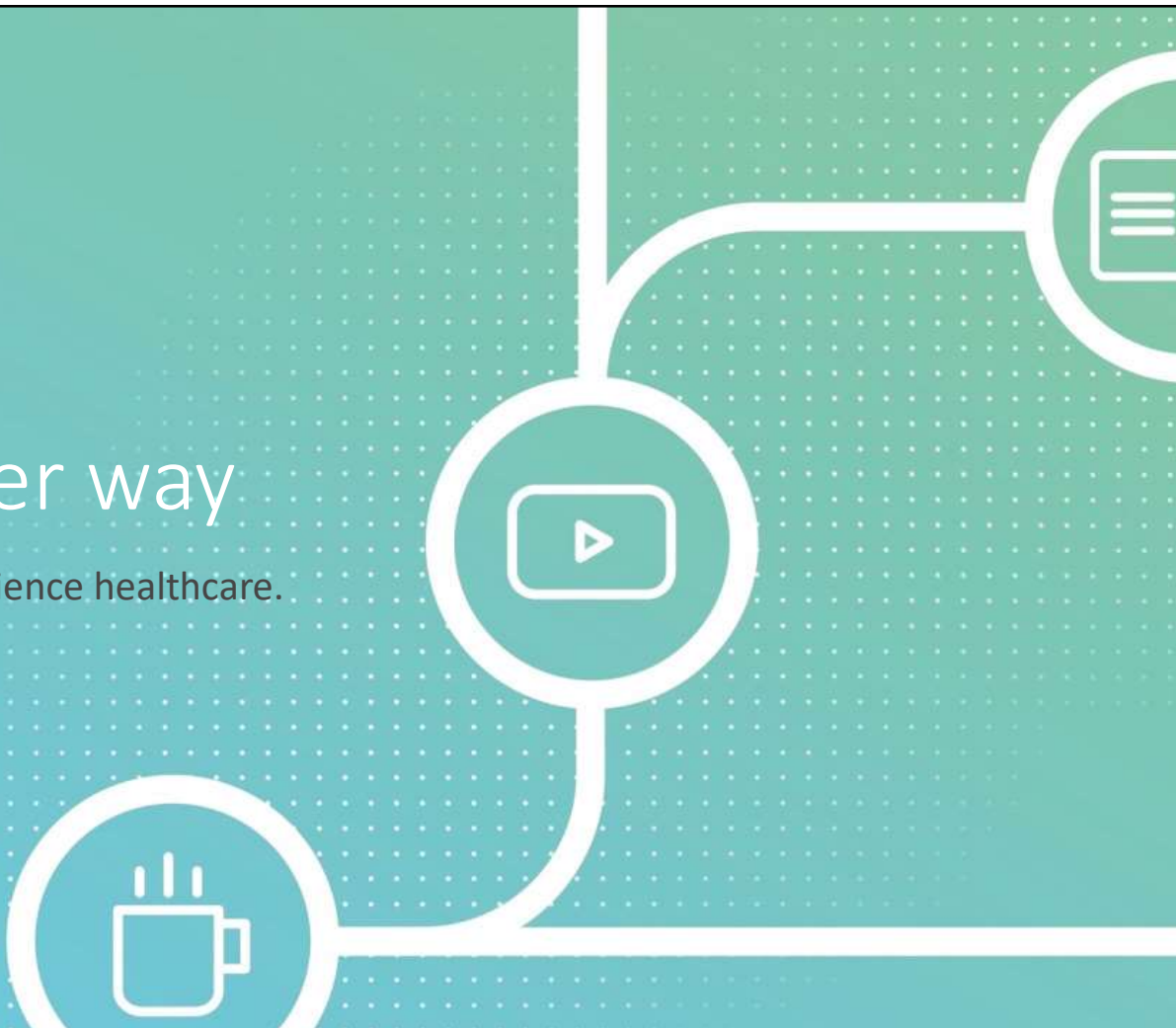


# We see a better way

Changing the way people experience healthcare.

Oneview



## Introduction to today's presenters



**James Fitter**

*Group CEO*



**Dr. Louise Messara**

*CEO, Australia*

Think back:

# Your last healthcare experience



How did you feel?

**Worried**  
Helpless Anxious **Eager**  
**Informed** Reassured  
Relaxed Bored Hopeful Lost Prepared  
**Confident** **Intimidated**  
Surprised Curious Impressed  
**Afraid** Isolated Distrustful  
Frustrated



Improving healthcare experiences has never been more important.

