



abundantproduce

BREEDING THE WORLD'S BEST VEGETABLE SEEDS

ASX: ABT

INVESTOR PRESENTATION

Annual General Meeting 2016

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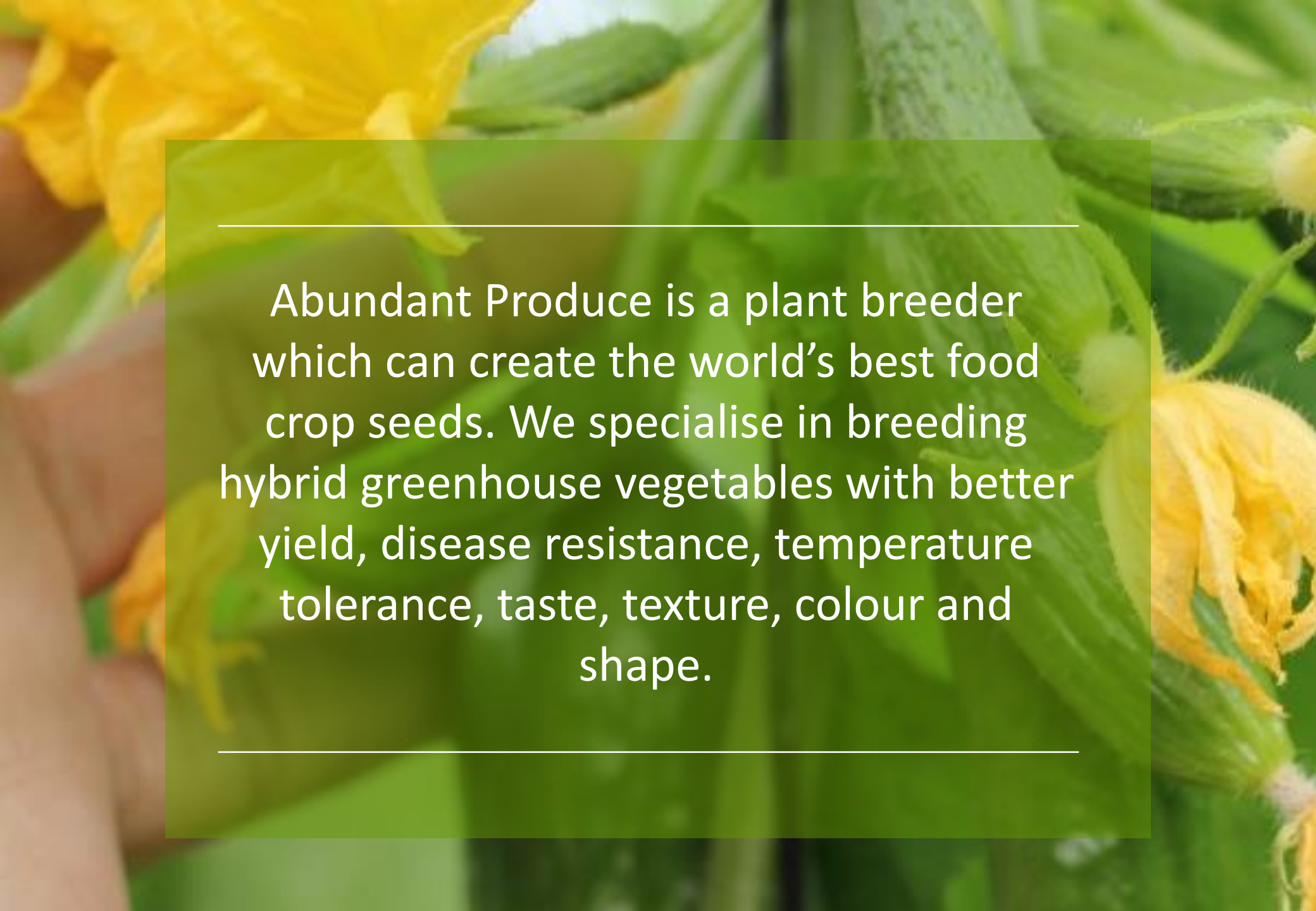
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The background of the slide is a close-up photograph of a green zucchini plant. Several bright yellow flowers are in various stages of bloom, with some showing the internal structure. The green leaves and stems of the plant are visible, creating a lush, natural setting. A semi-transparent green rectangular box is centered over the image, containing white text.

