

UPDATED COMPANY PRESENTATION

Adelaide, Australia, 25 June 2025: Leaders in AI microbiology automation, Clever Culture Systems Ltd (ASX: CC5) (**CCS** or the **Company**), is pleased to share an updated Company Presentation. The presentation will be uploaded to the Company website.

Approved for release by the CCS Board.

– ENDS –

About Clever Culture Systems

Clever Culture Systems (CCS) provides intelligent automation solutions to microbiology laboratories. Based in Adelaide, South Australia, the Company has developed a best-in-class technology, the Automated Plate Assessment System (APAS® Independence), using artificial intelligence and machine learning software to automate the imaging, analysis and interpretation of microbiology culture plates. The technology remains the only US FDA-cleared artificial intelligence technology for automated culture plate reading. The product is currently being sold to microbiology laboratories in the pharmaceutical manufacturing sector for the reading of environmental monitoring culture plates and to clinical laboratories as an in vitro diagnostic for infectious diseases. Thermo Fisher Scientific, Inc is exclusive distributor of the APAS® Independence to clinical customers in the United States and selected countries in Europe.

INVESTOR ENQUIRIES

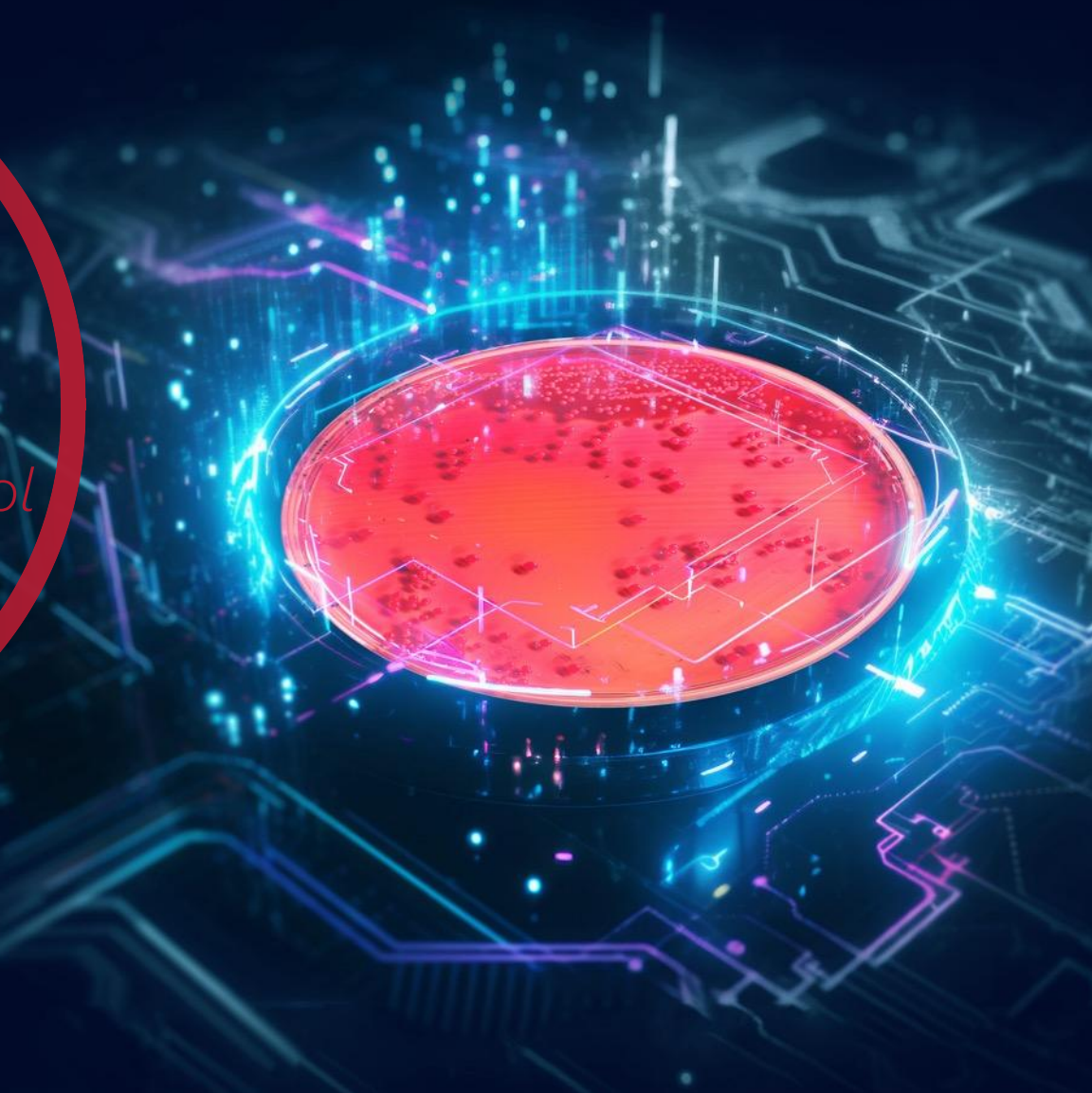
Clever Culture Systems
Brent Barnes Chief Executive Officer & Managing Director Tel: +61 8 8227 1555 E: info@cleverculturesystems.com