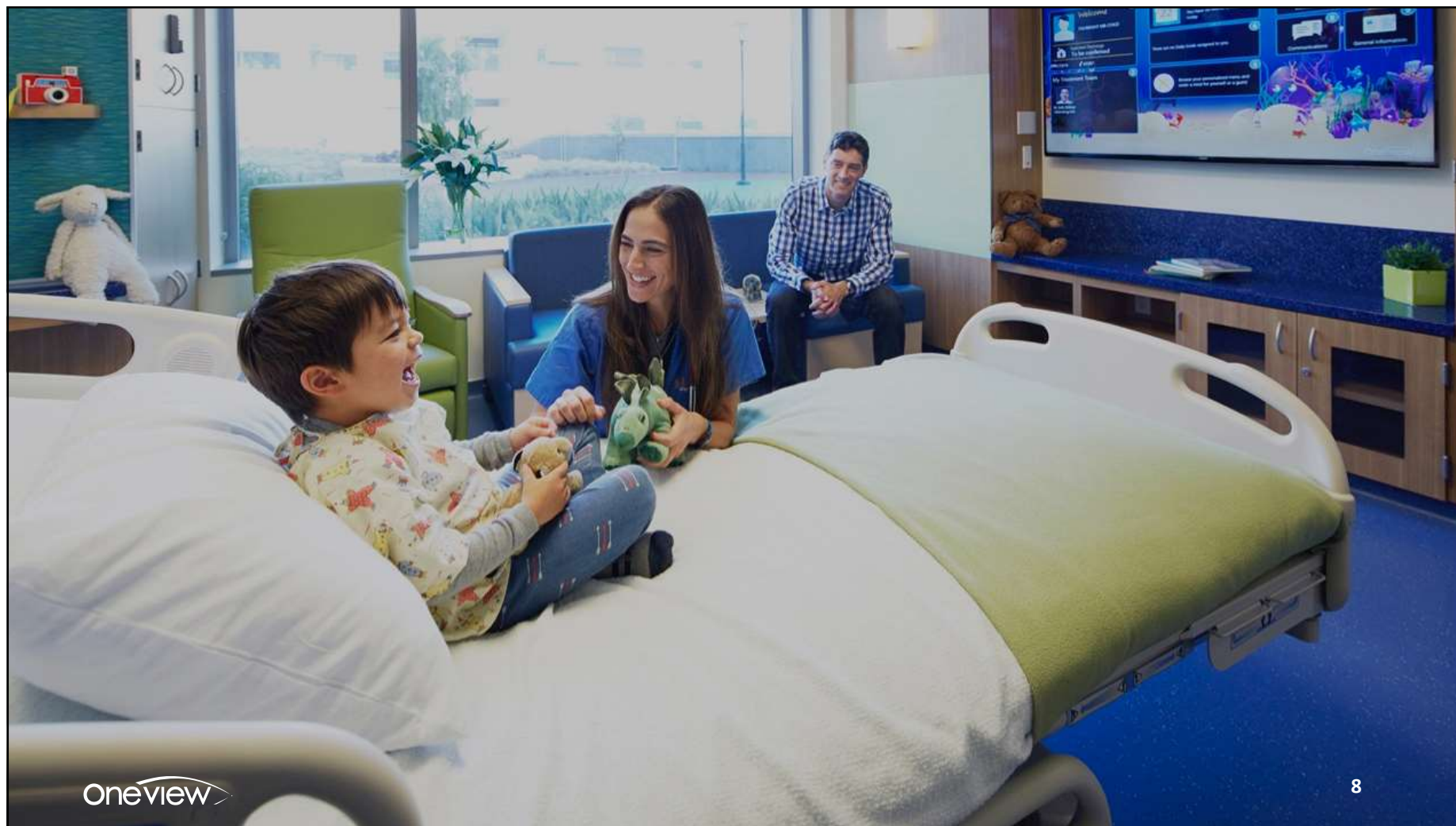
## Patient experience impacts bottom line



US hospitals that provide superior patient experience achieve **50%** higher financial performance than average providers.

