

### 3Q25 Trading Update

Macquarie Group Limited

11 February 2025

### Disclaimer

The material in this presentation has been prepared by Macquarie Group Limited ABN 94 122 169 279 ("MGL") and is general background information about Macquarie's ("MGL and its subsidiaries") activities current as at the date of this presentation. This information is given in summary form and does not purport to be complete. The material contained in this presentation may include information derived from publicly available sources that have not been independently verified. Information in this presentation should not be considered as advice or a recommendation to investors or potential investors in relation to holding, purchasing or selling securities or other financial products or instruments and does not take into account your particular investment objectives, financial situation or needs. Before acting on any information you should consider the appropriateness of the information having regard to these matters, any relevant offer document and in particular, you should seek independent financial advice. No representation or warranty is made as to the accuracy, completeness or reliability of the information. All securities and financial product or instrument transactions involve risks, which include (among others) the risk of adverse or unanticipated market, financial or political developments and, in international transactions, currency risk. This presentation does not constitute an offer to sell or a solicitation of an offer to subscribe or purchase or a recommendation of any securities and may not be distributed in any jurisdiction except in accordance with the legal requirements applicable in such jurisdiction.

This presentation may contain climate-related and other forward looking statements – that is, statements related to future, not past, events or other matters – including, without limitation, statements regarding our intent, belief or current expectations with respect to Macquarie's businesses and operations, market conditions, results of operation and financial condition, capital adequacy, provisions for impairments and risk management practices. Climate-related forward-looking statements are particularly affected by uncertainties and factors such as evolving standards, definitions and methodologies, lack of accurate and reliable historical data, complex calculations, modelling and scenario analysis and changing and uncertain climate-related laws, regulations and policies. Readers are cautioned not to place undue reliance on these forward looking statements. Macquarie does not undertake any obligation to publicly release the result of any revisions to these forward looking statements or to otherwise update any forward looking statements, whether as a result of new information, future events or otherwise, after the date of this presentation. Actual results may vary in a materially positive or negative manner. Forward looking statements and hypothetical examples are subject to uncertainty and contingencies outside Macquarie's control. Past performance is not a reliable indication of future performance.

Unless otherwise specified all information is at 31 December 2024.

This presentation provides further detail in relation to key elements of Macquarie's financial performance and financial position. It also provides an analysis of the funding profile of Macquarie because maintaining the structural integrity of Macquarie's balance sheet requires active management of both asset and liability portfolios. Active management of the funded balance sheet enables the Group to strengthen its liquidity and funding position.

Numbers are subject to rounding and may not fully reconcile.

Other than Macquarie Bank Limited ABN 46 008 583 542 ("MBL"), any Macquarie group entity noted in this presentation is not an authorised deposit-taking institution for the purposes of the Banking Act 1959 (Cth). That entity's obligations do not represent deposits or other liabilities of MBL and MBL does not guarantee or otherwise provide assurance in respect of the obligations of that entity. Any investments are subject to investment risk including possible delays in repayment and loss of income and principal invested.

