

## **2016 Annual General Meeting**

**2.00pm, 30 NOVEMBER 2016**

**The Boardroom  
Northside Conference Centre  
Corner of Oxley Street and Pole Lane  
Crows Nest NSW 2065**

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## **AGENDA**

**Chairman's Introduction**

**Managing Director's Presentation**

**Meeting Resolutions**

- Shares on issue: 299.8 million
- Market Capitalisation: \$4.5 million at 1.3 cts
- Top 20 Shareholders: 54%
- Management & Board: 15%\*
- Cash at 30 September 2016: \$0.4 million
- 50% interest in Science Developments Pty Ltd (SciDev)
- Option to acquire the remaining 50% of SciDev – expiry 28/2/17
- Other: Intec Process licensing agreement with Intec International Projects – 5% royalty on revenue  
Ownership of Zeehan Slag dump, approximately 430,000 tonnes @ 14% zinc  
2.5% net smelter royalty over certain tenements in Hellyer region, Tasmania

\* Including SciDev management



- SciDev established in 2001 to commercialise technologies developed in the area of wastewater treatment chemicals.
- Specific focus is the manufacture of cationic coagulants and the supply of specialty flocculants.
- Product range sold under 4 (registered) brands with DairyFlox® and MaxiFlox® being established brands while OptiFlox® and BioFlox® being recent product introductions.



## The investment story

- SciDev is a profitable business serving a blue chip customer base in the dairy, food, quarrying, gold, coal seam gas and waste treatment industries.
- Near term revenue & profit growth will come from the rollout of OptiFlox® Systems (*patent pending*) in the Australian coal and dairy industries.
- First OptiFlox® System successfully completed 6-month trial at Wilpinjong mine (owned by Peabody Energy, the world's largest non-government coal mining company).
- Enhanced system to be permanently installed at Wilpinjong next week and two year contract covering on-going supply of system and chemicals being finalised.
- OptiFlox® System developed to provide productivity and cost benefits to the customer ***and increase chemical sales for SciDev.***
- Business model: Monthly licence fee for use of system ***but customers must use SciDev coagulant.***
- **Revenue per coal site estimated at \$200,000 to \$450,000** (chemical sales and licence fees) dependent upon plant throughput.