*Accenture research study: May, 2016.*

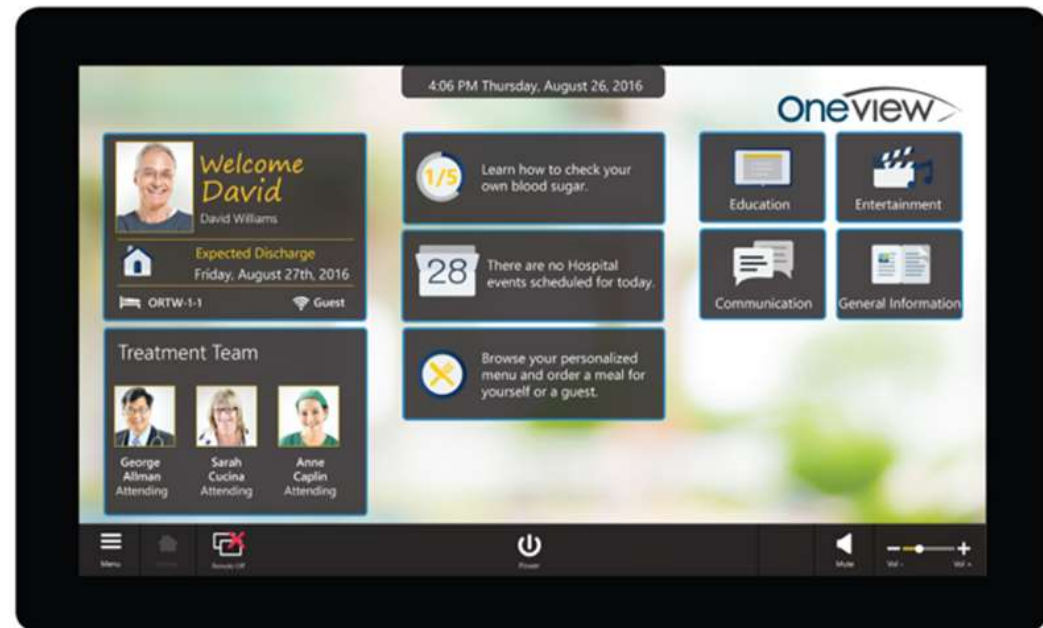




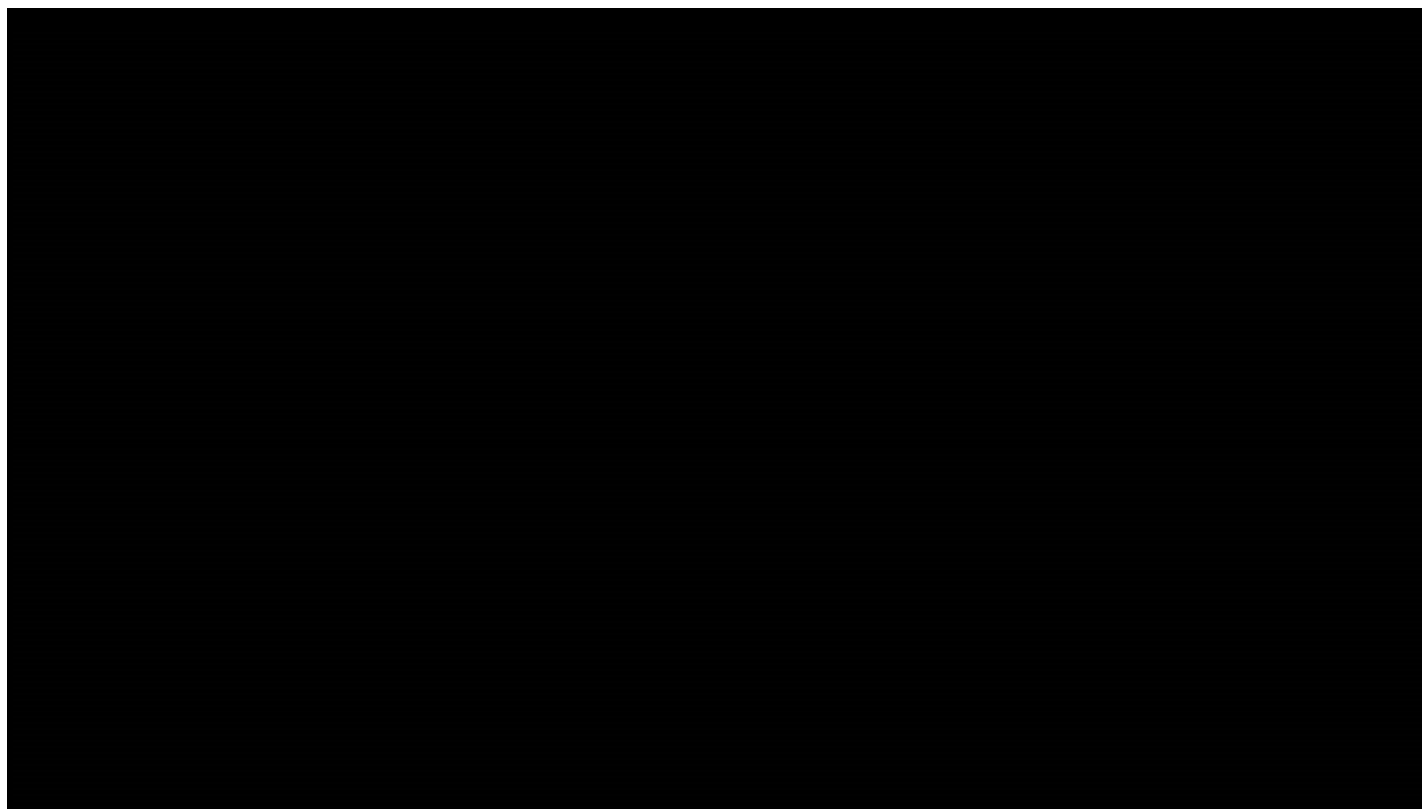


## Oneview changes the way people experience healthcare

- We listened to patients, families and care teams.
- We learned the challenges everyone experiences with health IT.
- We created a solution that makes the healthcare experience better.



