



#### **June 2025 Full Year Results**

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### **Korvest Vision & Strategy**

Our **Vision** is to be a leading supplier of engineered solutions and systems to the infrastructure, industrial and commercial construction sectors.

Our **Strategy** is focused in the following areas:

- Growth
  - Day to day & small project markets
  - Infrastructure, Data Centre & Large Project pipelines
  - Product range expansion
  - Acquisitions
- Operational Excellence
  - Kilburn redevelopment
  - Factory automation & capacity
  - Product design & development
  - Customer service & inventory profile
- People, Safety & Environment
  - Reduction in emissions
  - Safety improvement & engagement programme
  - Noise reduction





## **Key Takeaways**

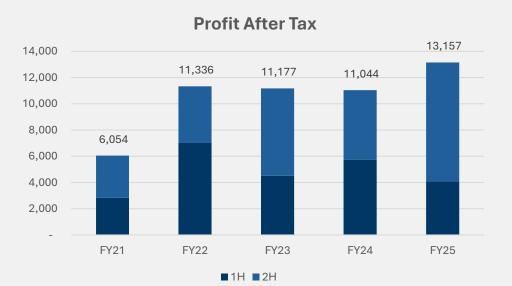
- Record earnings
- Strong cash generation
- Significant increase in major project revenue, skewed to 2H
- Galvanising insurance claim finalised
- Kilburn expansion approved



#### **Headline Numbers**

	June 25 June 24		% Change	
Sales	\$ 119.57m	9.57m \$ 102.89m 16.2%		
EBIT	\$ 18.91m	\$ 15.82m <sup>1</sup>	19.5%	
NPAT	\$ 13.16m	\$ 11.04m	19.2%	
Operating Cash Flow	\$ 18.69m	\$ 10.35m		
EPS	112.0 ¢	94.7 ¢	18.3%	
Dividend per share	75 ¢²	¢ <sup>2</sup> 65 ¢ 15.		

 $<sup>^{\</sup>rm 1}$  Includes \$319K gain on entering sub-lease.  $^{\rm 2}$  Includes Special Dividend of 10 ¢



- Improved safety performance, with FY25 being LTI free
- Concentration of major project activity in 2H
- Galvanising operational issue in 1H
  with insurance settlement \$599k in 2H
- Strong operating cash generation



#### **Industrial Products**

	June 25	June 24	% Change
Sales	\$ 108.99m	\$ 92.73m	17.5%
EBIT	\$ 17.58m	\$ 14.56m	20.7%
EBIT %	16.1%	15.7%	

# **Trading Update**



- Significant increase in major project revenue, mainly in 2H
- Major Projects
  - Four completed in 1H relatively low volume
  - Two supplied in 2H, one largely completed, one ongoing
  - Early works contract secured, starting in FY26
- Stable small project / day-to-day revenue
- Increased staff, depreciation, freight and occupancy costs
- \$869k remediation costs related to third party design fault,
  recoveries expected but not yet certain

#### **Production Services**

	June 25	June 24	% Change	
Sales	\$ 10.58m	\$ 10.16m	4.1%	
EBIT	\$ 2.76m	\$ 2.06m	34.0%	
EBIT %	26.1%	20.3%		

# **Trading Update**



- Increased external tonnes major project in renewables sector
- EzyStrut volume increased
- Major operational issue (17 days lost production)
- \$599k insurance cost recoveries
- Average cost per tonne of zinc consumed was 1.8% higher than FY24
- Gas pricing increased 1.97% (1 Jan 2025)
- Successful heat reclamation project reduced gas consumption resulting in lower overall gas expense





#### **Capital Expenditure**

	FY25	FY24	FY23	FY22
Capital Expenditure	\$ 3.69m	\$ 4.51m	\$ 1.86m	\$ 2.11m

\$1.48m New equipment related to new capability / capacity including trucks, roll-former, kettle burner management system in galvanising.

\$1.91m Stay in business / maintenance, such as forklifts, replacement galvanizing kettle, vehicles, lifting equipment.

\$0.30m Kilburn development preliminary costs.