## Near term growth opportunities

- Rollout of OptiFlox® System in Australian Coal Industry

Market Size: 68 coal washing plants in Australia

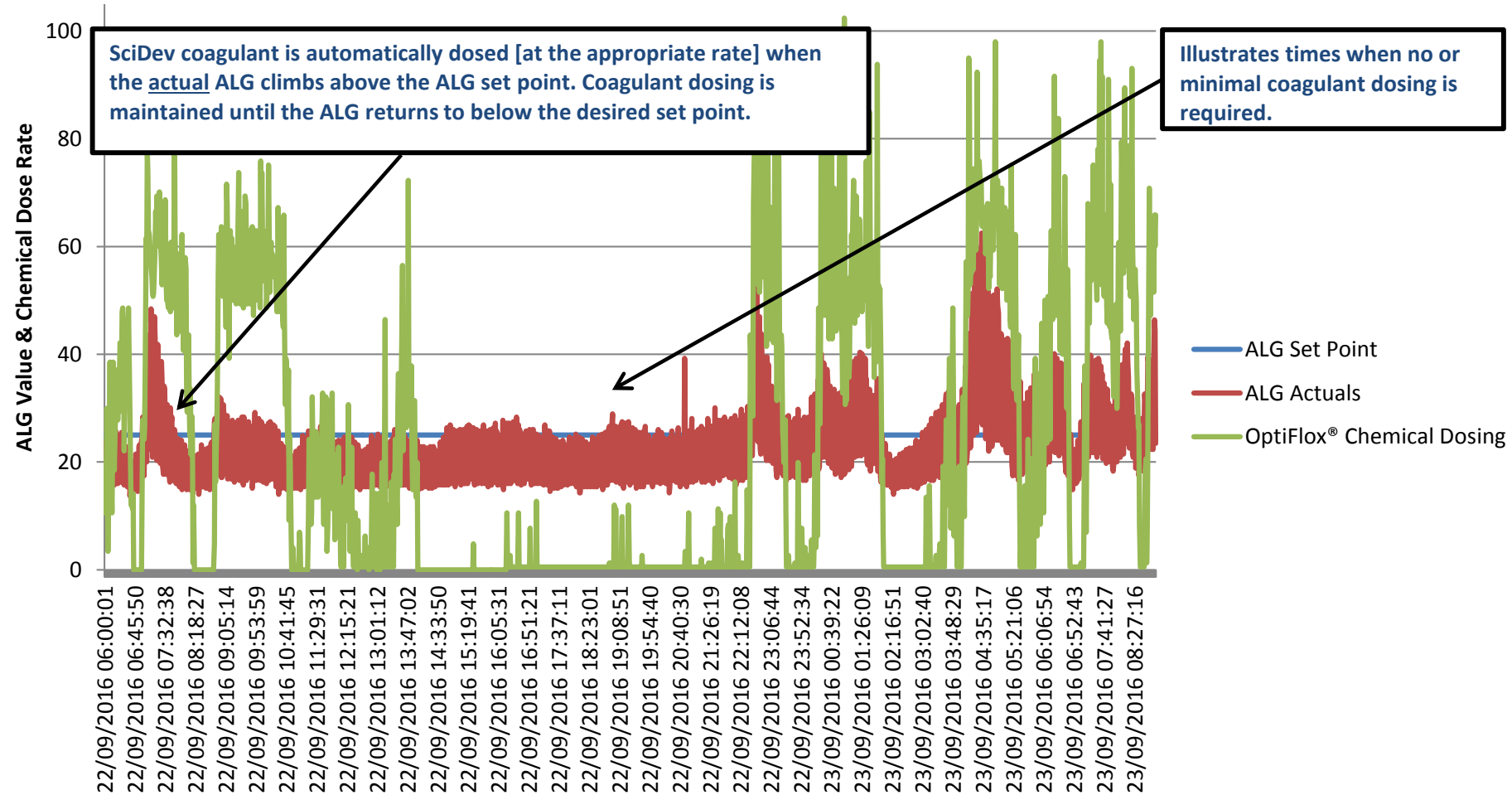
Target market penetration: 20 installed OptiFlox® Systems over next 3 years

Revenue opportunity: \$200,000 to \$450,000 per site dependent on plant throughput

Currently undertaking testwork at three other Peabody Energy sites and two other sites operated by major coal industry participants.

- Commercial trial in Australian dairy industry during 2017; current discussions with two large industry participants.
- International licensing arrangements; coal related – USA, South Africa & Canada
- Expansion into other industries: sewage, etc.

