Rule 2.7, 3.10.3, 3.10.4, 3.10.5

## **Appendix 3B**

# New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

 $Introduced o 1/07/96 \ Origin: Appendix 5 \ Amended o 1/07/98, o 1/09/99, o 1/07/00, 30/09/01, 11/03/02, o 1/01/03, 24/10/05, o 1/08/12, o 4/03/13$ 

Name of entity

Isentia Group Limited	

ABN

31 167 541 568

We (the entity) give ASX the following information.

#### Part 1 - All issues

You must complete the relevant sections (attach sheets if there is not enough space).

<sup>+</sup>Class of \*securities issued or to be issued

Unquoted options (Options) to acquire fully paid ordinary shares in the Company

Number of \*securities issued or to be issued (if known) or maximum number which may be issued

1,794,238 Options

Principal terms of the 3 +securities (e.g. if options, exercise price and expiry date; if partly paid \*securities, the amount outstanding and due dates for payment; if +convertible securities, the conversion price and dates for conversion)

Options are granted pursuant to the Company's Long Term Incentive Plan (LTIP) and are exercisable subject to certain vesting conditions being satisfied in the performance period from 1 July 2016 to 30 June 2019. The exercise price for each Option is AUD3.47 and the expiry date is 30 June 2020.

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<sup>+</sup> See chapter 19 for defined terms.

Do the +securities rank equally 4 in all respects from the +issue date with an existing +class of quoted +securities?

> If the additional +securities do not rank equally, please state:

- the date from which they do
- the extent to which they participate for the next dividend, (in the case of a trust, distribution) interest payment
- the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment

No.

However shares issued as a result of the exercise of the vested Options will rank equally with existing fully paid ordinary shares in the Company from the date of issue.

Issue price or consideration 5

Nil

Purpose of the issue 6 (If issued as consideration for the acquisition of assets, clearly identify those assets)

Options granted to incentivise executives pursuant to the Company's LTIP as part of the executive remuneration framework.

6a Is the entity an +eligible entity that has obtained security holder approval under rule 7.1A?

> If Yes, complete sections 6b - 6h in relation to the +securities the subject of this Appendix 3B, and comply with section 6i

6b The date the security holder resolution under rule 7.1A was passed

Number of \*securities issued | Not applicable 6c without security holder approval under rule 7.1

No

Not applicable

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<sup>+</sup> See chapter 19 for defined terms.

Number of *securities issued with security holder approval under rule 7.1A	Not applicable	
Number of *securities issued with security holder approval under rule 7.3, or another specific security holder approval (specify date of meeting)	498,627 Options issued to CEO and MD John Croll approved at Company AGM 17 November 2016	
Number of *securities issued under an exception in rule 7.2	Not applicable	
If *securities issued under rule 7.1A, was issue price at least 75% of 15 day VWAP as calculated under rule 7.1A.3? Include the *issue date and both values. Include the source of the VWAP calculation.	Not applicable	
If *securities were issued under rule 7.1A for non-cash consideration, state date on which valuation of consideration was released to ASX Market Announcements	Not applicable	
Calculate the entity's remaining issue capacity under rule 7.1 and rule 7.1A – complete Annexure 1 and release to ASX Market Announcements	Not applicable	
*Issue dates  Note: The issue date may be prescribed by ASX (refer to the definition of issue date in rule 19.12). For example, the issue date for a pro rata entitlement issue must comply with the applicable timetable in Appendix 7A.  Cross reference: item 33 of Appendix 3B.		
	[ ]	L GI
Number and *class of all *securities quoted on ASX (including the *securities in section 2 if applicable)	Number 200,000,001	+Class Fully paid ordinary shares
	with security holder approval under rule 7.1A  Number of *securities issued with security holder approval under rule 7.3, or another specific security holder approval (specify date of meeting)  Number of *securities issued under rule 7.1A, was issue price at least 75% of 15 day VWAP as calculated under rule 7.1A, as issue price at least 75% of 15 day VWAP as calculated under rule 7.1A.3? Include the *issue date and both values. Include the source of the VWAP calculation.  If *securities were issued under rule 7.1A for non-cash consideration, state date on which valuation of consideration was released to ASX Market Announcements  Calculate the entity's remaining issue capacity under rule 7.1 and rule 7.1A – complete Annexure 1 and release to ASX Market Announcements  *Issue dates  Note: The issue date may be prescribed by ASX (refer to the definition of issue date for a pro rata entitlement issue must comply with the applicable timetable in Appendix 7A.  Cross reference: item 33 of Appendix 3B.  Number and *class of all *securities quoted on ASX (including the *securities in	Number of *securities issued with security holder approval under rule 7.3, or another specific security holder approval (specify date of meeting)  Number of *securities issued under rule 7.2  Not applicable  Not applicable

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<sup>+</sup> See chapter 19 for defined terms.

