27)	GLG	HPA Eq**
5N Purity Aluminium Nitrate	18.5	123.3	n/a	20 - 30	125.0
4N5+ Purity Alpha Phase Alumina	32.0	32.0	39.3	n/a	39.3
4N5+ Purity Alumina for pucks	25.0	25.0	35.0	n/a	35.0
4N5+ Purity Gamma Phase Alumina	20.3	20.3	27.5	n/a	27.5
4N5+ Purity Alumina Trihydrate	15.0	23.1	19.4	n/a	29.8
4N5+ Purity Nano-Alumina	43.0	43.0	50.0	n/a	50.0







#### South Korea

- Semiconductor Li-ion battery
- Medical

Demand +1.500tpa Counterparties: +10





Demand +10,000tpa Counterparties: +15



### TEST ORDERS AND SMALL SCALE SCALES VOLUMES BUILDING

- 170 test orders received since FID (May 2024)
- Steady conversion of market engagement to small scale sales is a critical qualification stage-set to finalising larger volume orders and offtakes
- 19 sales orders serviced since FID, +1,310kg @ ~ US\$33/kg
- >3,000kg of sales and test orders under manufacture







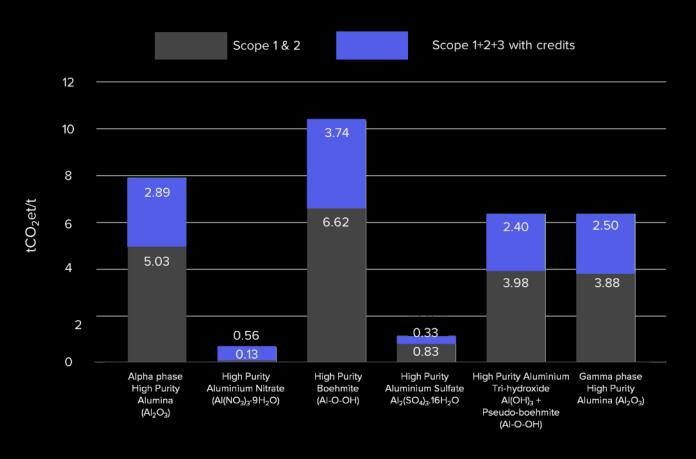






## **WORLD LEADING EMISSIONS**

50-70% lower CO<sub>2</sub> emissions over incumbent (alkoxide) process



~71% lower total emissions in feedstock and production process combined compared to the incumbent process

### **EMISSIONS REDUCTIONS**

- We do not use Al metal as feedstock
- We recycle our reagents
- We use 100% renewable energy

Independent emissions analysis by



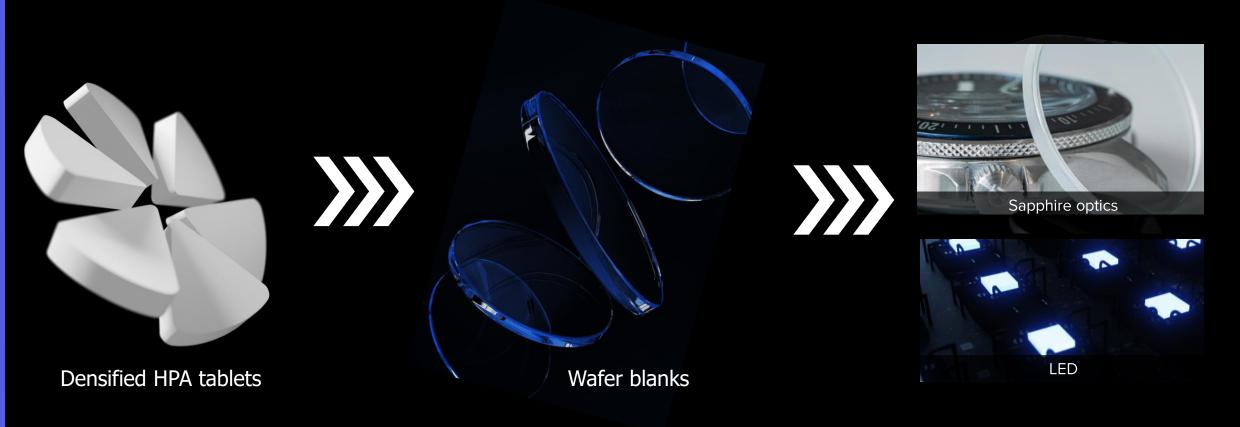








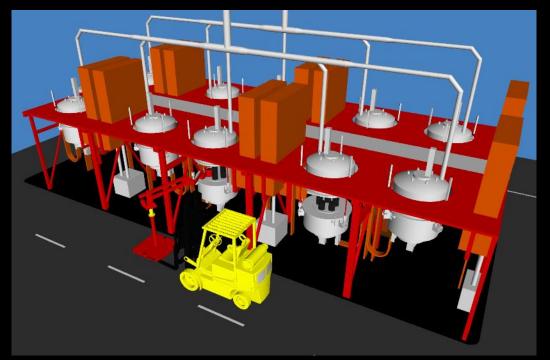
# **ALPHA SAPPHIRE: MARKET OBSERVATIONS**