## OptiFlox® System - Wilpinjong Site Data 22 & 23 September 2016

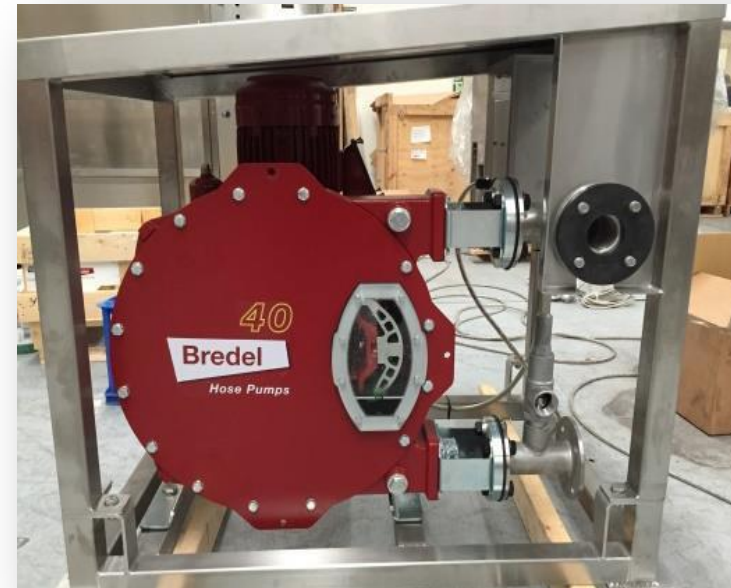




## OptiFlox® System



Initial Mark-1 System employed at Wilpinjong for commercial trial





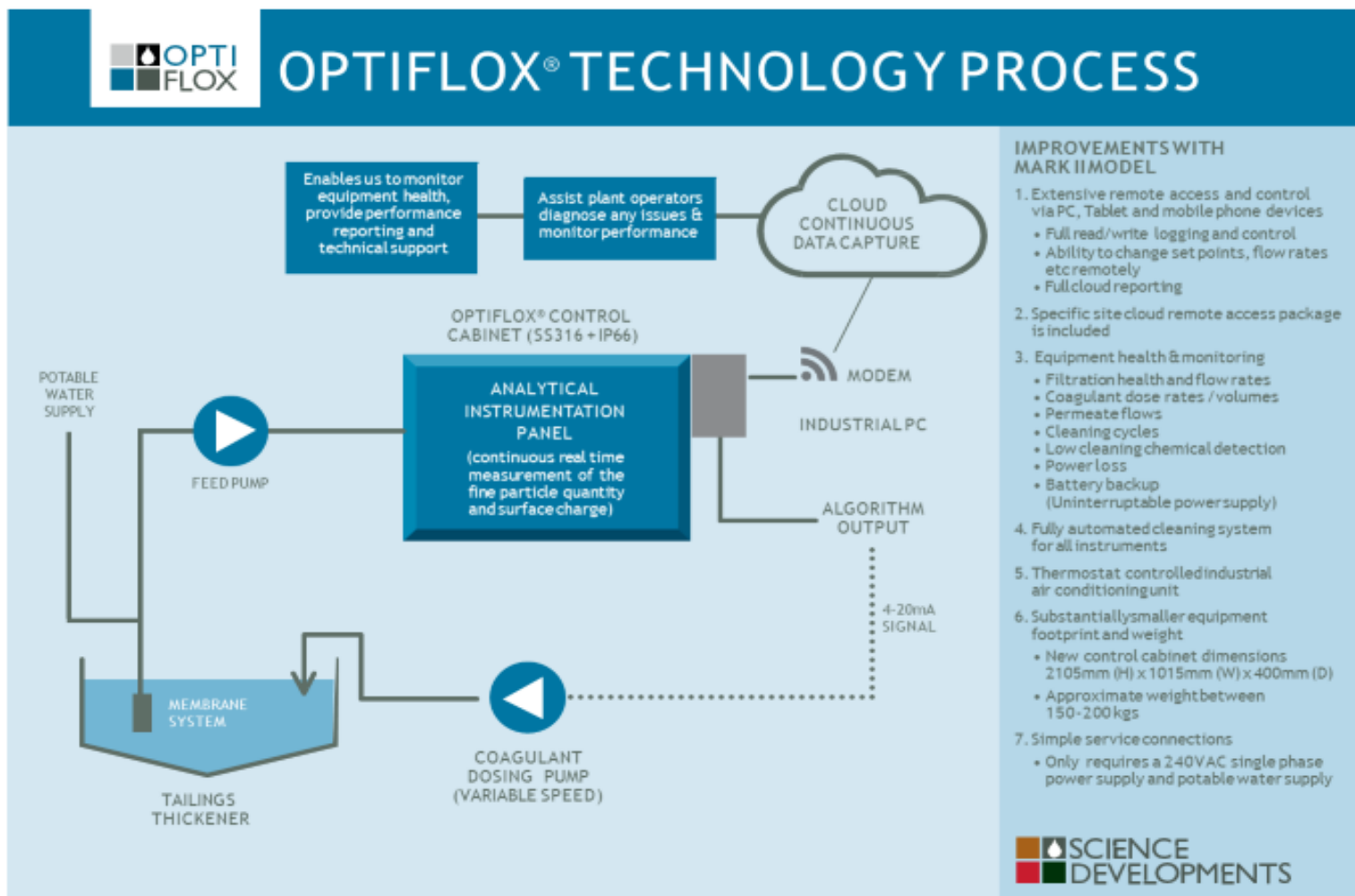
## Mark 2 OptiFlox® System

Exclusive OptiFlox® System manufacturing/customer arrangement agreed with Burkert Fluid Control Systems (German multinational).