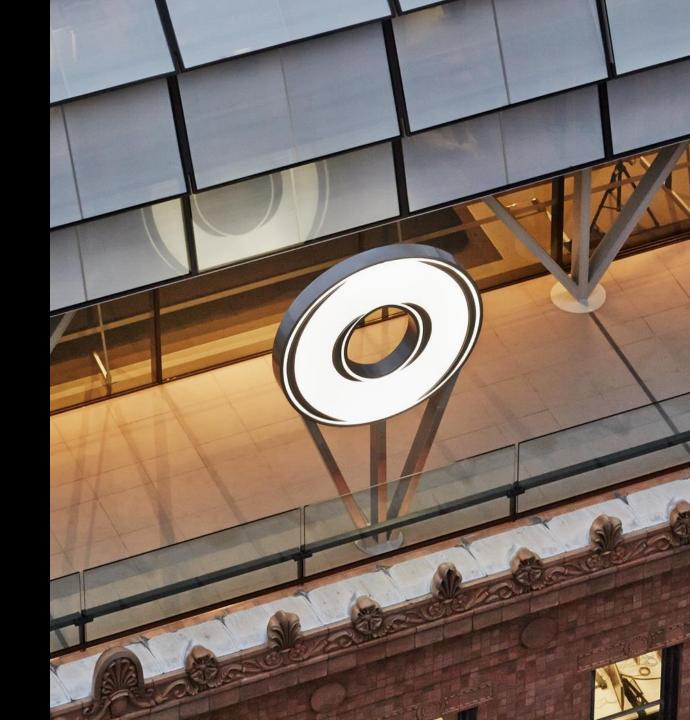


## Agenda

01 02 Introduction

3Q25 Trading Update

03 Q&A







Introduction

Sam Dobson

Head of Investor Relations





3Q25 Trading Update
Shemara Wikramanayake
Managing Director and

Chief Executive Officer

### About Macquarie

~53%

~47%

### Annuity-style activities | Net Profit Contribution

Markets-facing activities | Net Profit Contribution

BFS MAM

### Banking and Financial Services Macquarie Asset Management

- Macquarie's retail banking and financial services business with BFS deposits¹ of \$A163.8b², loan portfolio³ of \$A156.2b² and funds on platform⁴ of \$A152.4b²
- Provides a diverse range of personal banking, wealth management and business banking products and services to retail clients, advisers, brokers and business clients
- A global integrated asset manager with assets under management of \$A942.7b<sup>5</sup>, investing to deliver positive outcomes for our clients, portfolio companies and communities
  - Provides a diverse range of investment solutions to clients including real assets, real estate, credit, equities & multi-asset and secondaries

**CGM** 

#### Commodities and Global Markets

Global business offering capital and financing, risk management, market access, physical execution and logistics solutions to its diverse client base across Commodities, Financial Markets and Asset Finance

- Capital and financing: provides clients with financing and asset management solutions across the capital structure
- Risk management: helping clients manage exposure to price changes in commodities, currencies, credit and equity markets

Market access: helping clients access

- assets and prices via liquidity and electronic markets globally

  Physical execution and logistics: supporting clients with access to
- supporting clients with access to physical commodities and facilitating their transport from production to consumption

CGM's deep expertise and physical presence allow us to optimise how we manage both our clients' risk exposures and trading opportunities we see which are conducted within Macquarie's strong internal risk management framework

### MacCap

#### Macquarie Capital

Global capability in:

- Advisory and capital raising services, providing clients with specialist expertise and flexible capital solutions across a range of sectors
- Specialist investing across private credit, private equity, real estate, growth equity, venture capital and in infrastructure and energy projects and companies
- Equities brokerage, providing clients with access to equity research, sales, execution capabilities and corporate access

#### **1H25 Net Profit Contribution**

BFS | ~22%

MAM | ~23%

**CGM | ~8%** 

**CGM | ~35%** 

**MacCap** | ~12%

#### Risk Management Group

An independent and centralised function responsible for independent and objective review and challenge, oversight, monitoring and reporting in relation to Macquarie's material risks.

#### Legal and Governance Group

Provides a full range of legal and corporate governance services, including strategic legal and governance advice and risk assessment on corporate transactions, treasury and funding, insurance, regulatory enquiries and litigation.

#### Financial Management, People and Engagement

Responsible for managing the Group's financial, tax and treasury activities and strategic priorities, fostering our culture through people and community engagement, and engaging with stakeholders to protect and promote Macquarie's reputation globally.

#### **Corporate Operations Group**

Brings together specialist capabilities in technology, data, digital, market operations, corporate real estate, business resilience, procurement and global security to support Macquarie's growth.

Note: Where referenced in this document, net profit contribution is management accounting profit before unallocated corporate items, profit share and income tax. 1. BFS deposits include home loan offset accounts. 2. As at 31 Dec 24. 3. The loan portfolio comprises home loans, loans to businesses, car loans and credit cards. 4. Funds on platform includes Macquarie Wrap, FUM in relation to institutional relationships and Macquarie Vision (used by Macquarie Private Bank). 5. As at 31 Dec 24. MAM Private Markets Assets under Management (AUM) includes equity yet to deploy and equity committed to assets but not yet deployed.

