



ASX ANNOUNCEMENT

FY25 Results - Investor Briefing Presentation

MELBOURNE, Australia (2 September 2025) – Lumos Diagnostics Holdings Ltd (ASX:LDX, “Lumos” or the “Company”) a leader in rapid, point-of-care diagnostic technologies, is pleased to release a copy of the presentation to be delivered during a webinar for shareholders and investors to be held on Wednesday, 3 September at 11:00am (AEST).

During the briefing, Chief Executive Officer, Doug Ward, Chief Financial Officer, Barrie Lambert, Senior VP Commercial Operations, Paul Kase, and VP Medical Affairs, Annie Bell will provide an overview of the results and general business update. This will be followed by a Q+A session.

Participants can pre-register ahead of time via the following link:

https://us02web.zoom.us/webinar/register/WN_0M3bwAatTXuiHquET0LMtQ

Once the registration form is completed, participants will receive a confirmation email with details on how to access the briefing.

-Ends-

This announcement has been approved by the Lumos Disclosure Committee.

About Lumos Diagnostics

Lumos Diagnostics specializes in rapid and complete point-of-care diagnostic test technology to help healthcare professionals more accurately diagnose and manage medical conditions. Lumos offers customized assay development and manufacturing services for point-of-care tests and proprietary digital reader platforms. Lumos also directly develops, manufactures, and commercializes novel Lumos-branded point-of-care tests that target infectious and inflammatory diseases.

For more information visit lumosdiagnostics.com.

Forward-Looking Statements

This announcement contains forward-looking statements, including references to forecasts. Forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties, assumptions, and other important factors, many of which are beyond Lumos' control and speak only as of the date of this announcement. Readers are cautioned not to place undue reliance on forward-looking statements.

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Lumos Diagnostics Holdings Limited

FY25 Results Investor Briefing

3 September 2025

Financial information is shown in USD unless otherwise stated.

www.lumosdiagnostics.com

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Lumos develops, manufactures and distributes innovative diagnostic products – delivering actionable information, in real time, **at the point-of-care.**

Company Snapshot



Issued Capital

Shares	753.5m
Options / Performance Rights	174.0m

Market Capitalization (AUD)

Share price ¹	A\$0.125
Market value	A\$94.2m
Pro-forma Cash (30 June 2025 – in AUD) ²	A\$3.0m
Enterprise value	A\$91.2m

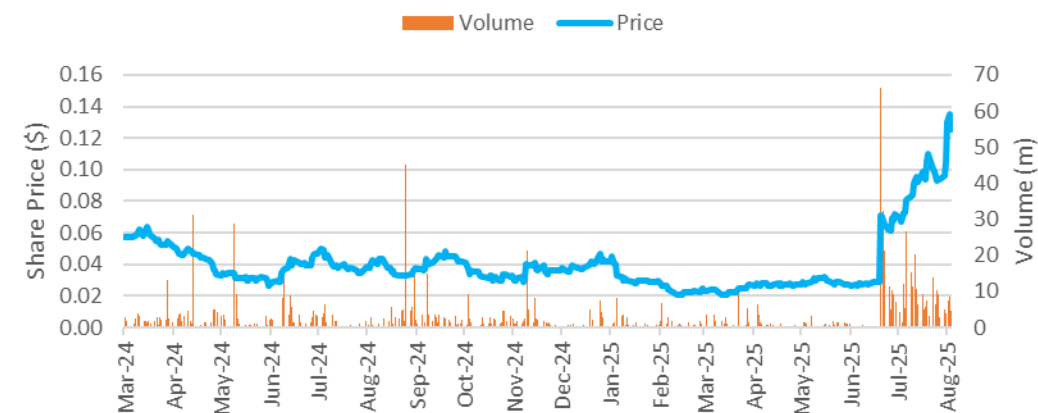
Substantial Shareholders

Tenmile Ventures	19.9%
Ryder Capital	17.0%

¹As at close on 29 August 2025

²AUD:USD of 0.65

Share Price (AUD) & Volume



Board and Management

Sam Lanyon	Non-Executive Chair
Doug Ward	CEO & Managing Director
Bronwyn Le Grice	Non-Executive Director
Lawrence Mehren	Non-Executive Director
Catherine Robson	Non-Executive Director
Barrie Lambert	Chief Financial Officer

Key FY25 Highlights

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Key Highlights From FY25 & Post Reporting Date



Revenue of US\$12.4 million for the year, up 11% compared to prior year (FY24 - US\$11.1 million). Adjusted EBITDA loss improved by 12% to US\$3.4 million.



Major distribution agreement signed with PHASE Scientific for the U.S. market - for **US\$317 million (A\$487 million)** over 6 years,¹ assuming FebriDx® granted CLIA waiver and minimum order quantities (MOQ's) are achieved.



FebriDx - CLIA Waiver study completed, exceeding performance targets. Application submitted to FDA on 18 August 2025. Triggered US\$2.8m in BARDA milestone and PHASE product prepayments. **Expected FDA feedback by end of Q1 CY2026**



FebriDx Pediatric study on children 2-12 years in a CLIA waived setting to commence with support from BARDA. Anticipated to run through the 2025/26 US respiratory season. Non-dilutive funding of US\$6.2 million.



