

Announcement

Update on Software Sales for Financial Year 2025 (FY2025)

4 July 2025

RPMGlobal Holdings Limited (ASX: RUL) [RPM®, Company] is pleased to provide the following update on Total Contracted Value (TCV) derived from software sales in FY2025, Annually Recurring Revenue as of 1 July 2025, and the value of pre-contracted, non-cancellable software revenue backlog (as at 1 July 2025), which will be reported as revenue in future years.

As a result of the successful divestment of its Advisory business to SLR, which was completed on 2 April 2025, and the ongoing Transition Services Agreement (TSA) with SLR, the Company will not provide an update at this time on its expected Group Revenue, Operating EBITDA, and Profit Before Tax (PBT), which will include a part-year contribution from the Advisory division on a statutory basis.

The Company sold \$64.5 million in software TCV in the second half of FY2025, bringing full-year TCV sales to \$100.8 million (FY2024: \$77.0 million), up 30.9% on the previous year. Subscription license sales were up 33.6% to \$100.7 million (FY2024: \$75.4 million), and perpetual licenses sold were \$0.1 million (FY2024: \$1.3 million).

Given the Company's strategy and preference to sign subscription license sales (which deliver stable and predictable recurring revenue reported over multiple financial years) over one off perpetual license sales (which are fully reported as revenue in the financial year they are sold), the Company was pleased to see perpetual license revenue reduce by \$1.2 million year on year.

As at 1 July 2025, the total value of ARR is \$69.1 million, comprising \$62.8 million in subscription fees and \$6.3 million in maintenance fees. It is worth noting that the majority of subscriptions are transacted in USD, and therefore, when the USD drops sharply against the AUD during a month (as it did in June 2025), this has a negative 'point in time' impact on the ARR value month on month.

The Company now has \$200.0 million in pre-contracted, non-cancellable software revenue, which will be recognised in future years, up \$38.7 million (24.2%) from the same time last year (FY2024: \$161.0 million).

Subject to finalisation of the audit, RPM expects to release its FY2025 full-year audited results in late August 2025.

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About RPM:

RPMGlobal Holdings Limited (ASX: RUL) [RPM®] was listed on the Australian Securities Exchange on 27 May 2008 and is a global leader in the provision and development of mining software solutions and professional development to the mining industry.

RPM has been advancing the global mining industry through the provision of innovative software solutions and deep domain expertise for more than 50 years. The company brings together its technology and professional development services to support mining clients extract more value at every stage of the mining lifecycle. In partnership with the industry, RPM has delivered safer, cleaner and more efficient operations in over 125 countries.

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