
NSX Limited

Full Year 2016 Results Presentation

Michael Cox, Chairman

Ann Bowering, Managing Director

10 November 2016

Financial Results 2016

Revenue \$1.9 million Up \$0.3 million	Expenses (Excl. non-recurring) \$3.0 million Down \$0.1m	Loss (Excl. non-recurring) \$1.07 million Down \$0.3 million	Net Cash Flow \$5.0 million Up \$4.9 million	NTA Per Share 4.91 Up 152%
---	--	--	---	---

Improved operating result

- Revenue from operations continued to rise in 2016, increasing \$0.3 million or 16%, to \$1.9 million
- 56% growth Secondary Raising Fees, demonstrating the ability of issuers to access new capital once listed on the exchange

New shareholder composition

- \$5.7 million in new capital raised by way of a placement
- Sell down by major shareholder to multiple new shareholders

Investment in innovation

- Centralisation of operations to a collaborative office space in the heart of Sydney CBD
- Repositioning the exchange - improving standards across all aspects of our business

Income Statement

	FY16	FY15	Variance	Variance2
	\$ Million	\$ Million	\$ Million	%
Operating Revenue	1.95	1.67	0.27	16.31%
Operating Expenses	3.40	3.01	0.39	12.94%
EBITDA	(1.45)	(1.34)	(0.12)	8.71%
Depreciation and Amortisation	0.02	0.01	0.01	73.86%
EBIT	(1.47)	(1.35)	(0.12)	9.14%
Interest	0.02	0.05	(0.04)	-69.10%
Profit/(Loss) Before Tax	(1.48)	(1.40)	(0.09)	6.21%
Income Tax Expense	-	-	-	-
Underlying Profit/(Loss) After Tax	(1.07)	(1.40)	0.32	-23.13%
Significant Items After Tax	(0.41)	-	(0.41)	-
Statutory Profit/loss After Tax	(1.48)	(1.40)	(0.09)	6.21%