Hologic fFN project continues to progress, with Phase 2 work largely completed. Hologic requested additional studies on milestone 3, assay feasibility, which will delay Phase 3 by approx. 3-4 months.



Binding term sheet for A\$5.0 million loan facility, with drawdowns as needed, to support working capital until after anticipated CLIA waiver grant for FebriDx.

¹AUD:USD of 0.651 as at 15 July 2025

FY25 Financials

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Profit & Loss Summary – FY25



Strong revenue growth and EBITDA improvement

(US\$ in thousands)

Year ended 30 June	FY25	FY24	% Change
Services revenue	10,577	9,885	+7%
Products revenue	1,823	1,246	+46%
Total Revenue	12,400	11,131	+11%
Gross Profit	7,806	7,098	+10%
<i>GP Margin (%)</i>	<i>63.0%</i>	<i>63.8%</i>	<i>-0.8ppts</i>
Other income	1,518	138	n/m
Operating expenses	12,742	11,119	+15%
Adjusted EBITDA	(3,418)	(3,883)	+12%
Depreciation & amortisation	(2,528)	(2,649)	-5%
Finance Costs	(582)	(1,116)	-48%
Share based payments	(478)	(452)	+6%
Other	(177)	(492)	-64%
Income tax expense	-	-	-
Net (loss) after tax	(7,183)	(8,592)	+16%

Revenue

- Total revenue \$12.4m (+11%)
- **Services revenue** \$10.6m (+7%) - positive impact from Hologic Development and IP agreements, and other customer projects
- **Products revenue** \$1.8m (+46%) - ViraDx sales in the US flu season and FebriDx US and International sales

Gross profit

- Gross profit \$7.8m (+10%).
- GP margin 63.0% vs. 63.8%

Other income is primarily from BARDA grant of \$1.2m recognised, and R&D tax rebate

Operating expenses

- \$12.7m (+15%). Additional costs from FebriDx CLIA waiver trial, and some employee expenses (+4%)

EBITDA loss of \$3.4m, an improvement of 12% from \$3.9m in FY24

Balance Sheet Summary – FY25



Improved net current asset position

(US\$ in thousands)			
Period ending	30 Jun 2025	30 Jun 2024	+/-
Assets			
Cash	1,956	6,479	-4,523
Inventories	521	784	-263
Trade & other receivables	1,045	672	+373
Contract assets	2,324	1,010	+1,314
Right of use assets	5,984	7,267	-1,283
Intangibles	8,182	9,685	-1,503
Other assets	800	941	-141
Total Assets	20,812	26,838	-6,026
Liabilities			
Trade & other payables	2,919	2,389	+530
Lease liabilities	6,985	8,060	-1,075
Employee benefits	1,678	1,715	-37
Contract liabilities	3,073	7,565	-4,492
Total liabilities	14,655	19,729	-5,074
Net Assets	6,157	7,109	-952

- **Cash** as at 30 June was \$2.0m
- **Inventory** mainly raw materials and finished goods for FebriDx. ViraDx inventory sold through
- **Trade & other receivables** includes BARDA receivable of \$0.3m (received post balance date)
- **Contract assets** primarily accrued income (timing of accrual vs. milestone payments) on Hologic development agreement
- **Intangibles** consists of Lumos readers, FebriDx IP and other items (reduction due to amortization)
- **Contract liabilities** deposits and pre-payments by customers, mainly Hologic IP agreement
- **Net assets** includes capital raise during the 1H FY25

Cashflow Summary – FY25



Closing cash \$2.0m - well supported capital raise

(US\$ in thousands)			
Year ended 30 Jun	FY25	FY24	+/-
Receipts from customers	6,368	16,536	-10,168
Payments to suppliers & employees	(16,334)	(15,524)	-810
Proceeds from grants	1,157	471	+686
Net interest received / (paid)	(525)	(537)	+12
Cash used in operating activities	(9,334)	946	-10,280
Payments for PP&E	(53)	(52)	-1
Capitalised product development	-	(46)	+46
Investing activities	(53)	(98)	+45
Proceeds from issue of shares (net of costs)	6,222	4,999	+1,223
Redemption of convertible notes	-	(1,110)	+1,110
Lease payments	(946)	(1,259)	+313
Financing activities	5,276	2,630	+2,646
Net decrease in cash	(4,111)	3,478	-7,589
Opening cash	6,479	3,015	+3,464
Effects of FX movement on cash	(412)	(14)	-398
Closing cash	1,956	6,479	-4,523

- **Receipts from customers** at \$6.4m, is lower than revenue reported mainly due to recognising revenue on Hologic IP agreement (cash of \$10m received in FY24) and accrued revenue on Hologic development agreement (monthly accrual vs. cash received on milestone achievement)
- **Payments to suppliers & employees** at \$16.3m, increased by \$0.8m, from FY24. Main movements are FebriDx CLIA waiver trial costs
- **Total cash burn** for FY25 is \$10.3m vs. \$0.4m in prior year (operating + investing + lease payments). Increase due to absence of Hologic IP payment of \$10m, expenses on FebriDx CLIA waiver trial costs (where costs are refunded in arrears by BARDA) and working capital movements
- **Capital raise** in Sept/Oct 2024 - \$6.2m (net of costs)
- **FX movement** on AUD held was negative \$0.4m
- **Closing cash** as at 30 June 2025 of \$2.0m (payments from BARDA \$1.5m and PHASE Scientific \$3.5m received post reporting date)

