

## Talius Group Sales Update

10 December 2024

### HIGHLIGHTS

- **MOU executed with ARIIA to collaborate on the evaluation for home care providers implementing Talius' digital model of care**
- **PO received from MS Queensland for Home Care solutions under NDIS**

**Talius Group Limited (Talius or the Company) (ASX: TAL)** is pleased to provide an update following its announcement on 27 November 2024.

### MOU executed with ARIIA

Talius is pleased to announce it has executed a Memorandum of Understanding (MOU) with Aged Care Research and Industry Innovation Australia (ARIIA) to collaborate on the evaluation for home care providers implementing Talius' digital model of care.

ARIIA was founded in 2021 under the Australian Government's aged care workforce strategy to respond to the urgent challenges of the sector. ARIIA's mission is to equip the aged care sector with the knowledge and skills to implement evidence-based practice and new technologies.

Mr Reuben Jacob, CEO of ARIIA, commented:

*"ARIIA is excited to collaborate with Talius to design and implement a scalable evaluation model for home care providers. This project is particularly timely for the aged care sector as we approach the new Aged Care Act, taking effect on 1 July. The significant government investment to help keep older people at home requires home care providers to innovate by embracing technology in their operating model. ARIIA will support Talius in evaluating the Safer Smarter Connect Home pilot program for home care providers beginning their digital transformation journey. ARIIA is committed to helping the aged care sector to transform through research and adoption of innovative technologies, alongside partners like Talius, to deliver improved outcomes for both older people and the aged care workforce."*

This MoU provides the structure to commence the evaluation planning and to bring together aged care providers in the co-design process. The evaluation model aims to deliver aged care providers with a standardised process, streamlining resources and enabling quality reporting from which they learn and scale.

### Purchase Order from MS Queensland

Talius is pleased to announce it has received a Purchase Order (PO) from MS Queensland for the upgrading of their Home Care technology. Their initial PO is for the Albany Creek site in Brisbane, with the expectation of at least four more sites over the coming months.

While revenue for the first site is expected to be around \$30,000, it is the further refinement and roll out of the Talius Home Care model into the NDIS operators' ecosystem that is impactful, given the materiality of the NDIS support sector.

## Comments from the Managing Director

Commenting on the recent updates, Mr. Graham Russell, Managing Director of Talius, said:

*"The MOU with ARIIA is a critical step in the design of a robust evaluation process of the Safer Smarter Connected Homes program. With the help of ARIIA's research and evaluation expertise, we are enabling aged care providers to focus on implementation and outcomes while collecting the measures along the way that bring knowledge and insights. Aged care providers can then reliability review, iterate and scale their digital model of care provision in readiness for the new Support at Home reform for the nation. We are excited to be offering this opportunity with ARIIA to the aged care sector."*

*MS Queensland is an important win for Talius, highlighting the adaptability of the Talius solution for NDIS needs. While we remain vigilant in our pursuit of opportunities in Aged Care, the NDIS opportunity is material and our Home Care model has proven relevant to both sectors. Importantly, MS Queensland is a highly credible and high calibre operator which makes them an ideal partner for us."*

This announcement has been authorised by the Board of Directors of Talius Group Limited.

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## About Talius Group Limited (ASX: TAL)

Talius provides a suite of technology enabled care solutions to the aged and disability sectors across multiple verticals, including retirement living, residential aged care, home, and community settings to improve the quality of life, later in life.

Talius' Software as a Service (SaaS) data analytics platform Talius Smart Care combines smart sensors with AI machine learning that delivers automated actions. Talius links awareness, analysis, and action through one platform allowing the care model to move from spot check care to sense-respond care. Nursing staff can switch their focus from data collection to building a human connection. Most importantly, residents benefit from a new era of autonomy and dignity.

Talius helps protect and connect our elderly and people with disabilities with a scalable healthcare technology platform integrated with leading third-party providers to ensure end-to-end solutions for Connected Health.

## FORWARD LOOKING STATEMENTS

*Certain statements contained in this ASX release, including information as to the future financial or operating performance of the Company and its projects, are forward looking statements. Such forward looking statements:*

- (a) are necessarily based upon several estimates and assumptions that, while considered reasonable by the Company, are inherently subject to significant technical, business, economic, competitive, political, and social uncertainties and contingencies;*
- (b) involve known and unknown risks and uncertainties that could cause actual events or results to differ materially from estimated or anticipated events or results reflected in such forward looking statements; and*
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