Abundant Produce is a plant breeder which can create the world's best food crop seeds. We specialise in breeding hybrid greenhouse vegetables with better yield, disease resistance, temperature tolerance, taste, texture, colour and shape.

Abundant Produce Ltd (ASX: ABT)

Trading Information

ASX ticker	ABT
Share price	\$0.575
Shares on issue	46.5M
Market capitalisation	\$26.7M
Cash Balance ¹	\$2.14M
Enterprise Value	\$24.6M

¹ As at September 30 2016

Substantial Shareholders

Top Cat Consulting Services Pty Ltd	14.84%
Austratronics Pty Ltd	13.11%
Oak Capital Pty Ltd	8.60%
Floraquest Pty Ltd	6.61%

Top 20	72.76%
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Share Price Performance Since Listing



Board of Directors

Vince Logan	Non-executive Chairman
Anthony Crimmins	Executive Director and CEO
Graham Brown	Executive Director and Research Manager
Adam Hajek	Executive Director
Stuart Richardson	Non-executive Director



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Key operating highlights – FY16



Expansion and development of facilities at Cobbitty, NSW; 4,740m² of purpose-designed greenhouse space to pursue breeding program



Substantial progress made toward broad commercial uptake of cucumber and tomato lines with world-class yield, flavour and disease resistance



FY16 revenue flowing from commercial cucumber seed sales online direct and to several high profile customers



Abundant Natural Health subsidiary established to breed functional 'factory' plants which produce higher levels of sought-after active extracts



Keen focus on cost minimisation delivers a burn rate of less than \$90k per month; well-capitalised to pursue growth with \$2.137 million cash at 30 September



Cucumber program development



- More than four years of R&D has led to the high-yielding, great-tasting Cutecumber range, with seeds now selling to Australian commercial farmers
- Two new hybrid varieties now available online direct – Ultimo (summer/spring) and Jyndy (autumn/winter)
- Chilean production facilities established to meet demand for further testing by potential international distributors
- Hendrick's Gin endorses the refinement, quality and flavour of Abundant Produce cucumbers, and has commenced marketing the Abundant brand to end consumers



Tomato program development

- More tomatoes are consumed globally than any other vegetable. Australian market estimated at 120 million seeds with attractive pricing
- Extensive in-house trialling has yielded five tomato candidates bred to optimise yield, disease resistance, flavour, shelf life and proportion of A-grade fruit
- Abundant Produce is quietly confident that its tomatoes will be available in Australian supermarkets ahead of a planned international seed distribution strategy
- World-class breeding talent assembled and ready to leverage industry connections



The global seed market

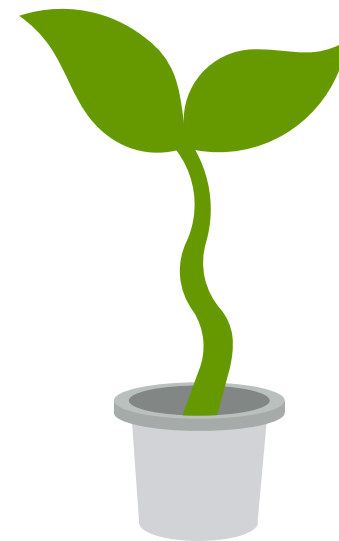


The global market for fruit and vegetable seeds, worth US\$6.3 billion in 2012, is projected to exceed \$12.9 billion by 2018, growing at a compound annual rate of 12.8%¹

1: MarketsandMarkets, 2013



Industry dominated by large conglomerates like Monsanto, DuPont and Syngenta, with consolidation a major feature — the majors tend to buy innovation rather than breed it



Most vegetable seed varieties sold by these large players are designed to grow in state-of-the-art greenhouses — despite low tech environments representing more than 75% of global production



Continued focused execution of strategy

1

Summer/spring cucumber line comprehensively trialled by a globally recognised seed distribution company; yield and quality have been verified as competitive with the global leaders

2

Abundant Produce remains well-capitalised and positioned to continue in-farm trials with global players with a view to commercialising its intellectual property across several plant varieties

3

Production capability has been developed to meet growing domestic demand which will contribute to operational cash flow in FY17

4

Company will pursue opportunities to further develop its base of plant intellectual property as they arise through organic growth or strategic acquisition



Contact



Tony Crimmins

Chief Executive Officer

e: t.crimmins@abundantproduce.com

m: +61 414 997 968

Tim Dohrmann

Investor and Media Relations

e: tim@nwrcommunications.com.au

m: +61 468 420 846

www.abundantproduce.com



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