Binding term sheet for loan facility – Announced 17 July 2025



Binding term sheet signed with supportive major shareholders Tenmile and Ryder Capital



Funding of up to A\$5.0 million, as required, on 12-month term, with option to extend by a further 12-months



Subject to completing a definitive loan agreement and ASX waiver



Anticipate a loan agreement to be executed by mid-September 2025



In conjunction with cash receipts from PHASE Scientific distribution agreement and expected milestone payments from BARDA & Hologic, cash inflows should meet working capital requirements through to anticipated grant of CLIA waiver

The loan is designed to provide short term funding with limited equity dilution, while Lumos works toward a CLIA waiver for its flagship product, FebriDx®.

Products Division

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About FebriDx[®]: Lumos' First-of-its-kind Point Of Care Test



FebriDx[®] is an aid for healthcare providers to improve patient care and antibiotic stewardship



The majority of acute respiratory infections are caused by viruses and do not require antibiotics, yet antibiotics are prescribed in up to 50% of cases¹



Overprescription of antibiotics can result in adverse patient reactions and contribute to antimicrobial drug resistance



FebriDx[®] is a rapid point-of-care test that uses a fingerstick blood sample to aid in the differentiation between bacterial and non-bacterial infections



Rapid results at point of care can increase confidence in whether or not to prescribe an antibiotic.



FebriDx® A Simple And Unique Test For Microbial Infection



FebriDx® can rapidly identify patients who have a microbial infection¹ and, if positive, determine if that infection is caused by a viral or bacterial pathogen after 10 minutes



Key: Markers for infection

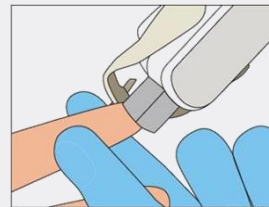
CRP

Inflammatory marker elevated with any infection

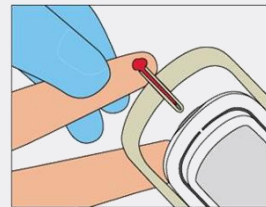
MxA

Specific marker only elevated with viral infection

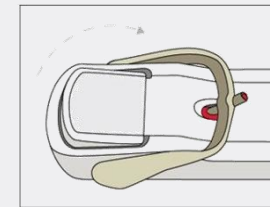
FebriDx® Test Procedure and Interpretation of Results



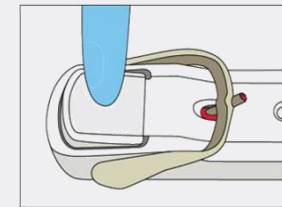
1 Lance finger



2 Collect blood sample



3 Deliver blood sample



4 Deliver buffer solution

BACTERIAL INFECTION

CRP

MxA

CTR

Patient can be treated
with antibiotics

VIRAL INFECTION

CRP

MxA

CTR

Viral Infection - Antibiotics will not work
Patient needs to be managed differently

VIRAL INFECTION

CRP

MxA

CTR

1. Microbial infection is the invasion of infectious agents into the organism, their multiplication and the reaction of host tissue against these agents. Infectious agents include bacteria, virus, parasite and fungi.

FebriDx[®] Addresses A Major Need: Antibiotic Overprescription



ANTIBIOTICS PRESCRIBED (U.S.)

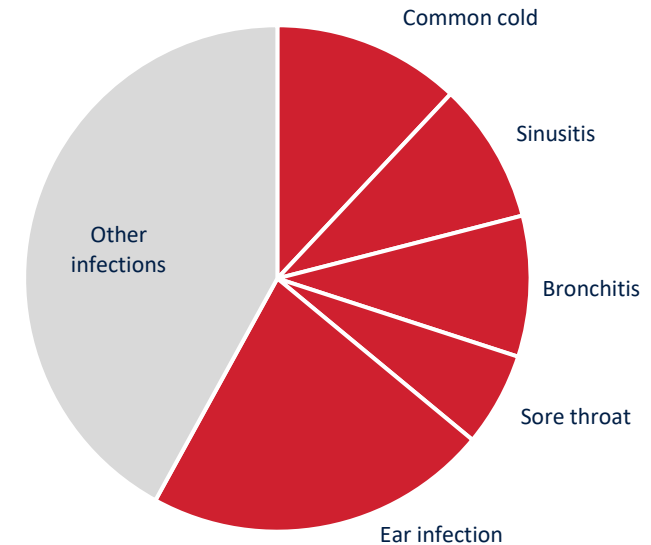


211M antibiotic prescriptions issued in outpatient settings each year ¹

44% of antibiotic prescriptions are written to treat patients with ARIs ²

40% of these are unnecessary ³

ANTIBIOTICS PRESCRIBED IN THE U.S. BY TYPE



Acute respiratory infections
may account for

58%

of all antibiotics prescribed ⁴

¹ Outpatient Antibiotic Prescriptions—United States 2021: <https://www.cdc.gov/antibiotic-use/data/report-2021.html>

