



## ASX Announcement

1 July 2025

### Felix signs commercial partnership with Pronto Software

#### Highlights

- Felix has entered into a commercial partnership with Pronto Software, a leading Australian-owned ERP software provider.
- A native integration has been developed between Pronto Software's ERP platform, Pronto Xi, and the Felix platform to support advanced vendor management and procurement capabilities.
- The partnership includes a joint sales campaign, leveraging Pronto Software's direct sales force and reseller network.

BRISBANE Australia, 1 July 2025:

Felix Group Holdings Ltd (ASX: FLX) ("Felix" or "the Company") is pleased to announce a commercial partnership with Pronto Software, a respected Australian enterprise software provider with more than 1,500 customers. The partnership represents a strategic milestone in Felix's channel-led growth strategy.

Pronto Software has developed a native integration between its flagship ERP platform, Pronto Xi, and the Felix platform, addressing a growing demand for robust vendor management and procurement solutions. The integration enables Pronto Xi customers to access Felix's advanced procurement workflows seamlessly alongside their existing ERP environment.

With approximately 80% of its customer base located in Australia, Pronto Software supports its market presence through a team of 32 sales account executives and a wide-reaching reseller channel. The collaboration will include a joint targeted sales campaign, leveraging Pronto Software's direct sales force and reseller network.

The partnership is expected to accelerate Felix's market penetration, extend the platform's reach into new accounts, and deliver significant value to Pronto Software's existing customers. This aligns with Felix's strategy to scale through valued partner channels.

Authorised for release by:

**Mike Davis**  
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**About Felix – see more at [felix.net](https://felix.net)**

*Felix operates a cloud-based enterprise Software as a Service (SaaS) procurement management platform and vendor marketplace. Felix connects contractors and third-party vendors by digitising, automating, and streamlining a range of critical procurement-related business processes – reducing supply chain risk and improving transparency and governance.*



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