

#### **OPERATIONAL UPDATE**

# **MONTHLY BILLING INCREASES 13.2% IN OCTOBER**

- An additional 6.84GWh has been signed in the month of October 2016 and commenced billing
- LPE is billing 58.64GWh, an increase from 51.78GWh from 30 September 2016 this represents a 13.2% increase in the month
- Consistent gross margins achieved across communities with average contract length of 6.6 years
- Continual operational progress driven by strong pipeline conversions
- LPE Capital Works loan facility of \$2m

**Locality Planning Energy Holdings Limited** (ASX: LPE) (the Company) is pleased to inform shareholders an additional 6.84GWh in billing contracts under management through the month of October, representing a 13.2% increase in a single month.

LPE is rapidly growing its communities Under Management (UM) with the company moving closer to cash-flow positivity. LPE continues to develop a very strong pipeline of communities classified as Under Contract (UC). The UC communities exceed 66 GWh, which will add to our existing 58.4GWh currently UM. LPE currently has a 99% success rate of converting communities from UC to UM. The average timeframe for this conversion is approximately 16 weeks. Once a community is UM, the company initiates the supply of electricity to the community. The average timeframe from supply of electricity to payment of account is approximately 6 weeks.

LPE is fast approaching a major milestone of billing over \$1,000,000 per month to its communities. This is a major milestone for the company and provides LPE with confidence to continually grow the UC pipeline and pursue the 5 year plan of 450GWh under management.

LPE has seen an acceleration in cash receipts doubling since 30 June 2016 as reported in the last quarterly update. This is confirmation of the hard work and dedication of the LPE team to date in converting our UC pipeline to UM. There are over 15,000 communities with +700GWh in our core target market of South East Queensland.

With the increase in cash receipts, pipeline of UC and the new loan facility, LPE can confidently fund its capital expenditure program for the foreseeable future. We are excited about the conversion of our UC pipeline thereby achieving cash flow positivity whilst having an average contract length of 6.6 years. We are encouraged by the continual support of our new and existing communities, our shareholders and our most important asset, the LPE team.

**Ends** 



### **About Locality Planning Energy Holdings Limited (LPE)**

LPE's wholly owned subsidiary Locality Planning Energy Pty Ltd, holds an Australian Energy Regulator (AER) Authority to sell electricity and utility services to residential, commercial and industrial customers throughout the National Energy Market. LPE specialises in electricity sales to strata communities, both existing and new developments; generating significant savings on electricity delivered to strata communities.

LPE's unique purchasing model is matched against 5 to 10-year supply contracts providing LPE with consistent recurring revenues. LPE is transforming the electricity supply industry by providing an intelligent solution to help its customers reduce high electricity costs, with no risk and no upfront cost. LPE is at the forefront of innovative electricity supply with a commitment to the integration of technology to provide the highest savings and consumer advocacy to its customers.

# For further information, contact:

### Investor enquiries

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