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# Talius signs MSA with UNITING NSW.ACT and begins Home Care pilot

11 March 2025

#### **HIGHLIGHTS**

- MSA executed with Uniting NSW. ACT for Home Care pilot
- Pilot to commence immediately

**Talius Group Limited (Talius** or the **Company) (ASX: TAL)** is pleased Talius is pleased to announce it has formally entered a Master Services Agreement (MSA) with Uniting NSW.ACT (**Uniting**) for their Home Care pilot journey. Having executed the MSA, Talius is also now positioned to immediately rollout with Uniting when they transition from pilot to rollout.

## MSA entered with Uniting for Home Care pilot

Uniting is one of the largest aged care and social service providers in Australia, with 11,000+ employees and 145,000+ clients across all their services.

Uniting was introduced to the Talius platform when it learnt how it could be applied to its home care business and address the challenges faced with providing clinical oversight and services to its remote clients in NSW and the ACT.

With the Talius platform, Uniting will be able to better monitor the health and safety in real-time of its Home and Community Care clients which will give them an enhanced quality of life, living in their own homes.

Andrew Dome, Uniting NSW.ACT Chief Digital and Information Officer stated "Uniting is pleased to announce its participation in the Talius Safer Smarter Connected Home Pilot. This initiative aims to enhance the quality of life for clients living in their own home.

The Talius Safer Smarter Connected Home will enable monitoring of health and safety in real-time and support the connection and care provided to clients. We are excited to collaborate with Talius in this innovative venture to transform home care through cutting-edge technology, furthering our commitment to providing exceptional care and support to our community".

Graham Russell, Managing Director of Talius stated, "We are excited to be a partner with Uniting on their Home Care pilot journey. Uniting is regarded as a one of the largest and market leading operators in care in NSW and we cannot wait to have a successful pilot which can hopefully lead to Talius being their preferred digital partner.

The Aged Care Act remains a material catalyst for us as it creates further certainty for the sector. While more details are still to come regarding mechanisms, what is clear is high calibre operators like Uniting, Bolton Clarke, Benetas and Silverchain et al are entering pilots with Talius to ensure they are ready for the structural shift towards Home Care for their existing and, more importantly, new clients. Talius has



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never been better positioned for growth now and the investment we have made in our platform has us ready to scale with our key partners."

### The opportunity: Home Care momentum gathering pace

To recap the opportunity, the Aged Care Bill was described by the Prime Minister as a "once in a generation aged care reforms" with \$5.6 billion to be invested in the sector, as "the greatest improvement to aged care in 30 years". The investment will focus significantly keeping older people at home and to be able to have the support to die at home. For every \$1 an older Australian contributes, the Government will contribute an average of \$3.30 to residential care, and \$7.80 to Support at Home. Leading the way as a digital partner, Talius regards this as a material catalyst for the sector.

There are strong drivers for the integration of digital technologies to support better and more responsive care in a market with severe workforce shortages and the fast-growing ageing population.

Talius is already providing a scalable 'digital model of care' for home care providers. There is growing interest since the Government's announcement of our Safer, Smarter Connected Home digital technology system which includes the CSIRO algorithm for monitoring changes of Activities of Daily Living, exclusively licensed to Talius. Our focus on investing in multiple pilot journeys ensures Talius is at the forefront of developing a market leading product, tailored to key clients for scale through their networks.

This announcement has been authorised by the Board of Directors of Talius Group Limited Limited.

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#### **About Talius Group Limited (ASX: TAL)**

Talius provides a suite of technology enabled care solutions to the aged and disability sectors across multiple verticals, including retirement living, residential aged care, home, and community settings to improve the quality of life, later in life.

Talius' Software as a Service (SaaS) data analytics platform Talius Smart Care combines smart sensors with AI machine learning that delivers automated actions. Talius links awareness, analysis, and action through one platform allowing the care model to move from spot check care to sense-respond care. Nursing staff can switch their focus from data collection to building a human connection. Most importantly, residents benefit from a new era of autonomy and dignity.



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Talius helps protect and connect our elderly and people with disabilities with a scalable healthcare technology platform integrated with leading third-party providers to ensure end-to-end solutions for Connected Health.

#### FORWARD LOOKING STATEMENTS

Certain statements contained in this ASX release, including information as to the future financial or operating performance of the Company and its projects, are forward looking statements. Such forward looking statements:

- (a) are necessarily based upon several estimates and assumptions that, while considered reasonable by the Company, are inherently subject to significant technical, business, economic, competitive, political, and social uncertainties and contingencies;
- (b) involve known and unknown risks and uncertainties that could cause actual events or results to differ materially from estimated or anticipated events or results reflected in such forward looking statements; and
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