# 3Q25 Overview



- FY25 year to date (YTD) net profit after tax broadly in line with FY24 YTD
- Macquarie's annuity-style businesses' (MAM and BFS) combined December 2024 quarter (3Q25) net profit contribution was substantially up on the prior corresponding period (pcp) (3Q24), mainly due to continued volume growth in BFS
  - FY25 YTD net profit contribution substantially up on FY24 YTD, primarily due to higher performance fees and investment income in MAM. Continued volume growth and lower operating expenses, partially offset by margin compression, drove an increased contribution in BFS
- Macquarie's markets-facing businesses' (CGM and Macquarie Capital) combined 3Q25 net profit contribution
  was substantially down on the pcp, mainly due to subdued conditions in certain commodity markets and the
  unfavourable impact of timing of income recognition primarily on North American Gas and Power contracts
  in CGM, partially offset by higher fee and commission income in Macquarie Capital
  - FY25 YTD net profit contribution significantly down on FY24 YTD, mainly due to subdued conditions in certain commodity markets in CGM

### 3Q25 Overview

### Annuity-style businesses

### **Macquarie Asset Management**

~23%

#### 1H25 contribution<sup>1</sup>

- AUM of \$A942.7b at Dec 24, up 3% on Sep 24
- Private Markets: \$A371.7b in AUM<sup>2,3</sup>, broadly in line with Sep 24, primarily driven by fund divestments, offset by favourable foreign exchange movements and increased net asset valuations
- Private Markets: \$A212.9b in EUM4, broadly in line with Sep 24
- Raised \$A3.8b in new equity in 3Q25, \$A11.0b YTD, from clients across a diverse range of strategies, including energy transition, regional and global infrastructure, agriculture and private credit
- Invested \$A7.3b of equity in 3Q25, \$A18.2b YTD across 36 investments including 17 real assets, 3 real estate and 16 private credit investments
- \$A12.7b of equity returned to clients in 3Q25 from divestments, including AirTrunk
- \$A27.4b of equity to deploy, down 14% on Sep 24, with transactions announced including a partnership with Dow<sup>5</sup> to launch Diamond Infrastructure Solutions and Vocus'<sup>5</sup> announcement to acquire TPG's Enterprise, Government and Wholesale fixed business
- Public Investments: \$A571.0b in AUM<sup>6</sup>, up 5% on Sep 24, primarily driven by favourable foreign exchange movements
  - \$A313.2b AUM<sup>6</sup> in Fixed income, up 5% on Sep 24
  - \$A231.1b AUM6 in Equities, up 5% on Sep 24
  - \$A26.7b AUM<sup>6</sup> in Multi-Assets, up 10% on Sep 24

### **Banking and Financial Services**

~22%

#### 1H25 contribution<sup>1</sup>

- BFS deposits<sup>7</sup> of \$A163.8b at Dec 24, up 7% on Sep 24
- Home loan portfolio<sup>8</sup> of \$A136.2b at Dec 24, up 5% on Sep 24
- Funds on platform<sup>9</sup> of \$A152.4b at Dec 24, in line with Sep 24
- Business banking loan portfolio of \$A16.5b at Dec 24, down 1% on Sep 24

1. Based on 1H25 net profit contribution from operating groups as reported on 1 Nov 24. Net profit contribution is management accounting profit before unallocated corporate items, profit share and income tax. 2. As at 31 Dec 24. Private Markets Assets under Management (AUM) is calculated as the proportional ownership interest in the underlying assets of funds and mandated assets that Macquarie actively manages or advises for the purpose of wealth creation, adjusted to exclude cross-holdings in funds and reflect Macquarie's proportional ownership interest of the fund manager. Private Markets AUM includes equity yet to deploy and equity committed to assets but not yet deployed. 3. Real Estate AUM includes AUM of its investee platforms with projects with projects with projects accounted to a subject to deploy and equity under Management (EUM) includes market acpitalisation at measurement date for listed funds, the sum of original committed capital less capital subsequently returned for unlisted funds and mandates as well as invested capital for managed businesses. 5. Transaction subject to customary closing conditions and any required regulatory approvals. 6. As at 31 Dec 24. 7. BFS deposits include home loan offset accounts. 8. Home loan portfolio excludes offset accounts. 9. Funds on platform includes Macquarie Vision (used by Macquarie Private Bank).

### 3Q25 Overview

### Markets-facing businesses

### **Commodities and Global Markets**

~43%

#### 1H25 contribution<sup>1</sup>

- Commodities contribution decreased on the pcp, primarily due to subdued conditions in certain commodity markets and the unfavourable impact of timing of income recognition on North American Gas and Power contracts. The result also included a reduced contribution from risk management income, primarily in EMEA Gas, Power and Emissions and Global Oil as price movements stabilised across commodity markets
- Increased contribution across Financial Markets from corporates and private equity firms from client risk management and financing activity across sectors, particularly in foreign exchange, fixed income and credit
- Improved performance in Asset Finance compared to pcp, with portfolio growth being driven by Shipping Finance, Technology and Resources
- ~7.5 billion cubic feet of natural gas volume traded across North America daily<sup>2</sup>
- House of the Year: Oil and Products<sup>3</sup>, Natural Gas/LNG<sup>3</sup>, Commodities Research<sup>3,4</sup>, Base Metals<sup>4</sup>, Commodity Trade Finance<sup>4</sup>, and Derivatives<sup>4</sup>
- Maintained ranking as No.1 Futures Broker on ASX<sup>5</sup>
- \$A7.9b asset finance and loan portfolio<sup>2</sup>

