

# APPENDIX

## 4E

**Year Ended 30th June 2025**

(Previous corresponding period:  
Year ended 30th June 2024)



**THE RPM GROUP**

# CONTENTS

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Results for announcement to the market	3
Statement of profit or loss and other comprehensive income for the year ended 30 June 2025	6
Statement of financial position as at 30 June 2025	7
Statement of cash flow for the year ended 30 June 2025	8
Statement of changes in equity for the year ended 30 June 2025	9
Notes to ASX Appendix 4E	10

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# RESULTS FOR ANNOUNCEMENT TO THE MARKET

## 1. Key Information

	Year ended 30 June			
	2025	2024	Movement	
	\$	\$	Up/Down	%
Revenue from continuing activities	<b>112,129,499</b>	118,240,068	Down	-5%
Net profit from continuing activities before income tax attributable to members	<b>5,620,174</b>	6,082,105	Down	-8%
Net profit from continuing activities after income tax attributable to members	<b>4,642,792</b>	4,509,500	Up	3%

## 2. Dividend

	Amount per security	Franked amount per security at 30%	Total
	Cents	Cents	Cents
<b>(a) Final</b>			
2025 final dividend	-	-	-
2024 final dividend	-	-	-
<b>(b) Interim</b>			
2025 interim dividend	-	-	-
2024 interim dividend	-	-	-

## RESULTS FOR ANNOUNCEMENT TO THE MARKET (CONT.)

### 3. Review of operations and outlook

This fiscal year can certainly be categorised as one of consolidation, continued resilience and the execution of key strategic initiatives. These strategic imperatives, include both the divestment on non-core, non-performing assets, as well as the implementation of our recycling program, aimed at material organic growth.

Despite challenges associated with trading volatility, most notably in our retail business units, directly relating to ongoing cost-of-living and inflationary pressures, RPM was able to achieve a satisfactory operating profit. With an increased gross profit margin up 2%, reflecting the focus on procurement and on chasing better, more profitable business. Despite inflationary pressures, through strong leadership and robust controls, operating costs actually reduced slightly, resulting in a 5% improvement in operating profit.

The discontinuation of one of our business units towards the end of H1 FY25, resulted in a total revenue decrease of 1%, to \$119 million, although on a like-for-like basis, RPM achieved a 1.5% revenue increase. Reported revenue was \$112 million, EBITDA was up 4%, to \$13 million, in-line with guidance.

Profit for the year from continuing operations was up by 3% to \$4.6 million, however our NPAT was severely impacted by the discontinued operation, that resulted in a \$2.5 million goodwill impairment, contributing to a discontinued operations loss of \$3 million, resulting in NPAT of \$1.7million.

During the year, RPM launched several initiatives to drive better profitability, including a focused strategy towards B2B and B2Fleet work, as well as initiating our very exciting tyre recycling program, which went live in H2 FY25. This program leverages our existing distribution network and customer base to address a critical environmental challenge by repurposing tyres that would otherwise end up in landfill. By utilising our established wholesale infrastructure and retail network, RPM has developed a fully integrated tyre recycling operation. We have invested heavily in recycling and are extremely bullish on this strategy. We look to FY26 and beyond, as we build on this program, initially in Victoria, followed by both Queensland and New South Wales.



## RESULTS FOR ANNOUNCEMENT TO THE MARKET (CONT.)

### 3. Review of operations and outlook (Cont.)

Looking ahead to FY26, our focus is on achieving higher returns specifically in our wholesale division, where we are fine-tuning our product and service offerings, while implementing our controlled geographical expansion. We are committed to leveraging our widespread infrastructure and strategic partnerships to drive sustainable profitability and deliver long-term value to our shareholders. With this in mind, we have invested in quality, highly experienced people, dedicated to maintaining our momentum and building on the solid foundation we have established.

I'd like to take this opportunity to thank my amazing team, led by an incredible executive, for all their hard work, dedication and commitment to achieving RPM's goals and ultimate success.

On behalf of the RPM team, I would like to thank all our shareholders for your ongoing support. I look forward to an exciting, although no-doubt challenging FY26, where once again, we are all absolutely focused on improving shareholder value.

## STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2025

	Note	2025 \$	2024 \$
Revenue	4	112,129,499	118,240,068
Employee benefits expenses	5	(19,830,535)	(19,545,905)
Other expenses	5	(86,678,790)	(92,612,058)
Profit from continuing operations before income tax		5,620,174	6,082,105
Income tax (expense) / benefit		(977,382)	(1,572,605)
Profit for the year from continuing operations		4,642,792	4,509,500
Loss for the year from discontinued operations		(2,978,056)	(104,975)
Total comprehensive income for the year		1,664,736	4,404,525
		<b>Cents per Share</b>	Cents per Share
Earnings per share (basic and diluted)			
Earnings from continuing operations		1.76	2.22
Loss from discontinued operations		(1.13)	(0.05)

## STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2025

	Note	2025 \$	2024 \$
<b>ASSETS</b>			
<b>Current assets</b>			
Cash and cash equivalents	6	6,757,147	6,278,721
Inventories	7	26,161,759	24,597,455
Trade and other receivables	8	16,982,321	21,837,783
Other Current Assets	8	557,974	635,821
Assets and disposal group classified as held for sale		-	1,813,581
<b>Total current assets</b>		<b>50,459,201</b>	<b>55,163,361</b>
<b>Non-current assets</b>			
Property, plant & equipment	9	11,720,223	8,799,535
Right of use assets		10,933,340	8,856,199
Intangible Assets	10	40,369,560	41,032,676
Other Non-current assets	11	1,569,054	1,579,389
<b>Total non-current assets</b>		<b>64,592,177</b>	<b>60,267,799</b>
<b>Total assets</b>		<b>115,051,378</b>	<b>115,431,160</b>
<b>LIABILITIES</b>			
<b>Current liabilities</b>			
Trade and other payables		8,751,423	14,106,626
Other Current liabilities		21,727,847	24,244,202
Liabilities included in disposal group held for sale		-	1,426,895
<b>Total current liabilities</b>	12	<b>30,479,270</b>	<b>39,777,723</b>
<b>Non-current liabilities</b>	13	<b>26,822,629</b>	<b>20,859,322</b>
<b>Total liabilities</b>		<b>57,301,899</b>	<b>60,637,045</b>
<b>Net assets</b>		<b>57,749,479</b>	<b>54,794,115</b>
<b>EQUITY</b>			
Issued capital		45,728,696	44,438,065
Reserves		43,710	43,710
Accumulated profits		11,977,073	10,312,340
<b>Total equity</b>		<b>57,749,479</b>	<b>54,794,115</b>
Net tangible assets per share		<b>8.541</b>	Cents per Share

## STATEMENT OF CASH FLOW FOR THE YEAR ENDED 30 JUNE 2025

	2025	2024
	\$	\$
<b>Cash flows from operating activities</b>		
Cash receipts from customers	108,342,385	115,369,742
Cash paid to suppliers and employees	(98,021,886)	(104,355,668)
Interest and other income received	3,210	50,666
Finance costs	(2,160,305)	(1,405,690)
Income tax paid	(1,561,484)	(1,926,870)
<b>Net cash from continuing operations</b>	<b>6,601,920</b>	<b>7,732,180</b>
Net cash used in discontinued operations	(124,051)	(97,436)
<b>Net cash used in operating activities</b>	<b>6,477,869</b>	<b>7,634,744</b>
<b>Cash flows from investing activities</b>		
Payment for property, plant and equipment	(2,892,612)	(1,459,339)
Net cash outflows from business combinations	(1,449,397)	(2,294,428)
<b>Net cash outflow from investing activities</b>	<b>(4,342,009)</b>	<b>(3,753,767)</b>
<b>Cash flows from financing activities</b>		
Proceeds/(Repayment) of lease principal	-	(177,088)
Payments for financial assets	(3,791,900)	(3,658,924)
Proceeds from the issue of shares	1,315,999	3,682,686
Proceeds from borrowings	818,467	(1,831,892)
<b>Net cash inflow from financing activities</b>	<b>(1,657,434)</b>	<b>(1,985,218)</b>
Net Increase (decrease) in cash and cash equivalents	6,278,721	4,382,962
Cash and cash equivalents at beginning of year	478,427	1,895,759
<b>Cash and cash equivalents at the end of the year</b>	<b>6,757,148</b>	<b>6,278,721</b>



## STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2025

	Issued Capital	Reserves	Accumulated Profits	Total Equity
	\$	\$	\$	\$
At 1 July 2023	38,386,638	780,019	5,795,246	<b>44,961,903</b>
Profit for the year	-	-	4,517,091	<b>4,517,091</b>
Adjustments to reserves	-	(66,666)		<b>(66,666)</b>
Issue of share capital	5,381,784	-	-	<b>5,381,784</b>
<b>At 30 June 2024</b>	<b>43,768,422</b>	<b>713,353</b>	<b>10,312,337</b>	<b>54,794,112</b>
At 1 July 2024	43,768,422	713,353	10,312,337	<b>54,794,112</b>
Profit for the year	-	-	1,664,736	<b>1,664,736</b>
Adjustments to reserves	-	40,000		<b>40,000</b>
Issue of share capital	1,250,631	-	-	<b>1,250,631</b>
<b>At 30 June 2025</b>	<b>45,019,053</b>	<b>753,353</b>	<b>11,977,073</b>	<b>57,749,479</b>

# NOTES TO ASX APPENDIX 4E

## 1. ACCOUNTING POLICIES, ESTIMATION METHODS AND MEASUREMENT BASES

Accounting policies, estimation methods and measurement bases used in this Appendix 4E are the same as those used in the last annual report and the last half-year report.

## 2. DETAILS OF CONTROLLED ENTITIES ACQUIRED

During the financial year the RPM Group has not acquired shares in any new businesses.

## 3. JOINT VENTURES

There are no associates or joint venture entities

## 4. REVENUE

	2025	2024
	\$	\$
Revenue from ordinary activities	112,129,499	118,240,068
Other income	1,597,604	1,328,446
Gain on sale of asset	-	-
Interest income	105,275	50,666
	<b>113,832,378</b>	<b>119,619,180</b>

### Revenue by Division

	2025	2024
	\$	\$
Repairs & Roadside (Retail)	39,718,905	41,785,632
Motorsport (Retail)	9,482,807	9,431,310
Performance & Accessories (Retail & Wholesale)	18,177,579	24,965,370
Wheels & Tyres (Wholesale)	46,347,812	43,391,460
Revenue from continued operations	<b>113,727,103</b>	<b>119,573,772</b>
Revenue from discontinued operations	<b>2,982,222</b>	<b>1,431,265</b>
	<b>116,709,325</b>	<b>121,005,037</b>

## NOTES TO ASX APPENDIX 4E [CONT.]

### 5. OTHER EXPENSES

	2025	2024
	\$	\$
Cost of goods sold	71,735,662	77,864,594
Employee benefits expenses	19,830,535	19,545,905
Depreciation and amortisation	4,601,397	4,515,505
Share based expenses	40,000	113,333
Finance costs	2,876,111	1,947,834
Other expenses	8,705,424	8,969,525
	<b>107,789,129</b>	<b>112,956,696</b>

### 6. CASH AND CASH EQUIVALENTS

	2025	2024
	\$	\$
Cash at bank and in hand - unrestricted	<b>6,757,148</b>	6,278,721

### 7. INVENTORIES

	2025	2024
	\$	\$
Finished products	23,425,378	23,899,400
Goods in transit	1,068,454	525,736
Work in progress	1,667,927	172,319
	<b>26,161,759</b>	<b>24,597,455</b>

## NOTES TO ASX APPENDIX 4E [CONT.]

### 8. TRADE AND OTHER RECEIVABLES (CURRENT)

	2025	2024
	\$	\$
Trade receivables	13,322,188	18,250,174
Other debtors	3,660,133	3,587,609
	<b>16,982,321</b>	<b>21,837,783</b>

### 9. PROPERTY, PLANT AND EQUIPMENT

	2025	2024
	\$	\$
Property, plant and equipment	16,014,943	12,307,260
Less accumulated depreciation	(4,294,720)	(3,507,725)
	<b>11,720,223</b>	<b>8,799,535</b>

### 10. INTANGIBLES

	2025	2024
	\$	\$
Goodwill	37,848,992	38,523,942
Designs	732,469	732,469
Customer relationships	1,494,074	1,494,074
Patents, trademarks and others	294,025	282,191
	<b>40,369,560</b>	<b>41,032,676</b>