## Oneview in action



## Better healthcare experiences



### **Happy patients and family**

More informed and in control



### **More satisfied nurses**

Able to spend more time on meaningful work



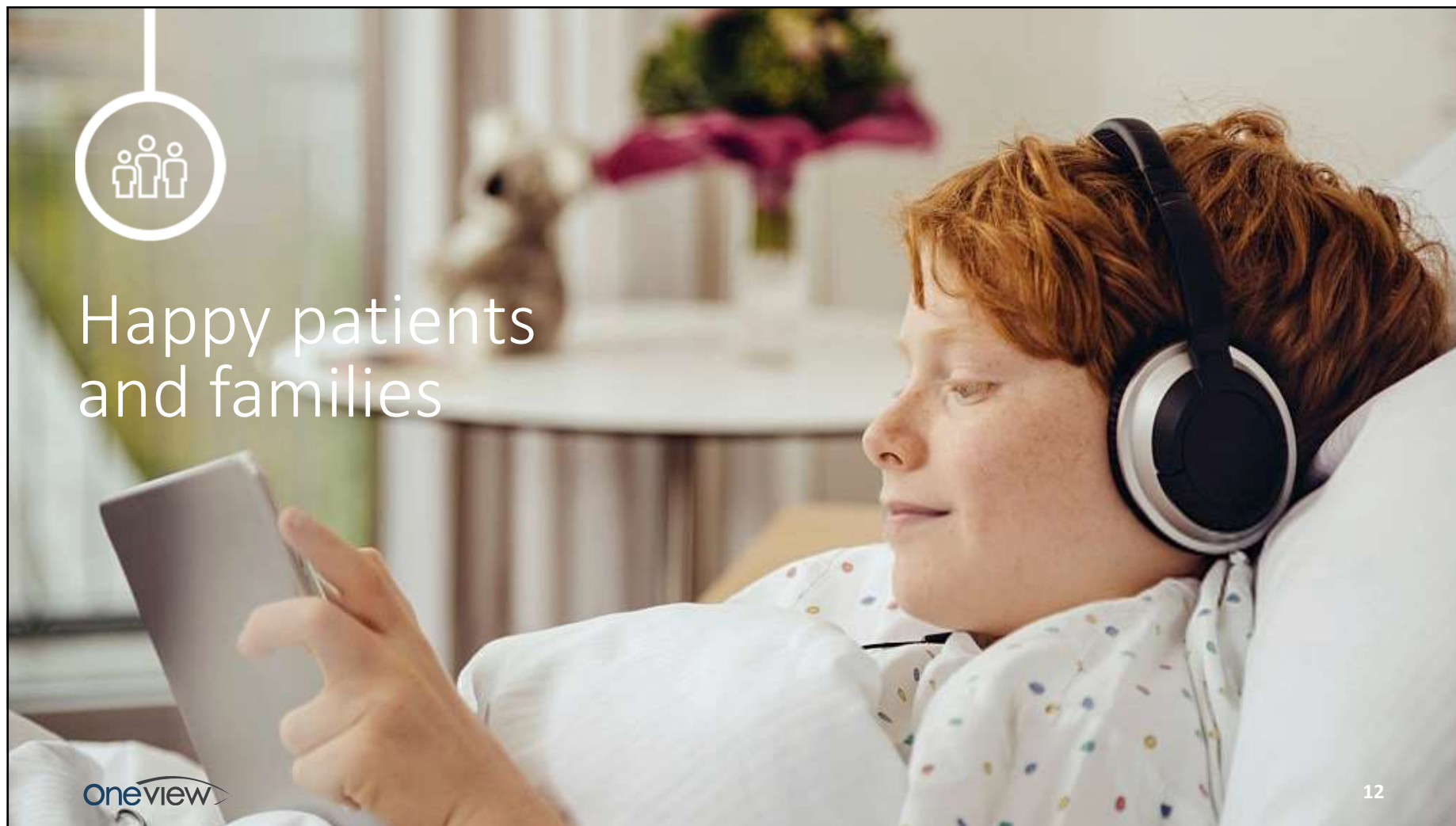
### **Fewer IT headaches**

Flexible, open, interoperable platform



### **Realizing ROI**

Improved efficiencies, costs, and outcomes

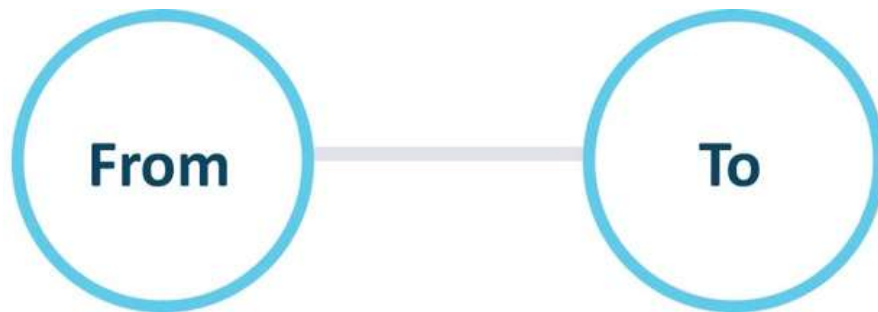
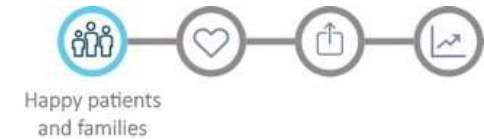


Happy patients  
and families

Oneview

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## More informed and in control



Feeling isolated	—————→	Feeling connected to care team and family
In the dark	—————→	Empowered and educated
Having little control	—————→	More control of the experience
Unprepared	—————→	Prepared for treatment and post-discharge care

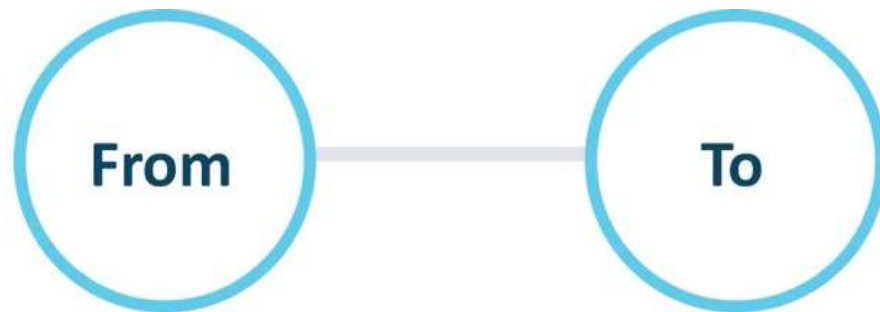


More satisfied  
nurses

Oneview

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## Spend more time on meaningful work



Managing distractions	→	Meaningful time with patients and family
Patient interaction	→	Patient understanding with touch points along the way
Performing tasks	→	Scheduled, targeted rounding to ensure best clinical care
Inefficient process	→	Requests routed to right department, at right time
Disengaged	→	Engaged and have greater sense of purpose





## Fewer IT headaches

Oneview

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# Most complete and flexible solution available