ASX: CC5

AI-powered microbiology

*Revolutionising microbial quality control
in pharmaceutical manufacturing*

Brent Barnes, CEO and Managing Director
June 2025



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This document contains certain forward-looking statements that involve risks and uncertainties. Although we believe that the expectations reflected in the forward-looking statements are reasonable at this time, we can give no assurance that these expectations will prove to be correct.

Given these uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements. Actual results could differ materially from those anticipated in these forward-looking statements due to many important factors, risk and uncertainties including, without limitation, risks associated with estimating potential quantity and timing of sales, risks associated with medical device development and manufacture, risks inherent in the extensive regulatory approval processes mandated by regulatory authorities, delays in clinical trials, future capital needs, general economic uncertainty and other risks detailed from time to time in the Company's announcements to the ASX.

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APAS[®] Independence

Automated reading,
interpretation and reporting of
microbial growth on culture
plates



Revolutionising pharma Microbial QC testing



Cutting edge AI technology

Machine learning for microbiology applications



Demonstrated performance

Extensive scientific data, faster than microbiologist



Significant market opportunity

Focus on global pharma manufacturers



Market trends driving shift to automation

Industry seeking to remove manual processes



ASX: CC5

Market leader

- APAS Independence validated culture plate reading technology
- First and only end-point reader deployed in routine drug manufacturing

Growing customer base

- 13 instruments sold to pharmaceutical customers since launch in Mar-24
- Early sales achieved in anticipation of contact plates development (Q1 FY26)
- Engaged with 14/20 of the largest global pharmaceutical companies¹

Financial stability

- Product sales transition Company to profitability
- Growing installed base builds platform for ARR growth

1. Top 20 Pharma based on annual revenue

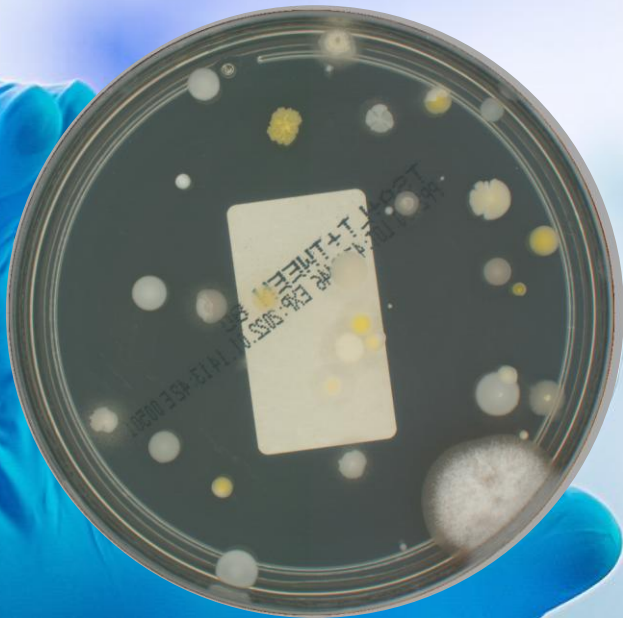


Environmental Monitoring is a highly regulated process

- Critical and mandatory process to maintain drug product quality and safety
- Measures whether the manufacturing facility is operating in a state of control
- Culture plates used for monitoring of air, surfaces, personnel and water during drug manufacture daily



Millions of culture plates are manually read and reported annually during pharmaceutical manufacturing



Incorrect results costly

High cost of failure

Up to US\$1bn lost revenue¹

Failed results in pharmaceutical manufacturing can lead to substantial revenue losses. Catastrophic impact is patient death

Regulatory scrutiny

116% regulatory increase²

Rise in regulatory observations to drug establishments creates compliance challenges

Inefficient

Up to 98% zero growth plates³

Millions of plates reviewed annually, majority of plates have no growth yet require dual analyst verification, wasting resources

1. www.researchandmarkets.com, Global Pharmaceuticals Market Report 2021: Covid-19 Impact and Recovery to 2030.

