

# PRESENTATION TO SHAREHOLDERS

28 November 2016



2016 ANNUAL GENERAL MEETING

### THE YEAR IN REVIEW

1 JULY 2015 - 30 JUNE 2016



#### **RESULTS FOR THE YEAR INCLUDE:**

- Profit after tax to shareholders \$13.8 million (2015: \$18.3m)
- Dividends paid of 10 cents per share (2015: 15 cents)
- Cash holdings in excess of \$21 million (2015: \$54 M)
- NTA increased during the year to \$1.68 (2015: \$1.55)

### THE YEAR IN REVIEW

1 JULY 2015 - 30 JUNE 2016



### GROUP SUMMARY

Earnings per share

12 cents

2015 **15** cents

Total assets employed

\$255.4 million

2015 \$242.6 million Shareholders equity

\$201.2 million

2015

\$185.7 million

Dividends per share

10 cents

2015

15 cents

Shares on issue at year end

119,532,788

2015 119,532,788 shares

attributable to shareholders

\$1.68

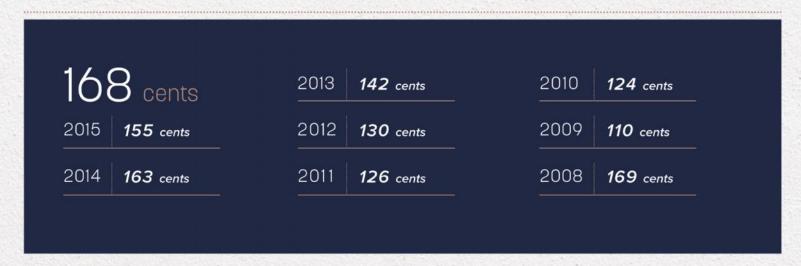
2015 **\$1.55** 

### THE YEAR IN REVIEW

1 JULY 2015 - 30 JUNE 2016



### NET ASSETS PER SHARE



### HIGHLIGHTS OF THE YEAR

1 JULY 2015 - 30 JUNE 2016



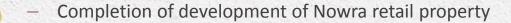
#### HIGHLIGHTS OF THE YEAR INCLUDE:

- Returns of \$19m from property backed investments
- Strong profit contribution from the property financing segment
- Realisations and strong profit contribution from a number of listed equity investments
- Establishment of Eildon Capital Limited to provide a purely property backed investment vehicle
- Establishment of Add+Venture to provide an early stage investment vehicle
- Continued development of Litigation Funding deal flow
- 10 cent annual dividends per share representing commitment to enhance shareholder returns

### 2017 YEAR TO DATE

- Progressing the IPO of Eildon Capital Limited
   Completion of the sale of Green's Foods Holding Pty Limited for approx \$24 million
- Takeover offer received for Cellnet Group
- Special dividend of 10 cents per share to be paid December 2016
- Contribution from all investment segments
- Final dividend paid of 5 cents per share
- Establishment of an early stage venture capital limited fund by Add+Venture
- Anticipate half year NPAT in the range of \$12 \$15m (2015 half year: \$10.2m)
   (subject to audit and excluding any impairments)

### 2017 YEAR TO DATE



- Progression of the development of a number of long term property projects including:
  - Commencement of development of the Caboolture Highway Centre, along with the retail and commercial precinct over the course of 3-5 years
  - Progression of planning residential development of:
    - Marsden Park residential site in conjunction with Mirvac and LeaMac Property Group
    - Donnybrook residential site in conjunction with Villa World Limited
    - Liverpool proposed residential, retail and commercial development in conjunction with Abacus Property Group and LeaMac **Property Group**

Investment	Potential Dwellings	CVC Ownership	Forecast Development Commencement Date
Marsden Park	1,300	66%	FY 2017
Donnybrook	1,200	49%	FY 2018
Turrella*	325	50%	FY 2019
Liverpool*	5,000	33%	FY 2021
TOTAL	7,825		

### PORTFOLIO

AS AT 25 NOVEMBER 2016

1		
		Nov 2016
7	Cash	\$49 M
	Listed Investments	\$78 M
	Property (net of borrowings)	\$62 M
	Private Equity	\$30 M
	TOTAL NET ASSETS	\$219 M

The portfolio value represents the carrying value of investments and excludes the assets and liabilities of consolidated investee companies, such as cash. Also excludes the uplift in value of Marsden Park and other investments

### MAJOR LISTED INVESTMENTS





ASX:BNO

**ASX:PRT** 





ASX:CLT

**ASX:MSV** 





ASX:CYC

**ASX:LTN** 





**ASX:TOT** 

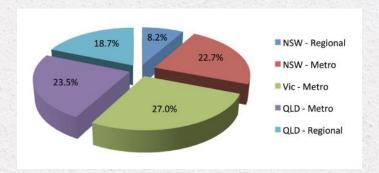
ASX:VSC



### PROPERTY INVESTMENTS

- Property Investment include Direct and Indirect property investments
- Direct investment is focused on Core investment return plus development opportunities and includes:
  - Marsden Park, NSW
  - Port Macquarie, NSW
  - Caboolture, QLD
  - Woolloongabba, QLD
- Indirect investment includes:
  - Project partnering and preferred equity investments
  - Senior finance facilities
  - Second ranking finance facilities

