



AGM

Business Update

November 2024



Important legal information

This presentation (Presentation) has been prepared by Zoom2u Technologies Limited ACN 636 364 246 (Company) (ASX:Z2U)

The following disclaimer applies to this presentation

Summary information - This Presentation contains summary information about the Company and its subsidiaries (Group) and their activities which is current only as at the date of this Presentation. The information in this Presentation is of a general nature. This Presentation should also be read in conjunction with the Company's other periodic and continuous disclosure announcements lodged with ASX, which are available at www.asx.com.au and at the Company's website at www.zoom2u.com.au/investors.

Not investment advice - The information contained in this Presentation is not financial product, investment, legal, taxation or other advice or any recommendation to acquire securities in the Company. No reliance may be placed for any purpose whatsoever on the information contained in this Presentation. This Presentation does not and will not form any part of any contract for the acquisition of securities in the Company.

Investment risk - An investment in securities in the Company is subject to investment and other known and unknown risks, some of which are beyond the control of the Group. The Company does not guarantee any particular rate of return or the performance of its securities, nor does it guarantee any particular tax treatment. You should carefully consider the risks outlined in this Presentation before making an investment decision.

Past performance - Past performance information, including past share price performance, given in this Presentation is given for illustrative purposes only and should not be relied upon as an indication of future performance.

Future performance - This Presentation contains forward looking statements, including statements regarding the Company's intentions, beliefs or current expectations about the Group's business and operations, and market conditions. Forward looking statements can generally be identified by the use of forward looking words such as, "expect", "anticipate", "likely", "intend", "should", "could", "may", "predict", "plan", "propose", "will", "believe", "forecast", "estimate", "target" and other similar expressions. Estimates of, indications of, and guidance or outlook on, future earnings or financial position or performance are also forward looking statements.

Forward looking statements are provided as a general guide only and should not be relied upon as an indication or guarantee of future performance. Forward looking statements involve known and unknown risks, uncertainties, assumptions and contingencies which are subject to change without notice, as are statements about market and industry trends which are based on interpretations of current market conditions. Actual results, performance or achievements may vary materially from any forward looking statements and the assumptions on which statements are based. Except as required by law or regulation, the Group disclaims all obligations to update publicly any forward looking statements, whether as a result of new information, future events or results or otherwise.

Financial information - All dollar values are in Australian dollars, unless otherwise stated. This Presentation contains pro forma financial information. The pro forma financial information has been prepared by the Company in accordance with the measurement and recognition requirements, but not the disclosure requirements, of applicable accounting standards and other mandatory reporting requirements in Australia.

Third party information - Certain market and industry data used in connection with this Presentation may have been obtained from research, surveys or studies conducted by third parties, including industry or general publications. Neither the Group nor its representatives have independently verified any such market or industry data provided by third parties or industry or general publications. No representation or warranty, express or implied, is made as to its fairness, accuracy, correctness, completeness or adequacy.

Disclaimer - None of the Group's advisers, directors, officers, employees or agents have authorised, permitted or caused the issue, despatch or provision of this Presentation nor, except to the extent referred to in this Presentation, made or purported to make any statement in this Presentation.

To the maximum extent permitted by law, the Group and its advisers expressly disclaim all liabilities and responsibility in respect of any expenses, losses, damages or costs incurred by any recipient as a result of the use or reliance on anything contained in or omitted from the information in this Presentation, including, without limitation, any liability arising from fault or negligence or otherwise, and make no representation or warranty, express or implied, as to the fairness, currency, accuracy, reliability or completeness of the information contained in this Presentation.