9 Number and \*class of all \*securities not quoted on ASX (including the \*securities in section 2 if applicable)

Number	+Class
1,307,091	Unquoted Options
	exercisable at \$2.04
	expiring 30 June 2018
2,228 643	Unquoted Options
	exercisable at \$3.75
	expiring 30 June 2019
1,794,238	Unquoted Options
	exercisable at \$3.47
	expiring 30 June
	2020

Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)

No change

### Part 2 - Pro rata issue

11	Is security holder approval required?	Not applicable
12	Is the issue renounceable or non-renounceable?	Not applicable
13	Ratio in which the *securities will be offered	Not applicable
	•	
14	<sup>+</sup> Class of <sup>+</sup> securities to which the offer relates	Not applicable
	·	
15	<sup>+</sup> Record date to determine entitlements	Not applicable
16	Will holdings on different registers (or subregisters) be aggregated for calculating	Not applicable
	entitlements?	
17	Policy for deciding entitlements in relation to fractions	Not applicable

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<sup>+</sup> See chapter 19 for defined terms.

18	Names of countries in which the entity has security holders who will not be sent new offer documents	Not applicable
	Note: Security holders must be told how their entitlements are to be dealt with.	
	Cross reference: rule 7.7.	
19	Closing date for receipt of acceptances or renunciations	Not applicable
20	Names of any underwriters	Not applicable
21	Amount of any underwriting fee or commission	Not applicable
22	Names of any brokers to the issue	Not applicable
23	Fee or commission payable to the broker to the issue	Not applicable
24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of security holders	Not applicable
25	If the issue is contingent on security holders' approval, the date of the meeting	Not applicable
26	Date entitlement and acceptance form and offer documents will be sent to persons entitled	Not applicable
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	Not applicable
28	Date rights trading will begin (if applicable)	Not applicable
29	Date rights trading will end (if applicable)	Not applicable

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<sup>+</sup> See chapter 19 for defined terms.

30	How do security holders sell their entitlements <i>in full</i> through a broker?	Not applicable	
31	How do security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?	Not applicable	
32	How do security holders dispose of their entitlements (except by sale through a broker)?	Not applicable	
33	<sup>+</sup> Issue date	Not applicable	
34	Type of *securities (tick one)  *Securities described in Para	f 1	
34			
(a)	*Securities described in Par	t ı	
(b)	All other <sup>+</sup> securities		
	Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities		
Entitie	es that have ticked box 34(a)		
Addit	ional securities forming a nev	w class of securities	
Tick to docume	indicate you are providing the informa	tion or	
35		If the *securities are *equity securities, the names of the 20 largest holders of the additional *securities, and the number and percentage of additional *securities held by those holders	
36		y securities, a distribution schedule of the additional umber of holders in the categories	

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<sup>+</sup> See chapter 19 for defined terms.

	100,001 and over		
37	A copy of any trust deed for t	the additional *securities	
Entitie	es that have ticked box 34(b)		
38	Number of *securities for which *quotation is sought		
39	<sup>+</sup> Class of <sup>+</sup> securities for which quotation is sought		
40	Do the *securities rank equally in all respects from the *issue date with an existing *class of quoted *securities?		
	If the additional *securities do not rank equally, please state:  • the date from which they do  • the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  • the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment		
41	Reason for request for quotation now  Example: In the case of restricted securities, end of restriction period		
	(if issued upon conversion of another *security, clearly identify that other *security)		
42	Number and <sup>+</sup> class of all <sup>+</sup> securities quoted on ASX ( <i>including</i> the <sup>+</sup> securities in clause 38)	Number	<sup>+</sup> Class

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<sup>+</sup> See chapter 19 for defined terms.

#### **Quotation agreement**

- <sup>†</sup>Quotation of our additional <sup>†</sup>securities is in ASX's absolute discretion. ASX may quote the <sup>†</sup>securities on any conditions it decides.
- 2 We warrant the following to ASX.
  - The issue of the \*securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those \*securities should not be granted \*quotation.
  - An offer of the \*securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any \*securities to be quoted and that no-one has any right to return any \*securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the \*securities be quoted.
- If we are a trust, we warrant that no person has the right to return the <sup>+</sup>securities to be quoted under section 1019B of the Corporations Act at the time that we request that the <sup>+</sup>securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document is not available now, we will give it to ASX before †quotation of the †securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here: Date: 17 November 2016

Company Secretary

Print name: Jacquie Shanahan

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<sup>+</sup> See chapter 19 for defined terms.