



HUNTER HALL INTERNATIONAL LIMITED

ABN 43 059 300 426

20 January 2017

Market Announcements Office
ASX Limited
Level 5, 20 Bridge Street
Sydney NSW 2000

HUNTER HALL INTERNATIONAL LIMITED (HHL)

MARKET UPDATE

Hunter Hall International Limited (**ASX: HHL**) wishes to provide updated guidance for its expected earnings.

We expect that Operating Revenue for the half year ending 31 December 2016 will be approximately 4% higher than the \$8.374 million recorded in the previous comparable period (the six months to 31 December 2015) and that Operating Expenses will be approximately 1% lower than the \$5.077 million recorded in the previous comparable period.

Consequently, we expect that Operating Profit before Tax for the half year ending 31 December 2016 will be approximately 13% higher than the \$3.297 million recorded in the previous comparable period.

In the six months to 31 December 2016, the Company did not earn performance fees or realise gains on its investment portfolio. Consequently, Other Income for the period will be limited to interest and dividend income from HHL's investment portfolio and will be approximately 90% lower than the \$2.481 million recorded in the six months to 31 December 2015. The December 2015 result included gains realised from redeeming a portion of HHL's investment portfolio.

In light of recent events as detailed in the Full Year 2017 Considerations section below, while the Board currently intends to pay an interim dividend for the half year ending 31 December 2016, it is likely to be lower than HHL's stated dividend policy of 100% of Net Profit after Tax.

The above guidance is unaudited and excludes any unrealised movements on the Company's investment portfolio. HHL will release its audited full year accounts to the market no later than the third week of February 2017.

GPO Box 3955, Sydney NSW 2001, Australia

Telephone: +61 2 8224 0300

Email: invest@hunterhall.com.au

Website: www.hunterhall.com.au

At 31 December 2016, funds under management were \$1,033 million from which \$63 million in distributions was paid, resulting in closing funds under management of \$970 million.

Funds under management as at close of business Monday 16 January 2017 stood at \$987 million. Directors now intend to update shareholders on HHL's funds under management levels on a monthly basis.

Full Year 2017 Considerations

Operating Expenses for the half year ending 30 June 2017 are expected to be lower than those of the previous comparable period, the half year ending 30 June 2016. The Company expects, however, to incur extraordinary expenses in the range of \$2 million to \$2.5 million relating to Mr. Hall's resignation and in response to the subsequent takeover offer from Washington H. Soul Pattinson & Co as announced on 30 December 2016.



Kevin Eley
Chairman

Shareholder Enquiries: Paula Ferrao, +61 2 8224 0303

Media Enquiries: Brooke Logan, +61 2 8224 0310
John Frey, GRA Cosway +61 411 361 361

GPO Box 3955, Sydney NSW 2001, Australia
Telephone: +61 2 8224 0300
Email: invest@hunterhall.com.au
Website: www.hunterhall.com.au