Not for release or distribution in the United States of America - This Presentation does not constitute an offer to sell, or the solicitation of an offer to buy, any securities in the United States. This Presentation may not be distributed or released in the United States. Securities in the Company have not been, nor will be, registered under the U.S. Securities Act of 1933, as amended (U.S. Securities Act) or the securities laws of any state or other jurisdiction of the United States. Accordingly, the securities in the Company may not be offered or sold, directly or indirectly to, persons in the United States or persons who are acting for the account or benefit of a person in the United States unless they have been registered under the U.S. Securities Act (which the Company has no obligation to do so or procure) or in a transaction exempt from, or not subject to, the registration requirements of the U.S. Securities Act and any other applicable U.S. state securities laws.

The release of this presentation was authorised by the Board of Directors of the Company

FY24 Highlights

A transformational year with continued growth

52% Locate2u revenue growth in FY24



Locate2u Revenue

24% Group revenue growth in FY24



Group Revenue

~\$3.5 million Improvement in EBITDA



EBITDA



Connecting customers to drivers

In **Australia**
and around
the world



Zoom2u

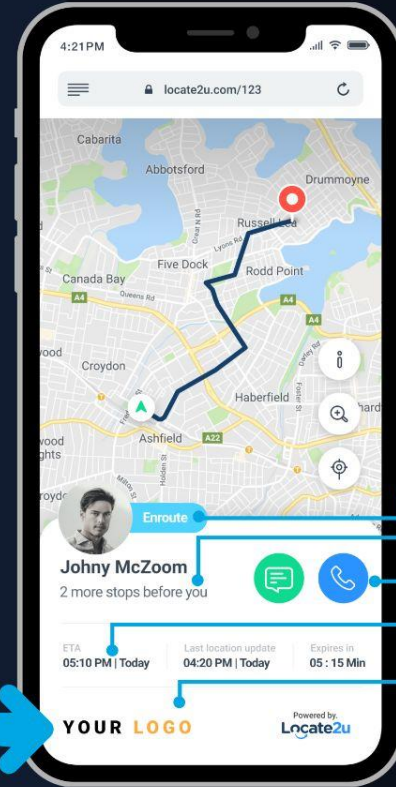


Locate2u



To let **everyone** know,
at all times, where
their **delivery** is.