### **Macquarie Capital**

~12%

#### 1H25 contribution<sup>1</sup>

- Fee and commission income up on the prior period and a weak pcp, primarily driven by higher M&A fees. This was partially offset by lower investment-related income, mainly driven by the timing of gains on investments
- Equity portfolio<sup>6</sup>\$A6b+, increase of ~25% on pcp
- Private credit portfolio<sup>7</sup> of over \$A25b, with more than \$A3.2b deployed in 3Q25 through focused investment in credit markets and bespoke financing solutions including:
  - Provided a bespoke financing package for Therme Group to complete the acquisition of Therme Erding, a specialised leisure and wellness real estate asset in Germany
- Notable deals:
  - Financial adviser to BMS Group on the acquisition of DR&P Group, one of the fastest growing independent insurance brokers based in the UK
  - Financial adviser and debt arranger to Global Power Generation Australia on the ~\$A2.3b portfolio financing of its Australian renewable energy portfolio
  - Sole financial adviser to Paladin Energy Ltd on its 100% acquisition of Fission Uranium Corp for \$CA1.140m
  - Financial adviser to the University of St. Augustine for Health Sciences on its sale to Perdoceo Education Corporation
- Natural Resources Finance Deal of the Year water pipeline PPP in Chile<sup>8</sup>
- Macquarie Equities recognised as a market leader across ANZ in sales trading, large block trades and corporate access<sup>9</sup>

1. Based on 1H25 net profit contribution from operating groups as reported on 1 Nov 24, Net profit contribution is management accounting profit before unallocated corporate items, profit share and income tax. 2. As at 31 Dec 24, 3. Energy Risk Awards 2024. 4. Energy Risk Asia Awards 2024. 5. ASX Futures 24 (SFE) Monthly Report Sep 24. 6. Committed equity portfolio as at 31 Dec 24, excluding equity portfolio and equity deployment. 8. Global Banking & Markets: Latin Americas Awards 2024. Macquarie acted as exclusive financial adviser and sole placement agent. 9. Peter Lee Associates 2024 Survey of Australian Institutional Investors.

### Macquarie's global footprint

Total staff<sup>1</sup> 19,795

51% of staff based internationally

### **Americas**

Staff 3,104

**CANADA** Calgary Toronto

LATIN AMERICA Mexico City Santiago Sao Paulo

USA Boise Boston Chicago Dallas Houston Jacksonville Kansas Los Angeles Minneapolis Nashville

New York

Philadelphia San Diego San Francisco San Jose

Seattle

### **EMEA**

Staff 2,882

**EUROPE** Amsterdam Braintree Copenhagen Coventry Dublin Edinburgh Frankfurt

Geneva Limerick London Luxembourg Madrid Milan

Munich Paris Solihull Vienna Watford Zurich

> **MIDDLE EAST** Dubai

**SOUTH AFRICA** Johannesburg

### Asia

Staff 4,199

**ASIA** 

Bangkok Manila Beijing Mumbai Dongguan Seoul Gurugram Shanghai Hong Kong Singapore Hsin-Chu Taipei Jakarta Tokyo Kuala Lumpur