## NOTES TO ASX APPENDIX 4E (CONT.)

### 11. OTHER NON-CURRENT ASSETS

	2025	2024
	\$	\$
Trade and other receivables	439,101	548,855
Deferred tax assets	1,129,953	1,030,534
	<b>1,569,054</b>	<b>1,579,389</b>

### 12. TRADE AND OTHER PAYABLES (CURRENT)

	2025	2024
	\$	\$
Trade creditors	7,645,733	12,114,518
Other creditors	519,256	20,782
ATO liabilities	586,434	1,971,326
Current lease liabilities	2,806,646	2,930,117
Current borrowings	16,148,944	16,011,156
Convertible note	-	2,414,258
Provisions	2,672,790	2,188,679
	<b>30,379,803</b>	<b>37,650,836</b>

### 13. NON-CURRENT LIABILITIES

	2025	2024
	\$	\$
Non-current borrowings	17,640,196	12,122,855
Convertible note	-	1,402,376
Deferred tax liability	182,151	347,189
Non Current Provisions	24,459	342,986
Non-current lease liabilities	8,975,823	6,643,916
	<b>26,822,629</b>	<b>20,859,322</b>

## NOTES TO ASX APPENDIX 4E (CONT.)

### 14. ISSUED CAPITAL

	2025		2024	
	Number of Shares	\$	Number of Shares	\$
Ordinary shares – no par value fully paid and authorised	<b>271,105,317</b>	<b>45,728,696</b>	252,305,318	44,438,065

	Number of Shares	\$
<b>Movements in ordinary share capital</b>		
<i>Opening balance - 1 July 2024</i>	252,305,318	44,438,065
Options exercised	-	-
Issued	-	(25,369)
Acquisition of businesses	18,228,571	1,276,000
Share based payment reserve	571,428	40,000
<i>Closing balance - 30 June 2025</i>	<b>271,105,317</b>	<b>45,728,696</b>

#### Shares issued for acquisition of the following businesses:

Chapel Corner Tyres

# NOTES TO ASX APPENDIX 4E [CONT.]

## 15. OPTIONS OUTSTANDING

### Listed Options at 30 June 2025

As at 30 June 2025 there were 96,370,464 listed options on issue (2024: 96,370,464)

	Consolidated Group	
	2025	2024
Beginning of the period	96,370,464	-
Issued during the period	-	96,370,464
Exercised during the period	-	-
End of the period	96,370,464	96,370,464

During the period NIL listed options were exercised (2024: Nil)

As at 30 June 2025 there were 96,370,464 listed options on issue which are exercisable at \$0.10 each with an expiry date of 31 August 2025. (2024: 96,370,464)

### Unlisted Options at 30 June 2025

As at 30 June 2025 there were Nil unlisted options on issue (2024: Nil)

	Consolidated Group	
	2025	2024
Beginning of the period	-	6,000,000
Issued during the period	-	-
Exercised during the period	-	-
Expired during the period	-	(6,000,000)
End of the period	-	-

During the year Nil unlisted options expired (2024: 6,000,000)

During the year Nil unlisted options were exercised (2024: Nil)

## **NOTES TO ASX APPENDIX 4E [CONT.]**

### **16. SUBSEQUENT EVENTS**

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the Group, the results of those operations, or the state of affairs of the Group in future financial years other than:

- NIL

### **17. DETAILS OF DIVIDEND OR DISTRIBUTION REINVESTMENT PLANS IN OPERATION**

There is not a dividend or distribution reinvestment plan in operation.

### **18. OTHER INFORMATION REGARDING THESE ACCOUNTS**

These accounts are in the process of being audited. The audit report will be made available with the Company's final annual report.



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# THE LEADING AUSTRALIAN AUTOMOTIVE GROUP

## **MEDIA ENQUIRIES**

[info@rpmgroup.net.au](mailto:info@rpmgroup.net.au)

## **INVESTOR ENQUIRIES**

[investor@rpmgroup.net.au](mailto:investor@rpmgroup.net.au)

## **ADMIN AND SUPPORT**

[support@rpmgroup.net.au](mailto:support@rpmgroup.net.au)



The RPM Automotive Group