2. <https://www.fda.gov/inspections-compliance-enforcement-and-criminal-investigations/inspection-references/inspection-observations>

3. <https://www.cleverculturesystems.com/scientific-library/apas-pharmaqc-ai-culture-plate-reading>



Digital disruption

APAS INDEPENDENCE



Solution: APAS

Automated Plate Assessment System



Cutting edge AI technology

Machine learning for microbiology applications



Demonstrated performance

Extensive scientific data, faster than microbiologist



Improved data integrity

Automatic data trails and audit reports



Easy integration and user operation

Simple plug and play technology



Environmental monitoring today

Mandatory process in every pharmaceutical manufacturing facility globally

Culture plates



Environmental monitoring



Cleanrooms

(pharmaceutical manufacturing)



Incubation
(3-7 days)



Critical decision point

Culture plate reading, reporting. Result to release pharmaceutical product



No Growth
→ Batch release



Growth detected
→ Batch held
→ Investigation

Environmental monitoring with APAS

Mandatory process in every pharmaceutical manufacturing facility globally

Culture plates



Environmental monitoring



Cleanrooms

(pharmaceutical manufacturing)



Incubation
(3-7 days)



Critical decision point

Automated culture plate reading



APAS INDEPENDENCE



No Growth >90%
→ Batch release
automatically



Growth detected
~2-10% reviewed
manually



Opportunity

AU\$2.8B TAM¹

Total Addressable Market for aseptic manufacturing microbiology testing. Pharma companies are investing in expanding manufacturing facilities and automation

14 of Top 20²

Sales pipeline includes largest pharmaceutical manufacturers globally. Opportunity for multi-instrument sales, establishes industry credibility.

>40 qualified leads

Sales momentum building. Qualified opportunities represent **~\$75 million** in upfront sales and **\$15 million** per annum in recurring revenues.³



Clever Culture Systems.

1. Global Pharmaceuticals & Medicine Manufacturing; IBISWorld Industry Report + internal company analysis

2. Top 20 Pharma based on annual revenue

3. Sales Pipeline Value estimated on potential number of APAS instruments across current active customers

Pharmaceutical manufacturing: Attractive market for optimisation

Roche

Roche to invest USD 50 billion in pharmaceuticals and diagnostics in the United States over the next five years

USD 50 billion commitment includes new state-of-the art research and development (R&D) sites, new and expanded manufacturing facilities in...

22 Apr 2025



Business Wire

Thermo Fisher Scientific Invests to Enhance U.S. Innovation and Support Customers' Manufacturing

Thermo Fisher Scientific Inc. (NYSE: TMO), the world leader in serving science, will invest an additional \$2 billion in the United States...

24 Apr 2025

ThermoFisher
Scientific

Genetic Engineering and Biotechnology News

BMS Commits \$40B over Five Years to U.S. R&D, Manufacturing

Bristol Myers Squibb, Board Chair of BMS and CEO Christopher Boerner, PhD, have committed the pharma giant to investing \$40 billion over the...



1 month ago



Up to AU\$1.5m revenue per APAS Independence sale¹

Includes up-front Capex and Annual Recurring Revenue (ARR) streams



Product / Service	Description	Revenue Model	Approx. Split
APAS® Independence	Laboratory Instrumentation	Upfront Capex (inc. financing options)	40%
APAS Apps®	AI Software Licence	 ARR	40%
APAS Service ²	Support and maintenance services	 ARR	15%
Implementation Services	Instrument connectivity, technical data and validation support	One-off	5%

1. Typical revenue over 7 years (expected life of instrument)

2. Third-party service provider / distributor expected to provide service

Different automation approach

Incubation and reading technologies

- Requires continuous reading between incubator and imaging platform
- Incubation size restricts volume capacity (60-132 plates per day capacity)

3P System – bioMérieux (Interscience OEM)

Incubator capacity **300** plates
~60 plates per day¹



Growth Direct – Rapid Micro Biosystems (NASDAQ RPID)

Incubator capacity **~660** plates
~132 plates per day¹



1. Daily capacity assumes industry standard 5-day incubation

APAS Independence: end point reader

APAS delivers scale

- 1 APAS instrument automates 1,600 plates per day
- Customers use their existing low-cost, high-volume incubators