Zoom2u Locate2u



Driver Status

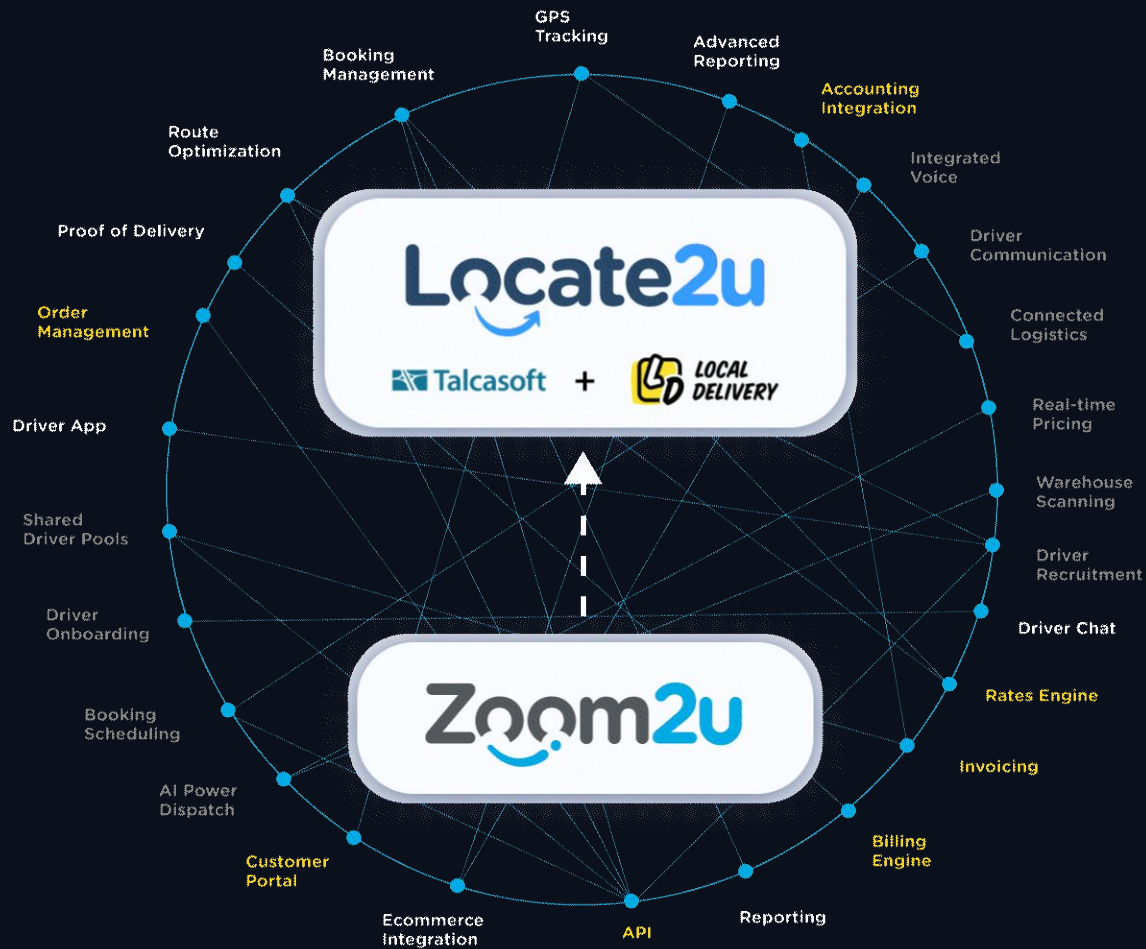
No. of Deliveries prior

Driver's Contact Details

ETA

Customer Logo

A single platform designed for any **delivery** or **service business** globally



Consumers are looking for a better delivery experience

Zoom2u & Locate2u are focused on understanding and eliminating substantial bottlenecks and systemic inefficiencies in traditional delivery models.

PROBLEM

Zoom2u Locate2u SOLUTION



Missed deliveries

- Time window delivery
- Weekend and after hour deliveries (8am to 10pm)
- Authority to leave parcel with photo POD⁽¹⁾ and geo location



Lack of transparency

- Delivery dashboard provides detailed parcel and courier information and tracking capabilities
- Customers notified with live tracking details via SMS



Lack of communication

- Instant courier contact via direct call or text
- Supportive customer service and live chat functionality



Courier drivers don't have the right technology

- Courier drivers don't have route optimisation allowing them to deliver as fast and efficiently as possible. Most rely on older PDAs.



Outdated technology

- Machine learning and AI for courier pickups
- API and plugins capability



**On demand
delivery**

Enterprise, SMEs, Consumers



**Retail & Ecommerce
Delivery**



Enterprise & SMEs



B2C deliveries



Furniture
Retailers



Pharmacy
Delivery



Tile Delivery



Pest Control



Installation
Businesses



Transport
& Courier



Rental
Businesses



Sales Rep
Management



Service & Trade
businesses



Hardware
(Timber)



Big Electrical
Parts Delivery (Car,
Electrical, Trades)



Mobile - Tyre
Repair, Mobile
Mechanics



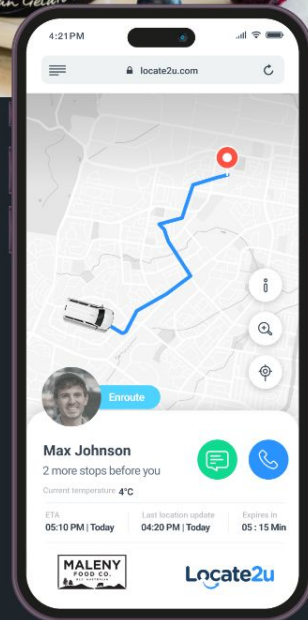
Food Delivery
- Meals, Butcher,
Farm Direct,
Bakery

“Knowing where the trucks are, the sequence, the route optimization, having **all that information at your fingertips** makes a big difference than pieces of paper”

Maleny Food Co

For Maleny Food Co, partnering with Locate2u has given the gelato experts and their customers better control and visibility over the deliveries.