Fewer IT  
headaches



## Inpatient Solutions



### Patient Experience

- Digital whiteboard
- Care team console
- ScreenCast
- Goals
- IPTV
- Internet
- Questions and messaging
- Schedules
- Multilingual



### Workflow

- Nurse and leader rounding
- Discharge planning
- Room ready
- Meal ordering
- Analytics dashboard



### Communications

- Video chat/calling
- Cisco unified call manager integration
- Service requests
- Message routing
- Presence

## Outpatient solutions



### Connect

- Appointments
- Secure communications
- Health navigator
- Education
- Goals
- Proxy care
- Electronic questionnaires
- Medication management
- Results
- Wearables

## Add-ons



### Digital signage

- Content management
- 1-Click Publishing
- IPTV steaming
- Customizable interface



### Wayfinding

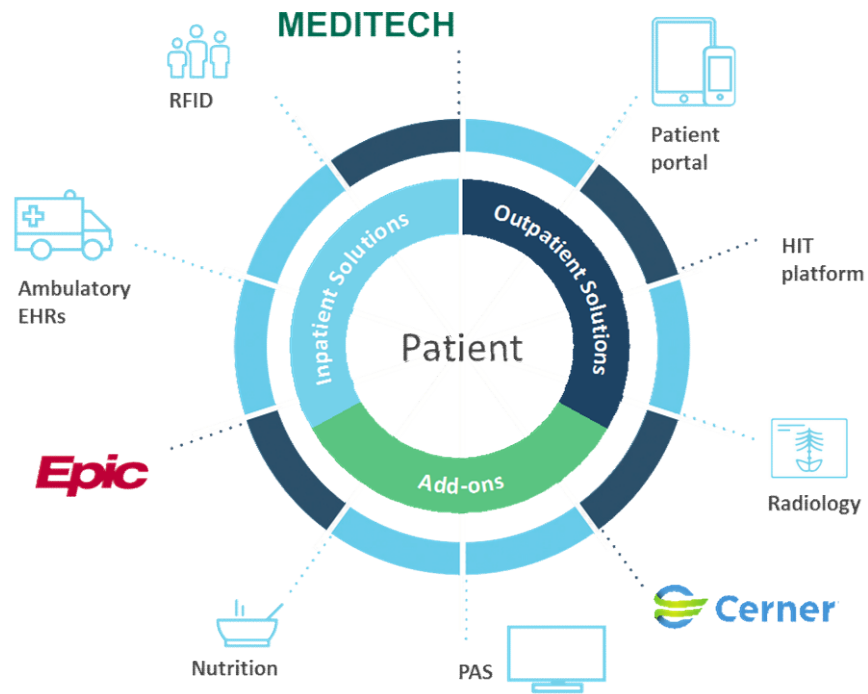
- Route animations and Floor plans
- Self-service admission
- Smart phone integration
- Content management
- Customizable interface
- Emergency alerts



### Third-Party Content

- Education content
- Movies on demand
- Games
- E-books
- Audiobooks
- Relaxation content