### Australia<sup>2</sup>

Staff 9,610

**AUSTRALIA** 

Adelaide Brisbane Canberra Gold Coast Manly Melbourne Newcastle Perth Sydney

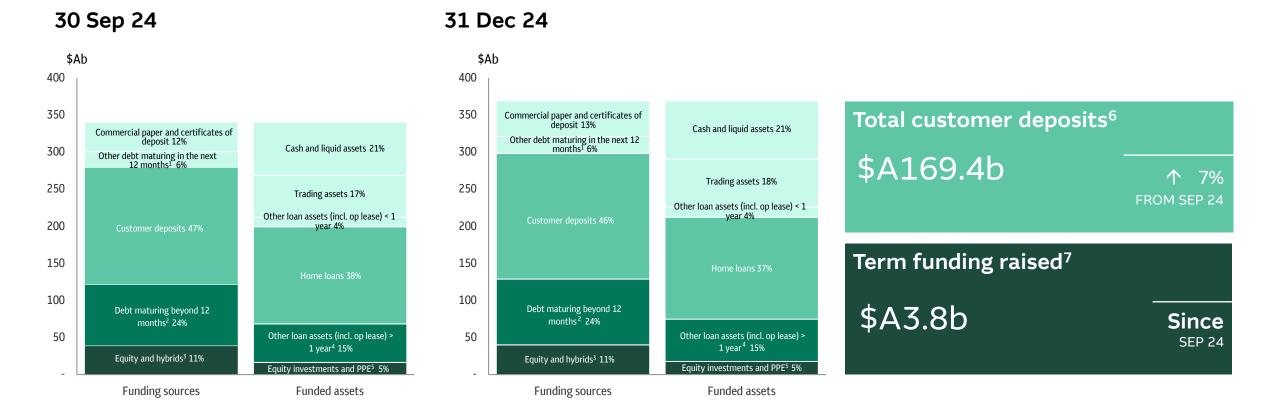
**NEW ZEALAND** 

Auckland

1. As at 31 Dec 24. Where referenced in this document headcount numbers include staff employed in certain operationally segregated subsidiaries. 2. Includes New Zealand.

### Funded balance sheet remains strong

### Term liabilities exceed term assets



These charts represent Macquarie's funded balance sheet is a the respective dates noted above. The funded balance sheet is a simple representation of Macquarie's funding requirements once accounting related gross-ups and self-funded assets have been netted down from the statement of financial position. The funded balance sheet is not a liquidity risk management tool, as it does not consider the granular liquidity profiling of all on and off-balance sheet components considered in both Macquarie's internal liquidity ramework and the regulatory liquidity manework and self-funded balance sheet is a simple representation of financial liquidity profiling of all on and off-balance sheet to management tool, as it does not consider the granular liquidity profiling of all on and off-balance sheet in both and on the regulatory liquidity manework and the regulatory liquidity manework and self-funded balance sheet is a simple represented in both Acquaries in the regulatory liquidity manework and self-funded balance sh

© Macquarie Group Limited

11

### Capital and liquidity update

### Group surplus and regulatory ratios at Dec 24

- Group capital surplus of \$A8.5b<sup>1,2</sup>. Reduction in surplus of \$A1.3b from Sep 24 predominantly driven by an increase in business capital requirements and the 1H25 dividend, partially offset by 3Q25 P&L
- APRA Basel III Level 2 CET1 ratio of 12.6% (Harmonised Basel III Level 2 CET1 ratio: 17.7%³). APRA Basel III Leverage ratio of 5.0% (Harmonised Basel III Leverage ratio: 5.7%³)
- The quarter average Liquidity Coverage Ratio (LCR) was 196%<sup>4,5</sup> and the Net Stable Funding Ratio (NSFR) was 113%<sup>5</sup>

### Dividend Reinvestment Plan (DRP)

• On 17 Dec 24, the DRP in respect of the 1H25 dividend was satisfied through the allocation of ordinary shares at a price of \$A231.23 per share<sup>6</sup>. The shares allocated under the DRP were acquired on-market