² Unnecessary Antibiotics for Acute Respiratory Tract Infections: Associations with Care Setting and Patient Demographics, 2016

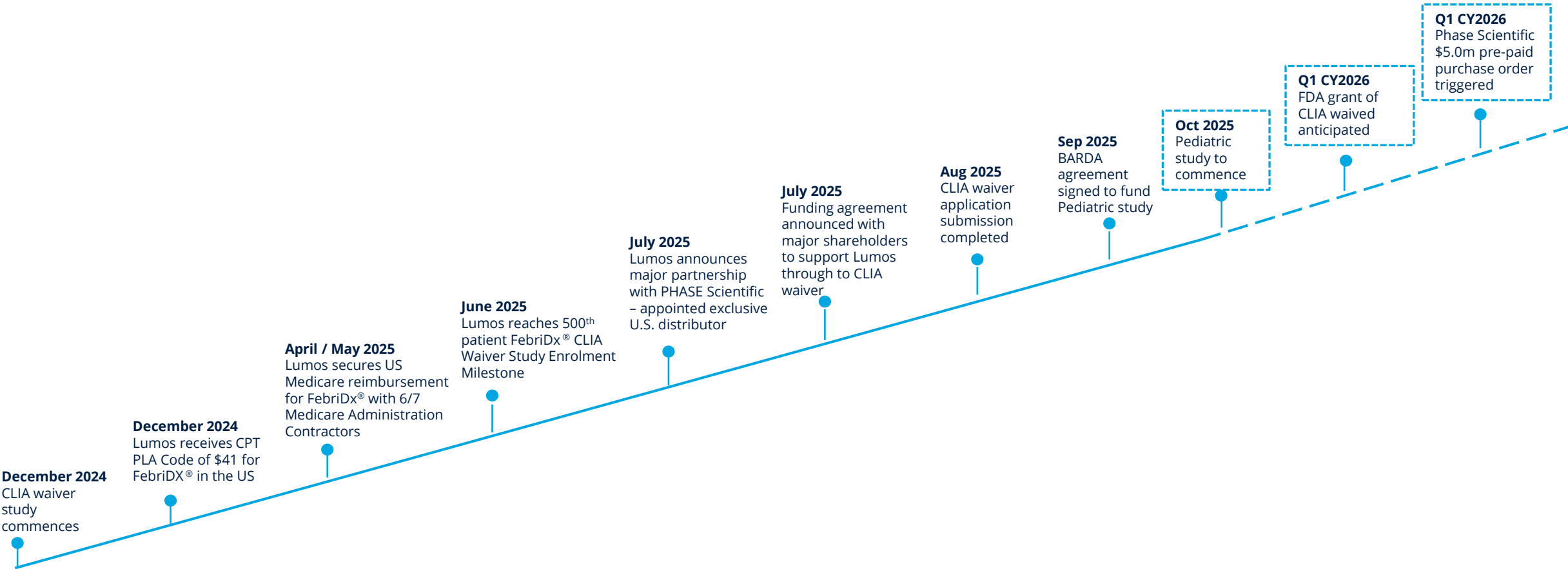
³ Tse, J.; Near, A. *et al*; Antibiotics 2022, 11, 1058. <https://doi.org/10.3390/antibiotics11081>.

⁴ Centers for Disease Control and Prevention. MMWR, 2011, 60:1153-6

FebriDx[®] Journey To Transform The Practice Of Medicine



Recent achievements forming the critical commercialisation backbone for FebriDx[®]



PHASE Scientific Partnership

A pivotal agreement - one of the largest distribution deals of its type to be done by an ASX-listed point of care diagnostics company



Exclusive U.S. distribution agreement signed for FebriDx® with PHASE Scientific International



Partnership potential – for **US\$317 million (A\$487 million¹)** over 6 years,² assuming FebriDx® is granted CLIA waiver and minimum order quantities (MOQ's) are achieved



PHASE Scientific **MOQ's to ramp up significantly** from years 2 through to 6 of the agreement



Why PHASE?

- Expertise in POC market
- Highly regarded, well respected commercial leadership
- Financial commitment to a robust go-to-market launch
- Strong network of sub- distributors and end user customers.

Summary of anticipated payments (US\$)

Milestones	Payment Timing	With CLIA waiver	Status
Exclusivity fee	On signing	1.0m	Received
Pre-paid purchase order	On signing	1.0m	Received
Pre-paid purchase order	On CLIA waiver application submission	1.5m	Received
Prep-paid purchase commitment	On grant of CLIA waiver	5.0m	
Aggregated minimum order quantities (Yrs 2-6)	On delivery of product	308.5m	
Total		US\$317.0m	

FebriDx® CLIA Waiver Study Update



BARDA partnership agreement announced in October 2024

- BARDA partnership agreement: non-dilutive funding up to US\$8.3 million committed to support CLIA waiver and pediatric studies (US\$3.0m for CLIA waiver study and US\$5.3m for pediatric study)