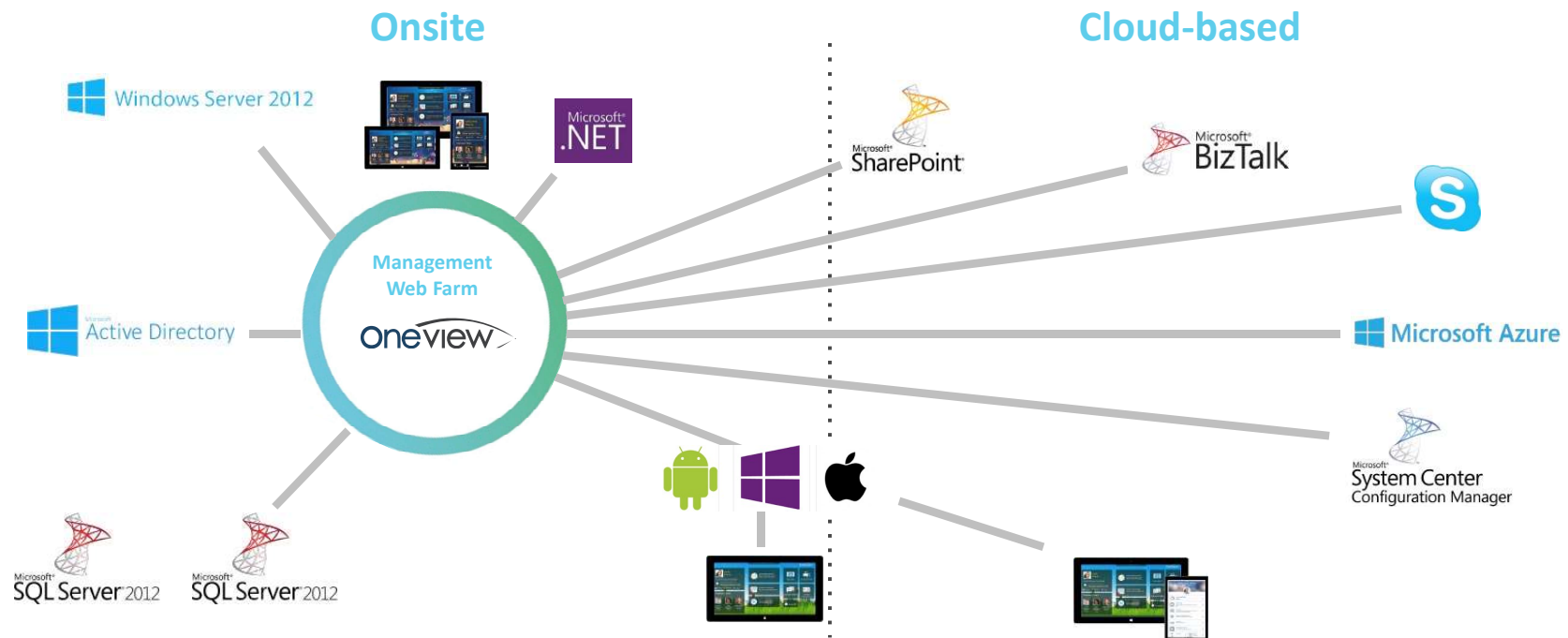
## Integrates with existing technology



# Superior Microsoft platform



Fewer IT  
headaches



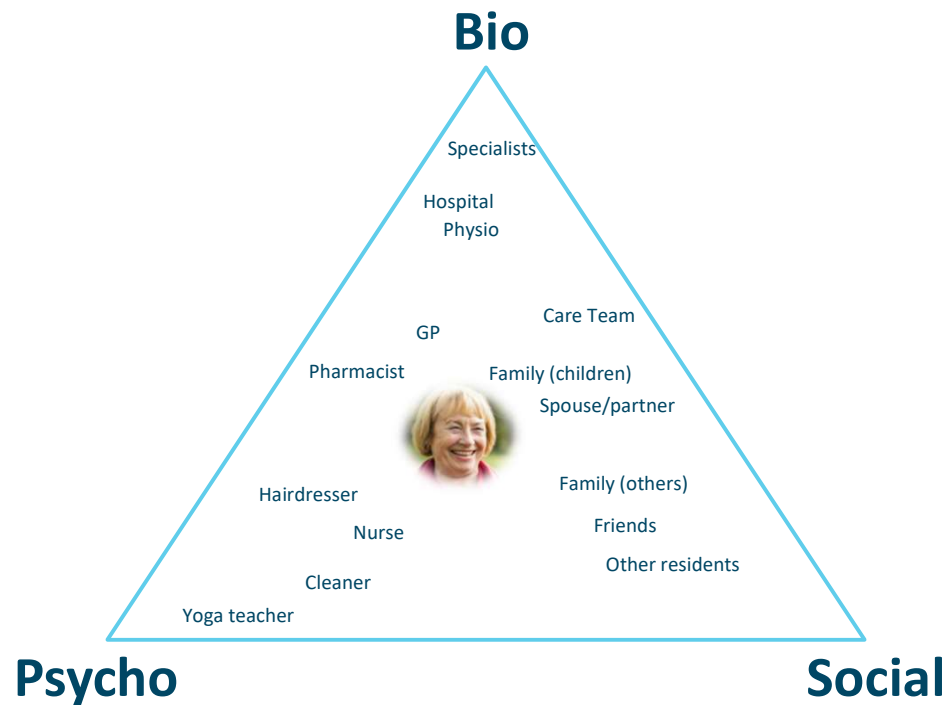


## Aged Care Philosophy and solution design

Oneview

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# Aged Care Solution Philosophy



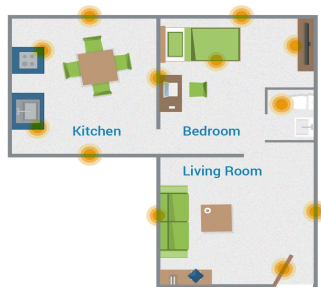
Philosophy and solution design

*'Health is a state of complete physical, mental and social wellbeing, and not merely the absence of disease or infirmity.'*

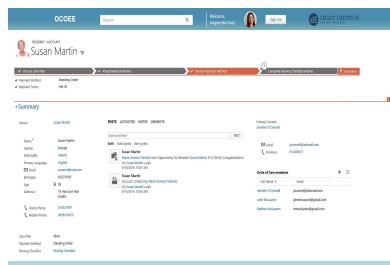
-WHO definition of health

Oneview's solution is premised on the knowledge that improving the social, information and process relationships between stakeholders ultimately optimizes resident wellness.

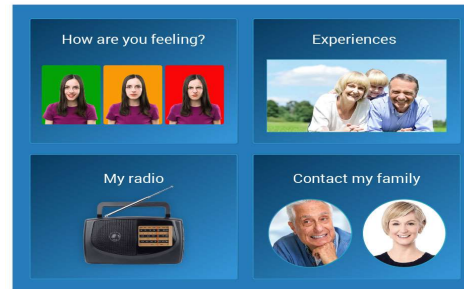
# Aged Care Solution Design



Sensors & Wearables



Sales and Resident Profile Platform

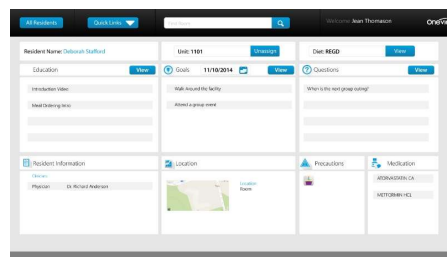


Resident Tablet & TV Solution

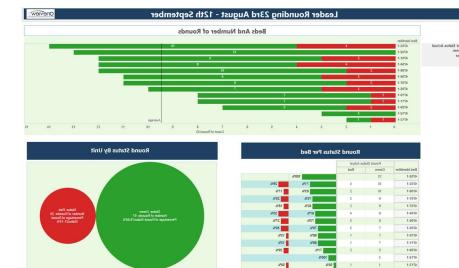
My Circle of Care



Family & Friends Mobile App



Digital Workflows & Dashboards for Care Team



Facility & Resident Analytics





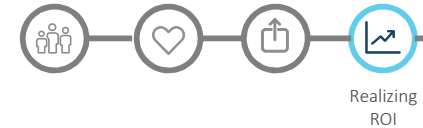
# Realizing ROI

oneview



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## Case study: Epworth Eastern Hospital



