

# Appendix 3Y

## Change of Director's Interest Notice

*Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.*

Introduced 30/09/01 Amended 01/01/11

<b>Name of entity</b>	<b>IAG FINANCE (NEW ZEALAND) LIMITED</b>
<b>ABN</b>	<b>97 111 268 243</b>

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

<b>Name of Director</b>	PETER HARMER
<b>Date of last notice</b>	28 OCTOBER 2016

### Part 1 - Change of director's relevant interests in securities

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

Note: In the case of a company, interests which come within paragraph (i) of the definition of "notifiable interest of a director" should be disclosed in this part.

<b>Direct or indirect interest</b>	DIRECT AND INDIRECT
<b>Nature of indirect interest (including registered holder)</b> <small>Note: Provide details of the circumstances giving rise to the relevant interest.</small>	BENEFICIAL OWNER OF IAG SHARES HELD BY INSURANCE AUSTRALIA GROUP LIMITED (IAG) SHARE PLAN NOMINEES PTY LIMITED
<b>Date of change</b>	N/A
<b>No. of securities held prior to change</b>	652,988 IAG ORDINARY SHARES HELD DIRECTLY  172,800 IAG ORDINARY SHARES (IAG SHARE PLAN NOMINEES PTY LIMITED)
<b>Class</b>	ORDINARY
<b>Number acquired</b>	NIL
<b>Number disposed</b>	NIL
<b>Value/Consideration</b> <small>Note: If consideration is non-cash, provide details and estimated valuation</small>	N/A

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+ See chapter 19 for defined terms.

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<b>No. of securities held after change</b>	652,988 IAG ORDINARY SHARES HELD DIRECTLY  172,800 IAG ORDINARY SHARES (IAG SHARE PLAN NOMINEES PTY LIMITED)
<b>Nature of change</b> Example: on-market trade, off-market trade, exercise of options, issue of securities under dividend reinvestment plan, participation in buy-back	N/A

**Part 2 – Change of director's interests in contracts**

Note: In the case of a company, interests which come within paragraph (ii) of the definition of "notifiable interest of a director" should be disclosed in this part.

<b>Detail of contract</b>	THE IAG SHARE AND PERFORMANCE AWARD RIGHTS PLAN TRUST DEED (PLAN TRUST DEED)
<b>Nature of interest</b>	DEFERRED AWARD RIGHTS (DAR'S) AND EXECUTIVE PERFORMANCE RIGHTS (EPR'S) GRANTED BY IAG SHARE PLAN NOMINEE PTY LIMITED, THE TRUSTEE OF THE DAR AND EPR PLAN TRUST IN ACCORDANCE WITH THE PLAN TRUST DEED
<b>Name of registered holder (if issued securities)</b>	N/A
<b>Date of change</b>	2 NOVEMBER 2016
<b>No. and class of securities to which interest related prior to change</b> Note: Details are only required for a contract in relation to which the interest has changed	21,250 IAG DEFERRED AWARD RIGHTS 779,862 IAG EXECUTIVE PERFORMANCE RIGHTS
<b>Interest acquired</b>	83,100 IAG DEFERRED AWARD RIGHTS 467,900 IAG EXECUTIVE PERFORMANCE RIGHTS
<b>Interest disposed</b>	NIL
<b>Value/Consideration</b> Note: If consideration is non-cash, provide details and an estimated valuation	NIL
<b>Interest after change</b>	104,350 IAG DEFERRED AWARD RIGHTS 1,247,762 IAG EXECUTIVE PERFORMANCE RIGHTS

**Part 3 – +Closed period**

<b>Were the interests in the securities or contracts detailed above traded during a +closed period where prior written clearance was required?</b>	No
<b>If so, was prior written clearance provided to allow the trade to proceed during this period?</b>	N/A
<b>If prior written clearance was provided, on what date was this provided?</b>	N/A

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Introduced 30/09/01 Amended 01/01/11

<b>Name of entity</b>	<b>IAG FINANCE (NEW ZEALAND) LIMITED</b>
<b>ABN</b>	<b>97 111 268 243</b>

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

<b>Name of Director</b>	NICHOLAS HAWKINS
<b>Date of last notice</b>	1 NOVEMBER 2016

### Part 1 - Change of director's relevant interests in securities

*In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust*

Note: In the case of a company, interests which come within paragraph (i) of the definition of "notifiable interest of a director" should be disclosed in this part.

<b>Direct or indirect interest</b>	DIRECT
<b>Nature of indirect interest (including registered holder)</b> Note: Provide details of the circumstances giving rise to the relevant interest.	N/A
<b>Date of change</b>	N/A
<b>No. of securities held prior to change</b>	396,771 IAG ORDINARY SHARES
<b>Class</b>	IAG ORDINARY SHARES
<b>Number acquired</b>	NIL
<b>Number disposed</b>	NIL
<b>Value/Consideration</b> Note: If consideration is non-cash, provide details and estimated valuation	NIL
<b>No. of securities held after change</b>	396,771 IAG ORDINARY SHARES
<b>Nature of change</b> Example: on-market trade, off-market trade, exercise of options, issue of securities under dividend reinvestment plan, participation in buy-back	N/A

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**Part 2 – Change of director's interests in contracts**

Note: In the case of a company, interests which come within paragraph (ii) of the definition of "notifiable interest of a director" should be disclosed in this part.

<b>Detail of contract</b>	THE INSURANCE AUSTRALIA GROUP (IAG) SHARE AND PERFORMANCE AWARD RIGHTS PLAN TRUST DEED (PLAN TRUST DEED).
<b>Nature of interest</b>	DEFERRED AWARD RIGHTS (DAR'S) AND EXECUTIVE PERFORMANCE RIGHTS (EPR'S) GRANTED BY IAG SHARE PLAN NOMINEE PTY LIMITED, THE TRUSTEE OF THE DAR AND EPR PLAN TRUST IN ACCORDANCE WITH THE PLAN TRUST DEED.
<b>Name of registered holder (if issued securities)</b>	N/A
<b>Date of change</b>	2 NOVEMBER 2016
<b>No. and class of securities to which interest related prior to change</b> <small>Note: Details are only required for a contract in relation to which the interest has changed</small>	27,000 IAG DEFERRED AWARD RIGHTS 637,062 IAG EXECUTIVE PERFORMANCE RIGHTS
<b>Interest acquired</b>	54,400 IAG DEFERRED AWARD RIGHTS 275,300 IAG EXECUTIVE PERFORMANCE RIGHTS
<b>Interest disposed</b>	NIL
<b>Value/Consideration</b> <small>Note: If consideration is non-cash, provide details and an estimated valuation</small>	NIL
<b>Interest after change</b>	81,400 IAG DEFERRED AWARD RIGHTS 912,362 IAG EXECUTIVE PERFORMANCE RIGHTS

**Part 3 – +Closed period**

<b>Were the interests in the securities or contracts detailed above traded during a +closed period where prior written clearance was required?</b>	NO
<b>If so, was prior written clearance provided to allow the trade to proceed during this period?</b>	N/A
<b>If prior written clearance was provided, on what date was this provided?</b>	N/A

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