CLIA waiver clinical study commenced in December 2024

- The CLIA waiver study is designed to demonstrate that the FebriDx® test is simple to perform with a low risk of erroneous results when performed by untrained users in expanded user settings

CLIA waiver study application submitted 18 August 2025

- Study exceeded performance targets
- Demonstrated a 99.1% concordance between trained and untrained operators testing bacterial positive patients, and a 98.4% concordance for non-bacterial patients
- FDA CLIA waiver application submitted on 18 August 2025
- FDA feedback expected by end of Q1 CY2026
- The submission triggered \$1.2 million in milestone payments from BARDA and \$1.5 million FebriDx product prepayment milestone with Phase Scientific...now both received



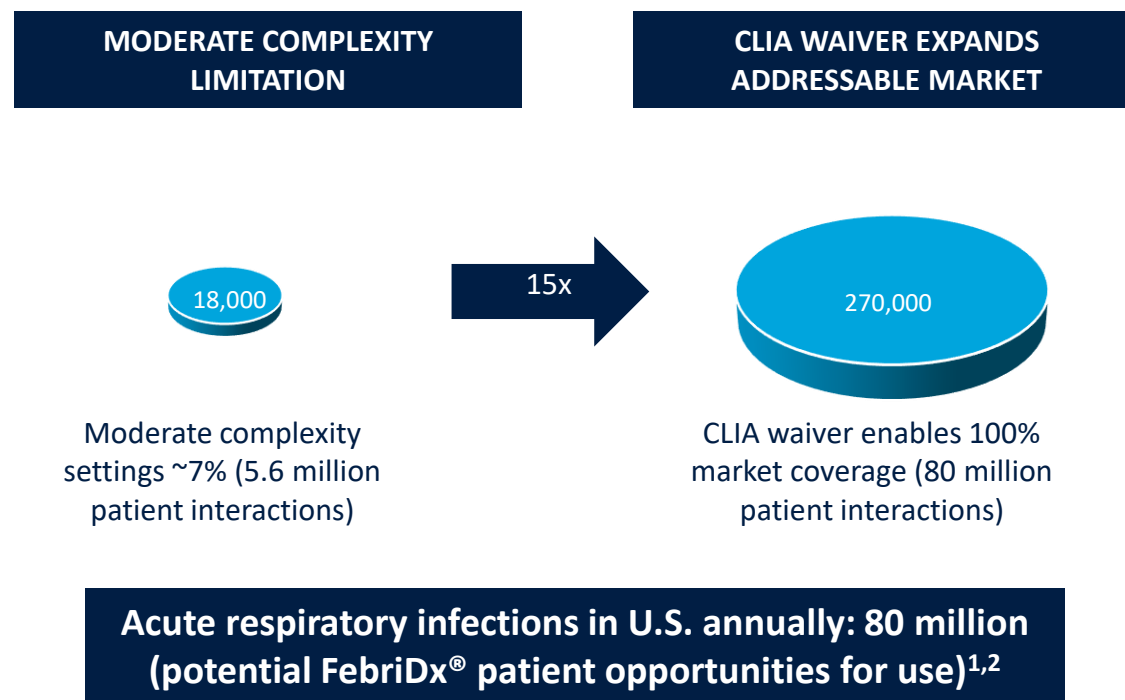
FebriDx® US CLIA Waived Market Opportunity > US\$1 Billion



A CLIA waiver allows facilities such as physician offices or urgent care centers to perform simple, low-risk tests without the full regulatory requirements of higher-complexity labs, provided they follow test instructions and maintain a CLIA Certificate of Waiver.

What is CLIA?

- CLIA stands for the **Clinical Laboratory Improvement Amendments** of 1988.
- It's a U.S. law that sets **quality standards** for all laboratory testing performed on humans (except for research only)
- Under CLIA, every lab (or facility performing tests) must be certified according to the **complexity of the tests** they perform:
 - **Waived** – Simple tests with low risk of errors
 - **Moderate Complexity** – More steps, training, and quality control needed
 - **High Complexity** – Requires skilled personnel, stringent oversight, and inspections.



¹ CMS, CLIA Database, 2024 (number of waived sites) and

² Precision Business Insights, US Acute Respiratory Infections, 2024 (80 million annual acute respiratory consultations).

Lumos Partners with BARDA to Commence FebriDx® Pediatric Study



- FebriDx® is currently FDA-cleared for use in patients aged 12-64 years presenting to urgent care or emergency care settings for evaluation of acute respiratory infection
- Lumos to commence FebriDx® pediatric study in the US for use on children 2-12 years of age in a CLIA-waived settings
- Study launch anticipated in October 2025 to run through the 2025/26 US respiratory season
- The study will target the enrolment of around 500 patients, including 72 bacterial positive patients
- BARDA to support study through exercise of option (announced 1 September 2025) with expanded US\$6.2 million non-dilutive funding package to accelerate the program
- Milestone payments from BARDA to Lumos to be triggered upon the achievement of each of twelve milestone events through to FDA 510(k)/CLIA waiver grant

“We look forward to working closely with BARDA once again to deliver this study and further expand the accessibility of FebriDx® to pediatric patients across the US”

Doug Ward
Lumos Diagnostics MD/CEO

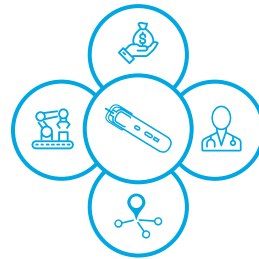
The path to commercial adoption



Clinical Benefit



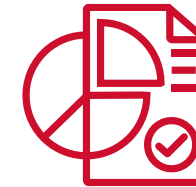
Only test that distinguishes between bacterial and non-bacterial acute respiratory infections at the point-of-care, enabling physicians to prescribe antibiotics appropriately and support antimicrobial stewardship.