**Epworth Eastern**

**Epworth Eastern Hospital,  
Melbourne, Australia**

- Part of the largest not-for-profit healthcare group
- 167 beds, now 710 across the group
- Oneview client since 2014

*"We selected Oneview because of its advanced functionality and open integration capabilities with our patient engagement goals."*

**Louise O'Connor, RN, MHA**  
Executive Director  
Epworth Eastern, Australia

**Ranked No.1 for patient  
satisfaction in Australia  
(Press Ganey)**

**1st**

**Decreased length of stay**

**6%**

Educational videos,  
goal completion,  
real-time collaboration  
with care team

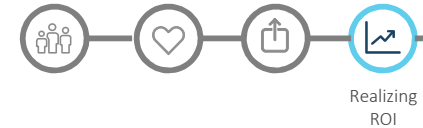
**Decreased patient falls**

**4%**

Due to digital  
nurse-rounding



## Case study: UCSF Medical Center



### University of California at San Francisco

- Recognized world leader in healthcare and technology
- 825 devices across 289 beds
- Oneview client since 2014

*"We have a state-of-the-art, world-class hospital and a fully integrated patient engagement solution, developed by Oneview Healthcare."*

**Seth Bokser MD**  
Former Medical Director of IT  
UCSF Benioff Children's Hospital

### Decreased patient request call volume

# 1.5

FTE call center

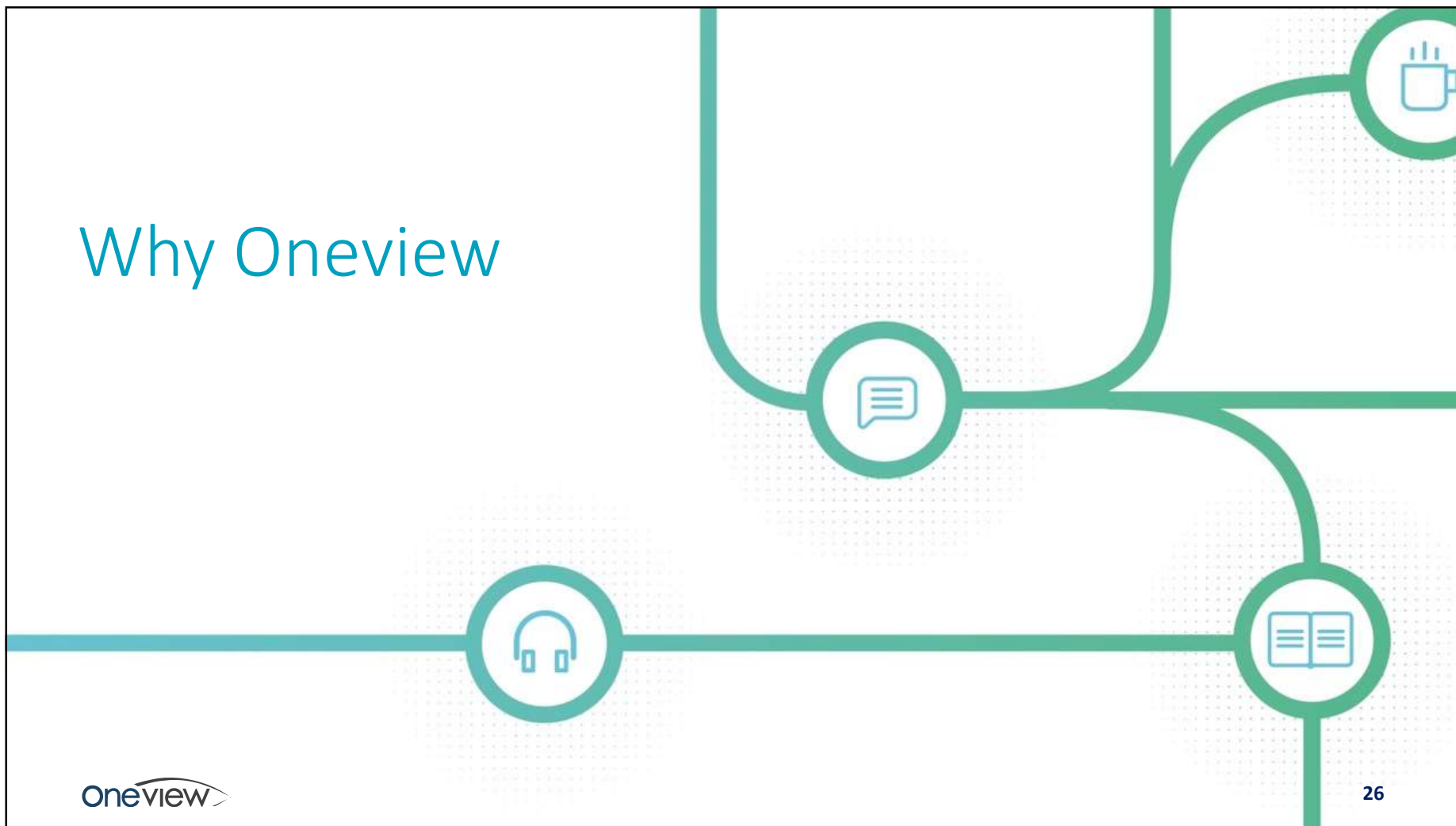
### Increased patient education

# 500,000

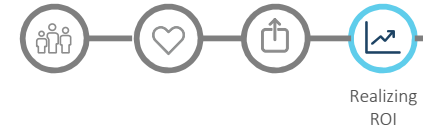
Educational videos  
watched in one year



# Why Oneview



## Strong, established, successful



Oneview clients are health system visionaries who believe exceptional patient and staff experience are essential to building loyalty and creating a competitive advantage.