OptiFlox® Mark-2 System designed based on results of Wilpinjong six-month trial

- smaller foot print and enhanced operating and reporting capabilities
- first system will be installed Wilpinjong next week



## Market Opportunity in Coal Washing Plants \*

Country	<5 mtpa	5-10 mtpa	10-15 mtpa	>15 mtpa	Total
Australia	30	26	11	1	68
Canada	10	4	-	-	14
China	1,390	500	100	10	2,000+
Poland	16	19	4	-	39
India	53	5	2		60
Russia	-	-	-	-	56
South Africa	30	30	-	-	60
Turkey	40	10	-	-	50
USA	144	75	30	20	269

*\* Source: 2016 International Coal Preparation Congress. Not all countries listed.*

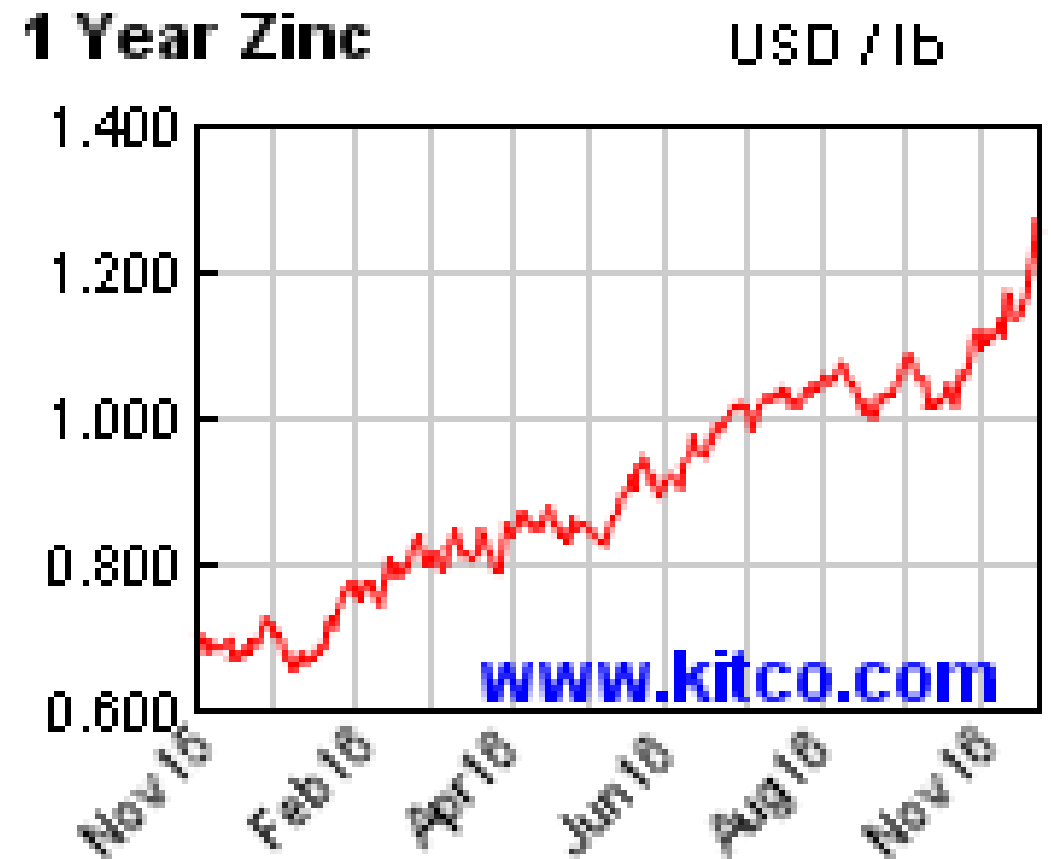


## Other Activities

Zeehan Slag Dump ~ approximately 430,000 tonnes at 14% Zn

Granted mining lease and development authority

Value realisation likely to commence in 2017



## **Intec 2016 Annual General Meeting**

**[www.intec.com.au](http://www.intec.com.au)**

*The results of this AGM will shortly be available on the Intec web site.*