Economic Benefit



Reimbursed under PLA code at \$41.38 per test, creating sustainable margins for Lumos, distributors, and physicians while incentivizing adoption across the care network.



Operational Efficiency



Easily integrated alongside COVID/Flu combo tests without disrupting clinic workflow or patient throughput. Simple finger-prick test performed in under 10 minutes at triage.

Reimbursement 101: Path Of A New PLA Code



Code Creation

- 0442U: PLA Code assigned for FebriDx
- Provides a unique billing pathway and claims tracking

CMS Payment Rate

- CMS established rate on CLFS (Clinical Lab Fee Schedule) for FebriDx at US\$41.38
- Serves as the initial reimbursement benchmark

MACs Success & Pilot Study

- 6/7 MACs (Medicare Administrative Contractors) recognizing FebriDx at CLFS rate
- Pilot study rollout in moderate complexity CLIA certified sites (Urgent Care focus)
- Early in the process, denials are common and expected. Appeals help build precedent for coverage

Evidence Generation

- Pilot sites, as well as all current customers, bill for FebriDx and pursue denials/appeals while documenting outcomes
- Collect real world clinical and economic evidence

Payer Engagement

- Supports payer review and policy adoption for 0442U
- Evidence helps shift payors from case-by-case decisions toward policy-level adoption

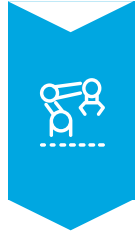
Broader Market Access

- As CLIA waiver is granted and payor policies align, coverage expands, accompanied by market demand
- Reimbursement becomes more predictable with policy inclusions

Partnership with PRO-spectus provides a strategic pathway to coverage

Support pilot sites with denials and appeals to achieve positive case outcomes, while capturing real-world evidence that highlights market opportunities and uncovers reimbursement barriers.

The IVD Value Chain And Economic Flow



- **Manufacturers**

- Role: R&D and production of IVD products
- Gross Margin: ~60%
- Margin Growth: Target 80% driven by volume, supplier price reduction, and manufacturing automation



- **Distributors**

- Role: Sales to providers, logistics, warehousing, inventory management
- Margins: Share of ~\$41 (may be split with sub-distributors)
- Revenue Drivers: Volume, efficiency, value-added services



- **Healthcare Providers / Physicians**

- Role: Utilize tests for diagnosis and treatment monitoring
- Revenue Drivers: Reimbursement for diagnostic services (not paid for prescribing antibiotics)
- Impact: Improve patient management effectiveness and efficiencies as well as patient satisfaction



- **Payers**

- Role: Determine coverage and reimbursement policies
- Revenue Drivers: Premiums from beneficiaries
- Influence: Shapes provider decisions through reimbursement rates



Lumos Future Products

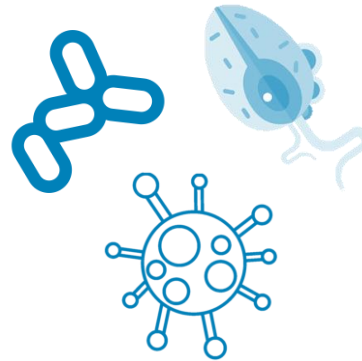


Women's Sexual Health - \$10B



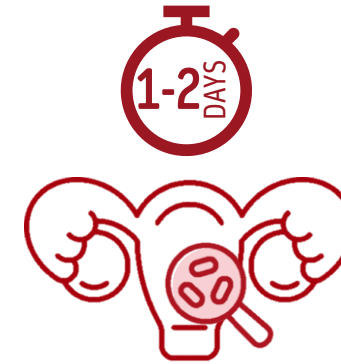
Prevalence

Affects 30%-40% of women globally.
>10M health care visits annually in the US



Clinical Need

Multiple infectious organisms.
Similar symptoms / hard to diagnose.
Different treatments for each. Patient samples currently sent to the core lab and can take days for results that potential mean delayed or incorrect diagnosis or treatment



POC Diagnostic Opportunity

Rapid & accurate testing close to the patient is needed. With a POC test(s), physicians can identify & treat at first patient visit. Easy to use & trusted by clinic staff