University of California  
San Francisco



## Global Award for Innovation

*"Oneview's focus on point-of-care access is depicted largely through its core software solution platform and it clearly marks a paradigm shift over the prevailing industry situation at present.*

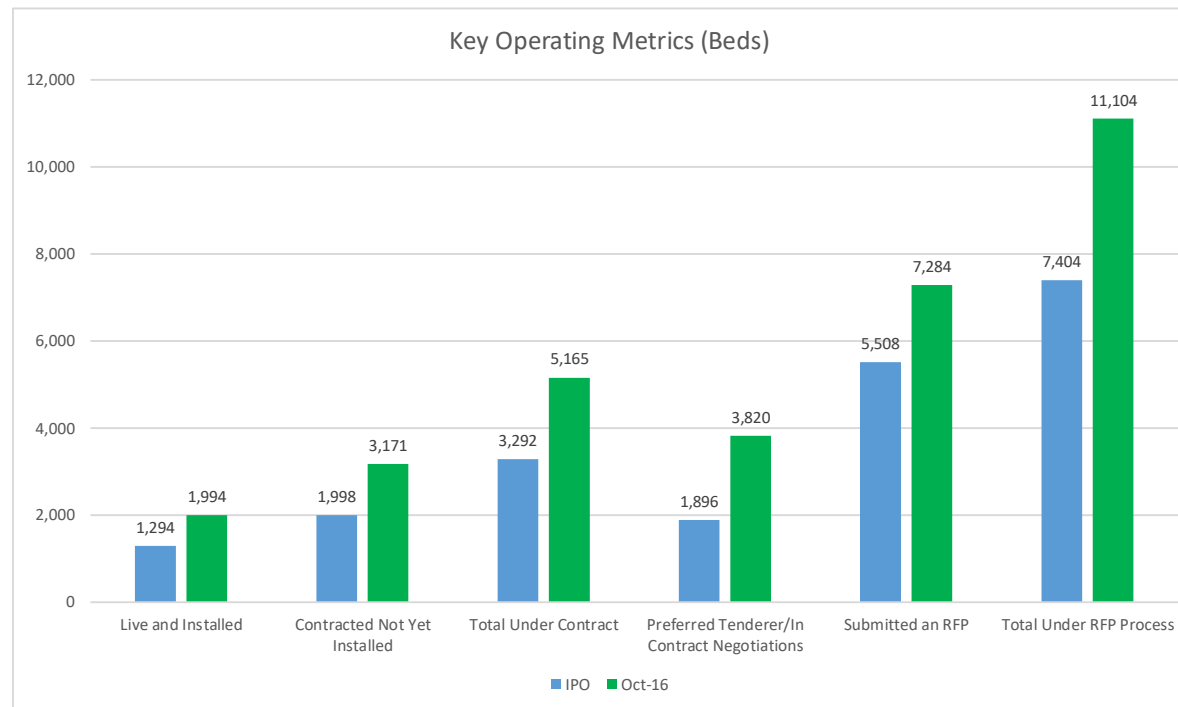
*Oneview has objectively envisioned a fully connected, smart acceded world, on the basis of which the company has founded the base of an unparalleled growth strategy."*

DECISION SUPPORT SCORECARD FOR TECHNOLOGY INNOVATION AWARD

Measurement of 1-10 (1 = poor; 10 = excellent)			
Technology Innovation	Technology Attributes	Future Business Value	Average Rating
<b>Oneview Healthcare</b>	<b>9.8</b>	<b>9.8</b>	<b>9.8</b>
Competitor2	5.5	4.7	5.1
Competitor3	4.4	3.4	3.9



## Operating Metrics Update





## Key operating metrics growth since IPO

Facilities and beds	Facilities Prospectus	Facilities 30 Oct 2016	Beds Prospectus	Beds 30 Oct 2016	% Change (Beds)
Live and installed	9	12	1,294	1,994	54%
Contracted but not yet installed	10	17	1,998	3,171	59%
<b>Total under contract</b>	<b>19</b>	<b>29</b>	<b>3,292</b>	<b>5,165</b>	<b>57%</b>
Appointed preferred tenderer/in contract negotiations		9	1,896	3,820	101%
Submitted or preparing to submit a proposal		17	5,508	7,284	32%
<b>Total under RFP process</b>		<b>26</b>	<b>7,404</b>	<b>11,104</b>	<b>50%</b>

## Why Oneview Healthcare

- One-of-a-kind technology to change how people experience healthcare
- One place for care teams to manage their patients' needs
- One open, scalable, interoperable platform to leverage your existing IT infrastructure
- One partner to maximize ROI

We see a better way!

## Continuing the conversation

- Questions you have



[oneviewhealthcare.com](http://oneviewhealthcare.com)