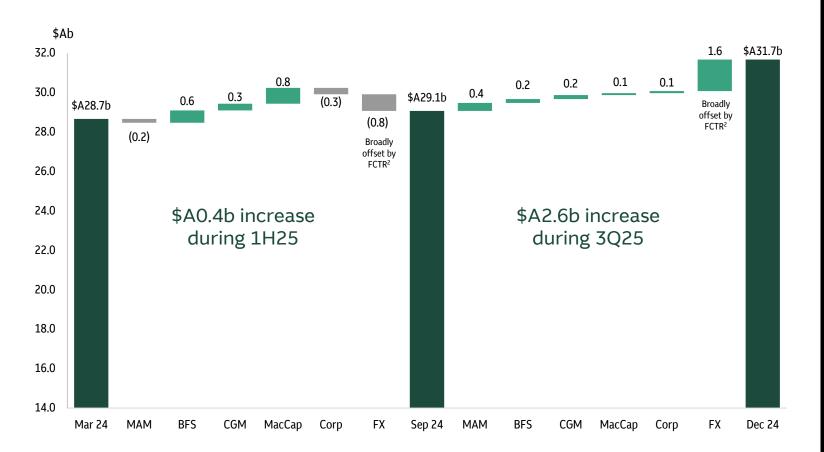
### On-market share buyback

- On 1 Nov 24, Macquarie announced that the Board approved an extension of the on-market share buyback of up to \$A2b for a further 12 months
- The buyback provides additional flexibility to manage the Group's capital position and Macquarie retains the ability to vary, pause or terminate the buyback at any time
- The timing and actual number of ordinary shares purchased under the buyback will be subject to a number of factors including the Group's surplus capital position, market conditions and opportunities to deploy capital by the businesses
- As at 10 Feb 25, a total of \$A1,013m of ordinary shares were acquired on-market at an average price of \$A189.80 per share

<sup>1.</sup> The Group capital surplus is the amount of capital above APRA regulatory requirements. Bank Group regulatory requirements are calculated in accordance with Prudential Standard APS 110 Capital Adequacy (APS 110), at 10.5% of RWA. This includes the industry minimum Tier 1 requirement of 6.0%, capital conservation buffer (CCB) of 3.75% and a countercyclical capital buffer (CCyB). The CCyB of the Bank Group at Dec 24 is 0.76%, this is rounded to 0.75% for presentation purposes. The individual CCyB varies by jurisdiction and the Bank Group at CyB varies by jurisdiction and the Standard APS varies by jurisdiction and the Standard APS varies by jurisdiction and the Standard APS varies by jurisdiction and the Standard

### Business capital requirements<sup>1</sup>

3Q25 business capital requirement growth of \$A1.0b excluding FX movements



### **3Q25 Key drivers**

#### MAM

 Predominantly net movements in Real Assets co-investments and underwrites

#### **BFS**

Growth in home loans and business banking

### **CGM**

 Increased credit risk capital predominantly driven by portfolio growth in Specialised Asset Finance and Fixed Income and Currencies

### **Macquarie Capital**

 Predominantly driven by growth in Private Credit

<sup>1.</sup> Regulatory capital requirements are calculated in accordance with APS 110, at 10.5% of RWA. 2. The FCTR forms part of capital supply and broadly offsets FX movements in capital requirements.

© Macquarie Group Limited

### Regulatory update

### Australia (Prudential)

APRA has finalised or is in the process of implementing changes to a number of prudential standards. Macquarie notes the following key updates:

- On 9 Dec 24, APRA confirmed it will look to phase out hybrid instruments as eligible capital. The total amount of regulatory capital that APRA requires banks to hold would remain unchanged and banks would remain 'unquestionably strong'. Consequential amendments to the capital framework will be finalised in 2025 and effective from 1 Jan 27, with transition arrangements in place for instruments outstanding until 1 Jan 32
- On 8 Jul 24, APRA released its final revised APS 117 Capital Adequacy: Interest Rate Risk in the Banking Book (IRRBB)<sup>2</sup>. The revisions follow its final consultation in Dec 23 and are designed to address lessons learned from recent large interest rate movements, create better incentives for managing IRRBB risk and simplify the IRRBB framework. The revised standard will be effective from 1 Oct 25
- Macquarie has been working with APRA on a remediation plan that strengthens MBL's governance, culture, structure and remuneration to ensure full and ongoing compliance with prudential standards and management of MBL-specific risks. The changes under the plan, on which we will continue to deliver through 2025 and beyond, will have a positive impact on MBL through improved systems, frameworks, processes, and further strengthen its risk culture

### Germany (Legal)

• The ongoing, industry-wide investigation in Germany relating to dividend trading continues. Over a dozen criminal trials related to cum-ex have been or are being prosecuted against individuals in German courts and there have been convictions. Under German law, companies cannot be criminally prosecuted, but they can be added as ancillary parties to the trials of certain individuals. Ancillary parties may be subject to confiscation orders requiring the disgorgement of profits. Macquarie has provided for German dividend trading matters. As previously noted, in total, the German authorities have designated as suspects approximately 100 current and former Macquarie staff, most of whom are no longer at Macquarie and there are a number of civil claims against Macquarie. Macquarie has been responding to requests for information about its historical activities and expects the German authorities to continue to seek information from former and current Macquarie employees as the industry-wide investigation continues

1. 'APRA to phase out AT1 as eligible bank capital'; 9 Dec 24. 2. 'Revisions to framework on Interest Rate Risk in the Banking Book'; 8 Jul 24.