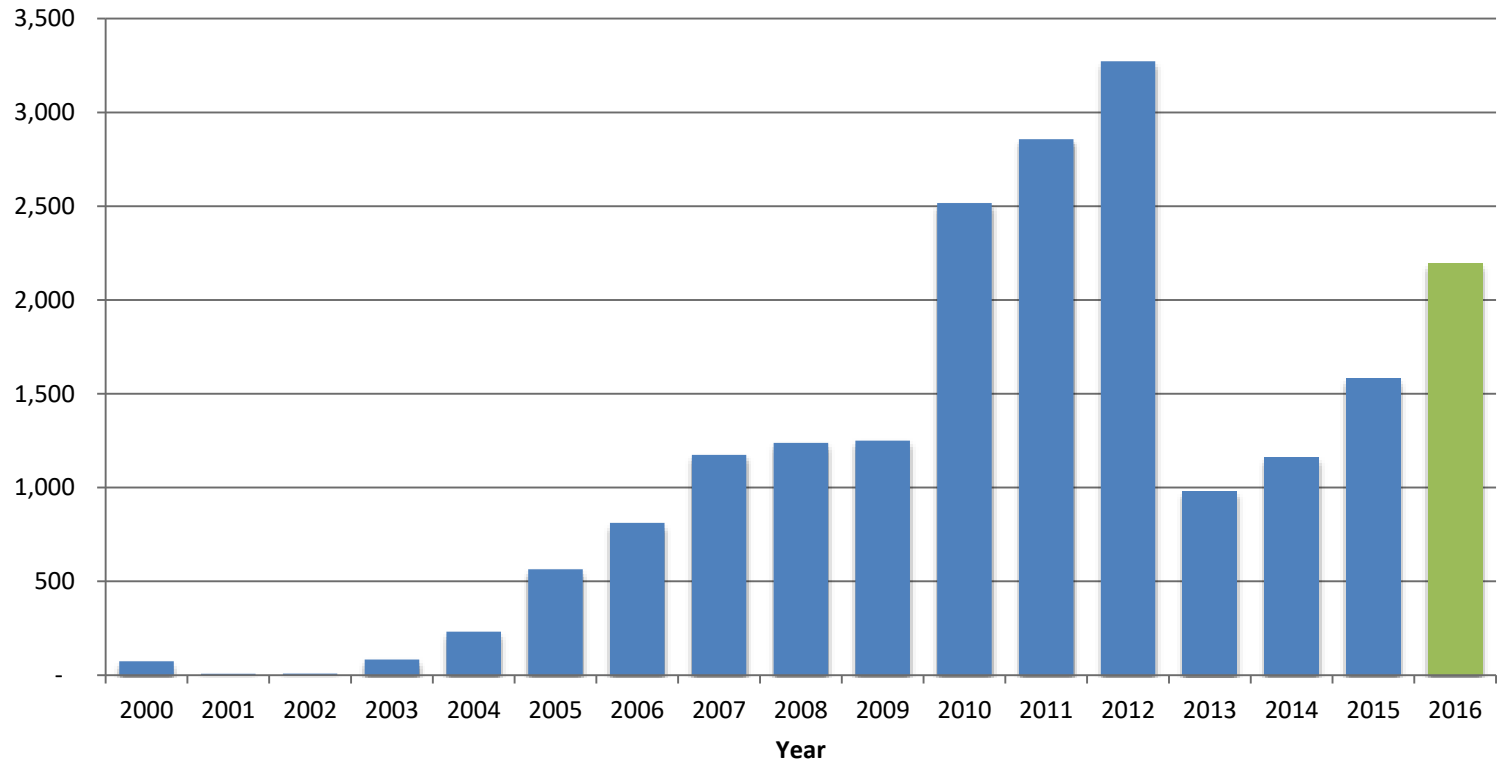
Revenue

16.3% Increase in Operating Revenue (\$ Million)



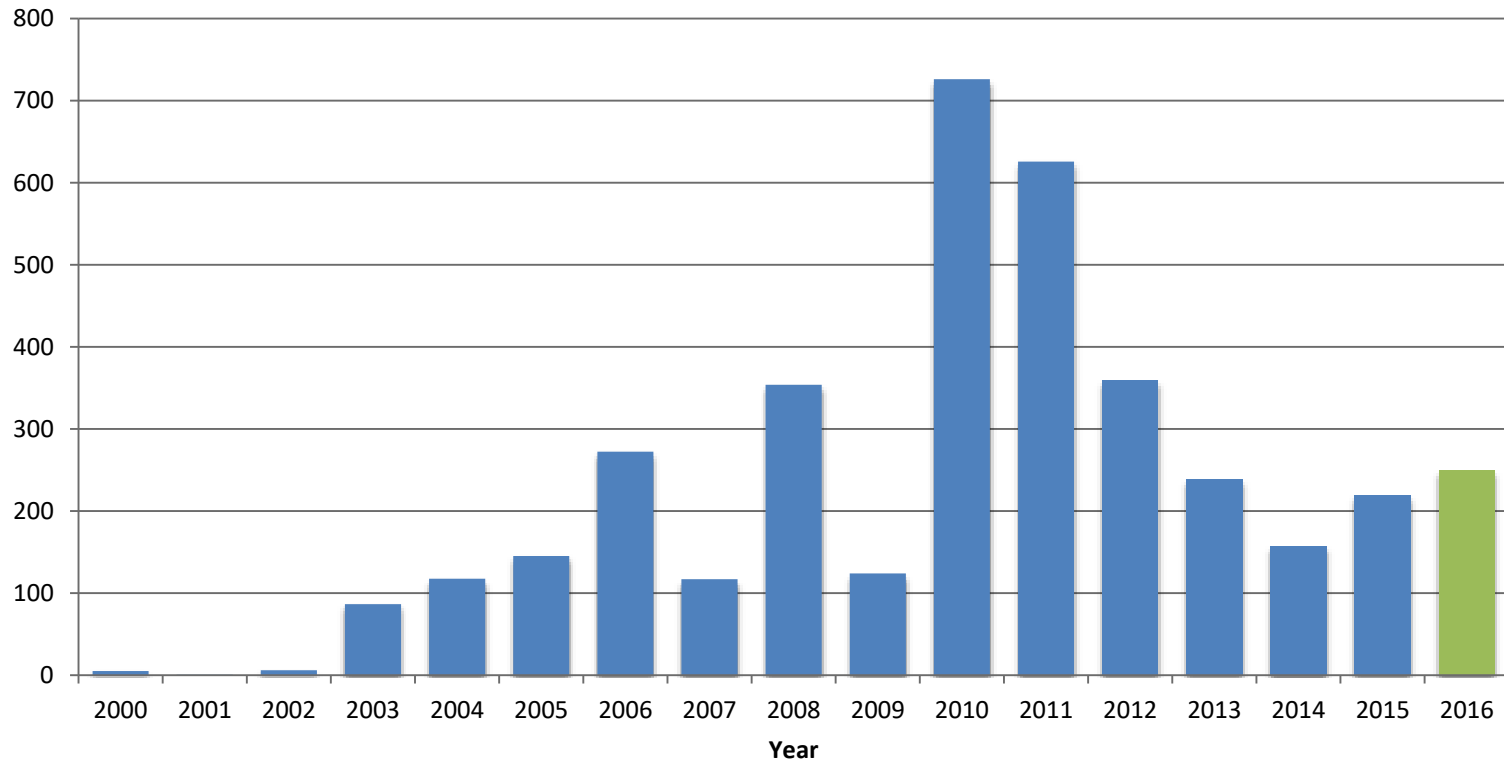
Market Activity

Market Capitalisation (\$ Million)