“Locate2u just removes a lot of that knowledge void that used to exist, allowing the company to focus on what it does best—creating delicious gelato and sorbet.”

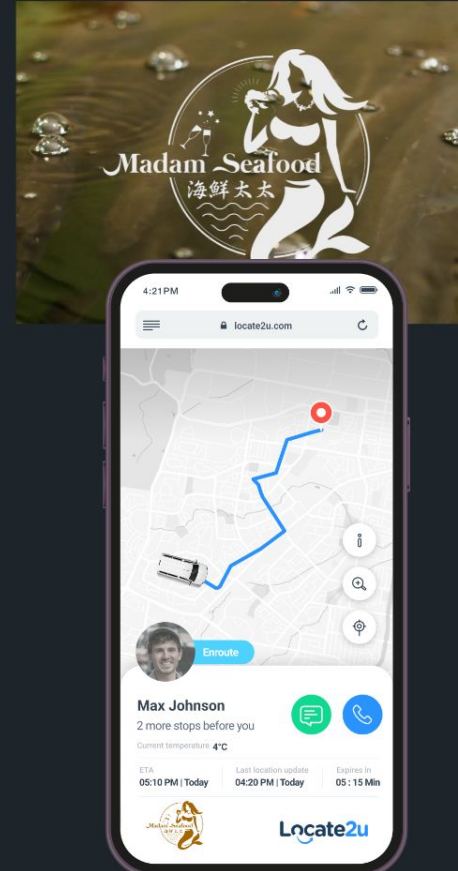


“Locate2u saves time on your customer service. By giving them that live tracking link to go check themselves, 90% of our workload has been shifted.”

Madam Seafood

Madam Seafood no longer has to field non-stop calls from customers wanting to know when they can expect their orders to arrive.

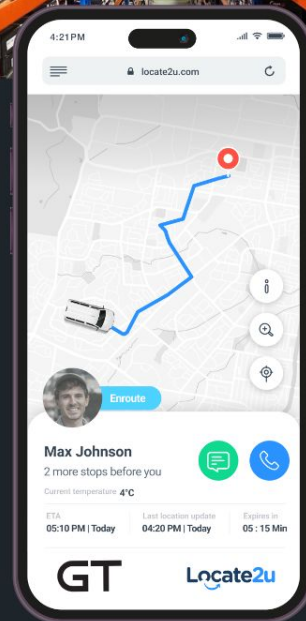
With Locate2u's real-time tracking link, the software automates 90% of their workload, giving them more time to focus on other parts of the business.



