

ASX Announcement

Preliminary FY25 Unaudited Results – Continued Profit Improvements and Operational Momentum

15 August 2025 (SYDNEY): Energy Action Limited (ASX: EAX) today announces its preliminary unaudited results for the year ended 30 June 2025. These results are based on management accounts, are subject to audit, and may change.

FY25 Highlights

- **Revenue:** \$12.79 million up 12% on prior year
- **EBITDA⁽³⁾:** \$3.04 million up 69% on prior year
- **NPAT:** \$2.03 million up 247% on prior year
- **Debt:** Reduced by \$1.84 million
- **Successful Auctions:** 1,243 successful auctions held up 58% on prior year

The same core strategies from last year continue to drive the company's results in the financial year to 30 June 2025. These included:

1. Sales growth and revenue stabilisation, based on customer service delivery of its core services of energy and emissions procurement and management.
2. Operational expense control, maintaining a sustainable cost base.
3. Debt reduction and facility restructuring, resulting in a reduction of costs.
4. Technology investment in Utilibox, an AI cloud-based energy and emissions management platform.

The outcome of following these strategies delivered the below results.

Summary of Unaudited Management Accounts

Energy Action provides the following summary of unaudited management accounts for FY25.

Results summary (all numbers in millions)	30 Jun 25 Full year	30 Jun 24 Full year	Change YoY
Revenue ⁽¹⁾	\$12.79	\$11.43	12%
EBITDA ⁽¹⁾⁽³⁾	\$3.04	\$1.80	69%
Net profit/(loss) after tax	\$2.03	\$0.58	250%
Cash flow from operating activities ⁽²⁾	\$1.67	\$1.88	-11%
No. of successful AEX auctions	1,243	787	58%

(1) FY25 Revenue includes R&D offset income relating to FY24 of \$0.62 million (FY24 \$0.65 million).

(2) FY25 includes R&D offset income relating to FY23 and FY24 totaling \$1.26 million. FY24 does not include FY24 R&D offset income as this was received after July 2024

(3) EBITDA is a non-IFRS earnings measure which does not have any standardised meaning prescribed by IFRS and therefore may not be comparable to EBITDA presented by other companies. This measure, which is unaudited, is important to management as an additional way to evaluate the consolidated entity's performance.

Financial Performance

For the year ending 30 June 2025, Energy Action reported the following key financial metrics compared to prior period:

- **Revenue:** Energy Action recorded total revenue of \$12.79 million, an increase on prior year of 12%. This included R&D Tax Incentive of \$0.62 million received during the year relating to FY24 period. The exclusion of this from both years would result in a 12.9% increase in revenue. Revenue this year also included \$0.70 million of deferred revenues released which had their performance obligations satisfied throughout the year.
- **EBITDA⁽³⁾:** The Company's EBITDA increased to \$3.04 million, a 69% increase on prior comparative period.
- **Net Profit:** Energy Action delivered a net profit after tax (NPAT) of \$2.03 million, a material improvement from the result in FY24 of \$0.58 million showcasing the effectiveness of cost management and operational efficiencies.
- **Cash Flow from Operations:** The Company generated cash flow from operations of \$1.67 million. Cash receipts from customers increased during the year however FY25 supplier payments increased despite a reduction in operational costs throughout the year. This year interest costs reduced compared to FY24 and \$1.26 million received from Research & Development (R&D) tax incentive offset relating to FY23 & FY24 periods.
- **Debt Consolidation:** The Company successfully consolidated its debt by retiring the Loans from Directors and amalgamating it into a facility with the Commonwealth Bank of Australia. This is expected to assist reducing financing costs. The loans outstanding at 30 June 25 amounted to \$2.85 million, a reduction of \$1.84 million to last years \$4.69 million closing balance.

These results relate to FY25. The company is not providing earnings guidance for FY26 in this announcement.

Management Commentary

Commenting on the results, Energy Action's CEO, Derek Myers said:

"These results reflect the collective dedication, expertise, and resilience of our entire team. By working together, we've navigated challenges and embraced opportunities that have set us on a strong path forward. I'm proud of what we've accomplished and confident in the foundation we've built for the future."

About Energy Action

Energy Action Limited (ASX:EAX) provides Australian business customers services for: energy procurement and energy contract management; carbon emissions reporting and carbon trading, and solar PV and battery procurement.

This announcement has been approved for release by the Board. For further information please contact:

Derek Myers
CEO
1300 553 551
derek.myers@energyaction.com.au

Gregory Tamvakellis
CFO
1300 553 551
gregory.tamvakellis@energyaction.com.au