© Macquarie Group Limited

### Short-term outlook

### Factors impacting short-term outlook

Annuity-style businesses	Markets-facing businesses
Non-Banking Group	
Macquarie Asset Management (MAM)	Macquarie Capital (MacCap)
Base fees expected to be broadly in line	Subject to market conditions:
Subject to market conditions and timing of transactions:	Transaction activity is expected to be significantly up on a challenging year
<ul> <li>Net Other Operating Income<sup>1</sup> is expected to be significantly up mainly due to higher investment-related income from green investments</li> </ul>	<ul> <li>Investment-related income is expected to be broadly in line, supported by growth of the private credit portfolio and asset realisations</li> </ul>
Net expenditure in green platforms on balance sheet expected to be broadly in line	Continued balance sheet deployment in both debt and equity investments

### **Banking Group**

#### Banking and Financial Services (BFS)

- · Growth in loan portfolio, deposits and platform volumes
- · Market dynamics to continue to drive margin pressure
- · Ongoing monitoring of provisioning
- · Continued investment in digitisation and automation supporting scalable growth

### Commodities and Global Markets<sup>2</sup> (CGM)

Subject to market conditions:

- Commodities income is expected to be down, albeit volatility may create opportunities
- · Continued contribution from client and trading activity across the Financial Markets platform
- Continued contribution across Asset Finance sectors

### Corporate

· Compensation ratio expected to be broadly in line with historical levels

• The FY25 effective tax rate is expected to be broadly in line with historical levels

Note: Comparative period is FY24, unless stated otherwise. 1. Net Other Operating Income includes all operating income excluding base fees. 2. Certain assets of the Financial Markets business and certain activities of the Commodity Markets and Finance business, and some other less financially significant activities are undertaken from within the Non-Banking Group.

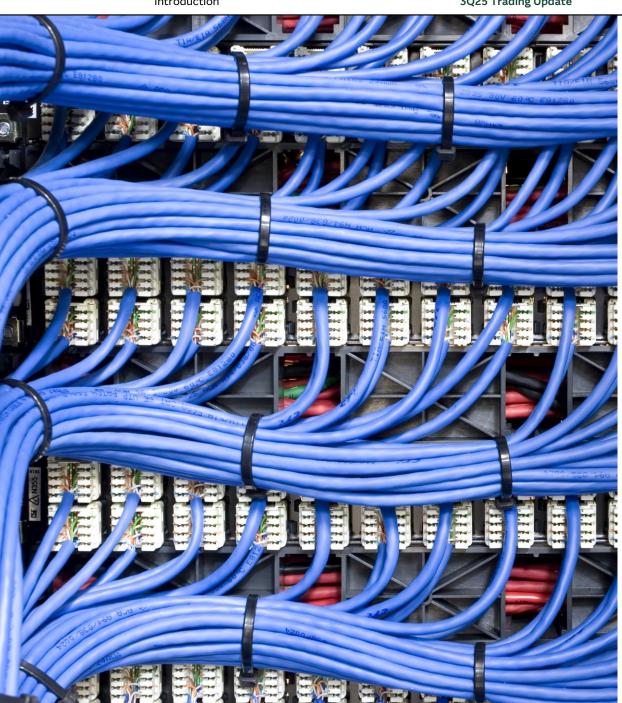


### Short-term outlook

The range of factors that may influence our short-term outlook include:

- Market conditions including: global economic conditions, inflation and interest rates, significant volatility events, and the impact of geopolitical events
- · Completion of period-end reviews and the completion of transactions
- The geographic composition of income and the impact of foreign exchange
- Potential tax or regulatory changes and tax uncertainties

We continue to maintain a cautious stance, with a conservative approach to capital, funding and liquidity that positions us well to respond to the current environment



### Medium-term outlook

Macquarie remains well-positioned to deliver superior performance in the medium term with its diverse business mix across annuity-style and markets-facing businesses

Deep expertise across diverse sectors in major markets with structural growth tailwinds

- Customer focused digital bank
- Private Markets and Public Investments
- Commodities, Financial Markets and Asset Finance
- · Specialist advice, capital solutions and investment

Patient adjacent growth across new products and new markets

Ongoing investment in our operating platform

Strong and conservative balance sheet

- Well-matched funding profile with short-term wholesale funding covered by short-term assets and cash and liquid assets
- Surplus funding and capital available to support growth