Women's Sexual Health – The Opportunity

IN CLINIC TESTING

Physical Exam



Microscopic Exam



Pathogen Testing



EXTERNAL LAB TESTING

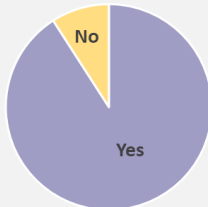
Pathogen Testing



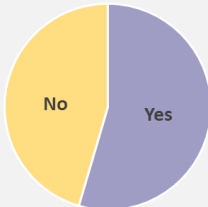
1-5
DAYS

Current
Practice

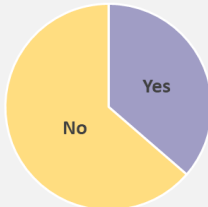
Physical Exam



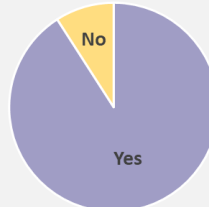
Microscopy



Pathogen Testing



Pathogen Testing



Majority of clinics do not have in house testing of sexual health pathogens, due to test complexity, overheads and cost

Instead, clinics send out testing to external labs, delaying patient diagnosis and treatment

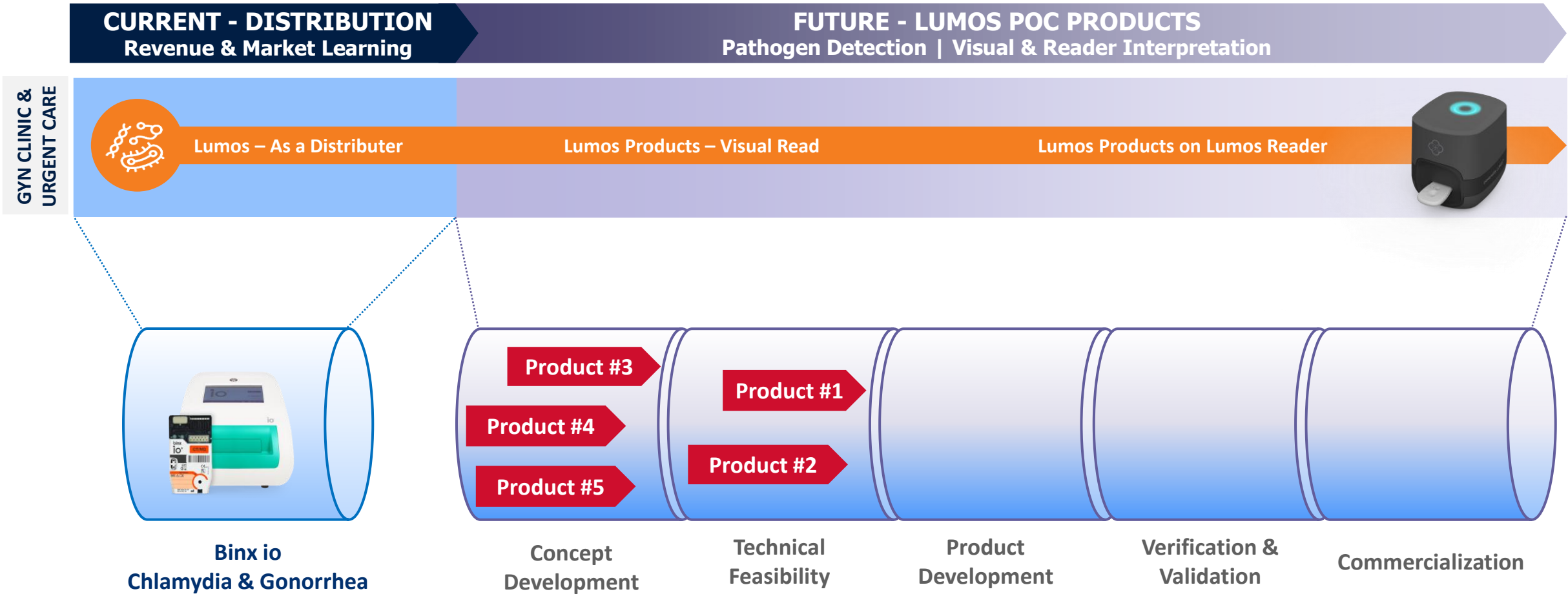


Lumos Women's Sexual Health POC tests will be run by existing staff, cost effective and provide rapid and accurate results

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Reimbursement codes are available today

Lumos Product Roadmap | Women's Sexual Health



Commercial Services Division

A horizontal bar composed of several small squares in yellow, orange, red, purple, blue, and green, positioned below the main title.

Commercial Services Capabilities



Lumos offers the full range of in-house expertise required to deliver a complete, commercially ready solution

DEVELOPMENT & MANUFACTURING			PLATFORM TECHNOLOGIES		
ASSAY		READERS	EMR & CONNECTIVITY		

Hologic - Strategic Partnership

Fetal Fibronectin (fFN)¹

Historic relationship with Lumos <> Hologic – working together at multiple levels