Go-to-market strategy

Land and expand

Land a single instrument sale. APAS expands to become the standard across customer global sites

Top-20 largest pharma

Focus on the largest biologics manufacturing customers who have many global sites, establishing credibility across industry

Customer advocacy

Blue-chip customers, AstraZeneca, Bristol Myers Squibb publishing data



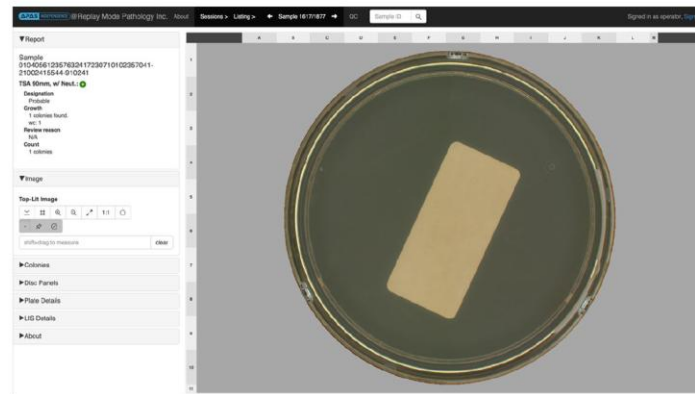
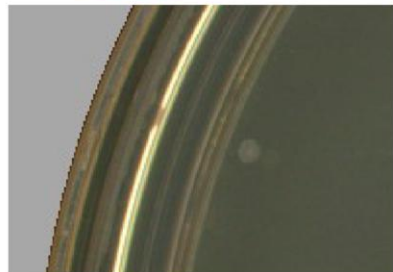
AstraZeneca Case Study

Enterprise customer – Standardisation across multiple global sites

- ~1,000 plates per day at large AZ sites
- >98% of plates are negative
- Occasionally humans make mistakes
- APAS resolves data integrity challenges

Key Learning Points

- Value of APAS proven during data collection
- Single colony missed by humans, detected by APAS
- Most important acceptance criteria are that it never misses a positive plate, and doesn't give too many false positives



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Clever Culture Systems



9 instruments purchased and installed

- Multiple global manufacturing locations
- Advocates of technology presenting at multiple conferences
- Validated technology for routine use

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Contact plates launch: unparalleled advantage

Launch Q1 FY26 to accelerate sales pipeline covering major tests

Settle Plates ~50% used

Contact Plates ~50% used



- Unlocks opportunity to convert and expand customer sales pipeline
- Current pipeline 40+ qualified leads built based on APAS automating ~50% workflow today, with knowledge of contact plate product pipeline being delivered
- Contact plate launch to automate majority of Environmental Monitoring tests

APAS Placements

Pharma Clinical



28 instruments installed globally

Board and Management

Focused on expansion into pharmaceutical manufacturing industry

- Board and Management shareholding 20%+
- International experience with healthcare, technology and pharmaceutical manufacturing expertise
- Extensive public listed ASX experience in micro-cap and high-growth companies