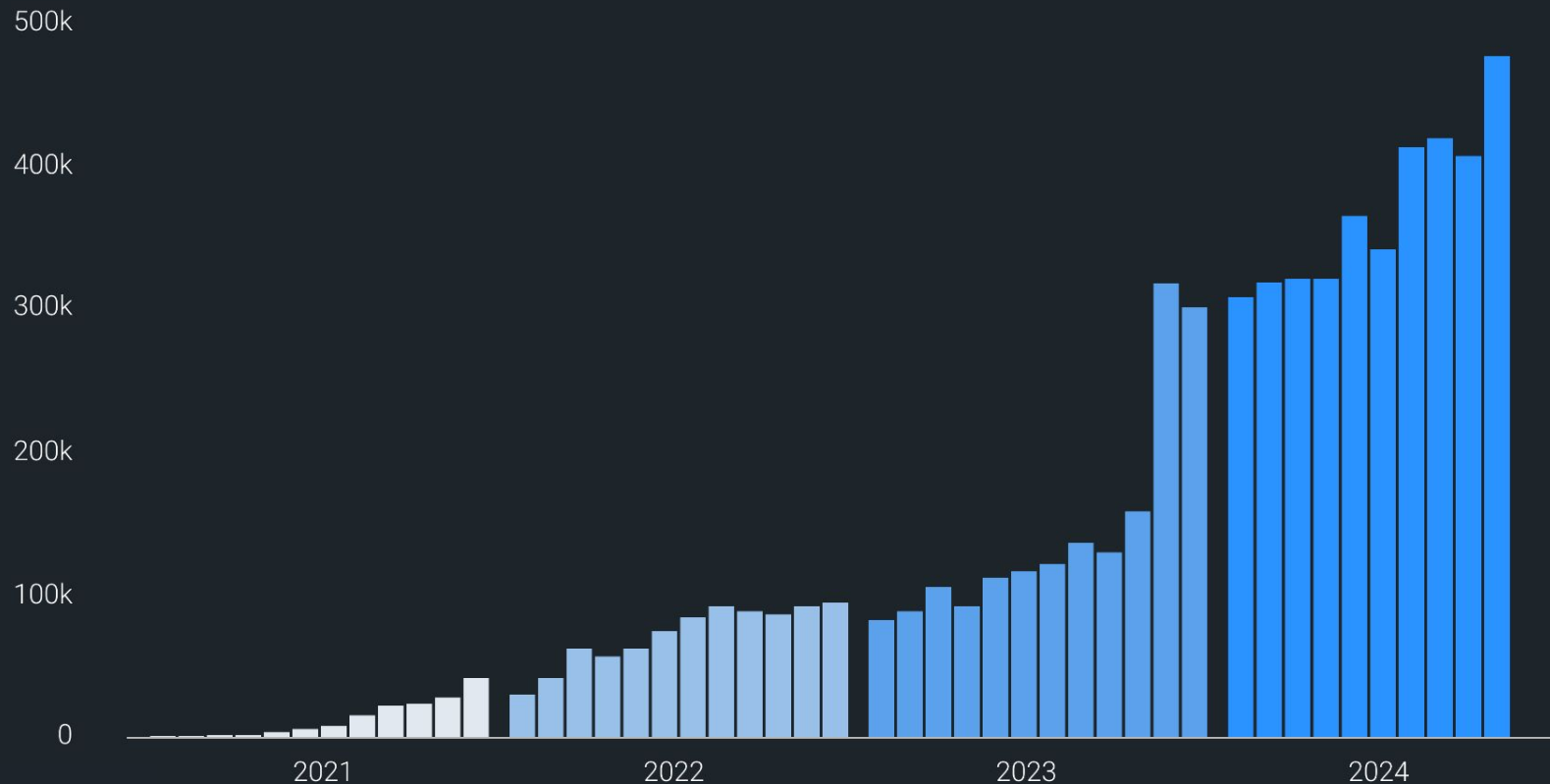
“Locate2 has made it very easy for us to grow. I like that the software is scalable.”

GT Product Sales

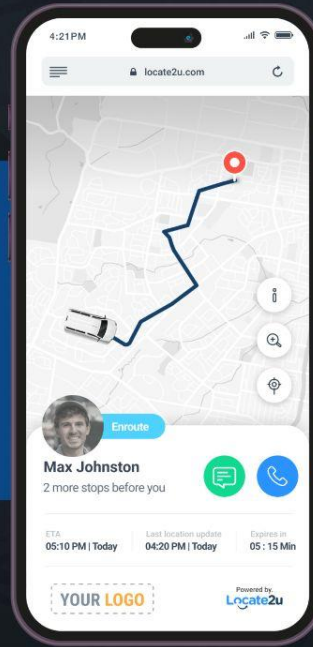
Since implementing Locate2u, GT Product Sales has found it “easy to grow” its business. The software’s reliable route optimization and tracking features have freed up valuable time for its team, allowing it to focus on more critical tasks instead of fielding routine delivery inquiries.



Locate2u Usage is increasing



LIVE DEMO



Thank you

Contact: investor@zoom2u.com