

28 November 2016

**Company Announcements Office  
Australian Securities Exchange**

**EnviroSuite's European Launch**

Pacific Environment Limited ("PEH") is pleased to advise the establishment of a European presence to support new business primarily in the European and UK markets for its EnviroSuite SaaS platform.

The launch is being enabled by a new agreement with world leading odour and air quality consultancy, Odournet Group ("Odournet"). PEH has an existing collaboration agreement with Odournet which has yielded specific opportunities for EnviroSuite and has led to significant commercial wins with wastewater authorities including Thames Water in the UK and Lageres in Spain.

PEH and Odournet have now entered into a Sales Agency Agreement which gives EnviroSuite access to Odournet's network of offices and clients through Europe, UK, India and Brazil and incentivises the Odournet team to support EnviroSuite sales across the globe.

Mr Ton van Harreveld, the founder and CEO of Odournet will be retained to provide leadership to an EnviroSuite Europe business unit, driving market awareness and sales of EnviroSuite in the geographies served by Odournet. Ton and his team have identified a significant pipeline of EnviroSuite opportunities in Europe and the UK that the EnviroSuite team and partners are now pursuing. Significant opportunities generated by other partners, notably BlacktoGreen, are also being pursued.

Mr Chaim Kolominskis, a senior executive of the EnviroSuite team who has been instrumental in on boarding new customers and sales partners globally, will be a key member of the EnviroSuite Europe team to support Odournet and a European partner network.

**Mr van Harreveld, Odournet's founder, said:**

*"Through active technical and commercial collaboration to date, Odournet has developed a growing confidence in EnviroSuite such that we are now making it a key pillar of our business. The powerful and innovative EnviroSuite SaaS platform is a great fit for our consulting and services work. We believe our customers and industry networks will respond favourably to EnviroSuite's ability to provide better regulatory, business efficiency and community outcomes."*

**Mr Robin Ormerod, MD Pacific Environment, said:**

*"We are delighted to be leveraging Odournet's four decades of industry knowledge, global technical leadership, commercial experience and client relationships throughout the world, most notably in Europe, India and Latin America."*

*"Importantly, this is not a standing start. Odournet's assistance in Europe has already produced new customers and a growing pipeline of new business. This progress has provided the confidence to move forward under a formal Sales Agency Agreement."*

**About EnviroSuite**

EnviroSuite is a unique cloud-based solution addressing a range of operational management and environmental compliance issues across the resources, ports, hospitals, heavy industry and government sectors. EnviroSuite is the result of seven years of research development work and provides a range of predictive, real-time and historical analysis and reporting. Over 25 blue-chip clients have relied on EnviroSuite's mobile-enabled, modular and scalable platform since 2011. EnviroSuite was the 2015 winner of the Built Environment category at the Australian Technologies Competition and was also a finalist in the Mining Technology category.

**For more information contact:**

Robin Ormerod, Managing Director  
Pacific Environment Limited  
Ph +61 2 9870 0950