Proven risk management framework and culture

Empowering people to innovate and invest for a better future

### Medium-term outlook

#### **Annuity-style businesses Markets-facing businesses Non-Banking Group** Macquarie Capital (MacCap) Macquarie Asset Management (MAM) · Continues to support clients globally across long-term trends including tech-enabled · Well-positioned to respond to current market conditions and grow assets under management through its diversified product offering, track record and experienced investment teams innovation, the need for infrastructure and resilience and the growth in private capital · Continuing to invest in green platforms on balance sheet as MAM Green Investments Opportunities for balance sheet investment alongside clients and management teams and in transitions to a fiduciary business infrastructure project development Continues to tailor the business offering to current opportunities and market conditions including providing flexible solutions across advisory, capital markets, principal investing, development and equities • Well-positioned to respond to changes in market conditions **Banking Group**

### Banking and Financial Services (BFS)

- Growth opportunities through intermediary and direct retail client distribution, platforms and client service
- Opportunities to increase financial services engagement with existing Business Banking clients and extend into adjacent segments
- · Modernising technology to improve client experience and support scalable growth

#### Commodities and Global Markets<sup>1</sup> (CGM)

- · Opportunities to grow the commodities business, both organically and through adjacencies
- Development of institutional and corporate coverage for specialised credit, rates and foreign exchange products
- Tailored financing solutions globally across a variety of industries and asset classes
- · Continued investment in the asset finance portfolio
- Supporting the client franchise as markets evolve, particularly as it relates to the energy transition
- · Growing the client base across all regions

<sup>1.</sup> Certain assets of the Financial Markets business and certain activities of the Commodity Markets and Finance business, and some other less financially significant activities are undertaken from within the Non-Banking Group.

© Macquarie Group Limited

### Approximate business Basel III Capital and ROE

### 30 Sep 24

Operating Group	APRA Basel III Capital @ 10.5% (\$Ab)	1H25 Return on Ordinary Equity <sup>1</sup>	18-year Average Return on Ordinary Equity <sup>2</sup>
Annuity-style businesses	11.6		
Macquarie Asset Management	5.1	- 14%	22%
Banking and Financial Services	6.5	— 1470	ZZ70
Markets-facing businesses	15.8		
Commodities and Global Markets	9.8	1 20/	17%
Macquarie Capital	6.0	12%	1770
Corporate	1.7		
Total regulatory capital requirement @ 10.5%	29.1		
Group surplus	9.8		
Total APRA Basel III capital supply	38.9 <sup>3</sup>	9.9%	14%



### Glossary

Introduction

\$A / AUD	Australian Dollar
\$CA	Canadian Dollar
\$US / USD	United States Dollar
€ / EUR	Euro
1H	Half Year ended 30 September
3Q	Three months ended 31 December
ABN	Australian Business Number
ANZ	Australia and New Zealand
APAC	Asia-Pacific
APRA	Australian Prudential Regulation Authority
ASX	Australian Securities Exchange
AT1	Additional Tier 1
AUM	Assets under Management
BCBS	Basel Committee on Banking Supervision
BFS	Banking and Financial Services
ССВ	Capital Conservation Buffer
ССуВ	Countercyclical Capital Buffer
CET1	Common Equity Tier 1
CGM	Commodities and Global Markets
DCM	Debt Capital Markets
DPS	Dividend Per Share
DRP	Dividend Reinvestment Plan
ECM	Equity Capital Markets
EMEA	Europe, the Middle East and Africa
EUM	Equity Under Management

FCTR	Foreign currency translation reserve and net investment hedge reserve
FUM	Funds Under Management
FX	Foreign Exchange
FY	Full Year ended 31 March
IRRBB	Interest Rate Risk in the Banking Book
LCR	Liquidity Coverage Ratio
LNG	Liquefied Natural Gas
M&A	Mergers and Acquisitions
МасСар	Macquarie Capital
MAM	Macquarie Asset Management
MBL	Macquarie Bank Limited
MGL / MQG	Macquarie Group Limited
No.	Number
NPAT	Net Profit After Tax
NSFR	Net Stable Funding Ratio
P&L	Profit and Loss
PCP	Prior Corresponding Period
PPE	Property, Plant and Equipment
PPP/P3	Public Private Partnership
ROE	Return on Equity
RWA	Risk-Weighted Assets
SMA	Standardised Measurement Approach
UK	United Kingdom
US	United States of America
YTD	Year to Date



# 3Q25 Trading Update

Macquarie Group Limited

11 February 2025