



Ventia Services Group Ltd
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AUSTRALIA

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ASX and NZX Release

13 June 2025

Ventia secures Service Partner Agreement with Tuatahi First Fibre

Ventia (ASX:VNT) has been awarded a new agreement with Tuatahi First Fibre (Tuatahi) valued at approximately AUD\$100 million for an initial five-year period. Ventia is the primary service partner delivering fibre build, customer connections and maintenance across New Zealand for Tuatahi. The new agreement builds on our long-standing partnership and aligns with Ventia's strategy to redefine service excellence through customer focus, innovation, and sustainability.

Ventia has been a strategic partner to Tuatahi since 2011 and has extensive experience delivering all in-scope services including design, build and maintain, reactive support, field service supervision and project management.

Tuatahi CEO John Hanna said: "We've built a strong and trusted relationship with Ventia over the past 14 years, and this new agreement is a critical step in our ongoing commitment to delivering excellent service to fibre broadband retailers and consumers. Ventia has a proven track record in fibre services and shares our commitment to customer excellence. As demand for reliable, high-speed broadband continues to grow, we're confident this partnership will help us scale effectively, respond quickly, and maintain high performance across our network – connecting more New Zealanders to world-class fibre broadband".

Ventia's Group Chief Executive Officer and Managing Director, Dean Banks said: "We are proud of our long-term partnership with Tuatahi and are excited to further extend our relationship with a model that enables growth and operational efficiencies. Ventia maintains a strong presence in New Zealand and is committed to supporting the country's digital future as a leading provider of telecommunications and digital infrastructure services".

The new agreement will commence from 1 July 2025.

This announcement has been authorised for release by the Ventia Disclosure Committee.

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About Ventia

Ventia is a leading essential infrastructure services provider in Australia and New Zealand, proudly providing the services that keep infrastructure working for our communities. Ventia has access to a combined workforce of more than 35,000 people, operating in over 400 sites across Australia and New Zealand. With a strategy to redefine service excellence by being customer-focused, innovative and sustainable, Ventia operates across a broad range of industry segments, including defence, social infrastructure, water, electricity and gas, resources, telecommunications and transport.