#### **PROPERTY INVESTMENTS**



<sup>\*</sup> Excludes the uplift in value of Marsden Park reported to the ASX on 19 November 2014

### PROPERTY INVESTMENTS



#### HISTORICAL PROPERTY PERFORMANCE

- The performance of CVC's property investments has achieved 22.7% IRR over the last 7 years
- In that time CVC has invested in 41 real estate related investments with total equity deployed of over \$267 million and value created of \$67 million





#### **MARSDEN PARK**

- Joint Venture between CVC and Leamac Property Group
- Project delivery agreement with Mirvac
- 154 hectares of land in Sydney's North West growth centre
- Currently in planning process and is anticipated to yield in excess of 1,300 residential allotments
- Project life of up to 14 years





#### MARSDEN PARK LAND SUBDIVISION

154 hectares of land at Marsden Park, to be developed and subdivided into residential lots.



#### LIVERPOOL

- Joint venture between CVC, Abacus Property Group and Leamac Property Group
- Option to acquire industrial land
- Rezoning to residential, retail and commercial use
- Current planning process anticipates a yield of in excess of 5,000 apartments
- Project life in excess of 15 years



#### **TURRELLA**

- Joint venture between CVC and Leamac Property Group
- Option to acquire industrial land
- Rezoning to residential, retail and commercial use
- Current planning process anticipates a yield of in excess of 325 apartments



#### DONNYBROOK

- 273Ha in Melbourne's northern growth corridor
- Partnership with listed developer Villa World Limited
- Conditional contract to sell 67.9ha (approx. 1,000 lots) to Satterley Property Group Pty Limited, conditional on PSP approval by 6 April 2020
- Currently in planning process and targeting in excess of 1,200 residential allotments
- Project life of up to 10 years



#### DONNYBROOK DEVELOPMENT

273Ha site in the northern growth corridor of Melbourne.



#### **MOOLOOLABA**

- "The Wharf Mooloolaba", Parkland Parade and River Esplanade
- Acquisition of a strategic asset with an existing income stream and upside value creation
- Developer to refurbish, reposition and release the existing retail tenancies with a focus on strong destinational tenants
- Finalise masterplan and development approval for the site



### CABOOLTURE

- Investment is a joint venture with a private developer to acquire and reposition 15Ha of land in Caboolture, 30 minutes north of Brisbane on the Bruce Highway. The property included an operating pub
- Asset was purchased with planning in place for a fuel/travel centre and some retail use. In addition the site had planning permission for further commercial and industrial uses
- Construction of the travel centre is anticipated in Q2 2017. Further planning amendments to the site are being applied for which will bring out further development opportunities



### INVESTMENTS - PRIVATE EQUITY



### HeritageBrands

#### HERITAGE BRANDS LTD

NSX listed Heritage Brands is a seller and distributor of branded cosmetics, toiletries, skin care, nail products, oils and fragrances. Leading brands include Innoxa, Australis and LeTan.



### AUSTRALIAN CREDIT AND FINANCE

Australian Credit and Finance is the fastest growing provider of online home loans and mortgage refinancing.



#### PAFTEC

A unique and patented breath responsive technology developed in Australia and primarily sold into Western Europe. The company has commenced the certification path for the US market. There is also potential application of the technology in medical markets.



#### UNITED NETWORKS LTD

Australian based telco providing both local telco services and cost effective global roaming services to major Australian and International clients.

## WHIZZ

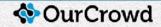
#### WHIZZ TECHNOLOGIES PTY LTD

WHIZZ is the leading platform for connecting individuals looking for home cleaning services with top-quality, pre-screened independent cleaners.



#### **BIGSTONE CAPITAL PTY LTD**

Bigstone is a loan marketplace.



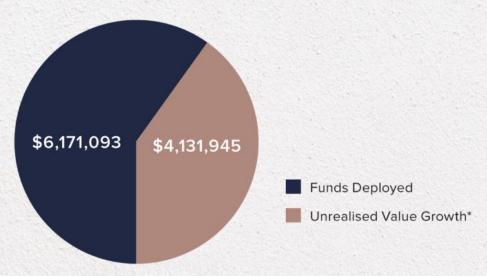
#### **OUR CROWD**

Early stage portfolio of crowd funded investments.

### EARLY STAGE INVESTMENTS

#### **CVC Early Stage Investment Performance**

to 30 September 2016



\*Investments made from November 2014, currently held by CVC Limited. Unrealised valuations as at date of this report - based on most recent capital raising valuation, or current share price on listed market where relevant.













### LITIGATION FUNDING



#### **CVC LITIGATION FUNDING**

- Established in 2015 to leverage CVC's experience with insolvency transactions and distressed assets.
- Pipeline of 12 cases with total claim value in excess of \$30 million.
- Primarily focused on insolvency and personal bankruptcy claims with a claim value less than \$10 million.
- Current commitment to 4 claims of which 1 has been completed.
- Completed project had gross proceeds of 2.5 times funds deployed over 21 months.