# Kilburn Redevelopment •

#### **Rationale**

- Existing Kilburn footprint is fully utilized
- Improve amenity & appearance
- Remove existing capacity constraints & increase capacity in key product lines to improve service, reduce lead-times & allow market share growth
- Vertically integrate significant external spend in powder-coating & laser cutting
- Capacity increase in welding allowing light fabrication growth







### Kilburn Redevelopment •

#### **Key Highlights**

- Contract signed, building to commence October 2025
- Scheduled for completion August 2026
- 3000m<sup>2</sup> factory plus 500m<sup>2</sup> canopy
- Long lead time machinery to be ordered in 2025 post Board approval
- Machinery and equipment moves to be installed progressively through late 2026
- Powder-coating line to be installed in 2027

#### **Key Metrics**

- \$7.4M Build Cost
- \$4.0M New machinery, weld bays, powder-coating line and noise attenuation
- 80% additional manufacturing footprint
- 100% increase in strut roll forming capacity
- 100% increase in flat bed laser capacity
- 100% increase in number of weld bays



#### **Key Initiatives**

#### **Automation**

- Robotic folding cell
- Additional automation projects ongoing

#### **People, Operations & Cost Optimisation**

- Continue strong safety performance
- Installation of new kettle in Galvanising in Dec 2025
- Installation of new burner management system in Galvanising in Dec 2025
- In-house freight operational in NSW, SA & WA, to be replicated in VIC and QLD during FY26
- Larger QLD leased distribution facility from Dec 2025
- Internal project aimed at reducing lead times on common fittings & covers
- Continue lean manufacturing improvement teams at Kilburn
- Enhance engineering capability including BIM modelling
- Transition ERP system in 1H FY26
- Focus on staff engagement, training and development



# **Balance Sheet**

ASSETS (\$m)	June 2025	June 2024	June 2023			
Cash & Investments	13.3	7.1	9.2			
Receivables	21.2	2 22.6 18.9				
Inventories	18.5	17.0 16.8				
Property, Plant & Equipment	26.7	23.0	20.4			
Right-of-use Asset	8.1	7.7	4.9			
Lease Receivable	1.2	1.6	-			
Other	1.4	0.5	0.5			
Total Assets	90.4 79.5		70.7			
LIABILITIES (\$m)						
Payables	(11.8)	(9.3)	(9.7)			
Lease Liabilities	(9.9) (9.5)		(5.2)			
Other Liabilities	(7.9)	(7.9) (7.3) (6.				
Total Liabilities	(29.6)	(26.1) (21.7)				
NET ASSETS	60.8	53.4 49.0				





#### **Dividends**

	FY 2025	FY 2024	FY 2023	FY 2022	FY 2021
Interim	25 ¢	25 ¢	25 ¢	25 ¢	15 ¢
Final Dividend	40 ¢	40 ¢	35 ¢	35 ¢	20 ¢
Special Dividend	10 ¢				
Total Dividend	75 ¢	65 ¢	60 ¢	60 ¢	35 ¢
Franking	100%	100%	100%	100%	100%

DRP remains suspended.

#### **Key Dates**

Record Date: 15 August 2025

Payment Date: 5 September 2025



#### Outlook

- Solid pipeline of major infrastructure projects secured or at bid stage with supply in FY26 and beyond
- FY26 major project activity unlikely to achieve FY25 level
- Day-to-day and small project markets expected to continue at similar or slightly improved levels subject to broader economic conditions
- Working capital levels well managed





**Company Overview** 



#### **Introduction to Korvest**

- Korvest (ASX:KOV) is headquartered in South Australia,
  providing cable and pipe supports and galvanising services.
- Listed in September 1970.
- Korvest has sales offices and warehouses in Adelaide,
  Melbourne, Sydney, Brisbane and Perth, with distributors in Darwin, Townsville, Hobart and New Zealand.
- Manufacturing, fabrication and galvanising in Adelaide.
- Overseas supply chain provides make vs buy flexibility.
- Sell to a wide variety of industry sectors.



#### **Industrial Products**

# **EZUSTUU**Cable & Pipe Supports

- Cable and Pipe Supports
- Market leader in cable supports
- Manufacturing facility in Kilburn
- Overseas supply chain
- Sells to EPCMs, wholesalers and direct to project contractors
- Local manufacturing allows quick response times and ability to fabricate special items a differentiator to overseas competition
- National sales and warehouse network
- Vertical integration with Korvest Galvanisers





#### **Production Services**



- Longest galvanising kettle in Australia (14m in length)
- South Australia's only centrifuge galvanising plant, specializing in the treatment of small items (national market)
- Predominant processor of structural work for South Australian projects or fabricators
- Galvaniser of in-house product for EzyStrut





#### Online





www.korvest.com.au



www.linkedin.com/company/korvest



Australia's leading range of cable and pipe supports.



www.ezystrut.com.au



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