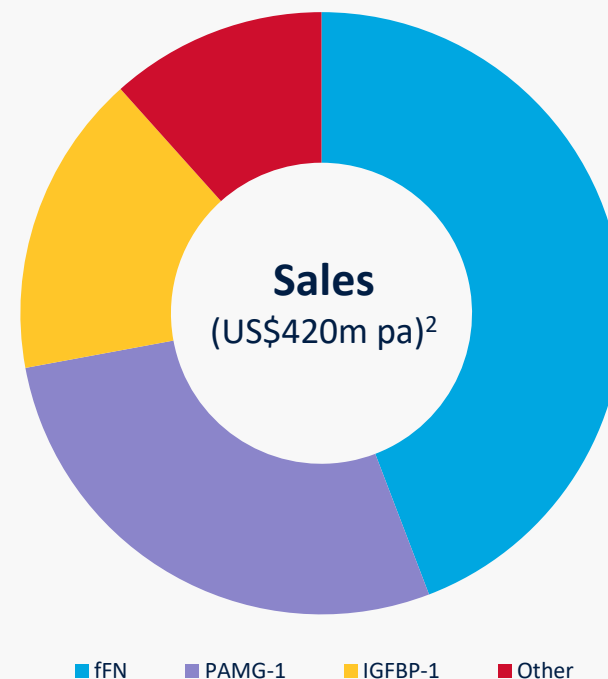
Two agreements signed in FY24 for the development of an improved version of one of Hologic's leading in-market women's health products, **Fetal Fibronectin (fFN)**, including adapting it for use on Lumos' proprietary reader platform.

- **IP Agreement** - US\$10.0m - exclusive license to the Lumos proprietary reader and POC technologies for next generation fFN product – **received in FY24**
- **Development Agreement** - up to US\$6.4m over an estimated 27-month period for the following milestones:
 - **Phase 1: Product Definition and Planning** - US\$0.4m - **completed**
 - **Phase 2: Assay Feasibility** - US\$0.6m – milestone 1 **completed** / milestone 2 **completed** / milestone 3 **largely completed** Additional assay studies requested by Hologic, estimated to take 3-4 months and extra US\$0.9m in fees
 - **Phase 3: System Prototype Delivery** – US\$3.7m – milestones 4 to 9 – **commenced** milestones 4 & 5, now delayed pending additional assay studies
 - **Expanded hardware scope of work** – announced Mar 2025 - US\$0.8m for delivery of new hardware features - **commenced**
- **Expected Development Agreement completion around August 2026** (extended from March 2026 due to additional assay studies)

¹ASX announcements 11 January 2024, 15 January 2024, 16 January 2024, 6 May 2024, 4 June 2024, 19 June 2024. 3 March 2025 2. Global Market Insights, www.gminsights.com



fFN is a biomarker indicating a heightened risk of pre-term delivery and is the largest segment of the pre-term birth diagnostic kit market

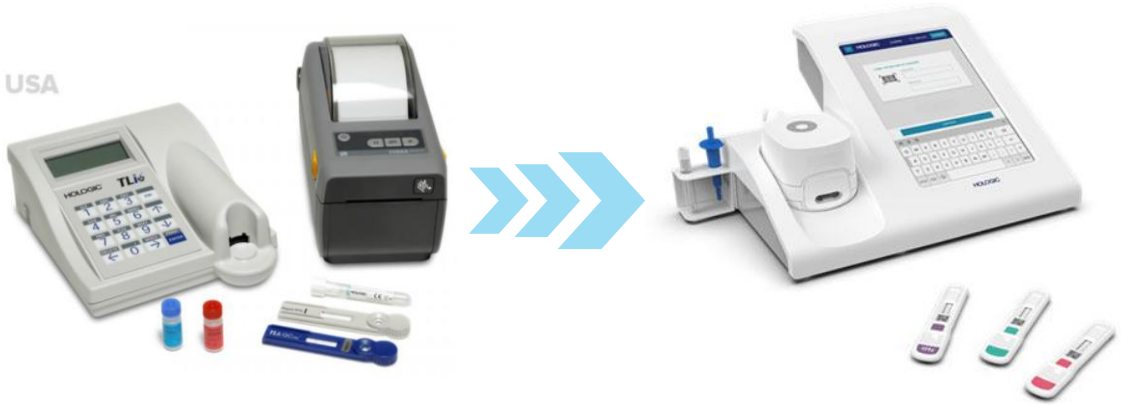


Hologic - fFN Product Development Overview And Opportunity



Current test:
Rapid fFN TLiQ

Next generation test
concept (mock-up)



Hologic – the opportunity ahead



Verification
and validation



Clinical
study



Manufacturing



Second test
development and IP

Aptatek Phenylketonuria (PKU) In-home Monitoring Device

- PKU affects 1 in 12,000 newborns, leading to neurological complications if un-checked
- Lumos secures follow-on contract to move PKU in-home monitoring device to next stage of clinical development and commercial readiness
- \$1.5 million contract commencing September, to be charged on time-and-materials basis
- Lumos to focus on:
 - Maturing the design of the tests
 - Blood processing unit and readers
 - Formal verification testing to ensure the device meets product requirements for clinical trials and FDA submission



Key Priorities



FDA decision on the CLIA waiver for FebriDx® is expected between November 2025 and February 2026.



Implement agreement with PHASE Scientific, advance national payer coverage through our partnership with Pro-spectus, and plan for volume scale-up.



Initiate FebriDx pediatric study in October – fully funded by BARDA - addresses important clinical market and expands U.S. market by approx. 20%



Deliver on Hologic fFN development milestones - additional milestone 3 studies from Phase 2 & Phase 3 milestones 4 -9



Progress to formal product development on the first Lumos branded women's health diagnostics test



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