Market Activity

Primary and Secondary Capital Raised (\$ Million)



Market Activity

Calendar Year	2012	2013	2014	2015	2016
Listed Securities (no.)	128	123	110	95	76
Market Capitalisation (\$'mil)	3,272	981	1,159	1,580	2,196
Volume Traded ('000 shares)	262,547	292,769	112,583	24,377	13,705
Value Traded (\$'000)	291,366	70,781	20,354	10,361	6,088
Trades (no.)	3,370	1,384	1,145	972	827
Average Volume per trade ('000 shares)	77.9	211.5	98.3	25.1	16.6
Average value per trade (\$'000)	86.5	51.1	17.8	10.7	7.4
Average Price per Share (\$)	1.11	0.24	0.18	0.43	0.44
Announcements (no.)	4,360	4,463	2,386	2,011	2,012

Competitive Positioning

- The NSX is a **listing market and trading venue** for domestic and international issuers.
- Through its **globally competitive infrastructure**, NSX enables customers to execute their business plans with confidence and **accelerate their growth** by facilitating **access to capital** markets using transparent and regulated frameworks.
- NSX is built strategically around the fundamental principal that **growth of any kind requires investment**.
- We **engage with our clients** as they pursue opportunities to create, or maximize, value in the international capital markets.

Strategic Initiatives

Facilitate capital raising for issues at all stages of their life cycle. Provide access to traditional and new sources of capital.

Domestic

- Capture new markets using increased focus on sales and marketing
- Provide an efficient, reliable, fast and easy to use access to market through innovative solutions
- Develop strategic alliances to enable the leverage of mutually beneficial outcomes

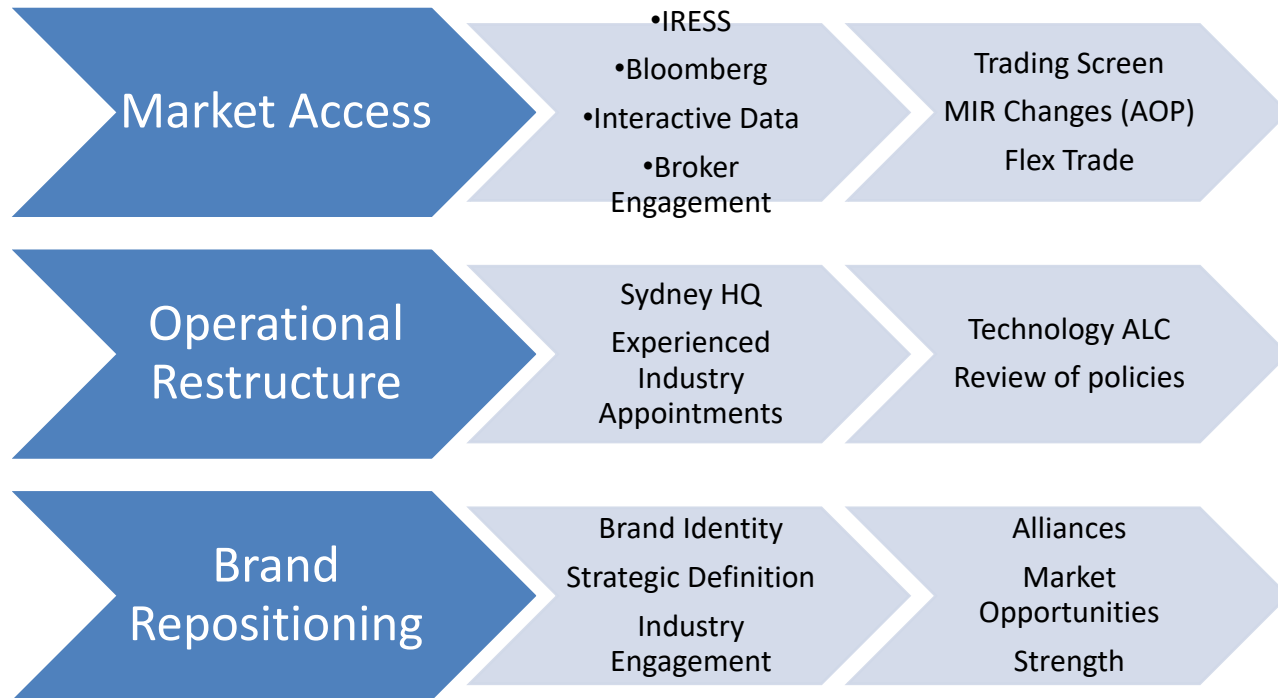
China

- Solve for liquidity of investment across borders
- Define and communicate market requirements and expectations
- Establishment of China representative offices (Zhejiang Province and Hubei Province)

International

- Identify and explore the most compelling opportunities for alignment
- Broaden the traditional concepts of global equity market integration

Repositioning for growth – Phase 1



Thank you