Brent Barnes
CEO and MD, AU
Aug-16 start



Rebecca Wilson
Chair, AU
Jul-23 start



Dan Hill
NED, AU
Dec-23 start



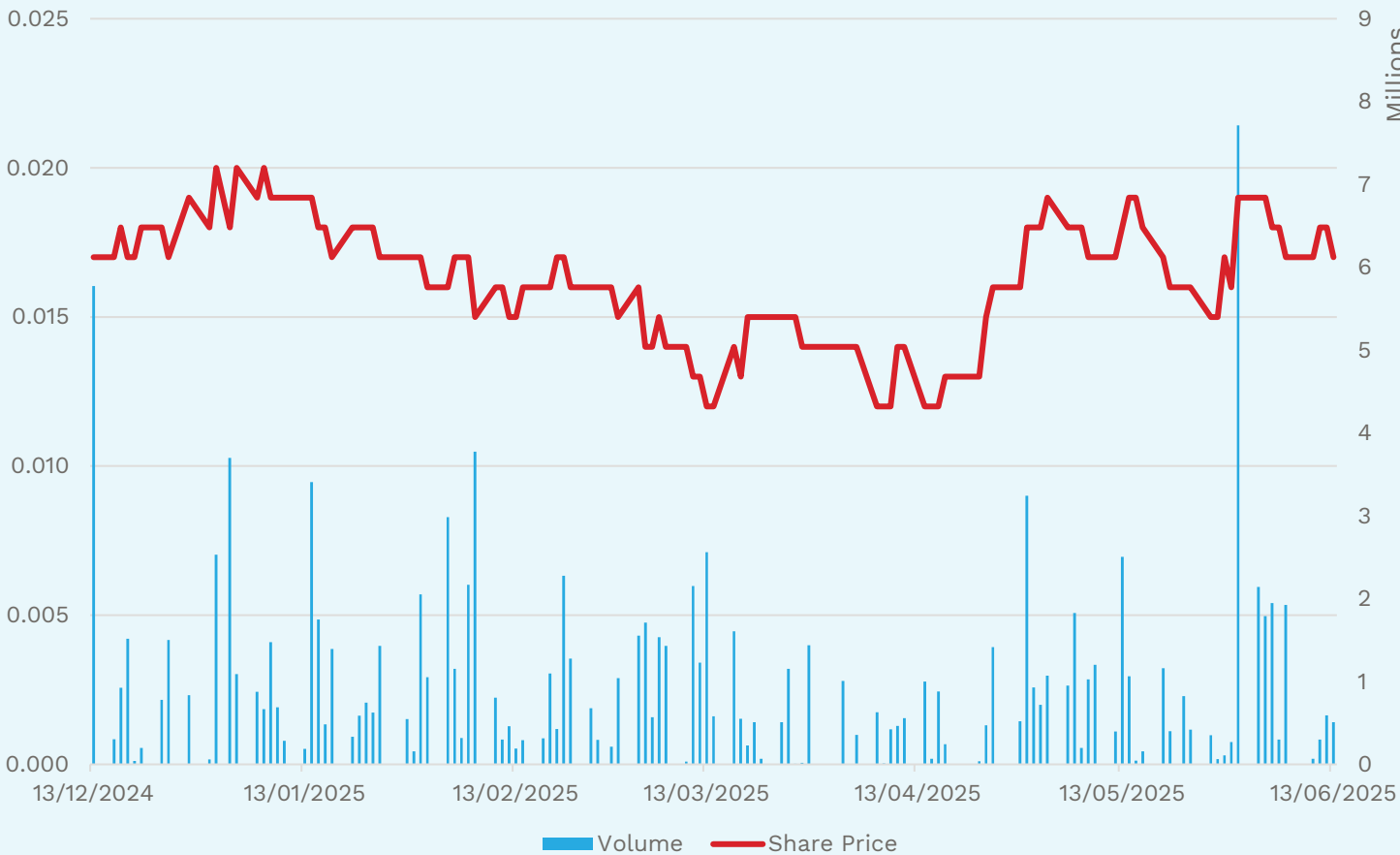
Ian Wisenberg
NED, US
Oct-24 start



Ray Ridge
CFO and
CoSec, AU

Corporate Overview

Transitioning to profitability



Key Statistics (Closing Price on 20 June 2025)

Share Price	\$0.017 per share
Shares on Issue	1.77 billion
Top-20 Shareholding	65%
Market Cap.	\$30.0 million
Listed options (CC50A)	~400 million expiring 15-11-25 at \$0.008

Financials (AUD)

Cash & Receivables (31 March 25)	\$2.2 million Cash \$3.6 million Receivables <i>Up to \$3.2m additional cash in flow from options vesting in November 24</i>
Annual Cost Base	\$4.2m expected <i>(less R&DTI refund & recurring income)</i>
Est. Breakeven Sales	~ 11 APAS instruments
SAFA Loan Facility	\$1.0 million outstanding <i>(low interest rate, interest only until 2026)</i>

Pharmaceutical sales transition Company

Blue-chip customers underpin path to profitability

Commercial



Global pharmaceutical customers bought and standardising APAS for environmental monitoring. Substantial market opportunity for APAS to become the new standard

13 APAS instruments sold to pharma since launch in March 2024

Corporate

HY25 maiden profit \$1.1m, driven by product sales of \$3.8m

High-margin recurring revenue >\$0.5m across install base of 28 instruments

Mar-25 cash and current receivables of \$5.8 million

Product expansion

New environmental monitoring test for contact plates expands APAS utility for customers

Increases market opportunity and **increases ARR** for APAS

Launching Q1 FY26



APAS INDEPENDENCE



New sales and placements with Top-20 pharma companies

Sets established userbase for future sales

Growth in customers using the technology in routine operations

Drives growth in recurring revenues

Contact plate application provides unique value proposition for customers

Expands overall APAS market opportunity

Financial outlook: Expectation for maiden FY25 transition to profitability

Target to transition to sustainable profitability