- Large scale adoption of mini and micro-LED display technologies delayed
- Adoption of GaN-on-sapphire semiconductors accelerating
- Our ability to grow wide format (8") sapphire growth remains a key technology advantage
- High 'ESG' sapphire desired



# **ALPHA SAPPHIRE: EXPANSION**





- Feasibility of expansion from current Phase A to Phase B still under assessment
- CapEx estimation complete and under value review
- OpEx reduction estimates under review





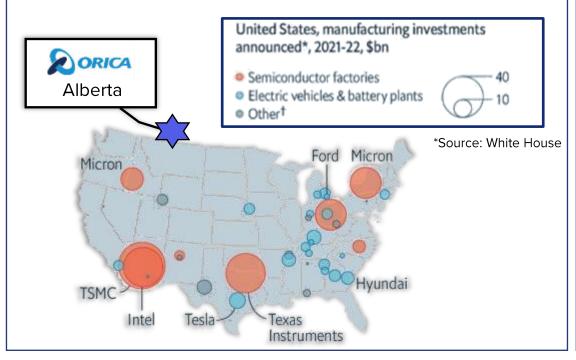
### **ORICA STRATEGIC INVESTMENT**

2018 Aug-21 Nov-22 Nov-23 May-24

Commence Technical Diligence Definitive Commercial Agreements 5% Strategic
Investment &
North American
MoU

Supported Alpha Sapphire Raising A\$40M Supported FID Stage 2 Raising A\$180M

#### **NORTH AMERICA INVESTMENT LANDSCAPE**



# TECHNICAL AND COMMERCIAL VALIDATION VIA ORICA DUE DILIGENCE AND INVESTMENT



- ASX 100 Company Orica Ltd (ASX: ORI) acquired a 5% strategic interest in Alpha HPA in November 2022
- Orica and Alpha have worked together on the HPA First Project since 2018
- The investment builds upon binding arrangements to supply chemical reagents and offtake by-products at the HPA First Project, Gladstone
- Represents significant external endorsement of the capability, safety and operability of the process
- MoU signed to assess high purity aluminium products plant in North America (Alberta)

# **CORPORATE SNAPSHOT**

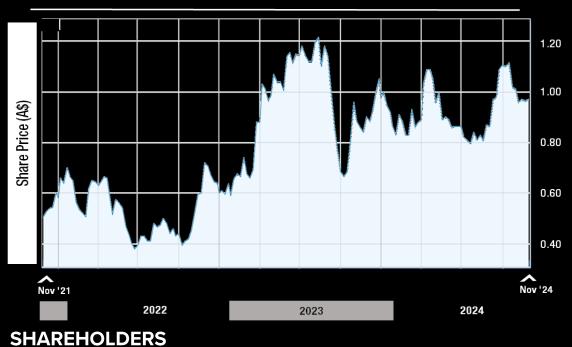
#### TRADING INFORMATION

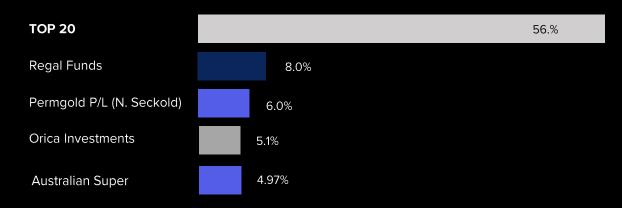
ASX CODE	A4N
Share Price (04/11/2024)	~\$0.97c
52-week trading range	\$0.77 – \$1.18

#### **CAPITAL STRUCTURE**

Issued Shares	1,134M
Unlisted options (@90c)	8.8M (expire 30 April 2025)
Unlisted options (@90c)	3M (expire 31 Aug 2025)
Performance Rights	5.57M
Market Cap	~\$1.10B
Est Cash (25/11/2024)	~\$167.0M
Enterprise Value	\$936M

#### **SHARE PRICE PERFORMANCE – 3 YEARS**





## **Thank You**

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